



Fortnightly Bulletin ایوان صنعت و تجارت سیالکوٹ
**THE SIALKOT CHAMBER OF
COMMERCE & INDUSTRY**



Reg.No. SR-20
Vol: 07-15, 2020
June-July, 2020



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WHAT
IS
INSIDE





معزز اراکین چیئیر!

بِسْمِ اللّٰهِ الرَّحْمٰنِ الرَّحِیْمِ

جیسا کہ آپ جانتے ہیں کہ اس وقت وطن عزیز پاکستان سمیت پوری دنیا وبائی مرض کو رونا COVID-19 کی لپیٹ میں ہے۔ اس وبائی مرض سے عوام الناس کو محفوظ رکھنے کیلئے حکومت پاکستان کی جانب سے مارچ 2020ء میں پورے ملک میں لاک ڈاؤن کر دیا گیا جس کا سلسلہ سمارٹ لاک ڈاؤن کی شکل میں تاحال جاری ہے۔ ملک بھر میں لاک ڈاؤن کی وجہ سے تمام کاروباری سرگرمیاں معطل اور برآمدی مصنوعات تیار کرنے والی فیکٹریاں کو بھی بند کر دیا گیا۔ ان نامساعدہ حالات میں سیالکوٹ چیئیر آف کامرس نے اپنے ممبران اور فیکٹریوں میں کام کرنے والے ورکرز و ملازمین کے روزگار کو تحفظ فراہم کرنے کیلئے حسب روایت اپنا بھرپور کردار ادا کیا۔

ایوان ہذا کی بھرپور کوششوں اور حکومتی اعلیٰ عہدیدان کے ساتھ سخت لاٹنگ کے بعد ہم حکومت پنجاب سے اپنے ممبران کے تیار برآمدی آرڈرز کی بیرون ممالک ترسیل کیلئے مشروط SOPs کے تحت فیکٹریاں کھلوانے کی سہولت حاصل کرنے میں کامیاب رہے۔ موجودہ حالات کے تناظر میں اس مقصد کے حصول کیلئے سیالکوٹ چیئیر کو مختلف حلقوں کی جانب پیدا کردہ کئی مشکل چیلنجز کا سامنا بھی کرنا پڑا کیونکہ حکومت کی جانب سے جاری کردہ SOPs میں فیکٹری مالکان کو اس بات کا پابند کیا گیا تھا کہ وہ فیکٹریوں میں کام کرنے والے تمام ورکرز اور ملازمین کو فیکٹریوں میں مکمل طور پر قرنطینہ کریں گے۔ جس پر مکمل طور پر درآمد کرنا پنجاب بھر کی فیکٹریوں میں مشکل ہی نہیں ناممکن بھی تھا۔ اس کڑی شرط کے خاتمہ کیلئے ہم نے صدر اسلامی جمہوریہ پاکستان، وزیراعظم کے معاون برائے وزارت صنعت و تجارت، وفاقی وزیر صنعت، وزیراعظم کے معاون خصوصی برائے امور نوجوانان سمیت دیگر اعلیٰ حکومتی و محکمانہ عہدیدان کے سامنے اس معاملہ کو اٹھایا۔ جس کیلئے وزیراعظم کی معاون خصوصی برائے اطلاعات و نشریات اور کسٹمر گوجرانوالہ ڈویژن نے ہماری بھرپور معاونت کی۔

معزز اراکین چیئیر!

درج بالا نامساعد حالات اور شدید ترین بحرانی کیفیت کے باوجود سیالکوٹ چیئیر اپنے ممبران کیلئے درج ذیل سہولیات حاصل کرنے میں کامیاب رہا، جس کی مختصر تفصیل عرض خدمت ہے۔

1- ماہ اپریل 2020ء کے پہلے ہفتہ میں حکومت سے 339 فیکٹریاں کھولنے کی اجازت حاصل کرنا اور ان دو دن کے انتہائی قلیل وقت میں 20 ملین امریکی ڈالر کی مصنوعات کا برآمد ہونا۔

2- فیکٹریاں کھولنے کیلئے مقامی، ضلعی، صوبائی و وفاقی حکومتوں کے ساتھ اتفاق رائے پیدا کرنا۔

جاری ہے۔۔۔۔۔ صفحہ نمبر

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MEETING WITH MR. MANZAR JAVED ALI, MANAGING DIRECTOR, PUNJAB SMALL INDUSTRIES CORPORATION



Mr. Muhammad Ashraf Malik, President welcomed Mr. Manzar Javed Ali, Managing Director, Mr. Mian Khalid-ur-Rehman, Director Estate Management, Mr. Akram Jarra, Regional Director, Punjab Small Industries Corporation, Officers of the Department, distinguished guests and members of Sialkot Chamber on February 19, 2020. He informed that a number of issues pertaining to SIE – I and SIE – II & III (SEPZ) had been pending which were necessary to be resolved to provide relief to the allottees of the estates. He referred a meeting with Mr. Khalid-ur-Rehman and hoped that the proposals had been shared with the honourable Managing Director PSIC to provide relief to the allottees of SIE – II & III (SEPZ). He said that Chamber was fully committed to early colonization of zone but some steps were also required to be taken by PSIC to facilitate the allottees.

Mr. Javaid Mehmood Sethi, Chairman, Board of Management of SIE – II & III (SEPZ) and Mr. M. Sohail Asghar Baig, Chairman, Board of Management of SIE – I, highlighted the issues. He shared that major problem relating to SEPZ had been the development of infrastructure. He informed that it had been committed by the Government at three different occasions to get approval of funds from the Government to develop infrastructure but no funds had been approved till date and development work had never been started. He told about the ban on transfer of plots and related details. While highlighting the reason of non-colonization of zone in the past, he informed that there had been issues in the implementation of Customs rules and regulations that had discouraged investment in the SEPZ.

Dr. Muhammad Aslam Dar, Chairman, Departmental

Committee on SIE / EPZ, Dr. Khurram Anwar Khawaja and other members shared the primary objective of establishment of PSIC was to provide incentives to encourage industrialization, whereas, Department had assumed the status of a tax collecting agency thereby making realization of the real objective quite challenging. PSIC had been the only engine of SME growth and development in Punjab. They highlighted that other countries had been offering lucrative incentives to attract investments from Pakistan along with transfer of technical knowhow and expertise, whereas, the role of the Government of Pakistan had been highly discouraging, which might ultimately lead to flight of the business and the capital from Pakistan. Whereas, Mr. Manzar Javed Ali, Managing Director also shared his reviews.

MINUTES OF THE MEETING DEPARTMENTAL COMMITTEE ON FAIR & EXHIBITIONS/ DELEGATIONS

Meeting of Departmental Committee on Fairs & Exhibitions/Delegations held on February 19, 2020. Mr. Qaiser Baig Chairman Committee presided over the meeting and said that the meeting was called to discuss the selection of delegations of Japan and the USA. He informed that 40 Applications for Japan and, 72 applications for USA delegation were received. He informed that two applications were reverted due to lapse of the deadline of the delegation, which could not be entertained.



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MEETING OF DEPARTMENTAL COMMITTEE ON RELIGIOUS AND CULTURAL AFFAIRS



Meeting of Departmental Committee on Religious and Cultural Affairs was held on February 25, 2020; Mr. Mohsan Gull welcomed all the committee members and announced about the visit of the Honorable Sheikh Dr. Abdul Rehman Al-Shaibi, Custodian of KHANA KABA at Sialkot on February 28, 2020. It was the first time in history, when such an honorable guests related to the “Harmain Sharifain” were coming at the Sialkot Chamber of Commerce & Industry. Chairman Committee shared that all the arrangements of hosting these special guests would be organized by M/S Townee Brothers. He told that the Office Bearers were of the view to organize a graceful event to welcome the guests at Sialkot Chamber. He welcomed the Committee members for their valuable suggestion in regard to arrange the said event.

Ch. Jalil Aslam, Mr. Atif Raza, Mr. Zaheer Amir, Prof. Azra Sabtain Bukhari and other members shared their suggestions about the organization of the event. Members discussed about the arrival of guests, their security arrangements, timings, pattern, media & sitting arrangement of the event. They emphasized that a memorable picture should be captured as a memory. It was also suggested that guests would be requested to make dua for the whole world to save them from COVID-19. All the points regarding the arrangements were discussed and duties had been assigned to the committee members regarding the event.

SEMINAR ON “LEAD GENERATION IN EXPORT”

Mr. Fizan Akbar, Chairman Departmental Committee on SME/Training (Male) welcomed all the participants to

attend the said seminar held on February 25, 2020. He encouraged women for starting their own businesses and emphasized for learning digital media marketing to sale the products online. Whereas, Ms. Shabina Gillani, Chairperson Departmental Committee on SME/Training (Female) welcomed Mr. Ali Raza, Trainer and all the members for the session. She shared that different seminars were being arranged to educate all Startups about business and its recent trends of local and international market.



Mr. Ali Raza (Trainer) shared information about “Lead Generation in Export” and explained about Designing of Landing Page and informed that content on your landing page must be to the point and highlight your unique value proposition. He told about the benefits of website into word press i.e. flexible and adaptable for changing needs, user-friendly even for beginners, mobile responsive, themes offer multiple options and many more. He elaborated about Search Engine Optimization (SEO), Social Media Marketing (SMM), Ads, and Google Ad Words briefly; and informed about Two types of SEO Optimization, Off Page (through websites of others) and On Page (through own website). He explained the procedure of Google Ad Account and its benefits, i.e. fast way to attract customers, Google's reach was vast, target ads for relevance and remarketing reconnects with relevant leads. He also informed that how to target audience and identification of geographical position for Google Advertisements. Mr. Syed Safwan, Shared that DHL, FedEx and other courier agencies had been provided low cost shipping charges to big companies. In this connection he offered that startups could contact with him to avail the facility of low cost shipping charges for sending their samples to foreign Customers. He informed that he was also doing business on Alibaba and would

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extend support to the newcomers.

Mr. Fizan Akbar appreciated the presentation and shared that next training would be provided on “where and how to sell the products through artificial intelligence and how to take photos and video making of products”. He further said that success stories of the successful entrepreneurs would also be shared. Mr. M. Ashraf Malik, President Sialkot Chamber appreciated the efforts of SME Committees for arranging the awareness sessions. He said that Expo or any exhibitions could be organized to encourage the women entrepreneurs of Sialkot for the promotion of their products at national level. He said that Sialkot Chamber always promoted the women entrepreneurs because contribution of women was necessary for nation's building and economy.

MINUTES OF MEETING DEPARTMENTAL COMMITTEE ON ENVIRONMENTAL PROTECTION



Meeting Departmental Committee on Environmental Protection held at SCCI on February 27, 2020; Syed Ahtesham Gilani, Chairman welcomed the Committee members and said that the Chamber was conducting the activity for the third time and previously plants were brought from Phatooki, Punjab. He further added that the pre-orders of the plants were also received to the Chamber for the provision of mid-sized fruit-plants. He said that Mian Imran Akbar, Former Vice President organized & brought the plants and provided them to the Sialkot Chamber, on a cost to cost, basis. He said that through the platform of the Sialkot Chamber, a message could be circulated among the members to support the cause or could become a partner. He also said that a project of displaying the Air Quality Index and pollution rate of Sialkot City at different locations of Sialkot City, including the Sialkot Chamber, was also under

consideration of the Committee. Furthermore, he discussed his visit to China along with the Government officials from Lahore, on behalf of Sialkot Chamber, as Chairman Committee as the Asian Development Bank had signed a contract with the Government of Punjab, for cleaning of River Ravi and the drainage going into the river. He shared the experience he had during the visit and development China had made in the cleaning of drainage across city and plantation on the land available near the drainage.

Dr. Adeel Mehmood said that GCWU Sialkot was also willing to procure around 1000 to 2000 plants, and wanted to involve the students in the plantation activity. He also mentioned that proper fertilizers and maintenance of the soil could assure the growth and mortality rate of the plants. Department of Environmental Science was working on a project that would help in purification of rainwater after pouring it through sand and stones, and utilization of that water with drinking water. Mr. Muhammad Ilyas, Deputy Director (Field) Environmental Protection Department said that his department can assist in subsidizing the plants from Forest Department. He said that the fruit plants and environment-friendly plants should be preferred. He also suggested that the Social Welfare Department should be taken on board, under which NGOs were working and also to take Private Institutes on board that would help in supporting the cause. Department of Environmental Protection had a mobile van, which can be brought to Sialkot City (when needed) to measure, the Air Quality Index of Sialkot City. After detail discussion on the above-mentioned matter, the important decisions were made by the Committee.

