THE SIALKOT CHAMBER OF COMMERCE & INDUSTRY

<u>Minutes of Meeting of the Executive Committee</u> <u>Held on March 31, 2022.</u>

01. A Meeting of the Executive Committee of the Sialkot Chamber of Commerce & Industry was held on March 31, 2022 at 12:00 noon, at Sheikh Muhammad Shafi Hall of the Sialkot Chamber.

02. Mian Imran Akbar, President of the Sialkot Chamber of Commerce & Industry presided over the meeting. He thanked the members for attending the meeting.

03. The proceedings of the meeting started with the recitation of the Holy Quran by Sheikh Sohail Zafar

04. The following members attended the meeting:

•	Mr. Imran Akbar	President
•	Sheikh Sohail Zafar	-Member-
•	Mr. Qaiser Ikram Dodhy	-do
•	Mr. Asif Ali	-do-
•	Mr. Aneel Sarfraz	-do-
•	Mr. Muhammad Idrees	-do-
•	Mr. Shahid Nadeem Mughal	-do-
•	Mr. Amer Majeed Sheikh	-do
•	Mr. Naeem Yousaf	-do-
•	Mr. Shoaib Imtiaz	-do-
•	Mr. Awais Ahmad	-do-
•	Mr. Muhammad Shahbaz	-do-
•	Mr. Saleem Akhtar Bhutta	-do-
•	Mr. Adnan Yousaf	-do-
•	Mrs. Shabnam Asif	-do-
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05. Leave of Absence

- Sheikh Zohaib Rafique Sethi
- Mr. Qasim Malik
- Mr. Muhammad Ahsan ul Haq
- Choudhry Jahangir RashidMr. Ahmed Imtiaz Khan

Senior Vice President Vice President -Member--do--do-

-do-

Mrs. Gulzaib Waqas Awan

06. <u>Members who Could not Attend the Meeting.</u>

•	Mr. Qaisar Iqbal Baryar	-Member-
•	Mr. Ali Amer Bhatti	-do-

07. <u>Special Invitees.</u>

Malik Naseer Ahmed

08. The Committee offered Fateha for departed souls and passed condolence resolution on the sad demise of the following: -

- 1. Wife of Sh. M. Safdar Sandal of M/s. Phedra Industries
- 2. Mr. Usman Riaz, Brother-in-Law of Mr. Ali Ahmed of M/s. Paksmith Group.
- 3. Haji M. Shahid Dasondi, M/s Dasondi International
- 4. Mr. Khalid Iqbal Barlas M/s. Vital (Pvt) Ltd.
- 5. Mr. M .Akhtar Khokhar M/s. Shan Pak Company
- 6. Mr. Fahad Sheikh, Cousin Sheikh Sohail Zafar, Executive Committee Member.

09. Point	Approval of minutes of meeting of Executive Committee held
discussed.	on February 28, 2022.
Approval	Approved.

10. Point	Approval of Statement of Accounts for the month of February
discussed.	2022.

<u>Discussion</u>

Mr. Awais Ahmed said that in the last EC meeting he had highlighted about some outstanding amounts paid to suppliers which had been cleared, except one amount of PKR 180,000/-, as mentioned on Page No. 3 Point No. 5.2. He asked as why it was not cleared yet.

Mr. Amer Rashid Wyne replied that the bill after completion of work had been received which would be cleared in next month's accounts. He explained that the said advance payment was made to M/s. AWM System International for the development of Accounts Software of this Chamber. He added that some adjustments were required in accounts software; therefore, a new Service agreement was signed with M/s. AWM Software. As per the agreement the full payment was to be made after completion of work, hence, an outstanding amount would also be shown in next month's account statement.

Mr. Awais Ahmed inquired about the amount of PKR 502,000 paid as Advance to Suppliers FPCC Karachi.

Mr. Amer Rashid Wyne replied that this amount was paid for purchase of Membership Certificate Book from FPCCI.

