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**THE SIALKOT CHAMBER OF
COMMERCE & INDUSTRY**



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معزز اراکین چیئرمین!

بِسْمِ اللّٰهِ الرَّحْمٰنِ الرَّحِیْمِ

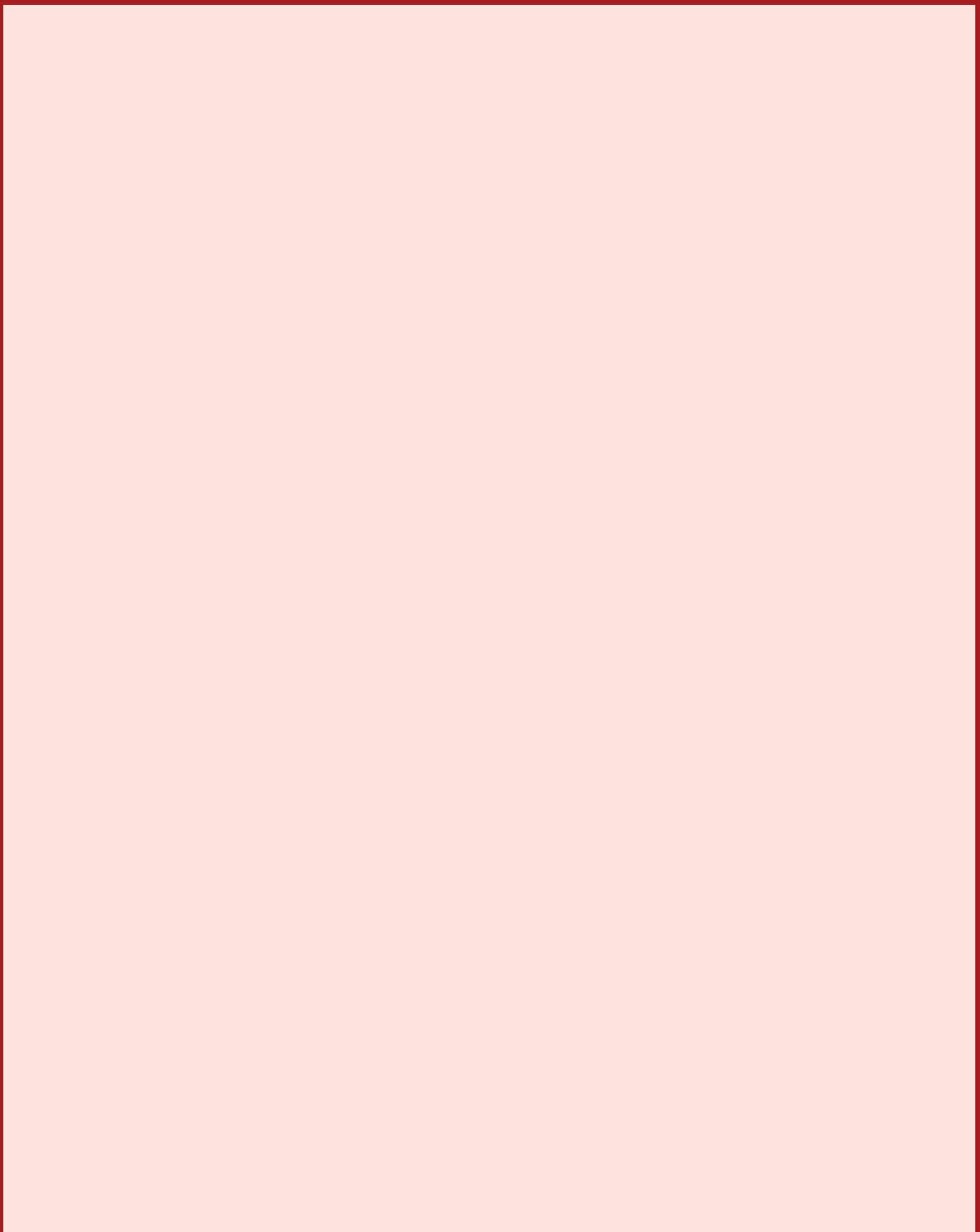
جیسا کہ آپ جانتے ہیں کہ یورپ و امریکہ سمیت دنیا بھر میں برآمدی مصنوعات بشمول میٹل، ٹیکسٹائل اور لیڈر گارمنٹس کی تیاری میں استعمال ہونے والے خام مال کی ٹیسٹنگ کیلئے پاکستان میں بین الاقوامی سطح پر منظور شدہ کوئی بھی لیبارٹری موجود نہیں ہے۔ لیب کی عدم دستیابی کی وجہ سے برآمد کنندگان کو مصنوعات کی تیاری میں استعمال ہونے والے خام مال کی ٹیسٹنگ کیلئے بیرون ممالک میں قائم مہنگی لیبارٹریز کی خدمات حاصل کرنا پڑتی ہیں جس سے برآمدی مصنوعات کی پیداواری لاگت میں غیر ضروری اضافہ ہو جاتا ہے جس کی وجہ سے پاکستانی مصنوعات علاقہ میں موجود مسابقتی ممالک کا بین الاقوامی منڈیوں میں مقابلہ کرنے کی سکت کھودتی ہیں۔

اس اہم مسئلہ کے حل کیلئے گزشتہ روز مورخہ 26 فروری 2020ء کو میری سربراہی میں ایک تین رکنی وفد نے وفاقی وزیر برائے سائنس اینڈ ٹیکنالوجی چوہدری فواد حسین سے اسلام آباد میں ایک اہم ملاقات کی۔ ملاقات کے دوران ہم نے جناب وفاقی وزیر برائے سائنس اینڈ ٹیکنالوجی کو ملکی سطح پر مصنوعات کی ٹیسٹنگ کیلئے بین الاقوامی معیار کی تصدیق شدہ لیب کی عدم دستیابی کی وجہ سے برآمدات پر پڑنے والے منفی اثرات کے بارے میں آگاہی فراہم کرتے ہوئے ملکی سطح پر ہنگامی بنیادوں پر بین الاقوامی معیار کی تصدیق شدہ ٹیسٹنگ لیب کے قیام کا مطالبہ کیا۔ مزید برآں ہم نے انہیں بین الاقوامی سطح پر برآمدی مصنوعات پر عائد ریج، لیڈر ورکنگ گروپ (ڈبلیو ایچ جی)، فوڈ اینڈ ڈرگ ایڈمنسٹریشن (ایف ڈی اے)، موٹر بائیک گارمنٹس EN621، سیفٹی یونیفارم، فائر فائٹنگ یونیفارم، تمام گلووز EN388 اور EN420، شوز ایوٹ EN13664 سمیت دیگر سٹینڈرڈز اور خام مال کی ٹیسٹنگ کے حصول کیلئے انفرادی طور پر خرچ ہونے والے بھاری سرمایہ کے بارے میں آگاہ کرتے درخواست کی کہ وہ ملکی SMEs کے فروغ کیلئے مصنوعات کی سرٹیفیکیشن کیلئے سبسڈی بھی فراہم کریں اور امریکہ میں سرجیکل انسٹرومنٹس کی ایکسپورٹ میں اضافہ کیلئے FDA کی سرٹیفیکیشن کے حصول کیلئے وزارت سائنس اینڈ ٹیکنالوجی اس کو اپنے مراعاتی پیکیج میں شامل کرے۔

ملاقات کے دوران وفاقی وزیر برائے سائنس اینڈ ٹیکنالوجی چوہدری فواد حسین صاحب نے ہماری معروضات کو انتہائی دلچسپی کے ساتھ سننے کے بعد ہمیں یقین دہانی کرواتے ہوئے کہا کہ بہت جلد پی سی ایس آئی آر لاہور میں درج بالا تجاویز پر مزید غور و خوض اور قابل عمل حل تلاش کرنے کیلئے پاکستان نیشنل ایکریڈیشن کونسل (PNAC)، پاکستان سٹینڈرڈز اینڈ کوآرڈینیشن اتھارٹی (PSQA) اور انڈسٹری سے تعلق رکھنے والے تمام اسٹیک ہولڈرز کو مدعو کیا جائے گا۔ وفاقی وزیر نے دوران ملاقات اس بات پر بہت زور دیا کہ ملکی برآمدی مصنوعات کی تیاری کیلئے ہمیں روایتی طریقوں کی بجائے صنعتی ترقی کیلئے بائیو ٹیکنالوجی، Artificial Intelligence، بلاک چین ٹیکنالوجی اور دور حاضر کی جدید ٹیکنالوجی کو اپنانے کی اشد ضرورت ہے۔ وفاقی وزیر نے کہا کہ اس وقت 2.3 بلین ڈالر مالیت کے کیمیکلز مختلف انڈسٹریز کیلئے بیرون ممالک سے امپورٹ کئے جا رہے ہیں۔ لہذا حکومت اس چیز پر انتہائی سنجیدگی کے ساتھ سوچ رہی ہے کہ ملک میں کیمیکل صنعت کے فروغ کیلئے خصوصی مراعاتی پیکیج کا اعلان کیا جائے اور چائنہ سے مطلوبہ ٹیکنالوجی ٹرانسفر کی جائے، جس کیلئے پہلے ہی چائنہ حکومت پاکستان کے ساتھ تعاون کیلئے تیار ہے۔ انہوں نے کہا کہ بزنس کمیونٹی ملکی انڈسٹری میں استعمال ہونے والے کیمیکلز کی فہرست تیار کرنے میں حکومت کی معاونت کریں تاکہ اس پر مزید پیش رفت ممکن ہو سکے۔

محمد اشرف ملک

صدر ایوان صنعت و تجارت سیالکوٹ



MONTHLY ACTIVITIES OF SIALKOT CHAMBER

TRAINING SESSION ON COMMUNICATION & PUBLIC SPEAKING SKILLS



Chuadhry Muhammad Jalil Aslam, Vice President welcomed Mr. Muhammad Yasin Butt to the Sialkot Chamber on January 01, 2020 and thanked him for conducting a training session on Communication and Public Speaking Skills. He told about Mr. Muhammad Yasin Butt as a member of ICMA Pakistan and had a corporate experience of over 15 years. He mentioned that Mr. Yasin Butt had conducted numerous seminars, sessions and public talks at renowned and leading institutes including Chambers of Commerce and Industry, NGO's and Private Organizations. Also, the gentleman had been into public speaking since 2010, affiliated with toastmasters international since 2012 and had the privilege as President of ICMAP Toastmaster Club during the year 2015-16 and as Vice President Public Relations in 2014-15. He also shared that Mr. Butt was also serving as Senior Commercial Officer, at the Embassy of Brazil in Pakistan, since 2010.

Muhammad Yasin Butt, Senior Commercial Officer Embassy of Brazil, Pakistan thanked Vice President Sialkot Chamber and conducted an activity ICE BREAK; he gave his presentation on Importance of communication, reasons of Decline in Exports, Leadership & Communication, Inter-Personal Relations, Productivity, Module 01 (Format Of Speech, Speech Format) and Module 02 (Rise & Shine Confidence and its key Success factor) in details.

MEETING OF DEPARTMENTAL COMMITTEE ON EXPORT BUSINESS DEVELOPMENT & FOREIGN INVESTMENT

Meeting of Departmental Committee on Export Business Development & Foreign Investments was held on January 04, 2020. Khawaja Masud Akhtar (SI), Chairman Committee chaired the meeting and started with the agenda of "Sialkot Special Economic Zone"; as he shared the prospect of establishment of Sialkot Special Economic Zone and also sharing updates in said regard. He briefed the house that the Advisor to PM had expressed his willingness to support the project in terms of soft loan subject to submission of project proposal. He also shared those prospects of getting grant from EDF for land acquisition was also on the cards. Mr. Majid Raza Bhutta shared the calculation of cost of acquiring land for which financial help had been sought from Mr. Abdul Razak Dawood. Mr. Majid Raza Bhutta, Mr. Waqas Akram Awan, Khawaja Masud Akhtar, Muhammad Ashraf Malik etc. had discussed the said matter in detail and shared their point of views & suggestions to take further steps. They discussed two successful models e.g. Sundar Industrial Estate Model, Lahore and that of FIEDMC.