MEETING OF DEPARTMENTAL COMMITTEE ON WOMEN ENTREPRENEURS WITH TEAM OF BAIDARIE

Dr. Mariam Nouman, Chairperson WRC welcomed the guests Mr. Arshid Mehmood Mirza, Executive Director (Baidarie, Sialkot) and his team at Sialkot Chamber to discuss the project of ILO on the topic of “The ILO Skill Challenge Innovation Call” on March 02, 2020. Mr. Arshid Mehmood Mirza, Executive Director (Baidarie, Sialkot) thanked the Chairperson WRC shared that ILO was inviting proposal from individuals and organizations to share innovative ideas and solutions to address the skills mismatch challenge. The ILO Skills Challenge Innovation Call would recognize and support the development of solutions that aim to address the different forms and

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dimensions of skills mismatch. He elaborated that Skills Mismatch was defined as the gap between an individual's job skills and the demands of the job market. Baidarie, Sialkot would like to work on this project with the collaboration of WRC, SCCI for which practical ideas needed to be developed to get the project. He invited suggestions from the Chamber and the Chairperson WRC for identification of skills.

Dr. Mariam Nouman, Chairperson WRC appreciated the project and shared success story of a blind girl who had organized classes of cooking successfully for 22 blind girls. Moreover, informed that she had been working on a project of audio course for blind people and required financial aid. She said that dedicated and committed girls could be included in the said project for capacity building on skills. She asked about the methodology to identify the demand base skills of industry i.e. survey, questionnaire or any other process. She also requested to Baidarie to prepare documentary of women who had successfully established their own businesses after getting training under outreach program of WRC. Whereas, Mr. Fizan Akbar, Chairman Committee recommended skill of digital media marketing because E-Commerce was future of the business. He also suggested following skills to address the issue of skilled labor e.g. Electro Plating, Surgical Checking, Laser Cutting, and Pattern Making. He suggested that local trained craftsman could be hired from TEVTA and other technical institutions.

MEETING OF DEPARTMENTAL COMMITTEE ON WOMEN ENTREPRENEURS



Meeting of Departmental Committee on Women Entrepreneurs held on March 04, 2020; Dr. Mariam Nouman, Chairperson Committee welcomed the members and guests. She said that Outreach Program had

been launched to empower the women by providing training to start their own businesses and for strengthening their existing businesses as well in last year (2019). She elaborated all the elements and factors including the said program in details. She shared that one woman had successfully established her own production unit and her success story was also shared with United Nations, who would also be invited in International Women's Day to share her experience and success story. It was planned to register 50 new women with outreach program of WRC to provide training so that they would be able to start their own businesses, the 2nd Batch of registration and training of women of rural area would be announced on International Women's Day 2020. Baidarie was also working on the project "The ILO Skill Challenge Innovation Call" for which they had requested to WRC for identification of skills and trainings would be provided to women from all over the Sialkot with the collaboration of WRC.

Furthermore, the chairperson shared that Special Olympics was a private Global Association for children and adults with intellectual and physical disabilities; the organization provides opportunity to channel the abilities of special children towards sports through training. She informed that Ms. Ronak Lakhani was board member of the association and she would visit Sialkot Chamber along with her team. Moreover, success stories of special athletes would also be shared in the event of Special Olympics which would be held on March 30, 2020 as per the supervision and direction of President Sialkot Chamber. She shared that representatives from Special Children's School i.e. Hakeem-ul-Ummat, Little Angels Home, Allama Iqbal School for Special Children and The Light School would be called to discuss Special Olympics Program and their representation as well. She said that all philanthropist members would be invited especially martial arts and sports manufacturers for donation and to sponsor the teams of Special Children, through which businesses may also be advertised at national and International level. Members discussed about the new registration with Outreach Program and organization of International Women's Day in detail.

ORIENTATION SESSION ON "ENTREPRENEURSHIP DEVELOPMENT AND ADVISORY SERVICES" BY (EDAS)

Mr. Muhammad Ashraf Malik, President SCCI welcomed

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Mr. Almas Hyder Director EDAS and Former President Lahore Chamber of Commerce and Industry and Mr. Imtiaz Khalid Director EDAS and his team at Sialkot Chamber for a session on March 05, 2020. EDAS program was a comprehensive program that was designed to enhance the Entrepreneurial spirit in Pakistan. He added that the program can be a road map to success for the family owned businesses in Sialkot Industry.



Mr. Almas Hyder thanked the President SCCI and thanked Khawaja Musharaf (M/s. KM Ashraf) for his support in spreading the words for this program. Previously most of the entrepreneurship training programs were lacking the ability to bring the 'person behind the business' i.e. the entrepreneur in sharp focus and often miss out on the behavioral aspects which could be relied upon to train 'entrepreneur' in the entrepreneurial competencies – a critical feature in entrepreneurial success. MSI-EDP program with the unique focus on “behavioral Change” would address the gap. He further added that Entrepreneurship Development and Advisory Services had the Success of MSI-EDP in Pakistan and the program had been successfully conducted in many countries of the world over the last 30 years. Whereas, Mr. Imtiaz Khalid (Director EDAS) said that in Pakistan, the program was initiated almost 25 years ago; it had been conducted many times in Pakistan with great success. The program had been conducted at LUMS, Government College University Lahore, and many other cities/Institutions. He also mentioned that EDAS had trained thousands of individuals.

AWARENESS AND TRAINING SESSION ON EASE OF DOING BUSINESS AND ONLINE COLLECTION OF SOCIAL SECURITY CONTRIBUTION

Mr. Muhammad Ashraf Malik President SCCI thanked and

welcomed Ms. Kalsoom Saqib (Vice Commissioner, Punjab Employees Social Security Institution), Mr. Abdul Waheed Dar (Director, Directorate of Social Security Sialkot), and officers of Punjab Information Technology Board (PITB) at Sialkot Chamber on March 05, 2020 for the said session. He appreciated the measures taken by the Government for promoting “Ease of Doing Business” due to which Pakistan had jumped to 108th position in the World Bank's ranking on Ease of Doing Business. He appreciated Government's move to adopt Information Technology in collection of contribution and taxes to provide facilitation to the industry. He also appreciated PESSI's step towards establishment of Facilitation Desks at Chambers of Commerce and Industry.



Ms. Kalsoom Saqib expressed gratitude and shared briefing on the background of the project. She apprised that Government initiated work on “Ease of Doing Business” project a year ago with the support of the World Bank. The role of the PESSI under the project was to initiate Online Collection of Social Security Contribution. The system was initially introduced at Lahore and had been working successfully for a while. She informed that next level of facilitation would involve payment of contribution through ATM, Online Banking or any Alternate Delivery Channels without any need to visit Directorate for Collection of Payment Voucher. She informed that integration of banking channels had been in process and within few weeks, there would be option to deposit Social Security Contribution through any of the Commercial Banks in Punjab. She apprised that purpose of visit to Chamber of Commerce and Industry was to apprise members about latest developments and seek their feedback for further improvements of the system. She said that Online System of Collection of Contribution had also started at Directorate of Social Security Sialkot

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and response of the businesses had been very encouraging. A help desk had already been established for facilitation of the contributors and another helpdesk was going to be established at Chamber of Commerce and Industry. She encouraged seeking guidance from the designated helpdesks to address any issues in usage of online system.



Mr. Rahael, Consultant, delivered a comprehensive presentation on the Status and Role of PESSI and the measures taken by PESSI to provide facilitation to the businesses in deposit of Social Security Contribution. He enumerated the benefits offered by Social Security Institution and encouraged the members to get information on how to avail benefits through their helpline. He informed that due to Government's initiatives on Ease of Doing Business, Pakistan had jumped up from 148th position to 108th position in the world ranking during the year 2019 primarily due to milestones achieved by the Social Security Institution on World Bank's guidelines. In the end, a detail discussion was held between members and the guests; President SCCI, expressed gratitude to the honorable guests for conducting awareness session for information of the members.

ORIENTATION SESSION ON "PUBLIC PRIVATE PARTNERSHIP ACT 2019

Mr. Muhammad Ashraf Malik President SCCI welcomed Dr. Salman Shah Chief Minister of Punjab on Economic Affairs and Planning & Development and Dr. Farrukh Naveed Project Director/Head PPP Cell/ Former Deputy Commissioner Sialkot at Sialkot Chamber on March 06, 2020; he thanked them for conducting this session. He added that the mechanism of initiating the much-needed projects either for Social Welfare, Health, IT, Tourism,

Transport, Industries, Food, Energy or for Economic Development, through public private partnership.



The honorable guest, Dr. Salman Shah thanked the President SCCI and said that the PPP Department was keenly working on projects. He added that PPP had the mechanism, wherein a specific project through the process of bidding undergone and private funds were utilized to initiate and complete any project. Whereas, Dr. Farrukh Naveed (Project Director/Head PPP Cell) said that he had the honor of serving Sialkot City as Deputy Commissioner and had come to give briefing on PPP projects and mechanism through any project was initiated and completed. He proposed that Sialkot Chamber could also utilize the mechanism of Public-Private Partnership to initiate the projects.

MEETING OF DEPARTMENTAL COMMITTEE ON HOSPITAL AND HEALTH SERVICES



Meeting of Departmental Committee on Hospital and Health Services was held on March 07, 2020 at SCCI; Chairman Committee thanked the Committee members and shared the purpose of establishment & working of the Committee with the public-Private Hospital. Mandate of

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the Departmental Committee was to assist the Institutes of Government, in the planning and controlling; another mandate of the Committee was to share the concerns of the General Public with competent authorities of the hospital of Sialkot District to help in resolving the pending issues.

Members appreciated the chairman and his approach towards the committee working with the aim to serve the social sector. Members also shared their reviews and suggestions for improvement in working. Dr. Nadeem John (MS Christian Memorial Hospital) described the situation of patients, those were normally received by the hospitals and he also described the reasons of spreading the diseases as well as the high rate of death. He emphasized that the Sialkot Chamber of Commerce & industry could play its pivotal role of creating awareness among the masses of the city from its platform. He said that the proper sterilization of Medical and Barber/Shaving Equipment should be ensured with the collaboration of District Police, District Management and District Health Officers through surprise visits. He also said that the District Management and Medical staff of Public sector hospitals should be on one page, before initiating health campaign, since both were the stakeholders of the Society.

Dr. Azeem Lodhi (Allama Iqbal Memorial Hospital) also described the performance of the said hospital and facilities (free vaccine and treatment) provided to the patients; he also discussed the concerns faced by the hospital and requested the Chamber to cooperate with the hospital as well as to spread awareness among the members. Whereas, Dr. Muhammad Javaid Sahi (District Health Officer, DHA Sialkot) appreciated the discussion and shared his remarks on the hospitals' working, starting campaigns, efficiency of volunteers etc. He assured that District Health Department was ensuring anti-quackery in Sialkot District and ensuring enforcement of law and order.

MEETING OF DEPARTMENTAL COMMITTEE ON FAIRS & EXHIBITIONS/DELEGATIONS

Meeting of Departmental Committee on Fairs & Exhibitions/Delegations was held on March 10, 2020 at SCCI; Mr. Qaiser Baig, Chairman Committee welcomed the applicants of SCCI's Trade Delegation to Japan 2020, President SCCI Mr. Muhammad Ashraf Malik, Mr. Qaiser

Iqbal Baryar Senior Vice Chairman and Fazal Jilani Vice Chairman at the meeting. He briefed the house about the categories of the applicants i.e. High (Top profile exporters) and Low (Low profile exporters). He further explained about criteria of selecting for delegates that had being adopted, applicants were picked from balloting i.e. 2:1 Ratio, 2 applicants from High and 1 from low category. He explained about the total applications received, criteria and process of selection. The Chairman Committee started the process of balloting and twelve applicant companies were selected as delegates.



Mr. Muhammad Ashraf Malik President SCCI appreciated the Chairman Committee for its remarkable progress; he thanked the participants and congratulated the delegates that were selected from the balloting for SCCI's Trade Delegation to Japan 2020. He said that Committee worked hard and had selected the delegates through a transparent and clear process. He stressed that the delegates should prepare properly for the execution of delegation in shape of brochures and samples, and present Pakistan in a better way.

SEMINAR ON "RESOLUTION OF TRADE RELATED ISSUES FACED BY TRADERS" BY BANK-ISLAMI PAKISTAN

Mr. Saud Shahid Khan, Head Trade Business services Bank Islami Pakistan Limited, expressed gratitude for sparing time for the session on "Trade Related Challenges & Solutions by Bank Islami Sialkot in collaboration with Sialkot Chamber on March 10, 2020. Purpose of the Seminar was to discuss the challenges faced by Exporters and its solution as well, afterwards which would be shared with State Bank of Pakistan. He shared detail presentation on the points; Trade Financing (Import & Export), Trade

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Volume of Pakistan in 3 fiscal years 2017, 2018, 2019, Major Exports and Imports of Pakistan and its volume, Benefits of Trade Finance (Increase in Foreign Reserves, Transformation b/w Technologies & Trends, Global Relationships, Access to international Market, Backbone of Economy of the country, Growth of Industry, Employment resources, Internationally Goodwill of the Country, Exploration of E-Markets, Opportunity for Foreign Direct Investments), Exchange Policy Department responsible to make policies, Foreign Exchange Operations Department, SBP Measures, Criteria to dispatch of documents by exporters, Import relaxation by SBP etc.