Malik Naseer Ahmed informed that the Trade Bodies which were registered with FPCCI were bound to purchase the Membership Certificate Books from FPCCI for further issuance to members. A book contained 100 certificates and the cost of book was PKR 10,000/- which was very high. He suggested that a Committee should be formed to study the Rules as whether it was compulsory to purchase books from FPCCI or not as per Rules & Regulation, and if not necessary, then the Chamber should itself print at reduced cost.

The President replied that it was the source of income of FPCCI.

Mr. Muhammad Shahbaz said that an amount of PKR 1,000,000/- was issued for the renovation of Kashmir Park but no work was initiated, therefore, it should be gotten back.

The President replied that the said amount was not paid due to the reason that MOU was not signed.

Sheikh Sohail Zafar said that the approved amount of PKR 1,000,000/- should not be paid. He suggested that it should be deferred.

The President replied and proposed that it might be disapproved instead of deferred which was agreed by the house.

The Secretary General informed that as per the rules, it required, a time period of 12 months was required to reverse the approved decision of the Executive Committee.

The President assured that amount would only be paid with the approval of EC.ParticipantsThe President, Malik Naseer Ahmed, Mr. Awais Ahmed, Mr.
Muhammad Shahbaz, Sheikh Sohail Zafar, Secretary General
and Mr. Amer Rashid Wyne

	and Mr. Amer Rashid Wyne.
Approval	Approved.

11. Point	Approval of minutes of meeting of the Departmental	
discussed.	Committee on Surgical Instruments, Health, Personal Care and	
	Allied Industries held on March 07, 2022.	
Approval Approved.		

12. Point	Approval	of	minutes	of	meeting	of	the	Departmental
discussed.	Committee	e on	Educatio	n he	ld on Marc	h 15	5, 2022	2.
Discussion								

The President said that as per the minutes, the Departmental Committee had considered the suggestion of the Executive Committee for giving scholarship to maximum male students.

Mr. Muhammad Idrees asked whether it was advertised for the scholarship.

The President replied that applications were received directly or through institutions.

Sheikh Sohail Zafar suggested that the applications of the students of Private Colleges should not be approved. He said that students of Government institutions should be facilitated.

The President replied that admission in Government Colleges was not easy due to very high merit and large number of students, hence scholarships for private institutes should not be restricted.

Mr. Qaiser Ikram Dodhy endorsed the view point of the President.

Mr. Muhammad Shahbaz said that during their visit to Government Schools of rural areas, the school management requested for donation of furniture or other equipment. He asked about the Departmental Committee that was authorized to consider such applications.

The President replied that it was related to the Departmental Committee on Education but such applications should be ignored.

Participants	The President, Mr. Qaiser Ikram Dodhy, Mr. Muhammad Idrees,
	Sheikh Sohail Zafar and Mr. Muhammad Shahbaz.
Approval	Approved.

13. Point	Approval of Report of meeting with Syed Tahir Raza Hamdani,
discussed.	Director General Industries, Government of Punjab held on
	February 25, 2022.

Discussion:

The President informed that the meeting was relating to the initiative of the Government of Punjab regarding the launch of "National Industrial Exhibition 2022" after almost 20 years.

Participant	The President.
Approval	Approved.

14. Point	Approval of report of Seminar on Alibaba Advance Training
discussed.	held on March 01, 2022.

Discussion:

Sheikh Sohail Zafar expressed his concern to allow M/s. Webexcell to organize events in Sheikh Shafi Hall regularly. He asked if there was any MOU signed

between SCCI and M/s. WebExcell. He requested to explain as why only WebExcell was approved and allowed to organize the events in this Chamber.

The President replied that as per the policy, it was allowed by getting the Hall Charges.

Mr. Muhammad Shahbaz said that M/s. Webexcell used the platform of this Chamber and got the President of Pakistan Award. Otherwise, there were number of experts to work with Alibaba who also desired to organize the Seminar in this Chamber but were not entertained.

