## THE SIALKOT CHAMBER OF COMMERCE & INDUSTRY

# Minutes of Meeting of the Executive Committee Held on May 31, 2022.

- **01.** A Meeting of the Executive Committee of the Sialkot Chamber of Commerce & Industry was held on May 31, 2022 at 1200 hours at Sheikh Muhammad Shafi Hall of the Sialkot Chamber.
- **02.** Mian Imran Akbar, President of the Sialkot Chamber of Commerce & Industry presided over the meeting. He thanked the members for attending the meeting.
- **03.** The proceedings of the meeting started with the recitation of the Holy Quran by Mr. Muhammad Ahsan Ul Haq.
- **04.** The following members attended the meeting:

<ul> <li>Mr. Imran Akbar</li> </ul>	President
<ul> <li>Sheikh Zohaib Rafique Sethi</li> </ul>	Senior Vice President
<ul> <li>Mr. Qasim Malik</li> </ul>	Vice President
<ul> <li>Mr. Qaisar Iqbal Baryar</li> </ul>	-Member-
<ul> <li>Mr. Ali Amer Bhatti</li> </ul>	-do-
<ul> <li>Sheikh Sohail Zafar</li> </ul>	-do-
<ul> <li>Mr. Qaiser Ikram Dodhy</li> </ul>	-do-
<ul> <li>Mr. Asif Ali</li> </ul>	-do-
<ul> <li>Mr. Aneel Sarfraz</li> </ul>	-do-
<ul> <li>Mr. Muhammad Ahsan ul Haq</li> </ul>	-do-
<ul> <li>Mr. Muhammad Idrees</li> </ul>	-do-
<ul> <li>Mr. Amir Majeed Sheikh</li> </ul>	-do-
<ul> <li>Choudhry Jahangir Rashid</li> </ul>	-do-
<ul> <li>Mr. Naeem Yousaf</li> </ul>	-do-
<ul> <li>Mr. Shoaib Imtiaz</li> </ul>	-do-
<ul> <li>Mr. Ahmed Imtiaz Khan</li> </ul>	-do-
<ul> <li>Mr. Awais Ahmad</li> </ul>	-do-
<ul> <li>Mr. Muhammad Shahbaz</li> </ul>	-do-
<ul> <li>Mr. Saleem Akhtar Bhutta</li> </ul>	-do-
<ul> <li>Mr. Adnan Yousaf</li> </ul>	-do-
<ul> <li>Mrs. Gulzaib Waqas Awan</li> </ul>	-do-
<ul> <li>Mrs. Shabnam Asif</li> </ul>	-do-

## 05. <u>Leave of Absence</u>

Mr. Shahid Nadeem Mughal -Member-

## 06. Special Invitees.

- Malik Naseer Ahmed, Chairman Departmental Committee on Accounts
- Sheikh Zahid Hameed , Chairman Departmental Committee on Garrison/HQ/Cantonments
- Mrs. Nadia Qaiser
- Sh. Faisal Naveed, Chairman Departmental Committee on Post Office/Telecommunication
- **07.** The Committee offered Fateha for departed souls and passed condolence resolution on the sad demise of the following: -
  - Sister of Mr. Sikandar Rashid Butt, CEO M/s. Magadon Classic International (Pvt) Ltd

08. Point	Approval of minutes of meeting of Executive Committee held
discussed.	on April 28, 2022.
Approval	Approved.

09. Point	Approval of Statement of Accounts for the month of April2022
discussed.	and approval of minutes of meeting of the Departmental
	Committee on Accounts and Finance held on May 24, 2022.

#### Discussion:

Mr. Naeem Yousaf inquired about high increase in miscellaneous expenses from PKR 127,805 to PKR 1,088,523 in the month of April.

Mr. Amir Rashid Wyne replied that donation had been given to Shoukat Khanam, Seerat Study Center, Khud Kalafalat Rozgar and Sialkot Medical Complex in the month of Ramzan as per routine practice. Details were mentioned on Page No. 10 Point No. 28.1.

Mr. Muhammad Ahsan UI Haq inquired about the details of the expense made in the head of Entertainment, Functions, Travelling and conveyance. Secondly, he asked whether a specific amount was fixed for the purchase of gifts & presents or set criteria was in place because a major decrease in this head was seen.