President also shared about his personal meeting with PM he had also shared the proposal of SEZ in result of which EDF had approached this Chamber to fill in the FORM I for grant to purchase land. He said that everything was needed to streamline and everyone including Mr. Usman Dar should be taken on board. The President also shared that a meeting should also

be arranged with CEO PIEDMC to study the model in detail. Khawaja Masud Akhtar (SI) also shared that PSIC's representative would be visiting SCCI in light of recently announced PSIC's Policy for EPZ. He said that committee needed to deliberate on what stance SCCI should take. Detailed discussion was held on PSIC's Policy, Insolvency Law, and Knowledge City etc.

After due deliberation & discussion, following deliverables were recommended for the project; Presentation and Documentary on the Sialkot Special Economic Zone would be made, Feasibility Study for the project would be conducted, Joint Meeting of Golden Triangle Chambers would be called, a permanent joint committee of the Golden Economic Triangle would be formed and a Project Committee on SEZ under SCCI would be formed.

JOINT MEETING OF DEPARTMENTAL COMMITTEES ON WOMEN ENTREPRENEURS & SME/TRAINING (FEMALE)



A joint meeting of Departmental Committee on Women Entrepreneurs & Departmental Committee on SME/ Training (Female) was held on January 04, 2020. Dr. Mariam Nouman welcomed Mr. Qaiser Baig (Chairman Departmental Committee on Fairs & Exhibition/Delegation), Mr. Fizan Akbar (Chairman Departmental Committee on SME/Trainings-Male) as the guests and committee members. She briefed about the efforts for initiating the Women Specific Trade Delegation to Turkey; but it was called-off due to some impediments by TDAP. She suggested that a “women specific self-financed delegation” should be planned from the platform of SCCI. Furthermore, she elaborated about USAID funded project “SMEA”,

working sectors, their application procedure, formalities and all other details regarding the project; so that interested members could apply. She suggested that training sessions could also be arranged with the help of USAID-SMEA for those rural women under the “WRC-Outreach Program” for their further grooming and exposure.

On the other hand, she further told about an email received from the State Bank of Pakistan regarding an event “Handholding of SMEs through SME Finance-One Window Operation” in February 2020; all the commercial banks would be there to guide the SMEs, to fill their application for loans/advances and process their request on the spot to facilitate them. In this way, they would try to provide “One-Window Facility” to the business community. Details would be circulated to all the members for their information and participation.

Mr. Qaiser Baig thanked and shared about a Trade Delegation to Japan had been recently planned & announced by his committee and invited the Women Members to participate in it. He also shared the reasons of calling-off the women delegation by TDAP. He said that new appointments had been done by the Govt. and new teams (foreign mission) from Pakistan had been taken their charges in different embassies/commercial sections around the globe; so that his committee could start working on the said delegation by approaching different countries' missions abroad. He recommended that Central Asian States, Sri Lanka, Jordan etc. should be focused in said regard. Whereas, Mr. Fizan Akbar appreciated the details and said that future was in e-commerce and online businesses; he emphasized that trainings should be on that direction to educate the women-led businesses for exploring new markets, increasing their marketing and selling skills.

MEETING WITH DIRECTOR, PUNJAB SMALL INDUSTRIES CORPORATION

Mr. Muhammad Ashraf Malik, President, SCCI welcomed Mr. Mian Khalid-ur-Rehman, Director Estate Management, Mr. Akram Jarral, Regional Director, Punjab Small Industries Corporation, Officers of the Department, distinguished guests and

members of Sialkot Chamber on January 06, 2020. He informed that purpose of the meeting was to apprise the Department about reservations of the business community on "Punjab Small Industries Estate Policy, 2019" issued by PSIC. The President SCCI submitted his concerns on Maintenance Charges of Plots, procedure prescribed for Cancellation / Restoration of Plot, Restoration of the prevailing evaluation table, Representation of Private Sector in Plot Committee, Procedure of refund on Cancellation and transfer of non-constructed plot, Exit Fee @ 10% of prevailing evaluation table, Bifurcation and Amalgamation of plots, Additional allotted area or surplus/excess and Fees & Charges in PSIC SIEs/EPZs.



Mr. Mian Khalid-ur-Rehman, Director Estate Management, PSIC, thanked the President and members for a warm welcome. He said that Punjab Small Industries Estate Policy, 2019, had been issued under the instructions of the Minister concerned and he had been visiting the Chamber to discuss concerns of the business community. He responded to the observations as follows:-

- ♦ He agreed in principle that Water and Sewerage Charges should be implemented from the date of starting of the construction of the project. However, Maintenance Charges @ Rs.1,000/- per kanal would remain implemented from date of completion of the estate. He was requested to revise the rate from Rs.1,000/- per kanal per month to Rs.6,400/- per year per project, however, he did not accede to the proposal. In response to a request for levy of water charges as per actual consumption, he responded that issues like installation of water meters could be decided at

Board of Management (BOM) of SIE-II and III (SEPZ).



- ♦ The proposal to review Maintenance Charges @ 10% after three years should be look into by the Board of Management (BOM) as they had to meet their operational expense out of the funds collected under the respective head. However, on the request of the President, he agreed to look into the matter to amend it favourably.
- ♦ The procedure prescribed for Cancellation / Restoration of plot was only applicable to the new Estates and not on existing Estates; hence, Section 12 was not applicable to Sialkot Export Processing Zone. On the request of the house, he assured to include words "excluding Sialkot Export Processing Zone" in Section 12 at appropriate places to specifically exclude Sialkot Export Processing Zone (SEPZ) from implementation of Section 12.
- ♦ As there was no implementation of Section 12 on SEPZ; hence, no concept of Restoration was applicable either. It was clarified that Section 14(a) was not related to SEPZ.
- ♦ As there was no concept of restoration for SEPZ; hence, there was no need for representation of the private sector on the "Restoration of Plot Committee". It was however agreed that private sector would be given due representation in the Committee.
- ♦ The cancellation of plot would be the ultimate consequence of non-construction of the project within the prescribed construction period. He however proposed to construct four walls and a shed on the project land within the given time

period to avoid cancellation though it was required to construct covered area in the excess of 70% of the leased land. He confirmed that the time period for construction of the projects in SEPZ had been extended up to 31st December, 2020. He said that in case of partial construction, the allottee would be allowed further extension under imposition of penalty.

- ◆ In the matter of abolition of 10% Exit Fee, the Director (EM) PSIC enquired about the response expected from the allottees for submission of Transfer Cases. He said that if sizable number of Transfer Cases would be received, the matter would be presented before the Board of PSIC to seek waiver of 10% Exit Fee. He also proposed that BOM of SIE-II and III (SEPZ) might hold a meeting and pass a resolution in favour of abolition of 10% Exit Fee to promote colonization of zone and submit recommendations to strengthen the case of waiver of Exit Fee.

Mr. Muhammad Ashraf Malik said that 10% Exit Fee was ultimately a financial burden on the buyer / purchaser, as he had to bear all the financial expenses at the time of transfer of plots; hence, Exit Fee would be a great impediment in the colonization of zone. He said that allottees would be encouraged to either start construction of their projects or submit transfer of plots to PSIC so that the persons desirous of establishing their projects in EPZ could begin construction immediately. He however sought assurance that PSIC would not charge 10% Exit Fee on Transfer Cases submitted in the meantime. He also requested Mr. Javaid Mehmood Sethi to hold a meeting of BOM of SIE-II and III (SEPZ) and submit their proposals for waiver of 10% Exit Fee to PSIC as discussed.

After due deliberation, it was decided that:-

- The Director (Estate Management), PSIC, would take up the matter with the Board of Management of PSIC to either abolish Exit Fee permanently or delay its implementation for a period of Six months i.e. until 30th June, 2020, so that SCCI might circulate the matter to its members to motivate them for early transfer and completion of their projects.

- The BOM of SIE-II and III (SEPZ) would hold a meeting, pass a resolution and submit their proposals for waiver of 10% Exit Fee to The Director (EM), PSIC.
- SCCI would also submit recommendations for waiver of 10% Exit Fee to The Director (EM) PSIC in the light of above discussion.

MEETING OF DEPARTMENTAL COMMITTEE ON SURGICAL/DENTAL/VETERINARY INDUSTRY



Meeting of Departmental Committee on Surgical/ Dental/ Veterinary Industry was held on January 06, 2020 under the leadership of Mr. Haseeb Bhatti, Senior Vice Chairman. He shared the objective & context of the meeting; as a letter had been received from the Ministry of Commerce & Textile for the sector specific meeting. A 'Task Force' had been teamed-up by the PM of Pakistan and a meeting with the stakeholders of Surgical Sector of Sialkot had been called by the Task-Force in order to discuss the industrial issues and . Mr. Jalal Haider Agha explained the points to finalize for the discussion with PM's Task-Force e.g. Restoration of SRO 1125, Exemption of Refundable Taxes, Reduction in pendency of DLTL Cases through system up gradation, Amendments in SBP's Policies for ease of doing business, Establishment of Training Institute for the Surgical Industry and facilitation required in Medical Device Regulations (MDR) by the Govt.

Mr. Jalal Haider Agha elaborated the above cited points in detail and discussion was held on them in the meeting. Mr. Fazal Jilani, Muhammad Ishfaq Mhay, Mr. Amer Hamid Bhatti, Mr. Faisal Akram, Mr. Salman Sheikh, Mr. Sheraz Safdar and Mr. Haseeb Bhatti participated in the discussion on the concerned

points. They mentioned that Advance Payments for the Import of Machinery should be allowed by the State Bank; SBP should allow a certain limit of payments to the Foreign Labs in said regard because the facility for many of the certifications/testing were not available here in Pakistan. They emphasized on the significance and need of "Research & Development/Innovation" for up-grading and growing the Industry on the right direction. In order to vast the industrial portfolio in coming 5-10 years. Long-term goals should be focused by the industry as well as by the Government. It was decided that the above discussed points (about all the industrial concerns) would be presented in meeting with PM's Task-Force for their ultimate solution. All the members emphasized that SCCI & SIMAP should stand together on the same page regarding such matters to protect the Industry's concerns.

MEETING OF SOCCER BALL MANUFACTURERS PARTICIPATING IN CLEP



A special meeting of the Soccer Ball manufacturers participating in Child Labor Elimination Programme (CLEP) was held on January 06, 2019. Mr. Shahid Raza, Chairman, Departmental Committee on Child Labor/CLEP presided the meeting. The House discussed the updates on financial position of the CLEP e.g. Available EDF funds, Available funds against Pro rata contribution received from CLEP, Operational Budget of CSDO, pending payments to IMAC and other receivables etc. It was decided that final notice would be sent to all those CLEP members who had not cleared their pro-rata contribution for more than 3 quarters. 2nd quarter invoice against Pro-rata

contribution for the year 2019-20 will be drafted and sent to CLEP members along with reminder/final notice of outstanding pro-rata contribution.

Furthermore, members also discussed the approval regarding extension of Agreement between SCCI and IMAC for the Elimination of Child Labor Program in the Soccer Ball Industry. Shahid Raza, Chairman CLEP shared about a letter received from the IMAC about their interest to continue this Programme. He briefed about the current status of Funds, pendency in receiving of funds from EDF, Pro-Rata Contribution etc. and shared about the efforts of SCCI for the release of funds. Commenting on its extension he stated that production of hand stitched balls has also reduced; resultantly, monitoring of working units will be reduced accordingly. He said that FIFA licensed companies can be affected adversely if IMAC is closed. Dr. Khurram Anwar Khawaja, Major (R) Mansoor Ahmed, Mr. Muhammad Umer Mir and Mr. Qaiser Iqbal Baryar discussed the said concerns; it was suggested that one point agenda brainstorming session/meeting with Ministry of Commerce with the detailed elaboration of significance of Child Labor Elimination Program. He suggested the name of Umer Mir to plead this case of CLEP in Commerce Ministry. It was also suggested to run IMAC according to the desire of SCCI to increase its control and IMAC to be used as an Audit Company rather than an Independent Monitoring Association.