The President replied that there was no restriction to organize the seminars in this Chamber. He said that anybody could avail the opportunity to organize seminar by fulfillment of requirements including fee.

Sheikh Sohail Zafar said that M/s. WebExcell should not be allowed to organize Seminars in this Chamber continuously because they had used the platform of this Chamber for getting President Award. He suggested that companies should be allowed to hold seminars in this Chamber only, once a year but the President said that it was not feasible.

Mr. Qaiser Ikram Dodhy requested Sheikh Sohial Zafar to share the information with the President or Secretary General about the company who desired to hold Seminar in this Chamber.

Participants	The President, Sheikh Sohail Zafar, Mr. Qaiser Ikram Dodhy and
	Mr. Muhammad Shahbaz
Approval	Approved

15. Point	Approval of report of a Mehfil-e- Husn-e-Qirat held on March
discussed.	02, 2022
Approval	Approved.

16. Point	Approval of report of three Courses under Business Executive
discussed.	Program held on March 05, 12 and 19, 2022.
Approval	Approved.

17. Point	Approval of minutes of meeting with a Team of Pakistan
discussed.	Institute of Development Economics (PIDE) held on March 07,
	2022.

<u>Discussion:</u>

Sheikh Sohail Zafar requested for a brief on the minutes.

The President replied that the minutes were placed on the table which could study and ask the details, if they had. The President said that he had observed that some of members were not attended such meetings/seminar, whereas, objected that they were not invited in the meetings.

Sheikh Sohail Zafar replied that the members were complaint for not taking them in the meetings with Dignities.

Participants	The President and Sheikh Sohail Zafar.
Approval	Approved.

18. Point	Approval of Report of meeting with the Representatives of
discussed.	TUSDEC held on March 08, 2022.
Discussion:	
The President i	informed that the project discussed in the meeting related to

Ministry of Industries for formulation of the policy regarding the Surgical and Medical Appliances Sectors. The funds had been issued to TUSDEC and they were searching a place at Aimanbad or Daska Road. They had requested this Chamber to extend help for searching some place at desired location for the project. The President requested the members to share suitable location for TUSDEC.

Participants	The President.
Approval	Approved.

19. Point Approval of report of Seminar bv Pakistan National Accreditation Council (PNAC) held on March 09, 2022. discussed. <u>Disc</u>ussion The President said that it was a great achievement of Khawaja Masud Akhtar for accreditation of lab facility within M/s. Forward Sports. He shared that an appreciation letter would be sent to Khawaja Masud Akhtar which was agreed by the house. The President. **Participants** Approval Approved.

20. Point	Approval	of	report	of	Seminar	on	SME	Financing	Clinic
discussed.	organized	by	SBP Sialk	ot h	ield on Mo	arch	10, 20	22.	

Discussion:

Mr. Muhammad Idrees said that the issue was discussed in a group, to clarify whether this Seminar was arranged by the Chairman Departmental Committee on Banking or the Office Bearers because the notice of meeting was served on behalf of Office Bearers while the meeting was chaired by the Chairman Committee.

The President replied that the notice was served on behalf of Office Bearers and he had planned to Preside the meeting but could not do so due to the reason that he had a meeting with SECP before this, which continued for a long time, to result in back pain, therefore, he requested the senior member Mr. Shafiq-ur-Rehman to Chair the meeting.

Mr. Muhammad Idrees said that the report of the meeting was also uploaded with the name of Mr. Shafiq-ur-Rehman.

Mr. Adnan Yousaf agreed with the President but also suggested that in such kind of situation Senior Executive Committee Members could be requested to Chair meetings.

The President replied that all the Executive Committee Members were invited in the meeting but nobody turned out before time. He was ready to Chair the meeting but changed the program, at last moment, due to back pain. The SVP and VP were also not available. He said that it was not possible and would have looked strange to call any senior EC member at the last moment.