Mr. Amir Rashid Wyne replied that i) the details of entertainment & function had been mentioned on Page 8 Point 22. ii) Travelling & Conveyance allowance, it included the special conveyance allowance given to some staff members, TA/DA as per the Service Rules (in case a special duty was assigned to staff for out station) and charges of pick & drop to PSW staff, as per the approval. iii) Gift & Presents, there was no set criteria for gifts & presents but were purchased according to requirement.

The President informed that the Office Bearers made all expenses personally of their out station visits for the meetings arranged on behalf of this Chamber.

Mr. Adnan Yousaf inquired about the detail of expense of PKR 734,046 made in fee and subscriptions.

Mr. Amir Rashid Wyne replied that the annual subscriptions had been paid to World Federation Sporting Goods Industry (WFSGI).

Mr. Ali Amer Bhatti asked about the details of Printing & Stationery.

Mr. Amir Rashid Wyne replied that the general, printed and circular charges were included in this head.

Mr. Adnan Yousaf said that an amount of Rs. 2,094,500 was mentioned in the head of Miscellaneous amount, on Point No. 28 from which an amount of PKR 500,000/- had been donated to Shaukat Khanum Memorial Hostpital. He asked whether it had been fixed by the Committee or not.

The President replied that donations were made to these institutions by the Chamber every year and he had also made donations by following the same practice.

Mr. Adnan Yousaf said that an amount of PKR 450,000/- had been paid to Mr. Gulzar Ahmed, a patient. He asked if it had been approved.

Mr. Amir Rashid Wyne replied that the Executive Committee had given approval of the said amount.

Mr. Adnan Yousaf as what would be the benefit to business community of such donations of PKR 2,094,500/- released by this Chamber.

Mr. Amer Majeed Sheikh said that there was a high increase in General Store Items and Gardening Expenses of PKR 904,710 and PKR 557,085 as compared to month of March. He requested clarification on it.

Mr. Amir Rashid Wyne replied that it was the up-to-dated amounts from 1st July 2012 onwards. Secondly, an amount of PKR 450,000/- had been paid for flowering and developing the garden and front yard, during the tenure of Mr. Qaiser Iqbal Baryar.

The President requested the members to study the minutes from home. He said that next time, it would not be allowed to ask the question again about the minutes which were already approved.

Mr. Adnan Yousaf said that the Chamber could run its own hospital with the amount of PKR 2,094,500/- monthly, issued as donation.

The President replied that it was paid only for one time, in the year, but not on monthly basis.

#### Minutes of Accounts Committee:-

The President expressed his deep concern on the recommendation of Accounts Committee to form an Audit Committee comprising of any two of the following nominees: Mr. Awais, Mr. Shafiq ur Rehman, Mr. Saleem Akhtar Bhutta, and Mr. Amir Rashid. He said that M/s. Nasir & Company had been appointed for internal & external audit of accounts of this Chamber, hence there was no need to form any other Audit Committee.

Malik Naseer Ahmed replied that Mr. Shafiq ur Rehman, one of the members of Accounts Committee had proposed that a 3-member Audit Committee should be formed to monitor transactions and guide the Executive Members to make decisions pertaining to any requisitions.

The President replied that the Executive Committee was a supreme body who checked the accounts in details before approval, hence in its presence; no such other committee could be formed. He requested that the recommendation No. 2 on Point No. 14 of the minutes of Accounts should be removed before approval of minutes.

Mr. Naeem Yousaf said that specification of the 6 security camera was not mentioned. He said that the cost of Cameras was very high.

Mr. Fraz, IT Incharge shared the details and informed that the cost of wire and POP switch had also included along with camera.

Mr. Naeem Yousaf suggested that detail should have been mentioned for better understanding.

The President said that it had been mentioned in the recommendation that all members having missed three consecutive meetings of the Accounts Committee shall be sent warning letters and their membership should be terminated from the Committee in case of failure to participate further. He said that it was a very strict recommendation of the Committee.

Malik Naseer Ahmed replied that it had been decided for the members who did not participate in the meetings.

The President said that the word termination is too strict. He said that notice could be served instead of termination.

Malik Naseer Ahmed agreed with the President and requested Mr. Amer Rashid Wyne to make amendment.