Mr. M. Ashraf Malik, President Sialkot Chamber appreciated Bank Islami for conducting the session and discussing the issues of the business community. He expressed hope that Bank Islami would submit all reservations discussed by members of Sialkot Chamber so that business friendly policies could be formed by State Bank.

MEETING WITH MALIK MUHAMMAD FAROOQ, AMBASSADOR DESIGNATED FOR PAKISTAN TO POLAND

Mr. Muhammad Ashraf Malik, President SCCI welcomed the honorable guests, Mr. Malik Muhammad Farooq, Ambassador-designated for Pakistan to Poland at SCCI on March 10, 2020. "The city is known for its SME setup fully equipped & capacitated to business collaborations & joint ventures in various industries in Sialkot. The exporters are well versed with rules, regulations & requirements of International trade, which has resulted in exports from Sialkot, being over USD 2.2 (B) per annum" he added along with the detail of Sialkot welfare Projects. He encouraged the Ambassador to work on all the exports

sectors and should work to enhance the bilateral trade between Pakistan & Poland. He stressed that Ambassador should also motivated his team, other departments, commerce wing etc. to work efficiently for promoting the links between both the countries.



There were many products which were not produced by Poland and they imported those items from the world; he suggested that Ambassador should work on such sectors and share the related information with Pakistan. Whereas, Mr. Khurram Azim Khan, SVP SCCI and Mr. Muhammad Jalil Aslam, VP SCCI also shared the trade related data/facts sheet of all the industrial sectors of Sialkot; trade between Sialkot & Poland in different sectors and trade between Poland with the world in same industrial sectors were mentioned in the fact sheet. He also described the said sheet, which were presented the gap between the two countries and existing potential that could be catered by small efforts.



Mr. Malik Muhammad Farooq, Ambassador-designated for Pakistan to Poland appreciated the Sialkot City as one of the most dynamic city and applauded the Sialkot

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Industry for the remarkable achievements and foreign exchange contribution in country's annual exchequer. He mentioned that there were no direct buying of Poland from Pakistan; he said that the Government as a facilitator was playing its role to strengthen the international trade linkages, but the real work should have to be done by Business Community with mutual efforts. He assured his fullest support to promote and enhance the bilateral relations and trade between both the countries. Vice President SCCI suggested that Embassy should maintain the effective linkages with the R&D Team of Sialkot Chamber for more exchange of information.

He told that normally Sialkot was renowned by its surgical, sports and leather products; it's real potential & other sectors were not much familiar by most of the embassies/people; therefore, he emphasized that embassies and commercial sections should introduced other products in all other countries. Ambassador endorsed the suggestions of both the Office bearers and assured them to work on the above said points.

SESSION ON "DEVELOPMENT OF A NEW GSP SCHEME UNDER BREXIT BY TDAP"



Mr. Khurram Azim Khan, Senior Vice President: Welcomed the team of TDAP at SCCI on March 11, 2020 and thanked them on conducting session on Development of New GSP Scheme under Brexit by TDAP. Mr. Kamal Shahryar, Adviser GSP Services, Trade Development Authority of Pakistan (TDAP) thanked and said that The UK was preparing their own scheme for the Generalized System of Preferences (GSP/ GSP Plus) or was developing a similar arrangement to become effective from the start of 2021 after completion of the transition period for BREXIT. He added that the Department for International Trade (DIT) and the Department for International Development

(DFID) of the UK were seeking inputs from Pakistan for designing of the new scheme which, according to them, will maintain the current level of preferential access available to Pakistan under the EU's GSP/ GSP Plus scheme. He also mentioned that while working with the DIT/ DFID, the TDAP was holding consultative sessions with the stakeholders (trade bodies/ exporters) in key export cities with the objective of gathering information for making the new UK scheme more user friendly, improving trade between the UK and Pakistan, and address any issues being faced on the Pakistan side under the current EU-GSP scheme.



He further said that as part of the exercise, the UK was also undertaking a review of its current MFN tariff regime for their rationalization/ refinement. Accordingly, during the planned consultative sessions the TDAP would like to seek stakeholders'/ exporters' input in the following areas relevant to the GSP/ GSP Plus regime as well as overall cooperation between the UK and Pakistan. He further presented the following points e.g. Origin certification system, Rules of Origin (ROO), The GSP/ GSP Plus regime, Rationalization of the MFN tariff regime by UK, Compliance issues and technical/ non-technical barriers, Transportation, travelling, logistics issues, Possible avenues for bi-lateral cooperation and seeking assistance from UK etc.

MEETING WITH MR. AHMED FAROOQ, AMBASSADOR DESIGNATED FOR PAKISTAN TO DENMARK

Mr. Muhammad Ashraf Malik, President SCC welcomed the honorable guests, Mr. Ahmad Farooq, Ambassador-designated for Pakistan to Denmark at SCCI on March 13, 2020. He told about the city, known for its SME setup fully equipped & capacitated to business collaborations & joint

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ventures in various industries in Sialkot with the exports figures of over USD 2.2 (B) per annum. He told about the pivotal role of Sialkot Chamber of Commerce in growth & development of trade as well as the social sector; he shared about all the social & welfare projects done by SCCI. He also stressed on increase in exports of the country because the strength of national economy relied on exports earning; therefore, foreign missions should focus on create linkages of business communities. Ambassador should study the market and demand of Danish business community as well as the ultimate consumers; so that Pakistani Industry could approach the market for enhancing the trade.



He said that other than big countries like USA, UK etc. Pakistan should also focus on such small counties with high per-capita income as they would also be the charming markets for Pakistan. Whereas, Mr. Khurram Azim Khan, Senior Vice President SCCI shared the trade related data/facts sheet of all the industrial sectors of Sialkot; trade between Sialkot & Denmark in different sectors and trade between Denmark with the world in same industrial sectors were mentioned in the fact sheet. He also described the fact sheet which showed the gap between both the countries and existing potential that could be covered with small efforts.

Mr. Ahmad Farooq, Ambassador-designated for Pakistan to Denmark thanked the Office Bearers of SCCI; he appreciated the city for its business dynamics and achievements in business as well as in social sector. Furthermore, he also appreciated the working on trade facts & figures briefed by the Senior Vice President SCCI. He told about his previous services in Rome, Italy and Denmark; he said that the basic motive of an Ambassador was to encourage the positive political as well as the trade

linkages of the two countries. He mentioned that there were no political issues between Pakistan and Denmark, so that it would be essential to enhance the trade linkages of both the countries; for the said purpose, he was working to collect trade related facts & suggestions by the different Chambers in Pakistan.



He emphasized to motivate the business community for initiating the business delegations to increase the private interaction and promotion of the Pakistani products. He also mentioned the rising trade of Pakistani Cotton, textile items, beddings, home textile, food items, vegetables, frozen foods etc. to Denmark. Only sports goods, football etc. exported to Denmark from Sialkot; on the other hand, there were many other products made by Sialkot with huge scope in Denmark. He requested the Sialkot Chamber of Commerce to share their suggestions for more promotion of bilateral trade.

MEETING WITH MR. HASHIM RAZA, CHIEF EXECUTIVE OFFICER (SMEDA)



Mr. Muhammad Ashraf Malik, President SCCI welcomed Mr. Hashim Raza, Chief Executive Officer, Small and Medium Enterprises Development Authority, Mr. Raja

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Hassanien Javed, General Manager (Outreach – II), Mr. Muhammad Javed Afzal, Provincial Chief (Punjab), SMEDA, officers of the Department and members of Sialkot Chamber on March 21, 2020. He drew attention of the honorable guests towards inordinate delay in full operationalization of the Sialkot Business and Commerce Center project and expressed hope that the newly appointed Chief Executive Officer would play his role to address critical issues. He apprised that as per agreement between SMEDA and SCCI and as envisioned by PC-1 and revised PC-1 of the SBCC project, representation of Sialkot Chamber at Board of Management level had been 6 members as against 4 members of the Government. He raised his concern that representation of the private sector in the newly proposed Management Committee should be in accordance with the original intent of the contracting parties. He emphasized to expedite constitution of the Management Committee duly empowered by the Government to look into day-to-day operational matters of the SBCC project.



Whereas, Mr. Hashim Raza, Chief Executive Officer, SMEDA, acknowledged the marvelous contribution of the business community of Sialkot in the success of the projects implemented in Public-Private Partnership. He informed that SMEDA had executed number of projects with development intervention but he was of the opinion that future projects should be run commercially to generate revenue for execution and implementation of more developmental projects. He shared experiences in the other projects of SMEDA where the earnings could not be utilized due to their status of being Guarantee Limited Companies.

Mr. Muhammad Hanif Khan and Dr. Muhammad Aslam Darr shared the history of the SBCC project and shared

how Gujranwala Business Center (GBC) model was adopted to enter into partnership for execution of Sialkot Business and Commerce Center. They acknowledged exemplary cooperation between officers of SMEDA and representatives of SCCI during execution of the SBCC project and appreciated good services of the SMEDA team. They discussed about the concerns, and different matters related to the project with the authorities in detail. Whereas, Mr. Raja Hassanien Javed appreciated the vision of senior members of SCCI and drew attention of the house on some important matters as well as on agreement regarding the transfer of land ownership. Detailed discussion was held on the different aspects related the matter and concerns among the participants.

VISIT OF DEPUTY COMMISSIONER SIALKOT DR. NASIR MAHMOOD BASHIR FOR ANNOUNCEMENT OF LOCKDOWN



On March 23, 2020, a meeting with Deputy Commissioner Sialkot, Dr. Nasir Mahmood Bashir, Chaudhry Muhammad Akhlaq, Provincial Minister, Chaired by President SCCI, Mr. Muhammad Ashraf Malik, wherein the outbreak of Corona-Virus COVID-19, was briefly brought into the discussion and also, the threat of the spread of the virus in the Sialkot, city was broadly discussed. Deputy Commissioner mentioned that Sialkot City, was not equipped with enough facilities nor a health emergency could be coped with the available capacity. It was also discussed that the lockdown could continue in case the casualties or numbers of patient increase in the country. President SCCI shared the concerns of the Sialkot Business Community and stated that a continuous lockdown would eventually harm the economy as well as on the labor and daily wagers associated with Sialkot Industry. President SCCI requested that a strategy should be designed for the opening of factories, during the lockdown period, and also 2 days' permission should be

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given to disburse the salaries to the labor for their livelihood during the lockdown. It was unanimously decided that two-day permission would be given to the factories to disburse their payments to the labor.

MEETING FOR FUNDING RAISING FOR THE INDUSTRIAL LABOR, DAILY WAGERS, AND NEEDY PEOPLE



On 28 March 2020, a meeting was held, chaired by Mr. Muhammad Ashraf Malik, President SCCI, wherein it was discussed that a fund would be collected for the people/daily wagers/labor who were most affected from the lockdown and would be laid off, due to non-availability of running finance. It was discussed that the funds would be disbursed to the labor, and needy people in the surroundings through the involvement of the stakeholders of society, collection of data from the Deputy Commissioner. It was also decided that the priority would be given to the labor and the people in the surrounding areas and to avoid duplication, the CNIC of the people would be kept on record.

It was also discussed that the participants should contribute at least 1 million to ensure maximum support and full disbursement of funds and rashan to the people. It was also decided that all platforms would be considered to disburse the donation. President SCCI acknowledged the support of the participants, for their announcements of funds and courage to support the cause of the Sialkot Chamber of Commerce and Industry.

MEETING REGARDING DISCUSSION THE OPENING OF THE FACTORIES OF SIALKOT WITH COMMISSIONER GUJRANWALA

On April 06, 2020, a meeting with Commissioner Gujranwala, Deputy Commissioner Sialkot, Dr. Nasir

Mahmood Bashir, Chaudhary Muhammad Akhlaq, Provincial Minister, was held on April 6th, 2020, Chaired by President SCCI Mr. Muhammad Ashraf Malik, in which it was discussed that the majority of orders of exporters which were in the last stage of packing, were left, due to sudden announcement of the lockdown, by Punjab Government.



President SCCI also shared that the shipments ready for dispatch should be allowed to ship, with limited labor and staff. It was also discussed that Sialkot Industry should also be allowed to work, after complying with the SOPs of Punjab Government. After discussion with the Administration and Business Community the Sialkot Chamber of Commerce and Industry would share a list consisting of details related to completed orders, with some staff required, destination, and shipping company.

VIDEO CONFERENCE WITH MR. ABDUL RAZAK DAWOOD ADVISOR FOR COMMERCE, TEXTILE, INDUSTRY AND PRODUCTION, AND INVESTMENT, ALONG WITH MR. USMAN DAR, SPECIAL ADVISOR TO PM ON YOUTH AFFAIRS



with Mr. Abdul Razak Dawood Advisor to PM on

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Commerce, Textile, Industry and Production, and Investment of Pakistan, and Mr. Muhammad Usman Dar Advisor to PM on Youth Affairs, Chaired by President SCCI, Mr. Muhammad Ashraf Malik, wherein it was shared that the Industry of Sialkot, had PKR 410 Million exports orders in hand, which were thought to be lost, in case the lockdown continued. It was also mentioned during the video link conference that the industry of Sialkot was willing to open after complying with the SOPs of Government of Punjab. It was mentioned that the Government of Punjab was allowing industry located in different cities, after complying with SOPs of Government.