Mr. Adnan Yousaf said that even then a chance be given to Senior EC Members to Chair the meeting.

Mr. Muhammad Idrees also suggested that information should be disbursed.			
Participants	The President, Mr. Adnan Yousaf and Mr. Muhammad Idrees.		
Approval	Approved.		

21. Point	Approval of minutes of meeting with Mr. William Makaeneole,
discussed.	US Consul General, Lahore held on March 12, 2022.
Approval	Approved.

22. Point	Approval of minutes of meeting of the Departmental Committee
discussed.	on Fairs& Exhibitions/Delegations held on March 14, 2022.
aiscussea.	on Fairs& Exhibitions/Delegations held on March 14, 2022.

Discussion:

Mr. Muhammad Shahbaz shared that the Committee had recommended the following:-

- To request the TDAP for subsidized Trade Delegation to a) USA, Canada, and Mexico, b) Russia and Ukraine and C) Japan and South Korea. The TDAP had already approved the Exhibition Calendar for the year 2022-23 but the Committee recommended to get a chance by requesting them, otherwise should be self financed.
- Self Finance Trade Delegations to Argentina, Brazil, Chile, Egypt, Morocco, Kuwait, Iran and Portugal would be arranged.

Mr. Muhammad Shahbaz suggested that Executive Committee members should be accommodated and, in this regard, a quota should be reserved in every Delegation.

Mr. Qaiser IKram Dodhy endorsed the suggestion of Mr. Muhammad Shahbaz and said that EC Members should be given participation in every Trade Delegation.

Sheikh Sohail Zafar enquired as how many EC Members could be sent with Delegation according to SOPs.

Mr. Muhammad Shahbaz said that normally a delegation comprises of 12-15 members and in case 10% of quota was reserved for EC Members percentage of their participation would be quite low. He suggested that if the exhibition was self financed then any EC Member who desired to join the delegation should be allowed. Further, it depended upon TDAP whether they subsidized or not.

The President said that he was in the favor that the Executive Committee Members should be give chance to participate in delegations because they voluntarily provided their services and time for 2 years.

The house appreciated the President.

Mr. Adnan Yousaf suggested that quota for EC Members should be 50% in a delegation.

The President was of the view that percentage should not be set. He suggested that 4 EC members should be allowed in a delegation.

Mr. Amir Majeed Sheikh suggested that any EC member who desired to join the delegation should be allowed because it was self finance.

The Secretary General suggested that a seperate delegation of EC Members could be formed.

The President endorsed the suggestion of the Secretary General and further proposed that a delegation of EC for USA and Canada could be planned which was agreed by the house.

Mr. Adnan Yousaf appreciated the President about proposal of the delegation of EC for USA and Canada. He requested the President that it should not only be approved in papers but should be implemented because previously lot of issues were overlooked.

The President replied positively and suggested that the delegation to USA and Canada should not be advertised.

Mr. Amir Majeed Sheikh said that there were two delegations 1) USA, Canada,

and Mexico 2) Brazil, Chile and Argentina. He suggested that one of the two delegations should be chosen by EC Members as proposed by the President.

The house agreed the delegation for USA, Canada and Mexico.

Mr. Qaiser Ikram Dodhy said that the time was very short, hence work should be started immediately for USA, Canada and Mexico delegation.

The President suggested that working be started on two delegations one for the EC Members and other for other members. He also suggested that a criteria should be set that delegation for EC member should be sent once a year.

Mr. Muhammad Shahbaz shared that a circulation had been sent to SCCI members for APLF Exhibition.