Mr. Saleem AKhtar Bhutta said that such a strict decision was taken only due to the reason that the members showed lack of interest to attend the meetings, although they were co-opted on their request.

Mr. Muhammad Ahsan Ul Haq said it was a good idea to form Audit Committee who could make internal audit. He said that it should not be opposed.

The President replied that he had no problem to form the Audit Committee but due to its formation, the powers of the Executive Committee would be challenged, hence the problem would be created.

Malik Naseer Ahmed said that there was an impression that the Account Committee had formed Audit Committee but it was not so. He said that the Accounts Committee had recommended for the approval of "Audit Committee" to Executive Committee which was the ultimate authority for approval/disapproval. He said that it was suggested to form an Audit Committee only due to the reason that Account Committee had noticed that proper compliance was not made on some transactions; therefore, the Committee had recommended that the Executive Members should duly consider the rules of the Chamber before giving approvals to requisitions.

The President replied that it was another point.

Malik Naseer Ahmed said that if the house did not approve the recommendation to form "Audit Committee", would be removed from the minutes.

Sheikh Zohaib Rafique Sethi said that M/s. Nasir & Company had been appointed for Internal Audit who audited on quarterly bais.

Malik Naseer Ahmed said that it should not be linked with that Audit. He said that in the Accounts Committee Mr. Shafique ur Rehman had noticed that the Executive Committee had approved to give Eidi to Staff Members from Chamber's Account which was never given before from Chamber's account. He was of the view that Executive Committee should contact the Account Committee, in this regard, so that they could be guided.

The President replied that as per the Rules, the Executive Committee had all the powers; therefore, they could take decision.

Participants	The President, Sheikh Zohaib Rafique Sethi, Mr. Naeem Yousaf, Mr. Muhammad Ahsan Ul Haq, Mr. Adnan Yousaf, Mr. Saleem AKhtar Bhutta, Malik Naseer Ahmed, Mr. Amir Rashid Wyne and Mr. Faraz.
Approval	Approved but recommendation No. 2 on Point No. 14 of the minutes of Accounts was rejected which was as follow:- "The house recommended that an audit committee should be formed comprising of any two of the following nominees: Mr. Awais, Mr. Shafiq ur Rehman, Mr. Saleem Akhtar Bhutta, and Mr. Amir Rashid. Furthermore, termination of Accounts/Finance Committee was also rejected by the EC.

10. Point	Approval	of	minutes	of	meeting	of	the	Departmental
discussed.	Committee	e on	Women E	ntre	preneurs h	eld	on Ap	oril 27, 2022.

#### Discussion:

Mrs. Nadia Qasier shared that following points were discussed in the meeting.

• Updates regarding the upcoming planned delegations and discussion about maximum participation of women entrepreneurs in trade delegations organized by the Sialkot Chamber.

She thanked Mr. Qasim Malik, Vice President and Mr. Khurram Aslam, Former Senior Vice President for their participation in the meeting.

• Shared the various schemes introduced by the State Bank of Pakistan in order to promote especially the for women entrepreneurs/businesses.

She said that Ms. Hina Mukarram (Assistant Chief Manager, SBP-Sialkot Office), Mr. Sufian Taseer (Assistant Director, SBP-Sialkot Office) and Mr. Asad Mehmood from the State Bank, Sialkot Office briefed the schemes. They told about the special features and policies for financing the women entrepreneurs introduced by the SBP.

Mrs. Nadia Qasier shared that the membership of Women Chamber had increased after that meeting.

Participants	Mrs. Nadia Qasier.
Approval	Approved.

11. Pc	oint	Approval	of	minutes	of	meeting	of	the	Departmental
discussed.		Committee	e on	Garrison	HQ/	'Cantonme	ent E	Board	Affairs held on
		April 01, 20	22.						

#### Discussion:

The President requested Sheikh Zahid Hameed to brief the minutes.

Sheikh Zahid Hameed said that meeting was called to discuss on getting permission for the civilians to use the Garrison Swimming Pool and revival of "CMH Gold Card" for membership of SCCI's Members. He shared that as per the agreement with Cantonment Board, 26 members of this Chamber got dinning membership of Services Club. Some of them had complained that their memberships were cancelled but on inquiring it was the case. Their names were added in non-active members list which would be resolved.