MEETING REGARDING DISCUSSION THE OPENING OF THE FACTORIES OF SIALKOT WITH MR. USMAN DAR, SPECIAL ASSISTANT TO THE PRIME MINISTER ON YOUTH AFFAIRS



On April 15, 2020, a meeting in the presence of Honorable Mr. Usman Dar Advisor to Prime Minister on Youth Affairs, Chairpersons All Associations Sialkot, Former Presidents, Senior Vice Presidents, Vice Presidents and Current and Former Executive Committee Members Chaired by Mr. Muhammad Ashraf Malik was held to discuss the strategy of the opening of Sialkot Industry and to minimize issues while the opening of factories, due to non-cooperation by District Administration, as well as, Federal Government.

During the discussion it was unanimously decided that the Industry would be opened, phase-wise in compliance with the Industrial SOPs issued by Government of Punjab, with bear minimum labor. Mr. Usman Dar also shared that apparently, the preference would be given phase-wise to those factories, those after complying with the SOPs, with export orders for April 2020, March 2020, and June 2020.

MEETING REGARDING ONE WINDOW OPERATION/DEDUCTION OF LABOUR RELATED GOVERNMENT COLLECTIONS AT SOURCE

Mr. Muhammad Ashraf Malik, President, welcomed the members to discussed the above mentioned agenda at SCCI on April 25, 2020; and apprised them about the crisis arising out of wide spread of COVID-19 pandemic in Pakistan and lock down of the economy by the Government to curtail the spread of the virus. He informed that several meetings had been held with the Government representatives to familiarize them with the adverse impact of the lock down on the export oriented SME sector of Sialkot. He stated that Government had taken several initiatives including clearance of outstanding Duty Drawback, Sales Tax and Income Tax refunds of the exporters and negotiations were underway to seek further relief for the export sector. Mr. Fazal Jilani strongly supported the proposal and said that Deduction of Labour Collections at Source would close the doors of corruption and safeguard the factory owners against harassment by the Departmental Officials. He said that it should not be mandatory in nature rather it should be optional to opt for the exporters. He remarked that optional status of Deduction at Source would let the businesses decide what would be best suited to them.

Mr. Tasawar Hussain, Mr. Majid Raza Bhutta, Mr. Muhammad Ashraf Malik and other participants discussed the various matters; it was stated that the proposal of Deduction of Labour Collections at Source would not only result in less administrative cost to the Departments but also to the business units as all major industrial units had been supporting dedicated staff to maintain and update record of PESSI and EOBI. Mr. Majid Raza Bhutta said that the proposal was best suited to SMEs especially of Sialkot and there was very little chance that any major export units of Karachi and/or Faisalabad would endorse the proposal. He said that the proposal should essentially be moved from the Sialkot Chamber of Commerce and Industry as it had been the most effective voice of SMEs of the region. After detailed discussion and deliberation, important decisions were made to take different steps for the betterment of business community.

VISIT OF MR. MUHAMMAD USMAN DAR, SPECIAL ASSISTANT TO PRIME MINISTER ON YOUTH AFFAIRS FOR A PRESS CONFERENCE ON EHSAA'S PROGRAM

Mr. Muhammad Ashraf Malik, President Sialkot Chamber

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of Commerce & Industry, hold a press conference wherein he lauded the initiative of the Federal Government of Pakistan to provide financial assistance to the laborers and daily wagers of the industry who had been laid off or were jobless through its EHSAS PROGRAM. He also acknowledged the efforts of the Prime Minister Imran Khan and Dr. Sania Nisthar, Special Assistant to the Prime Minister on Poverty Alleviation and Social Protection, for bringing forth a revolutionary program for providing sustenance to the millions of poverty-ridden people of Pakistan. Mr. Malik especially appreciated the role of Mr. Muhammad Usman Dar, in taking up the issue of jobless laborers of Sialkot with the Government and his efforts to include the said laborers in Ehsas Program. President assured the Federal Government of Pakistan of full support from the Sialkot Chamber of Commerce & Industry in its vision of fighting the COVID-19 Crisis and helping the needy and deserving people. The President Chamber said that, in recognition of the vision of Prime Minister, Imran Khan, the Sialkot Chamber had initiated Relief Campaign since the first day of the Lockdown, aimed at providing Ration Bags to the people of Sialkot.

MEETING BETWEEN SIALKOT CHAMBER OF COMMERCE & INDUSTRY AND MINISTRY OF SCIENCE & TECHNOLOGY (MOST), ISLAMABAD

Mr. Majid Raza Bhutta, Former President, SCCI attended the meeting in Sheikh Muhammad Shafi Hall of Sialkot Chamber via Video Conference under the chairmanship of Chaudhry Fawad Hussain, Federal Minister for Science & Technology on June 01, 2020. Representatives of PCSIR, PSQCA and PNAC also attended the meeting. Federal Minister for S&T highlighted the issue raised by Sialkot Chamber in previous meeting regarding request of Testing Facilities and Certification problems faced by the Exporters of Sialkot. He said that Private Sectors may come forward to invest in the establishment of testing facilities and Government would encourage and regulate the standards. Mr. Majid Raza Bhutta, thanked Federal Minister for showing great concern and said that testing facilities and product Certification/CE Marking needed to be established with minimum affordable cost.

Representatives of PSQCA stated that CE Marking/ Certification would be initiated by PSQCA through the technical assistance of Turkey. For CE Marking PSQCA was already in contact with Turkey which will provide training to PSQCA. He informed that Turkey Standards

Organizations shared that their office would be operational from June 01, 2020. Federal Minister suggested for some interim arrangement be made for Certification with Turkey such as online documentation/ application from training etc. Whereas, DG PCSIR Lahore informed that more than 70% testing facilities required by SCCI are available and further needs up gradation. Federal Minister said that the upgradation of Labs may be assisted by private sectors which will mutually benefit, for which a feasibility report/ working paper be prepared by SCCI. With mutual discussion and due deliberation, important decisions regarding Feasibility report, list of testing facilities (available in PCSIR related to Leather, Sports goods, Textile and Surgical Instruments) and related matters were made for the development.

MEETING WITH THE PRESIDENT OF EMPLOYERS FEDERATION OF PAKISTAN (EFP) & HIS TEAM

Mr. Muhammad Ashraf Malik, President SCCI welcomed the Office Bearers and other guests on Zoom Meeting on June 09, 2020; he thanked the Employers Federation of Pakistan (EFP) to work on the said agenda. He shared his reviews on the current scenario due to COVID-19 as well as its impacts on the business, industry and overall economy. He appreciated the EFP to work for the betterment of Sports Industry which was the major export sector of Sialkot. Mr. Ismail Suttar, President EFP thanked the President SCCI for holding this meeting and shared his vision on the role of EFP as the most effective voice of manufacturers of Pakistan. He mentioned that EFP was preparing a position paper on the subject which will be shared with Chambers and Industrial Associations for their input. He stated that the Sports Good Industry in Sialkot had great prospects of growth and EFP would want to work with Sialkot Chamber for improving their competitiveness.

Mr. Malik Tahir Javed, Director EFP Board explained the objectives of this meeting particularly in the context of EFP's interest in carrying forward the work earlier done to support the competitiveness of Sports Good Industry which was the major export earning sector of the Country. He asked for the support and active cooperation of SCCI in this activity which would involve training of enterprises particularly SMEs in building their capacity to improve in performance, productivity and overall competitiveness and attain sustainability in post COVID era. Mr. Zaki Ahmed Khan, Vice President EFP assured that he would

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try to request the presence of Mr. Zulfi Bukhari, Special Assistant to Prime Minister, and Ministry of OP & HRD at the launching ceremony in Sialkot Chamber tentatively in the first week of August 2020. He proposed the constitution of a Committee comprising of EFP and Chamber nominees to coordinate on the details of the program; and requested the President SCCI to nominate a representative on the Committee so that they could start working on the program.

Mr. Muhammad Ashraf Malik, President SCCI appreciated the role of EFP and its approach towards handling the changing dynamics of business and the needs of the business community. He assured the chamber's full support to EFP in their efforts to boost business, resolve their issues and provide assistance to Sialkot Sports Good Industry enterprises in improving their competitiveness. He said that there was a need to extend these efforts beyond the Sports Good Industry to Surgical Industry, Leather Industry and other vibrant sectors in Sialkot which need similar assistance on a fast track. "I will be glad to be part of the EFP team in meeting with the Prime Minister and explained to him the new dynamics of business in post COVID scenario" he added.

VIDEO CONFERENCE WITH MR. REZA BAQIR GOVERNOR STATE BANK OF PAKISTAN

On June 10th, 2020, a Zoom conference was convened by Mr. Reza Baqir, Governor, State Bank of Pakistan, to inform about State Bank of Pakistan's Rozgar Schemes that were initiated to support the businesses in retaining their labor and daily wagers, the COVID-19 crisis. The Governor State Bank also highlighted the salient features of the schemes and the relaxation SBP had made in the Loan Limit and also announced that the applicants ranging to PKR 500 would be granted 100% loans, which was previously kept for PKR 200 Million Bar. Governor State Bank of Pakistan mentioned that the current facility was formulated for April to June 2020; however, SBP was considering the extension of the schemes for another next 3 months. The Governor State Bank of Pakistan mentioned that SBP had developed lists of Focal Persons of Commercial Banks as well as a list containing detail of Focal Person of BSC of State Bank of Pakistan. He further clarified that if any applicant at any level was facing any problem while availing the facility of Rozgar Scheme, should report to SBP by keeping the Focal person of the representative of

Commercial Bank. He also requested the Presidents SCCI to circulate the information to their members and also display the lists on notice board, for ready reference of the members.

Mr. Muhammad Ashraf Malik, President SCCI, lauded the efforts of Governor SBP, especially for the support of SME business across Pakistan, in COVID-19 Crisis. He stated that Sialkot Chamber would ensure the dissemination of the information to its members and would also share the concerns of the Business Community of Sialkot to SBP, from time to time. He suggested that a Committee including representatives of the Commercial Banks and Chief Manager State Bank of Pakistan should be formulated so that a month-wise revision of progress and issues of members of the Sialkot Chamber of Commerce and Industry could be discussed.

ZOOM MEETING OF DEPARTMENTAL COMMITTEE ON WOMEN ENTREPRENEURS

Dr. Mariam Nouman, Chairperson welcomed all the Committee Members on 1st Zoom Meeting on June 12, 2020 to reconnect the committee members. Prayer was offered by the Chairperson for the deceased due to COVID-19, for the country, patients & doctors in such a challenging time in fighting against the COVID-19. "Due to the prevailing pandemic (COVID-19), working style have been changed by connecting people via using different online apps/tools etc. so that, SCCI is also striving to connect women entrepreneurs through this medium; therefore, we all as a community could stand and work in such a challenging time." She added. She discussed the impact of COVID-19 on overall economy and explained that how all the situation adversely hit the exports industry and business in the country. She elaborated about a training opportunity for women; USAID Small Medium Enterprise Activity (SMEA) was going to hold a session on "Facebook's #SheMeansBusiness Training" for Women Entrepreneurs in Pakistan on June 18-19, 2020. She encouraged all the members to get registered online and should join the training as it would be a learning opportunity for all.

She also discussed that SBP Sialkot Office proposed to conduct a seminar with Women Members regarding SBP's Schemes to combat against COVID-19 and to support businesses & industry. She invited all the members to share their views about the current situation

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and welcomed the suggestions for any betterment.

Ms. Sehrish Rafay appreciated the step taken by the Committee to join the members again via zoom app and floated an idea to initiate or launch a website for women entrepreneurs of Sialkot with the aim to provide them a platform for online business like eBay, Amazon etc. She emphasized that such steps would be beneficial for promoting women's businesses online in such a challenging time. Furthermore, she also elaborated her personal experience of doing business online. Whereas, Ms. Asma Khawar Khawaja also said that recruitment of the capable employees on higher level was also a dilemma in Sialkot; so that, she suggested that there should be an employment platform for freelance women workers online; so that businesses also could find out and hire the employees through the platform as well. Said that the proposed online platform/website could not only be beneficial for the women businesses but they could also assess the educated & experienced employees available in market. All the members participated in the discussion and share their general views about current situation, appreciated the agenda and share their consent to join the future online sessions.