Mr. Muhammad Shahbaz also shared the issue of pending delegations was also discussed in the Committee meeting. He said that three delegations were pending which were planned in previous years including Japan, USA, and Australia. Details of applications were received and selection was made against each and recommended that since said Delegations were never executed, so refund of participation and selection fee should be returned to all the members who had applied and got selected. The detail was as follows:-

Delegation	Announcing Year	Applications	Selected Delegates	Amount Received
Australia	2018-19	36	16	248000
Japan	2019-20	42	12	117000
USA	2019-20	71	Nil	213000

Mr. Adnan Yousaf asked if any member had demanded for the return of submitted amount and if no request was received, then should not be returned.

The President replied that he had not seen any such request and in case no request was received, then should not be returned.

Mr. Muhammad Shahbaz and Mr. Qaiser Ikram Dodhy informed that members had requested for the return of amount to Mr. Ammar Khan, Secretary Departmental Committee.

The President said that the members should follow the procedure to get the amount submitted by them, instead of verbal request.

Mr. Amir Majeed Sheikh informed that the matter of return amount to members was already discussed in a meeting wherein it was recommended to return the amount.

Sheikh Sohail Zafar suggested that it should be returned in a good gesture.

The house unanimously approved to refund the above said amount to members of pending delegation of Australia, Japan and USA.

Participants	The President, Mr. Qaiser Ikram Dodhy, Mr. Amir Majeed Sheikh,
-	Mr. Adnan Yousaf, Mr. Muhammad Shahbaz, Sheikh Sohail Zafar
	and Secretary General.
Approval	Approved.

23. Point	Approval of report of Seminar on Stress Management held on
discussed.	March 15, 2022.
Approval	Approved.

24. Point	Approval of minutes of meeting with a delegation of Army					
discussed.	Officers from Friendly Countries held on March 16, 2022.					
Discussion:						
Mr. Amir Majeed Sheikh shared that Sheikh Zohaib Rafique Sethi Chaired the						
meeting due to non-availability of the President. He said that Sheikh Zohaib						
Rafique Sethi conducted meeting very well. He said that all the questions of the						
Army Officers were replied in a remarkable manner by the SVP.						
Participants	Mr. Amir Majeed Sheikh.					
Approval	Approved.					

25. Point	Approval of report of Seminar on "Get Started with Payoneer
discussed.	held on March 17, 2022.
Approval	Approved.

26. Point	Approval of report of Seminar on "Build Your Own Brand and E-					
discussed.	Commerce Business on Amazon" by Enablers.org held on					
	March 18, 2022.					
Approval	Approved.					

27. Point	Approval	of	Minutes	of	Meeting	of	the	Departmental
discussed.	Committee on Human Resource held on March 26, 2022.							
Approval	Approved.							

28. Point	Approval of minutes of Meeting of Departmental Committee
discussed.	on Membership/Bye-Laws held on March 29, 2022.
Approval	Approved.

Any other point.

29. The President shared that the Federal Cabinet of Government of Pakistan had approved DLTL Scheme and the notification would be issued soon.

The President said that following two Departmental Committees had been proposed that needed approval:-

- Restoration of a "Departmental Committee on Cutlery/Hollowware/Kitchen Utensils".
- Formation of a new "Departmental Committee on Employers & Workers/Vendors Dispute" to address the issues of Employers & Workers like advance payment etc.

The house unanimously approved to restore and form the above Departmental Committees as proposed by the President.

30. Mr. Qaiser Ikram Dodhy said that Trade Development Authority of Pakistan had planned to form a "TDAP Sectoral Council" under which different business related Committees/Councils like Surgical, Sports, and Leather etc. In this regard a list of different business related companies was shared with TDAP by this Chamber. He enquired from the President whether it was in his knowledge or not because TDAP had confirmed that the lists were received from SCCI.

The President replied that it was the idea of Mr. Majid Raza Bhutta and perhaps lists would have been sent during his tenure.

Mr. Qaiser Ikram Dodhy said that list of members was sent to TDAP without approval from Executive Committee. He said that as per the information gotten from TDAP, the approval of the Committees was in the process which should be

stopped because in case, it was approved, then TDAP would prioritize those Committees instead of Trade Bodies.