Mr. Muhammad Shahbaz Saim shared that one the members in the Committee had suggested that three categories of the cards should be defined like Cantonment Resident's Card, Non-Residents' Card and SCCI's Members' Card but he had disagreed with the proposed points and emphasized that the SCCI's Departmental Committee on Garrison HQ/Cantonment Board Affairs should take up these matters which were only related to the members of Sialkot Chamber from this platform. He added that he had attended last 2-3 meetings of Departmental Committee on Cantonment and observed that only the issues of the Cantonment residents were discussed instead of all members. Moreover, the members appointed in the Committee were only the residents of Cant. Area. Mr. Muhammad Shahbaz Saim said that issues of all members of Sialkot Chamber should be discussed rather than of only the residents of Cant. He requested that members other than Cantonment area be included in the Committee.

Sheikh Zahid Hameed replied that the name of his Committee was "Garrison & Cantonment Affairs" but he had tried to facilitate all the members of this Chamber by getting Services Club cards etc. The Committee was formed to

address the issues of Garrison & Cantonment, therefore he had included the members of Cant Area and in case, the house approved, other members could also be invited.

Mr. Muhammad Ahsan UI Haq requested Sheikh Zahid Hameed to share what privileges had been offered to the members of SCCI that could be availed for getting benefit.

Sheikh Zahid Hameed replied that he was serving as Chairman Departmental Committee on Cantonment Board from the last 6 years consecutively. The following facilities were available:-

- CMH Gold Card.
- Life Time Services Club Gold Card.
- Special Package for Polo Ground for the members of SCCI.

Mr. Asif Ali endorsed the view point of Mr. Muhammad Shahbaz Saim and said that this Chamber had formed the Garrison Committee, therefore, he requested the Chairman to invite and get onboard the Executive Committee about its working.

Mr. Muhammad Shahbaz Saim said that he was the only person, in the meeting, who emphasized that the SCCI's Departmental Committee on Garrison HQ/Cantonment Board Affairs should take up those issues which were related to the members of Sialkot Chamber from this platform. Secondly, as concerned to the facilities of Service Club, there were two types of memberships, one was the lifetime membership with the fee of Rs. 350,000, under which all the facilities could be availed; whereas, the other form of membership (as per the MOU with SCCI) with the concessional fees of Rs. 50,000 under which only dining facility was available. He said that the Chairman had shared six years old report, therefore requested the Chairman to recheck the status of the memberships for SCCI's members. Mr. Muhammad Shahbaz Saim said that he could facilitate the members, in his personal capacity, but he followed the system. He expressed his concern about the meeting of the Chairman with GOC alone without accompanying any member. He asked about the EC members who accompanied him in the meeting. He said that the Chairman had only focused to promote the Cantonment residents.

Sheikh Zahid Hameed replied that all the records were available in Chamber regarding working of Committee which could be presented in next EC for the information of Members.

The President agreed with the reply of Sheikh Zahid Hameed and said that the record of working would be put up in next EC Meeting.

Sheikh Zohaib Rafique Sethi said that Sheikh Zahid Hameed was respectable to them. He shared that Sheikh Zahid Hameed performed very well being Chairman of Departmental Committee on Cantonment. He did his best efforts to resolve the issues of the members as Chairman and even in his personal capacity. He said that the house should fully support such respectable, sincere Chairmen. He further said that criticism was good but the efforts done by any person should also be acknowledged. He also added that Sheikh Zahid Hameed had stated in the meeting that the facility could be availed by all SCCI members who had the SCCI Card. Sheikh Zohaib informed that Sheikh Zahid Hameed had helped number of non-residents of Cantonment for getting membership of Polo Ground. He said that it should be clarified that Sheikh Zahid Hameed had facilitated all members which should be acknowledged.

Sheikh Sohail Zafar said that there was no special discount offered to the members of this Chamber on the membership of Services Club, Polo Ground

etc., and was charged as per their approved tariff. He said that special discount should be gotten for SCCI Members.