VISIT OF DEPUTY COMMISSIONER DR. NASIR MAHMOOD BASHIR TO SIALKOT CHAMBER



Mr. Muhammad Ashraf Malik, President SCCI welcomed Dr. Nasir Mahmood Bashir at SCCI on

January 07, 2020 and appreciated the steps of the Deputy Commissioner towards the betterment of the Sialkot City including patch-work at different locations, swift changes in the management of the waste from different areas of Sialkot. He also said that a few developments were required where the Government of Pakistan had initiated the development projects and had been delayed due to the non-availability of funds. He also added that Sialkot-Pasrur Road and Sialkot-Sambrial Road needed special attention from district management for the repair and maintenance of the roads. He also sought the attention of the Deputy Commission towards the hurdles being created due to the starting of the flyover project, which had been delayed due to the non-availability of funds.



Mr. Khawar Anwar Khawaja said that the assistance in the acquisition of land for construction of interchange for Sialkot-Lahore Motorway on Sambrial interchange was direly required. He added that approval for the extension of the Sialkot-Rawalpindi Motorway plan was under consideration and DC Sialkot should endorse the project. Dr. Khurram Anwar Khawaja also proposed that meeting(s) with the Traffic Engineering department should be coordinated. He also mentioned that the Sialkot Chamber proposed to the district government to replace the 2 stroke Rickshaw with 4 stroke rickshaw. Already 116, 4 Stroke Rickshaws had been funded under "Khud- Khifalat Rozgar Trust". He shared all programs of SCCI in said regard. Mr. Zahid Latif Malik request to hold regular meetings of the Committee under Sialkot City Package, wherein designated representative of Sialkot Chamber whereas, Khawaja Masud Akhtar

(SI) requested the DC Sialkot to play his facilitative role in the acquisition of the land for Special Economic Zone and also requested to recommend the project to the Federal Government.

Dr. Nasir Mahmood Bashir Deputy Commissioner Sialkot thanked President SCCI for inviting him to the Sialkot Chamber of Commerce and Industry and also said that he had been focusing on the realization of resource to make the condition of the city better. He added that a regular series of the meeting would be conducted to take the matter forward. He also added that he would remain in coordination with President Sialkot Chamber to resolve the issues of the city.

MEETING OF DEPARTMENTAL COMMITTEE ON GARRISON HQ / CANTONMENT BOARD AFFAIRS



Meeting of Departmental Committee on Garrison HQ / Cantonment Board Affairs was held on January 08, 2020. Sheikh Zahid Hameed, Chairman welcomed the members and shared the agenda of the meeting. Discussion was held to finalize the proposals and agenda points for up-coming meeting with Brigadier Imran Iqbal, Station Commander Sialkot. The Committee members discussed the several matters and unanimously recommended/finalized the points for taking up in their upcoming meeting with the Station Commander regarding bin bags, Sewerage System, issues of Sui Gas Connections, Annual Renewal of Security Clearance, property tax etc.

Mr. Naeem Akhtar suggested that Cantonment Board should give participation to the Representative of Sialkot Chamber as an honorary member in their board meetings so that Representative may be able to take up issues of the members of Sialkot Chamber

related to Cantonment Board. Sheikh Zahid Hameed, Chairman Committee thanked all participants of the meeting for the solid discussion and sharing their points.

AWARENESS SESSION ON “BIODEGRADABLE PLASTIC-ENVIRONMENT AND COMMERCIAL ASPECTS”

Syed Athesham Mazhar Chairman Committee welcomed all the participants of the seminar on January 08, 2020 and said that the seminar is conducted to create awareness among the stakeholders of the Sialkot Industry and institutions together at one forum. He also mentioned that the seminar was also important, as the utilization of plastics in our commercial as well as domestic lives is creating harmful and devastating diseases. He requested Mr. Muhammad Amin to present the salient features of the Biodegradable plastics and the environment friendly features of the technology.



Mr. Muhammad Amin presented the Points e.g. Business Dynamics (Pvt.) Limited, was the exclusive distributor of d2w Oxo-biodegradable additive in Pakistan for M/s Symphony Environmental Limited, UK (www.d2w.net) who was the world leader in OBD technology. He further elaborated about About Symphony Environmental, The benefits of Plastic Packaging, Using available Resources, NAPHTHA RAW MATERIAL PLASTIC BAG, Fact Plastics Can Take up To 400 Years to Break down True, Environmental Disadvantages of Commercial Packaging Plastics, Added Value Solution and the related topics in detail. Ms. Laraib Saman shared that Forward Sports had successfully initiated a process of converting into the

D2W plastics that was deemed environment-friendly and would also create a value-addition to their product offering. She also demonstrated the D2w plastic that a forward sport is using for their packaging. Mr. Muhammad Ashraf Malik, President SCCI appreciated the Chairman for organizing this seminar and spreading the important information to the industry. He further requested the Environment Department to ensure the utilization of D2W plastic in the Industry.

MEETING OF DEPARTMENTAL COMMITTEE ON INFORMATION TECHNOLOGY/CYBER CRIME



Mr. Omer Khalid, Chairman Committee welcomed all the members in the first meeting of Departmental Committee on Information Technology/ Cyber Crime for the year 2019-20 on January 09, 2020. He informed that Cyber Security expert based in South Africa visited this Chamber and gave an overview of the cyber security threats in the modern world. An awareness campaigns related to precautionary measures on cyber crimes were also circulated among the members. He said that Sialkot was the on the soft hit list of the Hackers because a good amount of money in shape of payment were involved. He emphasized that Committee should have to formulate its Strategy for the current year along with the suggestions of its members that how should Committee continue working on such issues. He also highlighted some cases were reported to him personally that new form of virus was prevailing, in which each and every file of the computer encrypt into another language and could not be assessable by any means. He further stated that and then in the mean

while Hacker contacted the victim and asked for the heavy amount of money against the recovery of encrypted data. He explained that for an Export Business or any other Business Data was everything, on the base of which decisions & future planning would be made. He also said that such situations would prove to be very tough for the businesses.

Mr. Aneel Sarfraz recommended some antivirus; informed that USBs also contained viruses and if the antivirus of the system was updated, it would break the virus right there. He shared that different working conditions would prevails in every setup like proxy working, networking, etc., and proxy was the biggest threat. He informed the house any independent Computer, who has the updated antivirus as well, it would be impossible for any virus to attack and harm the system. Whereas, Ms. Ayesha Raana (From GCWUS) shared key functions of ORIC and offered general trainings to the industry of Sialkot based on one or two weeks in which it would be shared that how to secure your systems. The house unanimously endorsed the Trainings offered by the GCWU representative. Chairman instructed that reminders would be sent to the concerns and also involves State Bank of Pakistan in this particular case and seeks help from them. It was also suggested that University students should also be invited in the Committee meetings just to see the workings and to get in touch with the issues prevailing in the Industry.

and Mr. Muhammad Jawed Kashmani and thanked them for conducting an awareness session on the topic "Industrial & Workers Safety Guidelines" for the members of Sialkot Chamber on January 10, 2020. He also appreciated the efforts of Mr. Zohaib Rafiq Sethi Chairman Committee on Industrial Safety and Risk Management for arranging such training sessions for the members of Sialkot Chamber and informing them about "How to Safeguard Factories from Fire Hazards". He also welcomed the members of SCCI and other participants in the Seminar.

Sheikh Zohaib Rafiq Sethi, being Chairman Committee thanked the President SCCI for accepting his proposal of this Seminar. He also thanked Mr. Muhammad Jawed Kashmani and Mr. Ahsan Jamal for visiting Sialkot Chamber for delivering lecture to the Members of Sialkot Chamber. Mr. Muhammad Jawed Kashmani thanked the President SCCI and Chairman Industrial Safety and Risk Management Committee SCCI for giving opportunity to conduct an awareness seminar at Sialkot Chamber. Mr. Muhammad Jawed Kashmani briefly delivered lecture to the members of Sialkot Chamber on following topics in detail e.g. Industrial & Workers Safety Guidelines, Major Incident / Accident & Causes, Best Practices Vs Common Safety Gaps in Industries, Risk Quality Assessment, Regulatory Requirement for Fire Safety & Emergency Exists, Solutions for Various Industrial Risk Exposures, Factory International Infrastructure and Building Construction Guide Line and Introduction to Latest Safety Equipment.

SEMINAR ON SIALKOT BASED INDUSTRIES AND WORKERS SAFETY GUIDELINES



Mr. M. Ashraf Malik, President Sialkot Chamber of Commerce and Industry welcomed Mr. Ahsan Jamal

MEETING OF DEPARTMENTAL COMMITTEE ON SPORTS GOODS/SPORTSWEAR/BAGS

Meeting of Departmental Committee on Sports Goods/Sportswear/Bags was held on January 13, 2020 at SCCI; Mr. Muhammad Umer Mir, Chairman Committee welcomed the Members and shared the agenda of the meeting. He said that government was focused on increase in exports and industrial growth in order to strengthen the economy; also told that a letter had been received by the SCCI from the Ministry of Commerce & Textile regarding sector specific meetings with the stakeholders of sports industry, surgical industry and other sectors. He mentioned the

following points or concerns faced by the Sports Industry e.g. 5% Withholding sales tax on Export-Oriented Sectors, reduction rate of DTL Schemes, pendency in Clearance of Refunds and Claims, Infrastructure Development CESS by Provincial Government of Sindh, One-Window Facility, Custom Duties and Regulatory Duties on Raw-Material, lack of a proper Materials Testing Laboratory, absence of a State-of-the-Art Dyeing Unit and 100% Cash Margin Restriction on Imports etc. and requested members to share their reviews.



Mr. Majid Raza Bhutta stressed on the import policies that should be re-examined by the Government in order to facilitate the export industry. He emphasized that the duties should be exempted on the import of polyester based fabrics and other raw-materials used in said industry. He also told about "Export Promotion Councils" and its functionality, It would be highly appreciated that the Ministry of Commerce should established the Council for all the export sectors e.g. sports goods and sportswear industry. Mr. Fazal Jilani, Khawaja Irfan, Mr. Zeeshan Sandal, Mr. Muhammad Sarwar, Mr. Ansar Aziz Puri, Mr. Muhammad Umair Mir and other members were also discussed some points regarding country's bureaucratic system and policies required by the Business Community. It was discussed to focus on changing international market trends, skill development through training facilities/institutes, technology adoption in production methods, relaxation in tax policies, participating in global trade fairs & exhibitions etc.

Mr. Muhammad Umer Mir concluded the meeting by sharing the history of Soccer ball Industry, its

transformation from the hand-stitched ball to Machine-stitched ball and swift change in different production related technologies during last 2 decades. He said that the world had become faster and 'change in everything' was required by the customer or the end user. He emphasized that it would be mandatory to continuously work on new products/techniques/processes & technologies in order to add newness and efficiency in products. He stressed on the "Research & Development/innovation" as there would be no other way to survive in international market for long run.