REPORT OF THE SESSION ON SBP'S SCHEMES WITH THE STATE BANK OF PAKISTAN, SIALKOT OFFICE

Mr. Ali Raza, AFU-SBP BSC Sialkot started the session online via Zoom App on June 17, 2020 and welcomed female members in this session. He also shared that the State Bank, Sialkot Office intended to arrange an awareness session for the Women Member of SCCI over Zoom app to discuss about different Schemes like Refinance Schemes to combat COVID 19, particularly "Risk Sharing Facility under Refinance Scheme for Payment of Wages & Salaries to the Workers and Employees of Business Concerns". He told that businesses were badly affected by this current situation and mostly firing their employees due to heavy losses.

Therefore, the State Bank of Pakistan introduced different financing schemes to support businesses for paying the wages/salaries to their employees. He gave presentation on the schemes; He told about Refinance Scheme for Payment of Wages & Salaries to the Workers and Employees of Business Concerns and Refinance & Credit Guarantee Scheme for Women Entrepreneurs etc. elaborated the Purpose, Scope & Eligibility Criteria, Tenor of Financing, End User Rate, Validity of the Facility and

Islamic Mode etc. He told about the Relaxation under EFS/IERS Part-I (Pre-shipment) and Relaxation under EFS/IERS Part-II with all its detail explanation. He also told about the trainings of banks & banking staff for contacting with businesses in order to utilize the new schemes for supporting business community. He further told that focus persons were pointed out in all commercial banks to approach them regarding any complaint.

Dr. Mariam Nouman, Chairperson thanked the Sialkot office of State Bank for collaborating with the Women Resource Center of SCCI. She said that due to the prevailing pandemic (COVID-19), WRC was also striving to connect and involve women entrepreneurs through online medium of communication; therefore, we all as a community could stand and work in such a challenging time. Ms. Kashifa Nosheen (SBP, Sialkot Office) also thanked all the ladies to join the online session and welcomed all to discuss the said topic in detail. She shared her introduction as a head in SBP's Sialkot Office and told about her services in state bank of Pakistan. She encouraged female members of Sialkot Chamber to get benefits from those schemes and shared the example of Bahawalpur Women Chamber who actively participated in the said schemes for growing their businesses. She asked about the recommendations from WRC side to improve the banking services. After completing the session, question/answer session was held to satisfy the women participants with more details regarding the topic.

VIDEO CONFERENCE WITH ASIAN DEVELOPMENT BANK ON IMPROVING WORKFORCE READINESS IN PUNJAB (IWRPP)

Asian Development Bank convened a meeting to discuss the project of improving Work-Force Readiness in Punjab (IWRPP), wherein Office bearers from Chambers along with the officials from and to take different stakeholders in confidence before finalizing the parameters of the projects. Mr. Norman LaRocque, Principal Education Specialist/Asian Development Bank's started and said that ADB was working on rehabilitation of Technical Institutes across Punjab for which a series of consultative sessions were conducted with different stakeholders including the Sialkot Chamber on October 14, 2019. He said that resultantly a Concept paper was developed to identify the key issues that were lacking in the present framework of Technical Institutes under TEVTA, including

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outdated labs, missing training, curriculum, and involvement of Women in the technical institutes. He shared the key findings of the concept paper and identified the key problems e.g. outdated training concepts and assessments, Shortage of expert instructor, Lack of Industry-Academia linkages, Lack of interest in the Public sector in the development of the curriculum.

A study also shows that most women around Punjab prefer to join traditional courses, which comes under the provision of stitching, cooking, and beautician. Another key problem that was highlighted within the concept paper was the absence of interest of any agency which takes the responsibility of planning, governance, regulation, quality assurance, and also to provide financing to the TEVT in the province. He added that to improve the skill development of students of the technical institutes, the latest machinery would be imported from abroad to upgrade the laboratories to the next level that would help in increasing employment in the industry and to enhance the capacity enhancement of the Industry.

Mr. Khurram Azim Khan SVP SCCI shared that in wake of restrictions on International travel and cautions being undertaken due to COVID-19 all around the world, Asian Development Bank should develop the strategy to arrange the training sessions through video conferencing, as trainers/instructors of the machinery, would not be able to travel to Pakistan, until the emergency arisen due to Corona-Virus, yet to be normalized. Moreover, Mr. Khan further added that ADB should also offer E-Commerce trainings for the students getting in rolled in technical institutes, under the project of Improving Workforce Readiness in Punjab (IWRPP).

PKR 410 Million exports orders in hand, which were thought to be lost, in case the lockdown continued. It was also mentioned during the video link conference that the industry of Sialkot was willing to open after complying with the SOPs of Government of Punjab. It was mentioned that the Government of Punjab was allowing industry located in different cities, after complying with SOPs of Government.

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بقیہ پیغام صدر چیمبر

2- فیڈریاں کھولنے کیلئے مقامی، ضلعی، صوبائی و وفاقی حکومتوں کے ساتھ اتفاق رائے پیدا کرنا۔

3- محکمہ صنعت و تجارت و سرمایہ کاری، حکومت پنجاب کی جانب سے فیڈریوں میں کام کرنے کی اجازت کیلئے مرتب کردہ SOPs کی مکمل تعمیل کی یقین دہانی کے بعد حکومت پنجاب کی جانب سے حکمنامہ نمبری 3-8/ P&SHD/ SO(G)/ 2020 کا اجراء۔

4- فیڈریاں کھولنے کیلئے ٹریڈ ڈیولپمنٹ اتھارٹی آف پاکستان (TDAP) کی جانب سے فارن کسٹمرز کی حساس اخفیہ دستاویزات و معلومات (لیٹر آف کریڈٹ، انوائس وغیرہ) جیسی کڑی شرائط کے خاتمہ کیلئے ادارہ کو قائل کرنا۔

5- ماڈل کسٹمر کلیکٹوریٹ سیالکوٹ سے 280 ریپٹ چیکس کی وصولی اور متعلقہ چیمبر ممبران میں تقسیم۔

6- اسٹیٹ بینک آف پاکستان سے 27 مارچ 2020ء تک کے مبلغ 1.25 بلین روپے کے DTLT گلیمر کی منظوری۔

7- وفاقی حکومت سے 900 ملین روپے کے کسٹمر ریپٹ گلیمر کی منظوری۔

8- اسٹیٹ بینک آف پاکستان کی جانب سے جاری کردہ ایکسپورٹ فنانس سکیم، جس کے تحت برآمد کنندگان کم شرح سود پر حاصل کردہ کریڈٹ فنڈز کے مقابلہ میں دو گناہ ایکسپورٹ کرنے کے پابند ہوتے ہیں، ناکامی کی صورت پر ان پر جرمانے عائد کر دیئے جاتے ہیں اور اگلے سال کریڈٹ کی حد میں بھی کمی کر دی جاتی ہے۔ اسٹیٹ بینک کی جانب سے مقررہ ایکسپورٹ پرفارمنس کی مقررہ حد دو گناہ سے کم کر کے ڈیڑھ گنا کر دی گئی ہے اور یہ سہولت رواں سال کے ساتھ ساتھ مالی سال 2021 کیلئے بھی موثر ہوگی۔

9- ایکسپورٹ پرفارمنس کے حصول کے مقررہ وقت میں توسیع: ای ایف ایس سکیمن کے تحت برآمد کنندگان کیلئے جون 2020ء کے آخر تک اپنی ایکسپورٹ پرفارمنس ظاہر کرنا ضروری ہوتا ہے۔ موجودہ حالات کے تناظر میں اس مدت میں 6 ماہ کا اضافہ کرتے ہوئے اس کو دسمبر 2020ء تک بڑھا دیا گیا ہے۔ چونکہ اضافی مدت بھی نئی حدود طے کرنے میں شمار ہوگی، جس سے برآمد کنندگان کو مالی سال 2021ء کیلئے Higher Limits حاصل کرنے میں مدد ملے گی۔

10- برآمدی مصنوعات کی ترسیل کیلئے مقررہ مدت میں توسیع: ای ایف ایس

14۔ اس کے علاوہ ایک نمایاں کامیابی یہ ہے کہ اسٹیٹ بینک آف پاکستان کی جانب سے جاری سرکلر نمبری 04/2020 کے تحت مینوفیکچررز، انڈسٹریل یونٹس اور کمرشل درآمد کنندگان کو خام مال، مشینری اور سپئر پارٹس کی درآمد کیلئے پیشگی ادائیگیوں کیلئے مقررہ 10 ہزار امریکی ڈالر کی حد کو بڑھا کر 25 ہزار امریکی ڈالر کر دیا گیا ہے۔

15۔ چیمبر ممبران کی سہولت کیلئے سالانہ تجدید رکنیت کیلئے مقررہ تاریخ میں 15 اپریل 2020ء تک توسیع کر دی گئی ہے۔

16۔ غریب اور متاثرہ افراد کو راشن کی فراہمی کیلئے چیئر ٹی فنڈز کا قیام۔

محترم اراکین چیمبر!

کورونا وائرس COVID-19 کی وجہ سے آج ہم جس سخت ماحول اور غیر یقینی صورتحال میں زندگی گزار رہے ہیں، یقیناً اس بحران سے نپٹنے کیلئے پہلے سے کوئی بھی تیار نہیں تھا۔ ہمیں بخوبی اندازہ ہے کہ ہمارے ممبران کو فیکٹریوں کی بندش، برآمدی آرڈرز کی منسوخی اور واجب الادا ادائیگیوں اور مالی اعانت کیلئے فنڈز کی کمی کی صورت میں اس وبائی بیماری نے براہ راست متاثر کیا ہے۔ ان تمام تر حالات و مشکلات کے باوجود ہم آپ کو یقین دلاتے ہیں کہ آپ کا یہ چیمبر اس وقت فرنٹ لائن پر وطن عزیز پاکستان کے برآمدی سیکٹر پر پڑنے والے بوجھ کو کم کرنے اور حکومتی ایوانوں سے آپ کیلئے زیادہ سے زیادہ مراعات و سہولت کے حصول کیلئے دن رات مصروف عمل ہے۔

میں اور میری ٹیم اس لاک ڈاؤن میں مقامی، صوبائی اور وفاقی حکومت کے ساتھ مکمل ہم آہنگی کے ساتھ کام کر رہے ہیں۔ ہم آپ کو مکمل یقین دلاتے ہیں کہ ہم ہر ممکن وسائل اور دستیاب اثر و رسوخ کو بروئے کار لاتے ہوئے اپنے ممبران کے تحفظ کیلئے آئندہ بھی ہر ممکن کوشش جاری رکھیں گے۔ ہماری آپ سے صرف یہ گزارش ہے کہ آپ پرسکون رہیں، آپ اپنے ادارے اور اپنی منتخب کردہ ٹیم پر مکمل یقین رکھیں۔ ہم انشاء اللہ آپ کے تحفظ کیلئے کوئی دقیقہ فرو گذاشت نہیں کریں گے۔

ہمیں اللہ رب العزت سے پوری امید ہے کہ یہ مشکل وقت بہت جلد گزر جائے گا۔ سیالکوٹ کی برآمدی انڈسٹری ایک بار پھر پوری شان و شوکت اور ولولہ سے اپنی ترقی کا سفر جاری کرے گی۔ محفوظ رہیں اور صحت مندر ہیں! اللہ کریم ہم سب کو اس وبائی مرض سے محفوظ فرمائے۔

آپ کے تعاون کا متنتی

محمد اشرف ملک

صدر

ایوان صنعت و تجارت سیالکوٹ

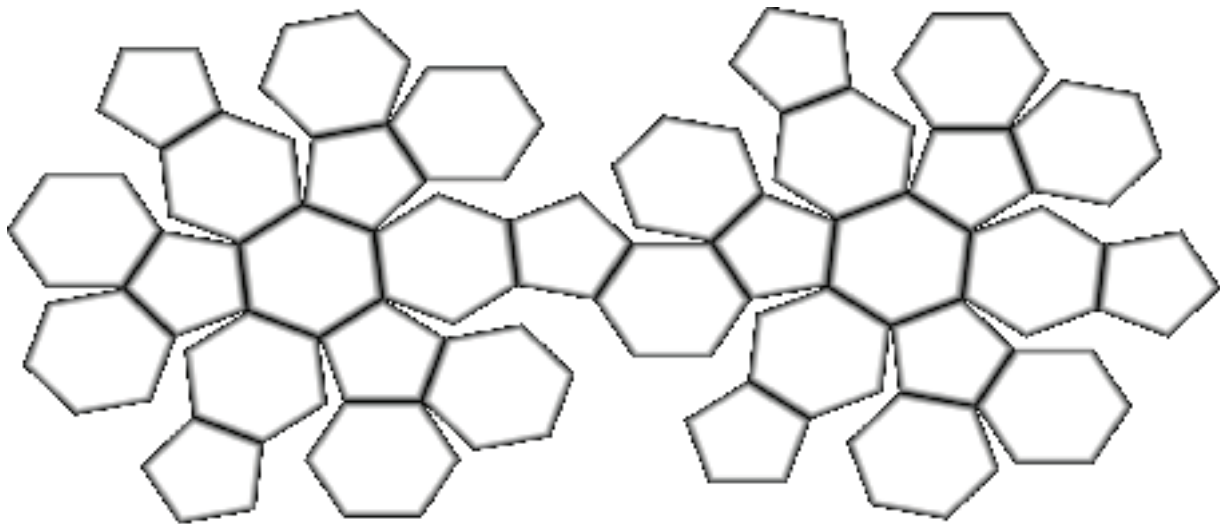
کریڈٹ سیکموں کے تحت ملنے والی سیسڈی سے فائدہ حاصل کرنے کیلئے برآمد کنندگان کیلئے ضروری ہوتا ہے کہ وہ اپنی برآمدی مصنوعات 6 ماہ کے اندر اندر اپنے کسٹمرز کو بھیج دیں، ناکامی کی صورت میں ان پر جرمانے عائد کر دیئے جاتے ہیں۔ اس مدت میں بھی 6 ماہ کی توسیع کر دی گئی ہے۔ مدت میں توسیع کے بعد اب برآمد کنندگان جنوری تا جون 2020ء تک اس شرط کی خلاف ورزی ہونے کے باوجود ان جرمانوں کی ادائیگی کے ذمہ دار نہیں ہوں گے۔