Mr. Adnan Yousaf endorsed the view points of both Sheikh Zohaib Rafique Sethi and Mr. Muhammad Shahbaz Saim. He said that it was true that Sheikh Zahid Hameed was doing his efforts to improve relations between SCCI and Cantonment for the facilitation of members but the effort could improve with better participation of the members. He said that as requested by Mr. Muhammad Shahbaz, there should be maximum participation of the members. The EC should also be gotten onboard for implementation of proposals. He further said that implementation should be made on the commitment made between SCCI and Cantonment.

## After thorough discussion it was decided that:-

- The record of the working of Cantonment Committee would be put up in Next Executive Committee to see the Special Incentive given for members of this Chamber.
- In future, the meeting schedule of Cantonment Committee would also be circulated to Executive Committee Members to get them on board.

Mrs. Shabnam Asif confirmed that a special discount had been given on the membership of Polo Ground on the request of this Chamber which was never given before.

Participants	The President, Sheikh Zohaib Rafique Sethi, Sheikh Sohail Zafar, , Mr. Adnan Yousaf, Mr. Muhammad Ahsan Ul Haq, Mr. Muhammad Shahbaz Saim, Mr. Asif Ali, Sheikh Zahid Hameed,				
	and Mrs. Shabnam Asif.				
Approval	Approved.				

12. Point	Approval	of	minutes	of	meeting	of	the	Departmental
discussed.	Committee	e on	Industrial	Safe	ety and Ris	sk M	anag	ement held on
	April 23, 20	22.						

## **Discussion:**

Sheikh Zohaib Rafique Sethi said that Sialkot Chamber in collaboration with Punjab Emergency Department (Rescue 1122) had organized Training Programs to cope with Fire Hazard & to improve safety measures in 800-900 companies in Sialkot as per the MOU. Other issues relating to the Committee were discussed and after detailed discussion the Committee had recommended the following:

- MOU would be revived with Rescue 1122.
- Mr. Hassan Ali would guide the industry of Sialkot on various Industrial Safety standards.
- Dr. Rizwan Nasir would be invited for a Seminar on Industrial Safety and Risk Management.
- A course on "Industrial Health and Safety" under SCCI's Business Executive Program would be planned in collaboration with Rescue 1122.
- Mr. Naveed Iqbal and Mr. Hassan Ali would provide guiding documents and list of their services for circulation among members of SCCI.
- Videos on Industrial Health and Safety would be recorded and uploaded on the knowledge series playlist of SCCI's YouTube channel.
- Documents related to The Punjab Community Safety Act 2021 and Notification of The Punjab Community Safety Buildings Regulations 2022 would be circulated among members of SCCI.

Sh. Zohaib Rafique Sethi, also informed that Awards would be given to leading fire fighters& wardens working under rescue 1122 in the ceremony to be held in

this Chamber.

Mr. Muhammad Ahsan UI Haq suggested that the Chamber or Departmental Committee on Risk & Safety Management should take initiative to upgrade the factories by ensuring provision of filtered water, better working conditions etc., for labor which was also the requirement of GSP Plus. He said that in this regard, the members who did not have funds, should also be funded from the platform of this Chamber.

Sheikh Zohaib Rafique said that number of big companies had installed Water filling stations outside their factories. The Government also funded to the companies to get Certifications like BSA, Sedex etc. He said that up-gradation of factories was a different matter which could be worked upon with the coordination of the President. Sheikh Zohaib Rafique Sethi said that request could be made to International Donor Agencies like USAID etc., to make a project of up-gradation of factories by providing them funds.

Mr. Muhammad Ahsan Ul Haq said that a report should be prepared about the working done by this Chamber with the coordination of Rescue 1122.

Participants	Sheikh Zohaib Rafique Sethi and Mr. Muhammad Ahsan Ul Haq.
Approval	Approved.

13. Point	Approval of minutes of meeting of Sub-Committee on delivery
discussed.	of Bulletin held on May 19, 2022.
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### Discussion:

Mr. Muhammad Ahsan UI Haq appreciated the President on his positive efforts to resolve the long outstanding issue amicably. He said that the Seniors, Chairmen Departmental Committees and Executive Committee Members attended the meeting. After detailed discussion following recommendation was made by the Sub Committee:-

- Annually 6 Bulletin would be printed.
- Annual Budget of the Bulletin would be PKR 3 (M).
- The students of Schools and Colleges who desired to work would be hired for the delivery of bulletin.