MEETING ON GOLDEN ECONOMIC TRIANGLE WITH GUJRAT & GUJRANWALA CHAMBER OF COMMERCE AND INDUSTRY



Mr. Muhammad Ashraf Malik, President SCCI welcomed the honorable dignitaries from Gujrat and Gujranwala Chamber of Commerce and Industry at SCCI on January 14, 2020 and thanked them for coming for the meeting. He appraised the economic importance of the Golden Economic Triangle region and the industry residing it, and also added that development on the points of the agenda of the meeting was imperative for the region and Sialkot, Gujrat and Gujranwala Chambers should collectively raise their voice for their rights. Sialkot, Gujrat and Gujranwala Chambers of Commerce form Joint Committee on the Golden Economic Triangle, who would consolidate the problems and issues related to the region and would also propose suggestion to the Federal and Provincial Governments. He also mentioned that the Committee should start their operations from the day of its commencement. He

said that the Government was established 9 Special Economic Zones in Pakistan, where the industries would be facilitated; he added that the establishment of the Economic Zone for industries in Sialkot, Gujrat and Gujranwala was important and the three Chambers should collectively raise their voices.

Mian Umer Saleem, President Gujranwala Chamber and Mr. Soban Zaheer Butt, President Gujrat Chamber thanked the President SCCI and appreciated him for calling the meeting. They said that Presidents of the three Chambers should form the Joint Committee and should start their working; also said that the Special Economic Zone should be developed in a location suitable to the industries of the Golden Economic Triangle. Whereas, Gujrat Chamber of Commerce had also proposed Expo Center for Golden Economic Triangle, at a suitable place, during the meeting with Mr. Abdul Razak Dawood, on which he had principally agreed.

The meeting was concluded with the decision(s) as a way forward for the Golden Economic Triangle; Sialkot, Gujrat and Gujranwala Chambers would nominate their members for the Joint Committee for Golden Economic Triangle, which would decide the future matter related to economic and industrial development of the region, The Duration of the Committee would be kept for the time period of three years, and the Mandate of Joint Committee would be decided after approval from Executive Committee of Sialkot, Gujrat and Gujranwala Chamber of Commerce.

VISIT OF MS. NAZISH GULZAR, SOUTH ASIA COORDINATOR FROM THE OXFORD INSTITUTE

Ch. M. Jalil Aslam, Vice President SCCI welcomed Ms. Nazish Gulzar, South Asia Coordinator from The Oxford Institute and members on January 15, 2020. Ms. Nazish Gulzar thanked and shared that management of The Oxford Institute was working with private schools in Pakistan but now introducing programs with Associations and Chambers. She informed that special discount offers to the participants. Oxford - London Summer Program 2020 (5th July – 17th July 2020) informed that students

would join the program at Oxford for a week and then move to London School of Economics to continue the summer program for one more week. She shared that students would get an opportunity to attend tutorials, lectures, and explore campuses of the University of Oxford, London School of Economics, Imperial College London and University College London. She told that the students who had age of 12 years to 24 years could apply. She also told about fees and subsidized fee for children of SCCI members. She shared all the details of the said programs for the awareness of business community of Sialkot.



Mr. Hamza Waqas Awan, Brand Ambassador of Oxford Summer Program shared that most fascinated experience was a tutorial teaching system and informed that 1 teacher was appointed for 3 students. Shared that existing skills were strengthened moreover soft skills, i.e. time management, communication, teamwork and confidence were also improved. Mr. M. Ashraf Malik, President Sialkot Chamber appreciated the initiative of The Oxford Summer programs which definitely provide opportunity of international exposure.

SEMINAR ON USAID FUNDED PROJECT "SMALL & MEDIUM ENTERPRISES ACTIVITY (SMEA)"

Dr. Mariam Nouman, Chairperson Committee welcomed Mr. Kaiyan Yousaf (CE Lead) and Ms. Taabeer Ather (CE Specialist) and shared about the awareness session for the business community of Sialkot on January 16, 2020. USAID funded project SMEA was the opportunity for the SMEs who were interested in growth & expansion of their businesses in

different direction. She shared that bundle of services SMEA were offering to the SMEs in which they pool their funds to support the businesses. She also introduced the Departmental Committee on Women Entrepreneurs of SCCI and shared the objectivity, working and different activities of the committee for the capacity building of women entrepreneurs. She also told about the progress towards the establishment of Women Chamber in Sialkot.



Mr. Kaiyan Yousaf (CE Lead) and Ms. Taabeer Ather (CE Specialist) thanked and shared their introduction, working in USAID funded project "SMEA". They explained their working towards "Women Led Business and other Sectors e.g. ICT, Hospitality, Light Engineering, Minerals, Textile, Agree-Businesses etc. SMEA was a 5-years project; any service that could be helpful for growing and developing the SMEs would be provided by the USAID under this project on cost sharing basis. Competitiveness Enhancement (CE) was including the two basic factor e.g. business development services and capacity building/training; both the aspects were demand based by the region or industry. They also elaborated the list of services available by USAID under SMEA for businesses and explained the paper formalities including in the process of applying for the any business service under the project; told the process and role of USAID as a bridge between the business and the service provider and explained that how they connect the SMEs with the vendors with cost sharing ratio. They elaborated the application form and procedure to fill and apply.

Dr. Mariam Nouman told about the "WRC-Outreach Program" for the rural working women and suggested

that a training session should be arranged with the help of USAID for them. Mr. Fizan Akbar and Mr. Waqas Akram Awan also shared their remarks regarding the project. He mentioned the up-coming challenges e.g. MDR for Surgical Industry, LWG in leather industry etc. and suggested to fund in such clusters to facilitate them in said regard. He encouraged the women and SME Committees for such efforts and also welcomed USAID to come and fund in promoting the SME sector in right direction.

MEETING OF THE DEPARTMENTAL COMMITTEE ON EDUCATION/UNIVERSITIES



Meeting of Departmental Committee on Education/Universities was held on January 16, 2020 at SCCI; The Chairman welcomed the members and Guests; after reviewing the progress/results of the scholarship candidates, the students were finalized for renewal of scholarships. Chairman said that Committee had been serving the society from 18 years. He told that a few Government Schools were also renovated under the umbrella of this Committee. The Sialkot Chamber initiated a project of providing tuitions to the needy and deserving students in the summer vocations under a Project titled "Sialkot Chamber Education Program (SCEP)" in collaboration of Al-Khidmat Foundation and GC Women University Sialkot. Chairman appreciated the participation of the volunteers, teachers and the Education Department for their support. He also added that the meeting was called to set objectives and layout a plan for future projects; including support the social welfare projects of Government i.e. clean and Green Pakistan. He also mentioned that Sialkot was facing issues related to

cleanliness, traffic control etc. He said that the support and supervision of the Child & Social Development Organization (CSDO) to design the project activities and other matters would be obtained. The name of the project would be "Serve Sialkot" & "Sialkot Sawaro". He further said that the program would enhance the capacity of the youth and students within Sialkot city. He further added that the scope of the project would also be increased, by adding retired citizens of Sialkot, who were willing to contribute.

Prof. Raheela Sohail (from GCWUS) said that the social welfare projects should be kept as mandatory for the student as well; and 645 students of GCWUS were enrolled in the civil training program. Mr. Kamal Abid DEO Rescue 1122 appreciated the committee's efforts said that training of the volunteers should be conducted on the areas of their interest. He also added that both permanent staff of Rescue and volunteers would work together for the said cause. He also said that it would be preferred to start weekly/monthly based short term campaigns along with sustainable long term programs.

MEETING OF DEPARTMENTAL COMMITTEE ON LIBRARY & PUBLICATION



Meeting of Departmental Committee on Library & Publication was held on January 17, 2020 at Sialkot Chamber. Mr. Daud Ahmed Chatta, Chairman Committee welcomed all the guests & members and also elaborated the agenda points. He shared the historic perspective of the committee and told about the initial form of Chamber's Bulletin when it was started; he shared the journey of this bulletin and all the

variations had been done in it with the passage of time. He also told about the chamber's library and its facilities available for the members including different books, photocopy machine, computer systems, printer and internet etc. He told about his article "Baatain Aiwani Ki" on regular basis; he encouraged / invited the members to contribute for the magazine in shape of any informative piece of writing to publish for member's information.

Mr. Qaiser Iqbal Baryar, Mr. Arshad Latif Butt, Ms. Nadia Qaiser, Mr. Abdul Waheed, Rana Nadeem Ahmed, Mr. Fizan Akbar, Dr. Muhammad Jahangir Iqbal and Mr. Shafique Rehman discussed the matters regarding Chamber's Bulletin and Chamber's Library. They appreciated the Chairman for his continues and remarkable efforts for the business community of Sialkot. It was discussed to digitalize the chamber's library and the role of SCCI's Research & Development Cell was also discussed; it was mentioned that R&D Department should study the international trends, trade dynamics, new potential markets, standards & certifications etc. and shared their writings/articles for the information of Sialkot business Community. New books for updated knowledge/information should also be added and shelved in library. Furthermore, suggestions for the improvement of library's performance were discussed and shared by the committee members; and some decision were taken by the committee for future actions.

VISIT OF MR. ARIF ANIS MALIK, TRAINER FROM UNITED KINGDOM



Ch. M. Jalil Aslam, Vice President welcomed the distinguished guests and members of SCCI on

January 21, 2020 at SCCI. Mr. Arif Anis Malik thanked SCCI and appreciated the efforts and role of the Chamber in economic development of the city. He shared that UK had focused on Common Wealth Countries for strengthening the business ties after BREXIT. He shared that 6-7 immigrants visa regime had been closed in the U.K. and now only one route would be available to settle in UK. He informed that UK Government had introduced new Representative of Overseas Business scheme which would be one of the most suitable route for businesses to establish office Branch in the UK. It was compulsory to have history of business for one year. The most important beneficial aspect in the scheme was that, there was no limitations of investment as were compulsory for other schemes. He elaborated that Sole Representative of an Overseas Business Visa would be granted for an initial period of 3 years and in due process might be extended for another 2 years after that applicant would be qualified for British Nationality.

He further shared that people of Sialkot could enter into the UK market and the other parts of the World to expand the export and to earn the foreign exchange through Representative of Overseas Business scheme. He informed that after BREXIT, UK would be a separate entity and Schengen passports would not be entertained. He elaborated that an assessment would be conducted to analyze the eligibility for further procedure; feasibility of business and other necessary documentation would be prepared after which decision would be received after 4-5 weeks. Moreover, representative could not do any job but could purchase property and bring employees in UK from Pakistan; moreover, family could also be resided in UK through ROB visa.

VISIT OF MR. SHAHAID INAYAT MALIK, ADDITIONAL DIRECTOR GENERAL PUNJAB FOOD AUTHORITY

Mr. M. Ashraf Malik, President Sialkot Chamber welcomed the honorable guest, Mr. Shahid Inayat Malik, Additional Director General Punjab Food Authority on January 22, 2020 at Sialkot Chamber. The honorable guest thanked this esteemed chamber and appreciated its goodwill around the world. He said

that he had been visited various Chambers of Commerce of Pakistan to take suggestions to improve the efficiency of Punjab Food Authority and this visit to SCCI was also part of that practice. He informed that Punjab Food Authority regulated & monitored the food businesses in order to ensure compliances and provide safe food to the masses; so that, chances of diseases could be minimized. He told about the staff working currently in his department and planning to appoint more staff to enhance the efficiency. He further informed that meetings with the Ghala Mandi Association were organized regularly to settle different matters for smooth working.



Mr. Muhammad Ashraf Malik, President SCCI acknowledged his words and stressed that the Government should take necessary steps to eliminate malpractices as well as to assure its support to the Punjab Food Authority in said regard. He told that many tasks were required attention in Sialkot related to Food but the workforce of Punjab Food Authority was meager to perform duties. He suggested that other Government departments, Civil Society, Academia and Rescue 1122 etc. should be involved to create awareness among the community and ask suggestions to identify the suspicious food businesses. He also suggested that volunteers may also be hired; he offered his volunteer services for Punjab Food Authority to fulfill their aim. Furthermore, he informed that Lions Club had been providing free services for the welfare activities, so that, they could collaborate with Lions Club to identify the issues. Whereas, Additional Director General appraised the President and said that his team had already been

engaged to create awareness among Community and now he assured to work more efficiently with collaboration of SCCI.