11۔ لانگ ٹرم فنانسنگ فیسیلٹی (LTFF) کی شرط میں نرمی: جو برآمد کنندگان لانگ ٹرم فنانسنگ فیسیلٹی (LTFF) کے تحت کریڈٹ حاصل کرنا چاہتے ہیں ان کو اہل بننے کیلئے ان کی کل سیلز کا 50% پانچ ملین امریکی ڈالر کے برابر ہونا لازمی ہے۔ LTFF کے تحت یکم جنوری سے 30 ستمبر 2020ء کے عرصہ میں تمام قرضوں کیلئے یہ حد کم کر کے 40% یا 4 ملین امریکی ڈالر کر دی گئی ہے۔ اس کے علاوہ LTFF کے حصول کیلئے متوقع ایکسپورٹ پر فارمنس جانچنے اور نئی BMR کیلئے مقررہ 4 سال کی مدت میں مزید ایک سال کی توسیع کی توسیع کر دی گئی ہے۔ اب تنجینہ شدہ ایکسپورٹ پر فارمنس جانچنے کیلئے 5 سال کا عرصہ مقرر کر دیا گیا ہے۔

12۔ دیگر سہولیات: کورونا وائرس COVID-19 کی وجہ سے برآمد کنندگان کو غیر ملکی ادائیگیوں کے سلسلہ میں درپیش مسائل کو مد نظر رکھتے ہوئے اسٹیٹ بینک آف پاکستان نے بینکوں کو Relization of Exports Proceeds کیلئے مقررہ 180 دن کی بجائے 270 دن میں کرنے کی اجازت دے دی ہے۔ جس سے برآمد کنندگان کو اپنے خریداروں کو ادائیگیوں کیلئے مزید وقت فراہم کرنے میں سہولت حاصل ہوگی۔ اسی طرح درآمد کنندگان کی سہولت کیلئے SBP کی جانب مصنوعات کی درآمد کیلئے پیشگی ادائیگیوں کے عوض درآمدات کیلئے مقررہ 120 دن کی مدت میں اضافہ کرتے ہوئے 210 دن کر دیا ہے۔ امید واقع ہے کہ مندرجہ بالا سہولیات کی فراہمی سے ملکی برآمدات پر مثبت اثرات مرتب ہونگے۔ مزید براں موجودہ حالات کے تناظر میں ملکی معیشت کو تحفظ فراہم کرنے کیلئے اسٹیٹ بینک آف پاکستان مزید اضافی اقدامات اٹھانے کیلئے بھی تیار ہے۔

13۔ سیالکوٹ چیمبر آف کامرس کی بھرپور کوششوں کی بدولت 2017ء میں اسٹیٹ بینک آف پاکستان نے برآمد کنندگان کو غیر مشروط طور پر ایک لاکھ امریکی ڈالر تک ڈائریکٹ شپمنٹ کی اجازت دی تھی، COVID-19 کے پیش نظر اس حد کو ختم کر دیا گیا ہے، اب برآمد کنندگان کسی بھی مالیت تک ڈائریکٹ شپمنٹ کر سکتے ہیں۔ یہ سہولت ایسے برآمد کنندگان کو حاصل ہے جن کے ذمہ واجب الادا قرض ایک فیصد سے کم اور ان کی مجموعی برآمدات کا حجم تین سال کی مدت میں 5 ملین امریکی ڈالر ہے۔

PUBLIC NOTICE



MOULD & CUT ONE PIECE COVER FOR INFLATABLE FOOT BALLS/SPORTS BALLS (REGISTRATION NO. 19344-D)

My client **Mr. Junaid Khalid Kapur**, Proprietor of **ISRA SPORTS**, Al Sheikh Town, Pakki Kotli, Daska Road, Sialkot, Punjab/Pakistan; is a bonafide Manufacturer and Exporter of High Quality SPORTS GOODS, SPORTS BALLS since last four decades. He has obtained an ideal reputation for his products in the International Markets.

He has self originated and invented a concept of **“MOULD & CUT ONE PIECE COVER for INFLATABLE FOOT BALLS/SPORTS BALLS (Class – 06)” (Hand Balls, Futsal Balls, Soccer Balls, Sala Balls)** as per pattern illustrated above.

A comprehensive registration has been granted by the Register of Patent & Design, IPO Government of Pakistan, Karachi; for this invention under Registration No. **19344-D**, dated May 23, 2018.

The Original Registration and products are retained in the office of my client.

All concerned are strictly advised to refrain of all such activities of counterfeit, infringe, produce manufacturer or export or put on sale or present in even identical or near to identical or deception of the same invention, without due authorization of my client.

My client has all legal rights to take action against such activities and all burdens of expenditures, damages etc shall be treated as a liability.

Issued from my office. Under instructions of ISRA SPORTS.

Ch. Abdul Majeed (Advocate High Court)

Trade Security Centre

225 – District Courts, Sialkot Pakistan. Telephone: 052 – 4266012

E-mail: tradesecuritycentre@gmail.com

فری

کتب

یونیفارم

ٹرانسپورٹ

بیگز

سٹیشنری

شوز

ہمارا عزم، ہمارا کام - تعلیم، صحت، فلاح عام

ہمیں سکول بھیجنے کا شکریہ !

آپ کی زکوٰۃ - ہماری تعلیم

یتیم اور مستحق بچوں کی مکمل تعلیمی کفالت کا عظیم الشان منصوبہ

آغوش گرائمر اسکول



احمد پورہ سرکلر روڈ (گلی ڈاکٹر جنید والی)



مستقبل کے اہداف

سیالکوٹ میں آغوش کمپلیکس کے لیے پانچ سے چھ کنال زمین کا حصول۔
آغوش گرائمر اسکول کی ٹرانسپورٹ کے لیے دوسری گاڑی خریدنا۔

آپ اپنے عطیات منہاج ویلفیئر فاؤنڈیشن کے

اکاؤنٹ نمبر PK22NBPA0480004061127640 نیشنل بینک آف پاکستان
غلہ منڈی سیالکوٹ میں بزرگ آئن لائن چیک اور ڈرافٹ جمع کروا سکتے ہیں۔

052 3300171
0300 8710013

منجانب : آغوش ایگزیکٹو کونسل سیالکوٹ

SPORTS GOODS کھیلوں کا سامان

HS Codes	Description	2018	2018
950640	Articles & equipment for table tennis	0	16
950651	Lawn tennis rackets	1	08
950659	Squash Rackets	2	22
950662	Inflatable balls	6	45
950669	Balls nes	0	05
950699	Bladders & covers	1	150
Total		10	246

گلوں اینڈ پروٹیکٹو سامان

GLOVES & PRETECTIVE EQUIPMENT

HS Codes	Description	2018	2018
420321	Special Sports	04	07
611610	Gloves, Rubber knitted	03	34
611692	Mittens and Mitts, nes, of cotton, knitted	00	01
611693	Mittens & mitts, nes, of synthetic fibres	00	26
621600	Gloves mittens	01	24
Total		08	92

SURGICAL INSTRUMENT آلات جراحی

HS Codes	Description	2018	2018
821300	Scissors, tailors shears	0	15
821420	Manicure or pedicure	1	09
901831	Syringes	0	122
901839	Suction catheter	0	579
901849	Dental instruments	0	179
901890	Anesthesia Apparatus	1	1122
902300	Instruments, models for demonstation	0	38
820320	Pliers, pincers, Tweezers	1	34
821192	Other knives	0	20
Total		3	2118

SHOES & SADDLERY شوز اینڈ سیڈلری

HS Codes	Description	2018	2018
640411	Canvess or Textile footweares rubber sole	0	561
640419	Footwear with outer soles of rubber/plastics	0	760
420500	leather footweares with PU/PVC/TPR upper	0	53
640299	Synthetic footweares PU/PVC/Rubber sole	0	630
830249	Base metal mountings, similar, articles	0	53
732690	Articles of iron or steel	0	759
820559	Hand tools, incl. glaziers' diamonds,	0	78
640391	Footwear with outer soles of Rubber etc,	2	237
Total		2	3131

All values are in Million US \$

Ref: itc.com

-X-X-X-X-X-X-X-

BILATERAL TRADE BETWEEN PAKISTAN AND SPAIN

SPORTS WEARS سپورٹس ویئر

HS Codes	Description	Pakistan Exports to Spain	Spain Imports from the World
		2018	2018
611211	Track suits (cotton/knitted)	0	19
611212	Track suits (synthetic fiber/knitted)	0	32
611241	Female swimwear of synthetic fibres	0	145
610510	Polo shirts (cotton/knitted)	14	313
Total		14	509

CUTLERY & CROKERY کٹلری / کراکری

HS Codes	Description	2018	2018
821191	Table knives	0	08
761510	Table, kitchen articles	2	139
821520	Other sets of assorted articles	0	25
821599	Spoons, forks	0	28
Total		2	200

BADGES بیجز

HS Codes	Description	2018	2018
580710	Woven bad	0	11
581010	Embriodery without visible ground	0	03
581092	Embriodey of man made fiber	0	15
581099	Embriodery of other textile materials	0	02
Total		0	31

MUSICAL INSTRUMENTS آلات موسیقی

HS Codes	Description	2018	2018
920590	Other wind instruments	0	14
920600	Percussion musical inst.	0	09
920510	Brass Wind instruments	0	07
920110	upright pianos	0	04
920290	String musical instruments nes	0	15
920210	other string instruments	0	03
920930	Musical instr. Strings	0	05
Total		0	57

LEATHER PRODUCTS چمڑے کی مصنوعات

HS Codes	Description	2018	2018
420100	Saddlery & harness	0	34
420310	Jackets	15	156
420330	Belts & bandolie	0	30
640411	sports wear	0	561
640419	Footwear with outer Soles of Rubber	0	760
640510	Footwear	0	10
Total		15	1551

مختلف سرٹیفیکیشن اور قوانین بھی پاکستانی برآمدات پر منفی اثرات مرتب کر سکتے ہیں۔ اس کے علاوہ ٹیکسٹائل، لیڈر مصنوعات اور جوتے کے شعبے میں چائین، بنگلہ دیش، بھارت، ویتنام، ترکی، مراکش اور پرتگال کے ساتھ مسابقتی رجحان بھی برقرار رہے گا۔ ان چینلجز سے نمٹنے کیلئے پاکستانی برآمد کنندگان کو سپین میں موجود بڑے سٹیک ہولڈرز کے ساتھ اپنے تجارتی تعلقات کو مزید بہتر بنانے کی کوششوں کو جاری رکھنے کی ضرورت ہے۔

(US\$ Million)

Sr. No.	Product	Export Value 2012	Export Value 2018	Growth Over 2012
1.	Non-Knitted Garments	163.66	408.45	150%
2.	Knitted Garments	67.51	264.5	292%
3.	Home Textiles	72.61	158.89	119%
4.	Cotton	74.39	83.22	12%
5.	Ethyl Alcohol	8.30	35.91	333%
6.	Rice	2.41	19.28	699%
7.	Raw Leather	11.08	14.09	27%
8.	Toys, games and sports requisite	11.80	11.80	0%
9.	Plastics	2.25	7.00	211%
10.	Footwear	4.85	5.79	19%