Mr. Saleem Akhtar Bhutta said that in the last meeting he had commented that SCCI bulletin is pride of Sialkot Chamber. It was needed to improve its material and its delivery, which should be sent to members, as well as, high officials. He said that printing of bulletin should be continued.

The President replied that it would not be stopped. He said that as per the suggestion of members it had been decided that bulletin would be sent only to Members who had renewed their memberships during the renewal period from February 01st to March 31st that becomes 7000-8000 approx. and to different institutions as per the practice. Moreover, the stands would be fixed on three different places to keep the bulletin for members to pick it.

Mr. Amir Majeed Sheikh suggested that the bulletin could be printed on fortnightly basis. He asked whether it was the requirement of DGTO.

The President replied that 6 Bulletins would be printed annually.

Mr. Muhammad Idrees suggested that bulletin should also be sent to members like e-bulletin.

The President agreed and also requested the members to share the informative material relating to their businesses for printing in the bulletin to make it more

informative.

Mr. Ali Amer Bhatti informed that the Committee had suggested that a staff should be appointed for getting information from EC Members and other institutions for publishing and making the bulletin more informative.

The President replied that there was no need to hire any staff because R&D department was already working on it.

Р	articipants	The President, Mr. Muhammad Ahsan Ul Haq, Mr. Muhammad
		Idrees, Mr. Amir Majeed Sheikh, Mr. Saleem Akhtar Bhutta and
		Mr. Ali Amer Bhatti.
Δ	Approval	Approved.

14. Point	Approval of Minutes of Meeting of Departmental Committee
discussed.	on Post Office/Telecommunication held on May 26, 2022.

#### Discussion:

The President requested Sh. Faisal Naveed to brief about the minutes of meeting.

Sh. Faisal Naveed said that during the last month a meeting of Sub-Committee and Departmental Committee on Post Office were held, wherein all the issues, especially delivery of bulletin and how to improve it were discussed. After that, a meeting with Chief Post Master was held, wherein the issues which had been discussed in the Committee meetings were shared with him. The Chief Post Master assured every kind of cooperation to resolve the issues of the members. The Chief Post Master informed that Department had increased postage charges of the bulletin from PKR 2 to PKR 8.

Sheikh Fasial Naveed shared that it had been requested to the Chief Post Master to give special discount up to 8% of members of this Chamber on Cargo Shipment which he agreed and assured that he would share proposal with his higher authorities for approval.

Mr. Muhammad Idrees objected on the recommendation of the Departmental Committee for the approval of a grant of Rs. 2 lakhs from Chamber funds for conducting program to encourage postmen. He said that Government was paying high salaries against the services; therefore, such kind of incentive should not be approved.

Sheikh Sohail Zafar endorsed the view point Mr. Muhammad Idrees and suggested to disapprove the point.

The President suggested that the Postmen who performed extra ordinary could be encouraged by inviting them in this Chamber.

Sheikh Fasial Naveed explained that said amount of PKR 2 Lakhs had been requested to organize a function in the Chamber to encourage postmen, whose areas have no complaints regarding the delivery of Chamber Bulletin. In this function, Senior Officials and all postmen of Post Office Sialkot would be invited in the Chamber and Appreciation Certificates, cash prizes and a lunch would be arranged for them. He said that it was not a grant but motivational prizes.

Mr. Adnan Yousaf suggested that cash payment should not be made but bicycles could be arranged as reward.

Mr. Asif Ali recommended to disapprove the point.

Mr. Muhammad Shahbaz Saim said that the Chairmen of Committees were appointed to perform extra ordinary by using their personal relations, instead of

offering such incentives for getting work. He said that it should be disapproved.

Mr. Ali Amer Bhatti enquired from Sh. Faisal Naveed that how he calculated the performance of a Postman about delivery of bulletin.

The President replied that it depended on the complaints received regarding non-delivery of bulletin.

Mr. Ali Amer Bhatti said that he had not received the bulletin on his given address and never complained in this regard. He said that there were so many members like him who had not received the bulletin but did not complain. He suggested that a mechanism should be set to ensure the delivery of Chamber Bulletin. In this regard, the area-wise lists could be provided to Postmen for so that they could get signatures of the person who received the bulletin for further verification about it, if required.