VISIT OF GENERAL MANAGER (OUTREACH -II) AND PROVINCIAL CHIEF (PUNJAB), SMEDA

On January 27, 2020, a meeting was held with Mr. Raja Hassanien Javed General Manager (Outreach -II) and Mr. Muhammad Javed Afzal, Provincial Chief (Punjab), SMEDA. Mr. Muhammad Hanif Khan, former President SCCI welcomed the honorable guests and members of Sialkot Chamber in the meeting. He emphasized to decide operational mechanism of the project, so that SBCC could be effectively run to derive maximum benefit for the export industry of Sialkot. He shared that the history of the SBCC project, while responding to the query of approved Building Plan and Commercialization, he informed that Building Plan was submitted to the Tehsil Municipal Administration Sialkot for approval before commencement of first phase of the project as undertaken by the Chamber. He shared the further details and said that the building was exempt from the requirements of Commercialization as it was a project of Small and Medium Enterprises Development Authority, which was a Government Agency. He however assured to provide full support of the Chamber in case SMEDA would face any difficulty in running smooth operations of the project.

Mr. Raja Hassanien Javed, expressed gratitude to the Chair and members for a warm welcome and agreed that both SMEDA and SCCI should expedite matters for effective management and control of SBCC operations. He said that next stage in the life of the SBCC project was to submit PC-4 to the Government for which he sought feedback of the Chamber on the requirements; Document of title confirming ownership of the land in the name of the SBCC project and approved building plan of the SBCC project. Whereas, Mr. Malik Naseer Ahmed discussed the requirements highlighted by Mr. Raja Hassanien Javid had been noted down and a meeting of Project Committee of the Chamber would be convened to look into the details of the project to provide available record. He emphasized to expedite constitution of the Management Committee duly empowered by the

Government to look into day-to-day operational matters of the SBCC project. In the end of the meeting necessary decisions were finalized.

SEMINAR ON "TO EXPAND OUTREACH VIA E-COMMERCE"



The Departmental Committee on SMEs (Female) organized a Seminar on "To Expand Outreach via E-Commerce" on January 28, 2020 at SCCI. Ms. Shabina Gillani, Chairperson of Departmental Committee welcomed the guests and participants of Seminar. The Chairperson shared that the purpose of the formation of committee was to strengthen the women business community and had the objective to work on the capacity building of small & medium women entrepreneurs. She said that for the overall economic growth & development of the country, it was imperative that female population should play their role effectively. Whereas, Mr. Fizan Akbar, Chairman Departmental Committee on SMEs (Male) highlighted the components of online business including product, its photography, product related content, domains and key words, SEOs, web-development etc. used for the e-commerce and online selling. He shared the significance and usage of SEO & SMM (Social Media Marketing), explained their features and benefits for promoting the business. He discussed the payments methodology for the e-business and shared the several options other than PayPal.

Mr. Usman Chughtai, Trainer shared some of the success stories in e-business field and presented an informative video for the awareness of audience. He elaborated the significance and advantages of good communication, different writing styles, and new

mediums/tools of communications in business etc. He emphasized on changing the mind set of people in order to create wisdom in their mind so that they could add value in their dealings/business. He stressed that one should invest on the up-gradation of techniques/tactics/tools used for promoting and selling the products. He said that one should also be focused on the micro niche (a market segment) to work on and to put all the energies in right direction. He explained the tactics of using e-commerce through different web-tools, accurate data and e-commerce websites etc. He elaborated the techniques of using key-words and the creation of Google-ads to enhance the reach of business/company and its potential towards its customer. He further said that "information portal" was important to create a web appearance of Sialkot Industry where the details suppliers of all the Sialkot made products would be available; that could make a huge difference for Sialkot Industry.

VISIT OF AMBASSADOR OF DENMARK TO PAKISTAN



H.E. Mr. Rolf Michael Hay Pareira Holmboe, Ambassador of Denmark to Pakistan visited Sialkot Chamber on January 29, 2020. Mr. Waqas Akram Awan, Former Senior Vice President, SCCI welcomed the distinguished guests & members of the Chamber. Denmark & Pakistan had always enjoyed the cordial relations and shared that Denmark also has one of the best education systems & has produced many laurels in Science & Technology". He believed that together, the Sialkot Chamber and the Embassy of Denmark in Islamabad could strive to increase bilateral

investments and facilitate similar business ventures both in Denmark and Pakistan and dedicated efforts should be taken to further improve two-way trade as despite GSP+ Status and EU being the major Trading Market for Pakistan, trade between the two countries does not reflect the true potential; it was an urgent need for diversification of exports as both countries have tremendous potential for business communities on both sides. He suggested few measures for the expansion of trade between the two countries. He requested the Ambassador to kindly facilitate investments & joint ventures in the value-added industries of Sialkot which would be beneficial for both sides and In order to promote B2B Linkages, He said that Sialkot Chamber also anticipates facilitation from the Ambassador of Denmark in the signing of Memorandum of Understanding with prominent Danish Chambers of Commerce & Industry to create linkages between members to strengthen commercial cooperation. It is also proposed that linkages be created between the Sialkot Chamber and the Danish International Development Agency (DANIDA) to explore avenues of cooperation & increased trade.

Mr. Rolf Michael Hay Pareira Holmboe, Ambassador of Denmark to Pakistan thanked Mr. Waqas Akram Awan and the Sialkot Chamber; he discussed the opportunities/possibilities of joint ventures or partnerships between both the countries in different directions to take mutual benefits by joining hands. He elaborated that Sialkot had the sound export base and industrial dynamism; on the other hand, Denmark had the gateway and the access of other international markets for trade. Therefore, both the countries had a huge potential to work jointly for more economic empowerment. He said that Pakistan and Denmark could work together in terms of technology and innovation in industry as Denmark was advanced in tech-field and could lead the Sialkot Industry towards the use of latest machinery/technology. In case of long term debt, investments, trade, joint ventures etc. he assured his fullest cooperation and embassy's coordination with Pakistan in said regard. He told that in areas of machinery required, searching different

Danish Companies to work with, investment opportunities and other possibilities to interaction between two countries; he said that Danish Embassy was committed to serve both the countries. He also discussed about the GSP plus Status and shared his reviews; said that Denmark could facilitate Pakistan in getting benefits and cater different opportunities in terms of trade enhancement.

MEETING OF DEPARTMENTAL COMMITTEE ON SPORTS ACTIVITIES



A Meeting of Departmental Committee on Sports Activities was held on January 30, 2020. Mr. Asif Ali, Chairman Departmental Committee on Sports Activities welcomed the members and thanked them for their participation. He informed that match would be played on February 09, 2020 at Jinnah Cricket between Sialkot Chamber Cricket Team and University of Sialkot. After detail deliberation and thorough discussion the Committee unanimously approved that invitation cards would be issued, top Management including former Office Bearers would be invited and the Members of Executive and Sports Activities Committees who were willing to play the match would be part of the team as players.

Mr. Asif Ali shared that cricket match with British High Commission in the month of March, 2020 would be planned. He also informed that a triangle Chambers Cricket Tournament of (Sialkot, Gujranwala and Gujarat) had been planned in the month of February – March on the request of higher management which would be played at Faraz Cricket Stadium. It was also requested by the members that Cricket Tournament between All Associations, Chamber and ACAAP

should organize in this year. Members were also suggested that 2 sports events should be held on monthly basis. A detailed plan regarding expenses of the event should be submitted for further approval from the Executive Committee. It was suggested to plan Marthon Race in 2020 in Sialkot.

MEETING with SARDAR HASNAIN BAHADUR DRASHAK, MINISTER OF LIVESTOCK PUNJAB



On January 29, 2020, Sardar Hasnain Bahadur Drashak, Provincial Minister of Livestock Punjab visited Sialkot Chamber Dr. Muhammad Aslam Darr, Chairman Departmental Committee on Agriculture/Livestock & Dairy Development welcomed the honorable Provincial Minister of Livestock Punjab with his team. He discussed the significance of Dairy & Livestock sectors in country's economy which had a hug potential to grow but with the support of the Government; it would also be necessary to consider those segments as "Industry" to ensure its swift growth. He suggested that work could be done in many directions e.g. import substitutions in medicines and vaccines etc. He encouraged that such interactive meetings would open up the doors for the new projects and opportunities to do a lot of work in said field with mutual collaboration.

Sardar Hasnain Bahadur Drashak, Minister for Livestock Punjab thanked the esteemed chamber for the warm welcome at Sialkot Chamber of Commerce & Industry; he shared that highest contribution in country's GDP by livestock sector as well as the technicalities & challenges of the field. He said that In Pakistan, there is a lack of resources and accurate

data to analyze the situation and to judge the real-time issues/difficulties of any field. Secondly, people are also using wrong calculations (of cost & revenue) in this sector, due to which we cannot maintain or increase the growth of the livestock sector” he added. He said that meat sector was neglected but current Government had the priority to flourish the said segments with timely measures. He invited recommendations to finalize the “Annual Development Plan”.

Members also shared their suggestions in discussion; It was suggested that Government should focus on the dairy & Livestock sector but research work should also be required in said regard; further it was elaborated that some countries developed in Dairy & Livestock Sectors and were using high-level techniques, nutrition etc. to feed their animals and to enhance their total yield. They emphasized that the departments should study those countries to learn from them and to implement better system for the growth & development of the sector in Pakistan. It was discussed that through systemized methodologies, milk production, meat products, its exports and usage of raw hides in leather industry etc. could also be managed well in order to grow more.

SEMINAR ON SBP CONCESSIONARY REFINANCE SCHEMES AND HBL'S PRODUCT PROGRAMS



A seminar on “SBP Concessioner Refinance Scheme and HBL's Product Program” was organized by Habib Bank Limited on February 03, 2020 at Sialkot Chamber. Mr. Muhammad Ashraf Malik, President SCCI welcomed the participants in the Seminar and appreciated the Habib Bank Limited for organizing the

session that highlighted the schemes introduced by State Bank of Pakistan, which would provide easy financing to SME's based Industry of Sialkot. He said that such programs would encourage the promotion of exports of the country and also support the newcomers, who had the capacity and vision to increase the exports of Pakistan. He further added that in the recent past Sialkot Chamber of Commerce and Industry in collaboration with the State Bank of Pakistan and the Commercial Banks, had conducted numerous seminars and awareness sessions on financing schemes, in order to educate and make the members of this Chamber aware of such Financing schemes.

Officials from HBL shared introduction of HBL Business Finance scheme, its key features and structured approach for financing to SMEs; moreover, he shared that financing was based on standardized minimum eligibility criteria which ensure better quality of credit. He informed that about target market, Nature of Facility, and Client Eligibility criteria. He shared that all regional HUBs and Lending Branches could be distributed and maximum per party limit was PKR 25.0 Million. He also elaborated that refinance facilities were targeted loans from State Bank of Pakistan (SBP) to support exports and industrial growth with the ultimate objective of promoting overall economic development of the country. He informed scope of these scheme and discussed that all sectors were eligible except those mentioned in the Negative List. He also highlighted the main features and briefed introduction of the scheme, HBL POS Finance and its benefits e.g. HBL Fleet Finance, HBL Channel Finance Solutions and Risk Coverage Facilities for SMEs. It was also informed that SBP offers low cost financing for SMEs through banks & DFIs and SBP also offers risk coverage facility.