The President asked Mr. Qasier Ikram Dhody about his objection on the issue.

Mr. Qaiser Ikram Dodhy replied that the names were shared from this Chamber without any information/approval from Executive Committee. He said that it should be requested to TDAP not to approve the list.

The President requested to share the names of members which were objectionable.

Mr. Qaiser Ikram Dodhy replied that he had information of members but it was a Sectoral Council under which different trade related Committees would be formed.

The Secretary General said that such Councils were under the purview of Ministery of Commerce. He said that it might have be referred to TDAP by Ministry of Commerce.

The President requested Mr. Qaiser Ikram Dodhy to get the exact information. He also assured that approval would not be given without the advice of the Executive Committee.

Mr. Aneel Sarfraz said that a Sialkot Business Council was formed last year, which was rejected by the House. He asked whether it related to that to the mentioned Council.

The President replied that it was not related to above mentioned Council.

Mr. Aneel Sarfraz said that it came to his knowledge that a list was shared with TDAP for Council without approval from the Executive Committee, hence it was a concern as why it was not approved from EC.

Mr. Qaiser Ikram Dodhy endorsed Mr. Aneel Sarfraz and further said that they had no objection on any name in the list.

The Secretary General informed that the President was authorized to approve the nomination.

Mr. Adnan Yousaf said that the main issue was that the issue should have been in the knowledge of the President and should have been approved by him. He also asked the President about the action taken by the Chamber on SRO 492.

The President said that it was practice of this Chamber that the sitting President own the decisions taken by former Presidents and since the last 39 years not a single President changed the decision of the predecessor. It should not be expected from him that he would undo the decision and it was his duty to continue the practice. Secondly, as concerned to SRO 492 the Chamber took the issue at all forums. First of all the matter was discussed with Miss Amreen Tarrar, Collector Custom Sialkot who supported and endorsed the position of this Chamber and submitted a very favorable report to Chairman, FBR. After that meetings with Mr. Jadoon, Member Policy FBR were held who requested to submit the complete production procedure which was submitted. Moreover, a documentary designed by Silver Star about use of PU Leather was also shared. Finally, a zoom meeting with Mr. Jadoon submitted his report to Chairman FBR. Finally, a delegation met Chairman FBR to discuss the issue. A detailed discussion was held but Chairman FBR did not agree, hence, stance of Chamber on SRO492 was not accepted. The Chairman FBR informed that the Government was bound to follow the policy of IMF. The President appreciated Miss Amreen Tarrar, Collector Custom on her maximum support and submission of a very favorable report to Chairman FBR.

Mr. Qaiser Ikram Dodhy said that the President was right in saying that he could not undo the decision of previous Presidents but according to the information received from TDAP the information had been sent recently and if President or Secretary General did not know then who sent the information to TDAP. He requested that it should be thrashed.

The President replied that it would be checked.

Mr. Asif Ali requested Mr. Qaiser Ikram Dodhy to share the detail of lists, if he had.

Mr. Qaiser Ikram Dodhy shared that the Sports, Surgical, Cutlery and Leather Committee had been formed under the Council. There were 18 members of Sports Committee and 20 in Surgical Committee.

Sheikh Sohail Zafar requested Mr. Qiaser IKram Dodhy to share the information with President and Secretary General through Whatsapp for further checking which was done.

31. The President said that an application for the grant of loan had been received from Mr. Saleem, Electrician. The President requested Mr. Azhar Iqbal Dar to brief the house.

Mr. Azhar Iqbal Darr said that Mr. Saleem Electrician had applied for a loan under the Government Scheme "Mera Ghar Mera Pakistan" which had been approved for PKR 2,200,000/- with three installments. He made a direct deal with the vendor under which he had to make the payment on April 10, 2022. He had PKR 1,600,000/- but was short of PKR 600,000/- to make full payment as per the agreement, therefore, he had requested this Chamber for grant of loan. He committed that he would return PKR 300,000/- within next 3 months while the remaining amount could be deduct from his salary on monthly basis. His gratuity was PKR 230,000/-.