Sh. Faisal Naveed replied that it had been decided by the Committee that area wise lists would be provided to Committee Members to ensure the delivery of Chamber Bulletin by phone calls to members and monitor the working of Postmen.

Mr. Qaiser Ikram Dodhy shared that it had been proposed in the Sub-Committee Meeting that services of delivery boys could be hired to deliver the bulletin instead of handing over the bulletin to Post Office.

The President replied that working could be done on the proposal.

Mr. Adnan Yousaf said that services of Post Office had been acquired due to the reason of low postal charges but now they had also increased postal charges from PKR 2 to PKR 8, so instead of getting the service from them, services of private persons could be hired for delivery of bulletin who would deliver with responsibility.

The President clarified that Post Office had increased countrywide Postal Rates but not only of the bulletin of this Chamber. Secondly, the issue of rate enhancement would be further verified because bulletin was delivered by Post Office at Special Rates. Alternate solution would also be considered.

Participants	The President, Mr. Qaiser Ikram Dodhy, Sheikh Sohail Zafar, Mr.
	Adnan Yousaf, Sh. Faisal Naveed, Mr. Muhammad Idrees, Mr. Ali
	Amer Bhatti and Mr. Asif Ali
Approval	Approved
	Approved but recommendation No. 2 of grant of Rs. 2 lakhs
	from Chamber funds for conducting program to encourage
	postmen was not approved.

15. Point	Approval of minutes of Meeting of Departmental Committee
discussed.	on Membership/Bye-Laws held on May 28, 2022.
Approval	Approved.

## Any other point.

**16.** Mrs. Nasida Qaiser said there was a shortage of registered firms in WCCIS. She requested the EC Members to get firms registered in the names of their wives.

Mr. Muhammad Ahsan Ul Haq said that the point had already been discussed in the last EC Meeting but was requested to arrange a get together program of the families. The President suggested that membership should be gotten first and after that a program could be arranged.

Sheikh Zohaib Rafique suggested that meeting should be arranged of the families with Office Bearers of WCCIS, at their office, to build their confidence & interest.

Mr. Muhammad Ahsan UI Haq requested that a Committee should be formed to facilitate the requirement for getting registration.

Mrs. Nadia Qaiser replied that the Secretary General of Women Chamber had been appointed who guided the Women Entrepreneurs, in this regard. Secondly, as concerned to the taxation issues Mian Muhammad Khalil, Mr. Khurram Aslam Butt and Mr. Muhammad Ejaz Ghauree extended cooperation. She thanked them. Mrs. Nadia Qaiser assured that every kind of cooperation would be provided to Women Entrepreneur to meet the requirement of registration.

Mrs. Nadia Qasier said that she had observed that the Women Entrepreneurs who participated in the meetings in this Chamber were not given the chance to discuss the issues related to meetings. She requested that the Women Entrepreneurs should also be allowed to express their views.

The President replied positively. He also informed that sometimes participants of meetings could not be given the chance to speak due to shortage of time and this was also the issue in the meeting with the delegation of US.

Sheikh Zohaib Rafique Sethi suggested that a video clip about the registration of WCC&I could be uploaded on Social Media.

Mrs. Nadia Qaiser replied that WCC&I had its own page at Instragram, wherein the detailed interview of Dr. Mariam Nouman President WCC&I about the working & facilitation of WCC&I had been uploaded. She requested the members to see the page and like it, so that followers might be increased.

Mr. Qaiser Iqbal Baryar said that the Women's Chamber had been in existence for over a year but its membership had not increased. He was of the opinion that WCC&I had only focused on the existing members who got membership a year ago. There were a lot of women running their businesses in Sialkot. He said that the information of WCC&I had not been projected properly, therefore he suggested that to find a solution on how to convey the message to women, so that they could register their firms. He requested to engage other people who participate actively in the working of WCC&I.

Mrs. Shabnam Asif requested to bring business families and encourage them to participate.

Mr. Adnan Yousaf said that he had noticed that every month number of Women Entrepreneurs rwere egistered in this Chamber. He suggested that WCC&I should contact them by getting their data from SCCI.

Sheikh Sohail Zafar suggested that Commerce Students of different Universities should be contacted for registration as members of WCC&I.

The Meeting ended with a vote of thanks to the Chair

Minutes approved by the President, Sialkot Chamber of Comme rce & Industry.