AWARENESS SESSION ON ONLINE COLLECTION OF GOVT.CEIPTS THROUGH ALTERNATE DELIVERY CHANNELS (ADC) & OTCS BY SBP

An Awareness Session organized by State Bank of Pakistan on Online Collection of Government Receipts through Alternate Delivery Channels (ADC) & OTCS on February 06, 2020 at SCCI. Mr. Qaiser Iqbal Baryar

Executive Member welcomed and thanked the officials of SBP for conducting an awareness session in SCCI. He said that Sialkot Chamber of Commerce and Industry had been encouraging the business friendly initiatives of the Government and SBP. He also appreciated the initiative of SBP in bring atomization in the banking operations and going toward a paperless environment.

Mr. Rashid Mehmood, Divisional Head Finance Department and Mr. Inzar Gul Deputy Director Finance Department presented detail presentation on Online Government Collection and payments Procedure, Confirmation and Transaction details. He mentioned benefits of Online Collection i.e. Fast, secured, efficient and hassle-free 24/7 tax payment system, He shared that no need to stand in long queues, pay from the comfort of your from home / office through Internet / Mobile Banking, Cost free (w.e.f. 1st Jan 2020 SBP has eliminated transaction fee on ADCs for tax payers), moreover, same-day settlement of Government's revenue, Automated end-to-end reconciliation between SBP and Government Treasuries through generation of e-scrolls for Govt.'s treasury and Promotes financial inclusion were briefed.

MEETING WITH H.E. BERNHARD SCHLAGHECK, AMBASSADOR OF FEDERAL REPUBLIC OF GERMANY, ISLAMABAD



H.E. Bernhard Schlagheck, Ambassador of Federal Republic of Germany, Islamabad visited SCCI on February 06, 2020. Mr. Muhammad Ashraf Malik, President SCCI welcomed His Excellency Mr. Bernhard Schlagheck, Ambassador of Germany to

Pakistan, distinguished guests and members of this Chamber. He mentioned that Pakistan greatly valued the relationship with Germany and was keen to strengthen a multi-dimensional and mutually beneficial cooperation. He also anticipated that with enhanced trade linkages, Germany would continue to support Pakistan in future reviews of the GSP+ Scheme. He acknowledged that Germany was also an important investment partner in Pakistan and thankfully mentioned that many German companies were contributing to Pakistan's Economy and providing jobs to Pakistanis. He said that there was immense possibility and huge potential of joint ventures and cooperation in various feasible sectors, which may be exploited optimally to improve bilateral trade. He mentioned a few issues that needed kind attention of H.E. Mr. Bernhard Schlagheck in which most prominent were refusal of visas of frequent travelers, urgent appointments for submitting visa applications. He proposed that both countries should facilitate and encourage frequent exchanges of trade delegations and for the enhancement of private sector contact for the promotion of trade.

H.E. Mr. Bernhard Schlagheck, Ambassador of Germany to Pakistan, thanked the President SCCI for his warm welcome and expressed his commitment to working with SCCI in line with common goals identified. His Excellency acknowledged the entrepreneurial dynamism of the city and appreciated the several successful projects of SCCI. He also highlighted that Pakistan had shown positive development in certain conventions, and he was positive that with little or no changes the GSP+ scheme would be renewed. He assured that German Embassy would provide remedy to the Business Community by expanding the Visa Section. The German Ambassador also hinted at the new visa application process to be introduced from March 01, 2020, which would immensely facilitate the business visa applicants. Whereas, Dr. Martin Herzer, First Secretary - Political & Economic, Head of Economic Section, German Embassy Islamabad also thanked President SCCI and shared that his main responsibility was to facilitate the Business Community and provide guidance where possible. He also shared that visa

policy/ procedures were very strict. He highlighted some of the points/ reasons behind the rejection of Visa applications.

MEETING WITH THE ALLOTTEES OF SIE – II & III (SIALKOT EXPORT PROCESSING ZONE)



A meeting was held on February 08, 2020 with the Allottees of SIE – II & III (Sialkot Export Processing zone). Mr. Muhammad Ashraf Malik, President SCCI welcomed the honorable guests and Allottees in the meeting. He shared the purpose of meeting was to discuss and formulate strategy for colonization of SIE II & III (Sialkot Export Processing Zone) in the light of recent developments. He apprised that Punjab Small Industries Corporation (PSIC) had issued Punjab Small Industries Estates Policy, 2019, whereby the procedure for Cancellation of Plots of SIEs/EPZs had been prescribed for cases where construction period had already lapsed but construction would not be carried out or completed before 31st December, 2020. He informed that he availed the opportunity to meet the Minister, Industries, Commerce and Investment Department, Government of the Punjab, to raise concerns of the business community regarding various aspects of SIE Policy, 2019, especially relating to Cancellation of Plots of the Allottees of SEPZ, in case they fail to complete construction of their projects before the deadline of 31st December, 2020. He also highlighted the efforts of the Chamber to get Sialkot Special Economic Zone (SSEZ) notified by the Government and informed that prime objection on the proposed SSEZ project originated from the deserted status of the SEPZ. He encouraged the members to take some preliminary steps like submission of the

Construction Plan to PSIC and construction of the boundary wall with covered area of appropriate size to give an impression that Allottees had started construction of their units in SEPZ.

During the meeting, members shared their views and discussed the proposals; The status of SIE – II and III as Export Processing Zone should be retained as many businesses had invested in EPZ and they did not wish its de-notification, The Allottees who did not wish to construct units should transfer their plots and Irrational and unjustified enhancement of charges should be curtailed. It was also further proposed that management of the Estate should be handed over to the private sector and SCCI should work in close liaison with EPZA to get control of the Estate. It was proposed to form a think tank that could guide investors to derive best benefit from working within the EPZ. One of the member shared his good experiences about EPZ as he had been doing business in EPZ for more than 16 years and members were not generally aware of the benefits of working within an Export Processing Zone and they tend to oppose EPZ without having the knowledge of its benefits. After the due deliberation, necessary decisions were made with consensus of all the stakeholders to facilitate the Allottees.

MEETING OF DEPARTMENTAL COMMITTEE ON SME / TRAINING (MALE & FEMALE)



A meeting of Departmental Committee on SME/Training (Male & Female) was held on February 10, 2020. Mr. Fizan Akbar, Chairman Departmental Committee welcomed the honorable guest Mr. Usman Chughtai along with his team. He emphasized

that the international trends in business world had been changed in the direction of e-commerce & online businesses. He said that future was in e-commerce/online businesses hence, sessions from the platform of Sialkot Chamber were organized to aware the SMEs of Sialkot. He further elaborated that women were also doing great work in many sectors but had been facing the problems in marketing & selling; he emphasized that trainings should be on that direction to educate the SMEs for exploring new markets, increasing their marketing and selling skills. Whereas, Ms. Shabina Gillani, Chairperson Committee thanked the guests & members to attend the meeting. She emphasized that such trainings and workshops should be conducted by the Trade Bodies or Chambers for spreading information to the SME Sector. She stressed that it was significant to take some important steps on high level by the Chamber to strengthen the SME sector.\

Mr. Usman Chughtai, Trainer thanked and said that there was a huge business potential in this world and had lot of opportunities in local as well as in international market. It was dire need to change the way to approach the markets, we have to learn and adopt the new methodologies of selling our goods via E-Commerce Websites, Social Media Marketing, Online Shopping sites etc. He elaborated. He mentioned that as per the different product categories, it was important to train people to use different digital marketing techniques and Information Technology to promote their products. In the end of meeting, Mr. Muhammad Ashraf Malik, President SCCI appreciated both the Chairman & Chairperson Committees to work for the small & medium level businesses and should be conducted on regular basis.; and said that there were many benefits for the SME to start online business as it was not required the physical outlet or space and such other requirements; therefore, cost of business was also reduced in this type of work.

**VISIT OF A DELEGATION OF MID-CAREER
FOREIGN TRAINEE DIPLOMATS FROM
FOREIGN SERVICE ACADEMY**

A delegation of Mid-Career Foreign Trainee Diplomats from Foreign Service Academy visited SCCI on

February 11, 2020. Mr. Muhammad Ashraf Malik, President Sialkot Chamber welcomed the honorable foreign trainee diplomats of 25 friendly countries. The President said that Pakistan had always been keen to develop strong and brotherly relations with all the countries around the globe and expressed hope that the relations between Pakistan and the countries of all the honorable guests would further strengthen, flourishing on mutual trust and collaboration of private sector. Said that there was also a huge scope for establishing joint ventures and business cooperation between business communities of respective countries and Sialkot based companies hence requested to play role in said regard. He suggested that active engagements of the Chambers of Commerce to exchange information and Exchange of trade delegations would help to promote the bilateral trade.



Head of delegation thanked the President on behalf of Foreign Service Academy for warm welcome at Sialkot Chamber of Commerce and Industry. He said that Sialkot was important industrial city and expressed hope that all diplomats would surely contribute to enhance and strengthen the business ties. He added that Africa was continent of future in term of business opportunities and had great potential of business.

**VISIT OF HONOURABLE PRESIDENT OF
ISLAMIC REPUBLIC OF PAKISTAN
DR. ARIF UR REHMAN ALVI**

The Honourable President of Islamic Republic of Pakistan Dr. Arif ur Rehman Alvi, visited Sialkot Chamber on February 12, 2020. Mr. Muhammad Ashraf Malik, President SCCI welcomed Dr. Arif ur Rehman

Alvi, honorable President of Islamic Republic of Pakistan, Mr. Muhammad Usman Dar (Special Assistant to the Prime Minister on Youth Affairs), Dr. Firdous Ashiq Awan (Special Assistant to Prime Minister on Information and Broadcasting), Government Officials, distinguished guests and members of Sialkot Chamber. He drew attention of the honorable guest towards following issues for resolution; Establishment of Technology University in Sialkot, Enhancement of allocation of funds under Prime Minister's Kamyab Jawan Program, Establishment of Sialkot Special Economic Zone, Repair and reconstruction of rapidly deteriorating road infrastructure of Sialkot, Abolition of Sind Infrastructure Development Cess and Enhancement of refund percentage from 3% to 7% under DLT Scheme and extension in time period for filing DLT time barred cases.

Mr. Muhammad Usman Dar thanked and told about the business community of Sialkot. He said that Government would support startup businesses with innovative ideas and approach through grant of loans

under Prime Minister's Kamyab Jawan. He acknowledged the points shared by the President SCCI for the kind attention of President of Pakistan and shared the Government's working in said regard. Dr. Firdous Ashiq Awan expressed her gratitude and elaborated the role of the business community in line with the vision of the Prime Minister of Pakistan.

His Excellency Dr. Arif ur Rehman Alvi thanked the business community of Sialkot for a warm welcome. While referring to the industry of Sialkot, he appreciated the Sialkot made goods. He also emphasized to focus on highest value addition and development of local brands to maximize profits from their existing business operations and craftsmanship. He informed that growth rate of exports in software industry and artificial intelligence had been dramatically high and Pakistan could enhance its exports earnings many times in a matter of few years. He said that new dimensions of exports should be explored and entrepreneurship culture should be promoted to enhance business activity. Furthermore, he informed that 40000 students had been enrolled in



“Presidential Initiative for Artificial Intelligence and Computing (PIAIC)” which would open up new avenues of startups and entrepreneurship in the software industry.



He encouraged the businesses to support young entrepreneurs and patronize new ideas, technology and innovation, which would be an investment with much higher expected returns. While responding to the demand of establishment of Technology University in Sialkot, he shared a model of Vocational Training implemented by Aman Foundation in Karachi, whereby entrepreneurs like Toyota Motors borne the full cost of vocational training of the students and at the end of training, 100% trainees had been employed by the industry. He encouraged the business community to invest in businesses, generate employment, enhance exports and contribute to the economic development of Pakistan. He concluded with the remarks that Sialkot had a very important and leading role to play for the betterment of the economy and the country.