Sheikh Sohail Zafar inquired about the Salary and previously issued loan to Mr. Saleem. He also asked the procedure to return the loan issued to employees.

Mr. Azhar Iqbal Dar replied that salary of Mr. Saleem was PKR 40,000/- and previously an amount of Rs. 20,000/- was due. The loan issued to employees was deducted from salary on monthly basis.

Mr. Qaiser Ikram Dodhy recommended to approve the application.

Mr. Azhar Iqbal Dar said that as per the Memorandum of this Chamber the Executive Committee was authorized to approve the application. Secondly, a clause to help and aid the staff was also mentioned in the memorandum.

Mr. Amir Majeed Sheikh recommended to approve the application with the comments that PKR 220,000 be issued from gratuity while the remaining amount should also be issued to help him to deduct from salary on monthly basis.

Mr. Muhammad Shahbaz also suggested that the amount of PKR 600,000/- should be issued.

Mr. Adnan Yousaf suggested that criteria for the issuance of loan should be set which was endorsed by Sheikh Sohail Zafar.

Mr. Naeem Yousaf asked that if there were no SOPs of the Chamber in this regard.

The Secretary General replied that the loan was issued against gratuity and if needed, the case was put in EC for special approval.

Mr. Muhammad Shahbaz said that as per the application, Mr. Saleem would return PKR 300,000/- within next two months while the remaining amount was almost equal to his salary. He said that in case Mr. Saleem would not return PKR 300,000/- as per the commitment, he would submit personally. He again requested to approve the application.

The Committee thoroughly discussed the application and approved to give amount of PRK 600,000/-. The loan would be paid back with the terms that PKR 300,000/- would be returned within next 3 months while remaining on monthly installments.

32. Mr. Awais Ahmed said that:-

- He had registered two firms but did not receive bulletin on his given address.
- He asked the criteria of the selection of team players in SCCI Cricket Team.

The President replied that the selection of team was the prerogative of the Chairman of the Committee. He said that the matter should be taken as an entertainment. Secondly, as concerned to delivery of bulletin, the President invited the delivery report of the bulletin received from Pakistan Post Office and requested Mr. Fraz, IT Incharge to brief the house.

Mr. Fraz shared the following report.

Number of bulletin received:	18000
Number of bulletin issued to PMO :	7718
Number of bulletin deliver through Postmen:	8032
Number of bulletin delivered through Post Box :	2250
Number of bulletin returned :	143

Mr. Muhammad Idrees shared that he had received two bulletins at his one firm.

Mr. Qaiser Ikram Dodhy said that they were not against the printing of the bulletin. The issue of the delivery of the bulletin was discussed in the WhatsApp groups. The people were demanding return of publication charges. He said that it was very difficult to manage the delivery of the bulletin to 18000 members, therefore, as proposed earlier, only 2000-3000 copies of the bulletin should be printed and remaining should be sent via-mail by following the policy of "Go Green".

Sheikh Sohail Zafar agreed with the suggestion of Mr. Qaiser Ikram Dodhy.

Mr. Aneel Sarfraz said that 18000 copies were handed over to Post Office as per the report while 16000 and 19000 copies were printed. He asked if the remaining copies of the bulletin were not handed over to Post Office.

The President replied that it was the report of one month's delivery of the bulletin.

Mr. Qaiser Ikram Dodhy said that the report of the bulletin was of the month of November which was delivered in March. He said that the bulletin of the month

of February was printed but not delivered yet. He said that if the bulletin could not be delivered to members, in time, then what was the benefit of its printing and sending to members.

Mr. Aneel Safraz said that only the Departmental Committee reports were printed in the bulletin. No other information was printed.