Source: Datacomex, Ministry of Economy, Industry & Competitiveness

IMPORTANT CONTACTS

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ہے۔ 2018-19 کے مالی سال کے اعداد و شمار کے مطابق پاکستان کو 853.15 ملین ڈالر کا غیر معمولی تجارتی سرپلس حاصل ہے۔ پاکستان نے سپین کے ساتھ برآمدی توازن میں وقت کے ساتھ ساتھ اضافہ کے رجحان کو برقرار رکھا ہے۔ جو مالی سال 2015-16 کے مقابلہ میں 25.82 فیصد اضافہ کے ساتھ 1,116.9 ملین امریکی ڈالر ہے۔ پاکستان سے سپین کو ہونے والی مجموعی برآمدات میں اضافے میں مدد دینے والی نمایاں مصنوعات میں گارمنٹس، ہوم ٹیکسٹائل، کپاس اور چاول شامل ہیں۔ جبکہ درآمدات 263.4 ملین ڈالر تک جا پہنچی ہے جو مالی سال 2015-16 کے مقابلہ میں 7.95 فیصد کمی کی عکاسی کرتی ہے۔ سپین سے درآمد کی جانے والی اشیاء میں مشینری، مشینری پرزہ جات، مکینیکل آلات، اسلحہ بارود، رنگ و کیمیکلز، سرامک مصنوعات، پلاسٹک اور پلاسٹک کی بنی ہوئی مصنوعات، زیتون آئل، زنک و تانبا جیسی دھات وغیرہ شامل ہیں۔

پاکستان کیلئے سپین میں موجود تجارتی مواقع۔

پاکستان اور سپین کے درمیان موجود تجارتی حجم دونوں ممالک میں موجود تجارتی صلاحیت کی صحیح ترجمانی نہیں کرتا۔ سپین اور پاکستان کے درمیان مصنوعات اور خدمات کی صلاحیت اس سے کہیں زیادہ ہے۔ پاکستان کی پانچ نمایاں برآمدی مصنوعات جن میں بننے اور بغیر بنے لباس، ہوم ٹیکسٹائل، سوتی کپڑوں اور لیڈر گارمنٹس کی سپین مارکیٹ میں کھپت کے بہت سے امکانات موجود ہیں۔ یورپی یونین کی جانب سے پاکستان کو جی ایس پی پلس سٹیٹس سے سپین میں موجود بڑے ہسپانوی ٹیکسٹائل اور فیشن گروپ ڈیوٹی فری برآمدات سے فائدہ اٹھا رہے ہیں۔ جس کی عکاسی گزشتہ برسوں کے دوران سپین میں ان برآمدی مصنوعات کی مقدار میں اضافہ ہے۔

مزید برآں سرجیکل، ڈینٹل و ہیوٹی انسٹرومنٹس، کھیلوں کا سامان، چاول، زراعت سے متعلقہ مصنوعات، سنگ مرمر، گرینائٹ سے تیار شدہ مصنوعات، کٹلری اور قیمتی دھاتوں کی پیداواری لاگت میں کمی کی وجہ سے پاکستان اس کا بھر فائدہ اٹھاتے ہوئے آئندہ سالوں میں ان مصنوعات کی برآمدات میں خاطر خواہ اضافہ کر سکتا ہے۔ سپین کو پاکستان کی جانب سے ہونے والی کل برآمدات کا 83 فیصد کپڑوں اور ملبوسات پر مشتمل ہے۔ اگرچہ ٹیکسٹائل اور گارمنٹس کی صنعت پاکستانی برآمدات میں ریڑھ کی ہڈی کی حیثیت رکھتی ہے مگر صرف ایک صنعت پر انحصار پاکستانی برآمدات کیلئے خطرناک بھی ثابت ہو سکتا ہے، ٹریڈ diversification بھی اس سلسلہ میں اہم کردار ادا کر سکتی ہے۔ لہذا ہمیں یورپی یونین کی طرف سے حاصل GSP+ کا فائدہ اٹھاتے ہوئے اپنی ترجیحات کیلئے ابھی سے کوشش کرنے کی اشد ضرورت ہے۔

تاہم آنے والے سالوں میں ہسپانوی معیشت کی رفتار میں کمی کا امکان موجود ہے، جس کا پاکستان سے سپین کیلئے برآمدات پر بھی اثر پڑ سکتا ہے۔ مزید برآں آنے والے دنوں میں یورپی یونین بالخصوص سپین میں جنگی حیات سے متعلقہ مصنوعات کی برآمدات کے سلسلہ میں

درپیش مشکلات وہ عوامل ہیں جو ابھی تک نہ صرف حل طلب ہیں بلکہ بین الاقوامی تجارت پر اپنے اثرات مرتب کر رہے ہیں۔ دیگر یورپی ممالک کی طرح مصنوعات کے نرخ اور کوالٹی خریدار کیلئے بنیادی اہمیت رکھتی ہے۔ ہسپانوی کاروباری افراد براہ راست ملاقات کو ترجیح دیتے ہیں اور برآمد کنندگان و سپلائرز کے ساتھ ذاتی تعلقات پر یقین رکھتے ہیں۔ سپین میں مارکیٹنگ کیلئے زبان بھی ایک مکمل رکاوٹ ہے کیونکہ صرف 30 فیصد افراد انگریزی زبان پر عبور رکھتے ہیں۔ ہسپانوی خریدار شاپنگ میں زیادہ تر بین الاقوامی تسلیم شدہ برانڈز کو ترجیح دیتے ہیں اور بڑی فرموں کے ساتھ تجارتی تعلقات قائم کرنے میں آسانی محسوس کرتے ہیں۔



پاکستان اور سپین کے مابین سفارتی و تجارتی تعلقات

پاکستان اور سپین کے مابین انتہائی خوشگوار اور دوستانہ تعلقات موجود ہیں، دونوں ممالک کے درمیان 1950ء کے آخر میں قائم ہونے والے سفارتی و تجارتی تعلقات میں وقت کے ساتھ ساتھ نمایاں بہتری اور خاطر خواہ اضافہ دیکھنے کو ملتا ہے۔ پاکستان نے بارسلونا اور میڈرڈ میں اپنے سفارتخانے قائم کر رکھے ہیں جبکہ سپین نے اسلام آباد (پاکستان) میں اپنا سفارتخانہ جبکہ کراچی اور لاہور میں اس کے اعزازی قونصل خانے قائم ہیں۔ 2012ء میں پاکستان سے سپین کو ہونے والی برآمدات کا حجم 522.27 ملین امریکی ڈالر تھا جو 2018ء میں بڑھ کر 1.009 بلین ڈالر ہو چکا ہے۔ جبکہ اسی دورانیہ میں درآمدات 286.15 ملین سے کم ہو کر 263.4 ملین امریکی ڈالر تک جا پہنچی ہیں۔ وزارت صنعت، تجارت و سیاحت، حکومت سپین کی جانب سے 2019ء کے جاری کردہ سالانہ اعداد و شمار کے مطابق پاکستان اور سپین کے مابین تجارتی حجم 1.383 بلین ڈالر ہے۔ یورپی یونین کی جانب سے جی ایس پی پلس سٹیٹس ملنے کے بعد پاکستان سے سپین کو برآمدات میں اضافہ انتہائی متاثر کن رہا ہے۔

Bilateral Trade Pakistan - Spain (Financial Year) - (US\$ Million)

	2015-2016	2016-2017	2017-2018	2018-2019
Pak Exports	887.70	934.18	1106.26	1116.9
Pak Imports	286.15	276.91	290.89	263.40
Bilateral Trade	1173.85	1211.09	1397.15	1380.30

Source: DataComex, Ministry of Industry, Trade and Tourism of Spain

یورپی یونین میں پاکستانی برآمدات کا دارومدار ٹیکسٹائل اور ملبوسات پر ہے جو 2018ء میں یورپی یونین کو پاکستان سے ہونے والی کل برآمدات کا 82 فیصد

مطابق اس ملک کا جی ڈی پی حجم 1.778 ٹریلین امریکی ڈالر ہے۔ ورلڈ بینک کے 2019ء کے اعداد و شمار کے مطابق سپین کے مجموعی جی ڈی پی میں زراعت کا حصہ 2.6 فیصد، صنعت 23.2 فیصد اور 74.2 فیصد ہے اور اس ملک کے ہنرمندوں کی کل تعداد 4 فیصد زراعت، 19.3 فیصد صنعت اور 76 فیصد شعبہ خدمات سے وابستہ ہے۔ سپین دنیا میں سب سے زیادہ زیتون آئل پیدا کرنے والا ملک ہے، زیتون کے علاوہ اسٹرابیری اور اورنج پیدا کرنے میں بھی اس ملک کا شمار دنیا کے صف اول کے ممالک میں ہوتا ہے۔ دیگر نمایاں زرعی اجناس میں گندم، چینی، جو، ٹماٹر، اورانگور وغیرہ شامل ہیں۔ اس ملک کی نمایاں صنعتوں میں ٹیکسٹائل، فوڈ پراسیسنگ، آئرن اور اسٹیل، بحری مشینری، انجینئرنگ، الیکٹرانک، انفارمیشن ٹیکنالوجی اور ٹیلی مواصلات کا شعبہ شامل ہیں۔ سیاحتی اعتبار سے یہ دنیا کا دوسرا سب سے زیادہ وزٹ کیا جانے والا ملک ہے۔ سیاحت کا شعبہ ملکی کل آمدن میں سب سے زیادہ بھی حصہ ڈالتا ہے۔ اس کے دیگر اہم قومی آمدن ذرائع میں بینکاری کا شعبہ بھی شامل ہے۔ سپین کے قدرتی وسائل میں کوئلہ، لگنائٹ، لوہا، تانبا، قلعی، سیسہ، زنک، یورینیم، ٹنگسٹن، مرکری، میگنیٹائٹ، فلورسپر، جیسم، پوٹاش، sepiolite، پن بجلی اور قابل کاشت زمین وغیرہ شامل ہیں۔



سی آئی اے ورلڈ فیکٹ 2019ء کے اعداد و شمار کے مطابق سپین کا کل تجارتی حجم 652.3 بلین امریکی ڈالر ہے جس میں 313.7 بلین ڈالر درآمدات اور 338.6 بلین امریکی ڈالر برآمدات شامل ہیں۔ سپین کی نمایاں برآمدات میں مشینری، میڈیسن، فارماسوٹیکل، موٹر گاڑیاں، کیمیکلز، مشروبات، تمباکو کیپٹل گڈز اور پراسیسنگ فوڈز وغیرہ شامل ہیں اور اس کے نمایاں برآمدی ممالک میں فرانس، جرمنی، اٹلی، پرتگال، برطانیہ اور امریکہ شامل ہیں۔ اس ملک کی نمایاں درآمدات میں مشینری، فیول، کیمیکلز، فوڈ آئٹمز، روزمرہ استعمال کی اشیاء وغیرہ شامل ہیں اور اس کے نمایاں درآمد کنندگان میں جرمنی، فرانس، جاپان، اٹلی، نیدرلینڈز اور برطانیہ شامل ہیں۔

سپین مارکیٹ سے متعلقہ چند اہم معلومات۔
بریکسٹ، امریکہ و چین کے مابین تجارتی تناؤ اور یورپی سطح پر پایا جانے والا آٹو موٹو سیکٹر کو



کھیل۔

سپین میں سب سے زیادہ کھیلا جانا والا کھیل فٹبال ہے جو اس کا قومی کھیل بھی ہے۔ ریل میڈرڈ اور بارسلونا فٹبال کلب دنیا کے معروف اور مہنگے ترین کلبوں میں شمار ہوتے ہیں۔ سپین دیگر اہم کھیلوں میں بل فٹنگ، رنگ آف بل، باسکٹ بال، ٹینس، ہینڈ بال، سائیکلنگ، فارمولا ون، واٹر پولو، اسکیننگ، باسنگ، جوڈو، گالف اور جمناسٹک وغیرہ شامل ہیں۔ مزید براں سپین 1992ء میں سمر اولمپکس اور 1982ء کے فیفا ورلڈ کپ کی میزبانی کرنے کا اعزاز بھی حاصل کر چکا ہے۔ تقریباً 38 فیصد سے زائد ہسپانوی باشندے کھیلوں میں حصہ لیتے ہیں۔



معیشت۔

سرمایہ دارانہ مخلوط معیشت کا حامل یہ ملک اقتصادی و معاشی لحاظ سے دنیا بھر میں نمایاں مقام رکھتا ہے۔ اکنامک کمپلیکسٹی انڈکس (ECI) سپین کے مطابق یہ دنیا کی 14 ویں بڑی اور انتہائی پیچیدہ (Most complex) معیشت ہونے کے حوالہ سے دنیا بھر میں 28 ویں نمبر پر ہے۔ سی آئی اے ورلڈ فیکٹ کے اعداد و شمار کے مطابق سپین کی فی کس آمدن 38 ہزار 4 سو امریکی ڈالر ہے اور یہ یورپ کی سب سے زیادہ پرکشش گھریلو منڈیوں میں سے ایک ہے۔ سپین معیشت کے اعتبار سے یورپی یونین کا پانچواں بڑا ملک ہے۔ میڈرڈ اور بارسلونا سپین کے دو نمایاں تجارتی شہر ہیں، زیادہ تر کاروباری افراد، غیر ملکی ذیلی تنظیموں کے دفاتر اور سرکاری ادارے انہی دو شہروں میں قائم ہیں۔ 2019ء کے اعداد و شمار کے