SEMINAR ON TRADE BASED MONEY LAUNDERING BY MEEZAN BANK LTD

A Seminar on “Trade Based Monet Laundering” organized by Meezan Bank on February 13, 2020 at SCCI. Mr. Khurram Azim Khan Senior Vice President SCCI welcomed the participants of the Seminar and appreciated the Meezan Bank Ltd. for conducting a seminar on Framework for Managing Risks of Trade Based Money Laundering and Terrorist Financing under FE Circular No 4 dated October 14th, 2019 issued by the SBP, and clarifying the ambiguities of the exporters of Sialkot Industry on third party payment. He added that Sialkot Chamber of Commerce and

Industry would keep encouraging the arrangements of such sessions, which would base on the industry oriented issues.



Mr. Salim Abdul Malik Thobani (Head of Trade Compliance) shared Introduction and Objectives of the Workshop Process of Anti Money Laundering, Practical Implementation of AML-Trade in Trade Products. He gave detailed presentation on the said agenda. He further informed that at the end of the session participants would be able to understand the concept of Money Laundering and Anti-Money Laundering Difference, Customer Due Diligence (CDD), Local Regulations to counter Money Laundering and Filing Suspicious Activity Reports (SAR) etc. He elaborated that Money Laundering was the process by which criminals attempt to hide and disguise the true origin and ownership of the proceeds of their criminal activities. Furthermore, he discussed about terrorist financing, risks involved in money Laundering and Key Elements of Anti-Money Laundering. He shared international laws and Regulations on Anti Money Laundering and its offences and penalties. He told the procedure of suspicious activity and said that report should be filed with local regulator by the Compliance if a transaction is suspicious as defined by local regulation. He briefed the steps of detection and investigation of shipments and in the end decisions were made in the light of assessment.

MEETING OF DEPARTMENTAL COMMITTEE ON MUSICAL INSTRUMENTS

A Meeting of Departmental Committee on Musical Instruments was held on February 15, 2020. Mr.

Naeem Akhtar Chairman Committee welcomed the members of the committee and said that the Industry related to the Musical Instruments was considered unique and unfortunately, the industry had been vanishing due to the non-availability of skilled labor. He said that the exporters related to the industry should encourage their labor to inherit the skills to their next generations and also offer them with attractive wages. He suggested that the industry needed to transform into high technology and also change their working techniques to improve the quality of the product and their capacity for production. He further informed that only those who upgraded themselves were surviving.



It was discussed in the meeting that that CNC Technology should be considered and the exporters related to Musical Instruments should also focus on improving the quality of their products. Newcomers should start with a single product, in order to have in-depth knowledge of the product, which would help them in improving the quality of the product. It was recommended that the veteran businessmen related to the Musical Industry should open their doors and should train newcomers to enhance skilled labor in Market. One of the member said that the majority of the exporters were not working properly on the costing and pricing, due to which the industry was lacking behind. Suggested that branding of Musical Instruments should be promoted and the exporters should also consider the whole selling of products.

**VISIT OF H.E.MR. MIKE NITHAVIRANAKIS,
BRITISH DEPUTY HIGH COMMISSIONER KARACHI
AND TRADE DIRECTOR FOR PAKISTAN**

H.E. Mr. Mike Nithaviranakis, British Deputy High

Commissioner Karachi and Trade Director for Pakistan visited SCCI on February 18, 2020. Mr. Muhammad Ashraf Malik, President Chamber welcomed His Excellency Mr. Mike Nithaviranakis, British Deputy High Commissioner Karachi and Trade Director for Pakistan, his team of distinguished guests and members of this Chamber on February 18, 2020. He mentioned that Pakistan greatly valued its relations with the United Kingdom, and were keen to strengthen multi-dimensional and mutually beneficial cooperation. He mentioned that many British companies were contributing to Pakistan's economy and providing jobs to Pakistanis. He believed that there were immense possibilities and a huge potential of joint ventures and cooperation in various feasible sectors, which might be exploited optimally to improve bilateral trade. He also suggested few measures for the expansion of Bilateral trade between the two countries; Both the countries should facilitate single country trade exhibitions & encourage frequent exchanges of trade delegations, facilitation in investments & joint ventures in the value-added industries of Sialkot which would be beneficial for both sides, For the promotion of B2B Linkages, signing of Memorandum of Understanding with prominent UK Chambers of Commerce & Industry and After the historic decision of the UK to leave the EU, the two countries should negotiate a Free Trade Agreement beneficial to the Business Communities.



H. E. Mr. Mike Nithaviranakis, British Deputy High Commissioner Karachi and Trade Director for Pakistan, thanked Mr. Muhammad Ashraf Malik, President, Mr. Khurram Azim Khan, Senior Vice President, Ch. M Jalil Aslam, Vice President and

Executive Committee Members of Sialkot Chamber for a warm welcome and hospitality. H.E. appreciated the role of Sialkot in the Economic Development of the Country and having 10% share in the total exports. H.E. informed that after the historic decision of the UK to leave the EU, UK was focusing more to develop good relations with Pakistan, H.E. added. The Deputy Commissioner stated that establishment of Special Economic Zone in Sialkot would be a huge opportunity of the UK based companies to invest in Pakistan or work with Sialkot based companies in collaboration/ Joint Ventures they surely would come with the new ideas, which would be very helpful in order to up lift the Economy of Pakistan. He endorsed that UK was the third biggest market for the made in Pakistan Products; and shared that his office was working hard to align the business-friendly policies between the Governments of both the Countries. Whereas, Ms. Julian Rogers, Head of the Private Sector Development Team at the Department of International Development at British High Commission in Islamabad shared that her team had recently initiated a new program with the name of Jobs creation the Economic Transmission programs with an ambition to increase Exports. She also shared that the team had also started working on Green Climate Investment Fund with an aim to have better production facilities, better Technology, better Environment and Renewable Recourses.

MEETING OF DEPARTMENTAL COMMITTEE ON ACCOUNTS



A meeting of the Departmental Committee on Accounts was arranged on February 19, 2020, under the chairmanship of Mr. Malik Naseer Ahmed wherein

matters related to Accounts for January 2020 were discussed before onward submission to the Executive Committee of this Chamber.

MEETING WITH MANAGING DIRECTOR, PUNJAB SMALL INDUSTRIES CORPORATION



Mr. Manzar Javed Ali, Managing Director, Punjab Small Industries Corporation visited Sialkot Chamber on February 19, 2020. Mr. Muhammad Ashraf Malik, President welcomed Mr. Manzar Javed Ali, Managing Director, Mr. Mian Khalid-ur-Rehman, Director Estate Management, Mr. Akram Jarral, Regional Director, Punjab Small Industries Corporation, Officers of the Department, distinguished guests and members of Sialkot Chamber. He informed that a number of issues pertaining to SIE-I and SIE-II & III (SEPZ) had been pending which were necessary to be resolved to provide relief to the Allottees of the estates. He referred a meeting with Mr. Khalid-ur-Rehman and hoped that the proposals had been shared with the honourable Managing Director PSIC to provide relief to the Allottees of SIE – II & III (SEPZ). He said that Chamber was fully committed to early colonization of zone but some steps were also required to be taken by PSIC to facilitate the Allottees.

Mr. Javaid Mehmood Sethi, Chairman, Board of Management of SIE – II & III (SEPZ) and Mr. M. Sohail Asghar Baig, Chairman, Board of Management of SIE – I, highlighted the issues. He shared that major problem relating to SEPZ had been the development of infrastructure. He informed that it had been committed by the Government at three different occasions to get approval of funds from the Government to develop infrastructure but no funds

had been approved till date and development work had never been started. He told about the ban on transfer of plots and related details. While highlighting the reason of non-colonization of zone in the past, he informed that there had been issues in the implementation of Customs rules and regulations that had discouraged investment in the SEPZ.

Dr. Muhammad Aslam Dar, Chairman, Departmental Committee on SIE / EPZ, Dr. Khurram Anwar Khawaja and other members shared the primary objective of establishment of PSIC was to provide incentives to encourage industrialization, whereas, Department had assumed the status of a tax collecting agency thereby making realization of the real objective quite challenging. PSIC had been the only engine of SME growth and development in Punjab. They highlighted that other countries had been offering lucrative incentives to attract investments from Pakistan along with transfer of technical knowhow and expertise, whereas, the role of the Government of Pakistan had been highly discouraging, which might ultimately lead to flight of the business and the capital from Pakistan. Whereas, Mr. Manzar Javed Ali, Managing Director also shared his reviews.

MEETING OF DEPARTMENTAL COMMITTEE ON FAIR & EXHIBITIONS



A Meeting of Departmental Committee on Fairs & Exhibitions/Delegations was held on February 19, 2020. Mr. Qaiser Baig Chairman Committee presided over the meeting and said that the meeting was called to discuss the selection of delegates in the SCCI self-financed trade delegations to Japan and USA. He informed that 40 Applications for Japan and 72

applications for USA delegation had been received, out of which the members would be selected through balloting. He informed that two applications were reverted due to lapse of the deadline of the delegation, which could not be entertained.

JOB OPPORTUNITIES

A well known Surgical Instruments Company need employees for following posts for the facility at Airport Road, Sialkot:-

- Tax Consultant
- Accountant
- CNC Wire Cut Operator
- Checkers/Packers
- Chemical / Etching Person
- Fitters (Scissors)

Preference will be given to the experience person and people from Sambrial.

CONTACT PERSON : R & D Department

Mr. Rizwan Ali, Gohar Iqbal
Mob: 0342-6835837,
WhatsApp 0300-8710927

JOB OPPORTUNITIES

Following job opportunities are available in a leading and well reputed Sialkot based surgical company.

Export/Marketing Manager

- **Qualification:** MBA Marketing or MA English.
- **Work Experience:** 2-3 years minimum in one organization and must have proficiency in verbal and written English, Experienced Male/female candidates will be given preference.

Accounts/Finance Manager

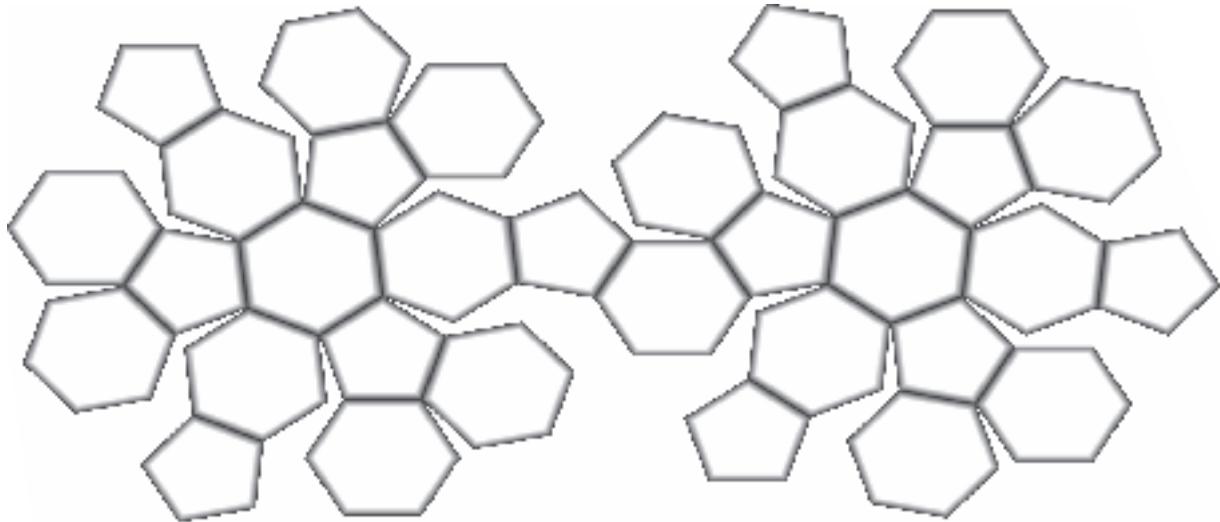
- **Qualification:** MBA (Finance) or M.Com/ACMA, CA, Experience candidates will be given preference

HR Manager

- Army retired person will be preferred having experience of Handling HRM issues including Recruitment, Training, Counseling of the manpower.