Mr. Muhammad Shahbaz expressed his concern for not printing the pictures of Executive Committee Members in the bulletin and requested that EC pictures should be printed. He said that the information regarding delegations was also not printed. Mr. Muhammad Shahbaz requested to form a directory containing the information of goods manufactured by local vendors for the facilitation of exporters to contact easily to manufacture the goods which was not agreed by the President.

He also requested that a booklet comprising the information of products manufactured in Sialkot should be printed for displaying in the exhibitions managed by the Sialkot Chamber or the delegations sent by this Camber.

Sheikh Sohail Zafar expressed his concern about some irregularities during selection of participants in APFL Exhibition. He said that all the participants were visitors while they got approval as Buyer Hosted Program under which the companies were provided hotel stay and air tickets. He said that the platform of this Chamber was used which was not a good practice.

The President requested Mr. Muhammad Shahbaz to reply on it.

Mr. Muhammad Shahbaz said that he had also discussed with Mr. Qasim Malik, Chairman Committee that why 8 members were selected instead of 15.

Sheikh Sohail Zafar said that his concern was that the participants mentioned wrong information for getting the selection in the Exhibition as **Buyer Hosted Program**, under which the accommodation like hotel stay for two days and air ticket were offered by organizers, free of cost. The platform of this Chamber was used, hence the participants who mentioned wrong information should be blacklisted or write to the organizers to stop such kind of offer of Buyer Hosted Program. Sheikh Sohail Zafar also requested to share the list of Participants in the APLF Exhibition to check their documents whether they were selected after fulfillment of the criteria or not. He said that it should be clarified in the next meeting.

Mr. Qaiser Ikram Dodhy said that he was the Senior Vice Chairman of the Fairs & Exhibitions Committee but he had no information about it.

The President said that it could not be concluded, in this way, therefore it would be discussed in the next meeting.

33. Sheikh Sohail Zafar requested to change/repair the chairs of the Auditorium.

The President replied that it had been approved to repair/change Chairs of Auditorium, upgraded the Sound System and Cameras. It would be done soon. A Sub-Committee would be formed to look after the working.

34. Mr. Adnan Yousaf suggested that Chairman of Departmental Committee on Publication should be invited in next meeting to discuss the issues relating to bulletin which was agreed by the President.

35. The President shared that the Working Time of this Chamber would be 9:00 am to 3:00 pm and the Jumma Break would be 1:00PM to 2:00PM.

36. Sheikh Sohail Zafar requested the President to share the information about the issues discussed with Mr. Ehsan Bhutta, Commissioner Gujranwala during his visit to Sialkot Chamber.

The President briefly summarized the understandings reached with Mr. Ehsan Bhutta, Commissioner Gujranwala during the meeting:

- The project of Sialkot Pasrur Road would be expedited through coordination with GEPCO for the earliest possible shifting of electricity poles.
- Working on linking Aimenabad Road to Exit 4 of Sialkot-Lahore Motorway would be initiated for its inclusion in the upcoming Annual Development Programme.
- The Government of Punjab would be requested for the initiation of the Safe City Project in Sialkot.
- Infrastructure projects under PICIIP Program to be expedited and quality work would be ensured.
- The Project of Shahabpura Flyover would be expedited in coordination with Pakistan Railways. Also, the project of Defence Road would be completed soon keeping in view the tentative inauguration by end of June 2022.
- Project of Sambrial to Sialkot International Airport Road would be expedited. Moreover, a 5 Km patch of Wazirabad Road would also be initiated.
- The project of widening of Muzaffarpur Railway Crossing would be initiated.

37. Mr. Adnan Yousaf shared that someone had shared with him that the project of Sewerage initiated in Sialkot was not workable. The project would not be completed within the time period of 2 years. The whole sewerage lines were linked with each other as per the Map, therefore, Commissioner Road and Paris Road would have to be dug out for its completion.

The Meeting ended with a vote of thanks to the Chair

Minutes approved by the President, Sialkot Chamber of Comme rce & Industry.