آمدن میں سیاحت کا شعبہ سب سے زیادہ حصہ ڈالتا ہے۔ ہر سال تقریباً 82 ملین سے زائد افراد سیاحت کی غرض سے سپین کا سفر کرتے ہیں۔ عالمی سیاحتی آرگنائزیشن کا ہیڈ آفس بھی سپین کے شہر میڈرڈ میں واقع ہے۔ سپین کے اہم ترین سیاحتی مقامات میں اسلامی عہد حکومت کی شاہکار تاریخی مسجد قرطبہ، تاریخی حوالہ سے سپین کی پہچان الحمرا کمپلیکس، غرناطہ شہر، میڈرڈ میں قائم ریانا سوفیا نیشنل آرٹ میوزیم، سفید ریت کے دلفریب ساحل سمندر "Costa del Sol"، رائل پیلس "Palacio"، رنگ آف بلز، خوبصورت ساحلی شہر "La Concha"، رومن کیتھولک چرچ "Sagrada familia"، Cuenca شہر، رومن یادگار "Aqueduct of Segovia" اور کنگ فلپ دوم کی تعمیر کردہ خانقاہ "ایل اسکوریل" شامل ہیں۔



ذرائع نقل و حمل۔

سپین میں 47 کے قریب ہوائی اڈے موجود ہیں۔ سپین کے پاس یورپ کا سب سے بہترین اور تیز ترین ریلوے سسٹم موجود ہے۔ یہ چین کے بعد دنیا کا دوسرا وسیع ترین ریلوے نیٹ ورک ہے۔ 2020ء کے آخر تک تقریباً سپین کے تمام صوبائی شہروں کو صرف تین گھنٹے سے بھی کم وقت میں سفری سہولت میسر ہوگی۔ سپین کے پاس فرانس کی TGV اور جاپان میں چلنے بٹ ٹرین کی طرح کی تیز رفتار ٹرینیں موجود ہیں۔ سپین سمیت تمام یورپی ممالک کے ٹرین پاس سیالکوٹ جیمبر آف کامرس میں مناسب ریٹس پر دستیاب ہیں۔ جیمبر ممبران اس سہولت سے استفادہ کر سکتے ہیں۔

سے تیرہویں صدی تک جامع قرطبہ اور قرطبہ یونیورسٹی جنہیں دنیا کی سب سے بڑی علمی درسگاہ اور جامع مسجد ہونے کا اعزاز حاصل رہا ہے، طب و طبیعیات، فلکیات، فلسفہ، علوم اسلامی، زراعت و باغبانی، علم کیمیا، معاشیات، معاشرتی علوم، الجبرا اور جغرافیہ جیسے جدید علوم سے یورپ سمیت پوری دنیا کو آراستہ کیا۔ ماڈرن سرجری، سپید آف ساؤنڈ، کرسٹل، قرطوبی (ٹائی)، سوپ، کافی، کٹلری، جدید آلات سرجری، صابن، پیراشوٹ، سٹیم بار، پرنٹنگ ڈیوائس، غرناطہ شہر اور الحمرا جیسی جنت کی تخلیق بھی اس وقت کے عظیم مسلمانوں کی ایجادات و تعمیرات ہیں۔ موجودہ مسجد نبوی کا ڈیزائن بھی جامع مسجد قرطبہ سے لیا گیا ہے، جو اس وقت کے شاندار فن تعمیر کا منہ بولتا اعتراف ہے۔ موجودہ سپین کی ترقی میں صدیوں پرانی اسی ترقی کا ہاتھ ہے جس نے یورپ کو جہالت و ظلمت کے اندھیروں سے نکال کر ترقی کی راہ پر گامزن کیا تھا۔ اندلس اپنی تجارتی و معاشرتی ترقی کی بنا پر اس وقت نہ صرف دنیا کی واحد سپر طاقت تھا بلکہ دنیا بھر میں ہونے والے فیصلوں میں اسی طاقت کی مرضی سے انجام پاتے تھے۔ آج دنیا بھر میں جتنے ممالک اپنی آزادی کا سالانہ جشن مناتے ہیں ان میں سے 58 برطانیہ، 26 فرانس، 21 رشیاء اور 21 ممالک نے سپین سے آزادی حاصل کی ہے۔

ہسپانیہ اقوام متحدہ، یورپی یونین، یوروزون، یورپ کونسل، آرگنائزیشن آف ایبرو امریکن اسٹیٹ، یونین آف Mediterranean، نیٹو (NATO)، آرگنائزیشن برائے اکنامک کوآپریشن اینڈ ڈویلپمنٹ (OECD)، آرگنائزیشن برائے سیکورٹی کوآپریشن برائے یورپ (OSCE)، ورلڈ ٹریڈ آرگنائزیشن (WTO)، شینگن ایریا کے علاوہ متعدد علاقائی و بین الاقوامی تنظیموں کا ممبر ملک بھی ہے۔

سیاحت

سیاحتی اعتبار سے سپین دنیا کا اہم ترین ملک ہے، اس ملک کی تاریخ 35 ہزار سال پرانی ہے۔ یہاں کے قدرتی مناظر، دلربا ساحل سمندر، تاریخی ورثہ، فن تعمیر کا شاہکار تاریخی عمارتیں اور تاریخی تعلیمی درسگاہ "قرطبہ یونیورسٹی" جسے آٹھویں تا تیرہویں صد تک دنیا کی صفت اول کی یونیورسٹی کا اعزاز حاصل رہا ہے، دنیا بھر کے سیاحوں کیلئے دلچسپی کا باعث ہیں۔ مزید برآں سپین میں 44 کے قریب یونیسکو عالمی ثقافتی ورثہ سائٹس موجود ہیں جو کسی بھی ایک ملک میں موجود سائٹس کے مقابلہ میں سب سے زیادہ ہے۔ 2017ء کے اعداد و شمار کے مطابق سپین دنیا کا دوسرا سب سے زیادہ وزٹ کیا جانے والا ملک تھا، ملکی کل

میں بولی جاتی ہے۔ امریکہ میں سپینش بولنے والے افراد کی تعداد سپین سے زیادہ ہے۔ سپین میں چھ سے لیکر سولہ سال کی عمر تک کے بچوں کیلئے تعلیم مفت ہے۔ سپین کا ہیلتھ سسٹم ورلڈ ہیلتھ آرگنائزیشن کی وضع کردہ درجہ بندی میں ساتویں نمبر پر ہے اور ہسپانوی نیشنل ہیلتھ سسٹم کو دنیا کا بہترین سسٹم قرار دیا جاتا ہے۔ عوام کو حکومت کی جانب سے مفت طبی سہولیات دستیاب ہیں۔ معیار زندگی کے اعتبار سے سپین دنیا کا دسواں بہترین ملک ہے، یہی وجہ ہے کہ لوگوں کی اوسط عمر 80 سال سے زائد ہے۔ مردوں کی نسبت عورتیں زیادہ ہیں اور روزگار و کاروباری اعتبار سے بھی مردوں کی نسبت عورتیں زیادہ کام کرتی ہیں۔

تاریخی طور پر سرزمین اندلس جسے آج دنیا ہسپانیہ اور سپین کے نام سے یاد کرتی ہے۔ اس سر زمین نے بے شمار قوموں کے عروج و زوال، بادشاہوں، حکمرانوں اور تہذیبوں کو اپنے سینے میں سموئے ہوئے ہے۔ دو سو سال قبل مسیح یہاں رومن کیتھولک عیسائی آباد تھے۔ آٹھویں صدی عیسوی میں مسلمانوں کی حکومت وسط ایشیاء اور مشرق وسطیٰ سے لیکر شمال مغربی افریقہ تک پھیلی ہوئی تھی۔ معروف مسلم جرنیل موسیٰ بن نصیر اس وقت شمالی افریقہ کے گورنر تھے جب ایک عیسائی مذہب کے پیروکار کاؤنٹ جولین کی دعوت پر موسیٰ بن نصیر نے بربری قبائل (مراکش) سے تعلق رکھنے والے نامور مسلم جرنیل طارق بن زیاد کو سات ہزار سپہ سالاروں کے لشکر کے ساتھ ہسپانیہ پر حملہ کیلئے بھیجا۔ یہ لشکر مراکش کے سمندری راستہ سے جبل الطارق کے دامن میں اترا، یہاں پہنچتے ہی اس عظیم کمانڈر نے اپنے سپہ سالاروں کو تمام سمندری جہازوں کو جلانے کا حکم دیا اور فوج کے سامنے وہ تاریخی و ولولہ انگیز تقریر کی جسے تاریخ ہمیشہ یاد رکھے گی۔ اس عظیم جرنیل نے سات ہزار کی مٹھی بھر فوج کے ساتھ سپین کے حکمران شاہ راڈرک کی ایک لاکھ فوج کو شکست فاش دیتے ہوئے سپین پر قبضہ کر کے یورپ میں مسلمانوں کی فتح کے جھنڈے گھاڑ دیئے۔ انتہائی مختصر وقت میں طارق بن زیاد نے جنوبی فرانس تک کا علاقہ فتح کر کے اسلامی سلطنت میں شامل کر لیا۔ جب مسلمانوں نے سپین فتح کیا اس وقت پورا یورپ جہالت و گمراہی کے اندھیروں میں ڈوبا ہوا تھا۔ عیسائیوں میں تعلیم حاصل کرنا گناہ تصور کیا جاتا ہے۔

مسلمانوں کے عہد حکومت میں اندلس نے ایسی شاندار اور بے مثال ترقی کی کہ تاریخ میں شاید ہی اس کی کوئی نظیر ملتی ہو۔ قرطبہ یونیورسٹی، جامع مسجد قرطبہ، الحمرا جیسے جنت نظیر عالیشان محلات مسلم حکمرانوں کی تعمیر و ترقی اور فن علوم کا منہ بولتا ثبوت ہے۔ آٹھویں صدی عیسوی





جغرافیائی محل وقوع

سب سے بڑا آبادی والا شہر ہونے کے ساتھ ساتھ اس ملک کا دار الخلافہ بھی ہے۔ اس دیگر معروف شہروں میں بارسلونا، والینسیا، سی ول (اشبیلیہ)، بسکے، ملاغہ، استوریائی، زاراگوزا، بلباؤ اور Alicante شامل ہیں۔ سپین دنیا کا وہ پہلا ملک ہے جس نے سب سے پہلے بجلی پیدا کرنے کیلئے ملک میں وسیع پیمانے پر ونڈ زربائے استعمال کیا۔



سپین کی کل آبادی کا تقریباً 68 فیصد عیسائی مذہب، 27 فیصد کسی نہ مذہب، 3 فیصد مسلمان اور 2 فیصد دیگر مذاہب کے ماننے والے افراد پر شامل ہے۔ سپین کا کوئی سرکاری مذہب نہیں ہے جبکہ سپین کی سرکاری زبان سپینش ہے، جو سپین سمیت دنیا کے 22 سے زائد ممالک

سپین کا سرکاری نام کنگڈم آف سپین ہے اور یہ براعظم یورپ کا اہم تاریخی ملک ہے۔ اس ملک کی سرحدیں چار یورپین ممالک اور ایک افریقی ملک سے ملتی ہیں جن میں پرتگال، فرانس، انڈور، مراکش اور جبرالٹر شامل ہیں۔ یہ یورپ کا واحد ملک ہے جس کی سرحد افریقی ملک مراکش کے ساتھ ملتی ہے۔ سپین کی سمندری حدود بحیرہ قانوس، بحیرہ کابل اور بحیرہ روم سے ملتی ہیں۔ جغرافیائی طور پر سپین کے مغرب میں پرتگال، شمال مشرق میں انڈورا اور فرانس، جنوب جبرالٹر اور جنوب مشرق میں مراکش واقع ہے۔ سپین انتظامی طور پر سترہ خود مختار ریاستوں اور دو خود مختار شہروں پر مشتمل ہے۔ ہر ریاست کا اپنا ایک علیحدہ خود مختار ریاستی نظام اور اپنی بانی کورٹ موجود ہے۔ ملک میں بادشاہت قائم ہے اور ملک سربراہ اعلیٰ وزیر اعظم ہوتا ہے جس کو ملک میں موجود تمام ریاستوں کے سربراہ منتخب کرتے ہیں۔ اس ملک کا کل رقبہ 5 لاکھ 5 ہزار 9 سو 92 مربع کلومیٹر ہے رقبہ کے لحاظ سے یہ جنوبی یورپ کا سب سے بڑا، مغربی یورپ کا دوسرا، یوروزون کا چوتھا اور یورپی یونین کا پانچواں اور دنیا کا 30 واں بڑا ملک ہے۔ 2019ء کے اعداد و شمار کے مطابق اس ملک کی کل آبادی تقریباً 46 کروڑ، 67 لاکھ 54 ہزار 08 سو سے زائد نفوس پر مشتمل ہے اور تقریباً 80 فیصد لوگ شہروں میں آباد ہیں۔ آبادی کے لحاظ سے یہ یورپ کا تیسرا اور دنیا کا 30 واں بڑا ملک ہے۔ میڈرڈ سپین کا

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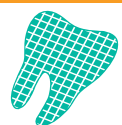
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