Interested candidates can send their CV at email:
sialkotrecruitment2017@gmail.com

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My client **Mr. Junaid Khalid Kapur**, Proprietor of **ISRA SPORTS**, Al Sheikh Town, Pakki Kotli, Daska Road, Sialkot, Punjab/Pakistan; is a bonafide Manufacturer and Exporter of High Quality SPORTS GOODS, SPORTS BALLS since last four decades. He has obtained an ideal reputation for his products in the International Markets.

He has self originated and invented a concept of “**MOULD & CUT ONE PIECE COVER for INFLATABLE FOOT BALLS/SPORTS BALLS (Class – 06)**” (**Hand Balls, Futsal Balls, Soccer Balls, Sala Balls**) as per pattern illustrated above.

A comprehensive registration has been granted by the Register of Patent & Design, IPO Government of Pakistan, Karachi; for this invention under Registration No. **19344- D**, dated May 23, 2018.

The Original Registration and products are retained in the office of my client.

All concerned are strictly advised to refrain of all such activities of counterfeit, infringe, produce manufacturer or export or put on sale or present in even identical or near to identical or deception of the same invention, without due authorization of my client.

My client has all legal rights to take action against such activities and all burdens of expenditures, damages etc shall be treated as a liability.

Issued from my office. Under instructions of ISRA SPORTS.

Ch. Abdul Majeed (Advocate High Court)

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BREXIT - THE LAST NAIL....

(Part-II)



By: Prof. Safdar Sandal

Apart from the exploitation in trade, taxes, labour and property, the British did something so disastrous that its effects, can be felt even today. From numbers-point of view, the English officers and troops that could be sent to colonies were few compared to the indigenous population. In order to cover up this complication, the British formed

allies in the form of conspirators, dictators or detractors who were readily available in our society and who could easily betray their own people. The prize offered was ruler ship or dependent-rule under the British officers. The Nawabs, the Maharajas and local chiefs' that helped the British armies take control of India, changed their loyalties and the landscape of the Sub-continent, forever. Even today, the families that are contesting elections in Pakistan and India are the ones that had cooperated with the foreign invaders to take control and exploit the land. The progress of England and the destruction of prosperity in the sub-continent, owes a lot to these families. As Pakistan and India have gone to war over Kashmir three times, the policies of the tyrannical partition and demagogic decisions of the Dogra family in Jammu (who had joined the British camp) in deciding the fate of Kashmiris are a fresh reminder of how much damage the British had caused to this part of the world.



Millions of people died and millions others were destroyed for over 200 years at the hands of the British-Raj, the Great Britain was not great at all, but minutely small, by all means and standards of morality and ethics. Mr. Shashi Tharoor, a vocal MP from Kerala, India, has given a detailed account of British atrocities in the Sub-continent in his book "Inglorious Empire", and he is of the



view that people of Britain owe damages and should pay reparations to Pakistan and India for the exploitation exacted upon them for over 200 years. There is no justice in history, but it must be pointed out that time does not spare the oppressors. The colonial era has ended and the colonized nations have now acquired independence from 1925 to 1975; thanks to the events after the two World Wars. It can only be hoped that the effects of a tormented past do not come in the way of future progress of these nations. The post-colonial resurrection of nations has yet, raised huge challenges and many of them are struggling to escape the vicious cycle of violence, maladministration, poverty and political adrift caused by colonialism. But at least the ship is sailing now in the right direction. According to a survey, a two third population in the United Kingdom is still proud of their colonial past. Perhaps now is the time to speak up and to let them know that the only past legacy they should remember is of shame and remorse in the name of a shared humanity.

But no! the British people's recent YES to the Brexit by an acclaimed majority of votes in their parliament, proves to show their mindset that they do not feel regretful or ashamed of their past brutalities, cast over the innocent peoples of the world and it is still their desire to subsist and continue with their dreadful past history. The feeling of being different from the rest of the civilized Europe, with whom they have disassociated themselves through passage of Brexit bill, shows a nostalgic ego of emperorship they once had but which should have been dead long ago. By displaying their megalomaniac behavior they have merely put a last nail in the coffin of their Great Britain. Their majority vote in favour of Brexit displays a complex of guilt to still remain Exclusive or Great even in Europe. Their effort is a jolt to the common cause of Europe and a disruptive role in its joint economy. The people and their government in Britain must realize

that their time is gone and that they are a secondary power now, as they have behaved practically in the past few decades by playing only as a second fiddle to the US policies and by having obeyed their dictates as subservient, in cases of an onslaught on Iraq and for Libyan, Syrian and Afghanistan bifurcations and freshly in the Iran imbroglio They got involved in the 'Spring Uprisings' of the middle East and North African states, at behest of USA. Their obedience continues unabated with a seldom independent policy and that too, always at the cost of sufferers who mainly to belong to the Muslim world. This is the criteria of their politics.

Brexit, will become a big challenge for UK and for the existing third Prime Minister (Boris Johnson) who is trying to see it through, whereas the earlier two Prime Ministers (David Cameron and Teresa May) had to bite the dust. A similar thrust awaits, as the people demand a public vote. A weak democracy is a weak state and that is what a past colonial state is poised to be, in the absence of a popular vote being the demand of the people to decide about Brexit, correctly. The largest and the oldest constitutional democracies of the world are in trouble.

-X-X-X-X-X-X-X-

Job Opportunities

Designer for Boxing & Football (Male / Female)

Designer should be fully conversant about designing and must have designing experience at least for 2 - 3 years.

Export Manager (Male / Female)

A person is required with a minimum qualification of graduation and experience of 2-3 years. Applicant must be good command on foreign correspondence and spoken English.

Accountants Manager (Male / Female)

Min. qualification of B.com and experience of 5 years.

Applicant must be good command on accounts maintenance and cash book.

The Relevant candidates can send CV through email
(ceo@dartwins.com)

CONTACT

Mr. Khan (0332-2829000)

DAR Twins Corp.

Adha Daska Road, Sialkot. Tel: 052 3525205

SPORTS GOODS کھیلوں کا سامان

HS Codes	Description	2018	2018
950640	Articles & equipment for table tennis	0	16
950651	Lawn tennis rackets	1	08
950659	Squash Rackets	2	22
950662	Inflatable balls	6	45
950669	Balls nes	0	05
950699	Bladders & covers	1	150
Total		10	246

گلوں اینڈ پروٹیکٹو سامان

GLOVES & PROTECTIVE EQUIPMENT

HS Codes	Description	2018	2018
420321	Special Sports	04	07
611610	Gloves, Rubber knitted	03	34
611692	Mittens and Mitts, nes, of cotton, knitted	00	01
611693	Mittens & mitts, nes, of synthetic fibres	00	26
621600	Gloves mittens	01	24
Total		08	92

آلات جراحی SURGICAL INSTRUMENT

HS Codes	Description	2018	2018
821300	Scissors, tailors shears	0	15
821420	Manicure or pedicure	1	09
901831	Syringes	0	122
901839	Suction catheter	0	579
901849	Dental instruments	0	179
901890	Anesthesia Apparatus	1	1122
902300	Instruments, models for demonstration	0	38
820320	Pliers, pincers, Tweezers	1	34
821192	Other knives	0	20
Total		3	2118

شوز اینڈ سیڈلری SHOES & SADDLERY

HS Codes	Description	2018	2018
640411	Canvas or Textile footwear rubber sole	0	561
640419	Footwear with outer soles of rubber/plastics	0	760
420500	leather footwear with PU/PVC/TPR upper	0	53
640299	Synthetic footwear PU/PVC/Rubber sole	0	630
830249	Base metal mountings, similar, articles	0	53
732690	Articles of iron or steel	0	759
820559	Hand tools, incl. glaziers' diamonds,	0	78
640391	Footwear with outer soles of Rubber etc,	2	237
Total		2	3131

All values are in Million US \$

Ref: itc.com

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BILATERAL TRADE BETWEEN PAKISTAN AND SPAIN

SPORTS WEARS سپورٹس ویئر

HS Codes	Description	Pakistan Exports to Spain	Spain Imports from the World
		2018	2018
611211	Track suits (cotton/knitted)	0	19
611212	Track suits (synthetic fiber/knitted)	0	32
611241	Female swimwear of synthetic fibres	0	145
610510	Polo shirts (cotton/knitted)	14	313
Total		14	509

CUTLERY & CROKERY کٹلری / کراکری

HS Codes	Description	2018	2018
821191	Table knives	0	08
761510	Table, kitchen articles	2	139
821520	Other sets of assorted articles	0	25
821599	Spoons, forks	0	28
Total		2	200

BADGES بیجز

HS Codes	Description	2018	2018
580710	Woven bad	0	11
581010	Embriodery without visible ground	0	03
581092	Embriodey of man made fiber	0	15
581099	Embriodery of other textile materials	0	02
Total		0	31

MUSICAL INSTRUMENTS آلات موسیقی

HS Codes	Description	2018	2018
920590	Other wind instruments	0	14
920600	Percussion musical inst.	0	09
920510	Brass Wind instruments	0	07
920110	upright pianos	0	04
920290	String musical instruments nes	0	15
920210	other string instruments	0	03
920930	Musical instr. Strings	0	05
Total		0	57

LEATHER PRODUCTS چمڑے کی مصنوعات

HS Codes	Description	2018	2018
420100	Saddlery & harness	0	34
420310	Jackets	15	156
420330	Belts & bandolie	0	30
640411	sports wear	0	561
640419	Footwear with outer Soles of Rubber	0	760
640510	Footwear	0	10
Total		15	1551

Embassy of Pakistan in Spain

Ambassador: Mr. Khayyam Akbar
Address: Madrid, Spain.
Fax: (+34) 91 345 81 58
Tel: (+34) 91 345 89 95 and (+34) 91 345 89 86
Email: parepmadrid@mofa.gov.pk
Website: www.embajada-pakistan.org

Consulate General of Pakistan – Barcelona, Spain

Address: Avinguda Sarria, 27 08029 Barcelona, Spain
Fax: +34 934 510 709
Tel: +34 93 451 03 43
Email: mfabarcelona@mofa.gov.pk
Website: http://pakconsulatebcn.com/

TRADE FAIRS & EXHIBITIONS

Infarma Madrid

Date: 10 - 12 Mar 2020
Venue: IFEMA - Feria de Madrid, Madrid, Spain
Sector: Medical Equipment & Pharmaceutical products
Website: www.infarma.es

FUTURMODA

Date: 11 - 12 Mar 2020
Venue: iFA exhibition center (iFA), Elche, Spain
Sector: Leather, Machinery for footwear & leather goods
Website: www.futurmoda.es

EXPODENTAL (Trade Show)

Date: 12 - 14 Mar 2020
Venue: IFEMA - Feria Madrid, Spain
Sector: International Dental Equipment and Products
Website: www.ifema.es/en/expodental

Expo Sports (Trade Show)

Date: 13- 14 Mar 2020
Venue: Fira Barcelona Montjuic, Barcelona, Spain
Sector: Sports and Sporting Goods
Website: www.xpobuzz.com/expo-sports

Expo Halal Alimentaria 2020 Barcelona (Spain)

Date: 20-23 April 2020
Venue: AMBAR CONNECT S.L. Cádiz Bay Street, 30 - 28042 Madrid - Spain
Sector: Halal food
Website: https://expohalal.com

MOMAD Madrid

Date: 04 - 06 Feb 2021
Venue: IFEMA - Feria de Madrid, Madrid, Spain
Sector: Apparel & Clothing, Fashion & Beauty, Textile
Website: https://www.ifema.es/en/momad

صنعت پر انحصار پاکستانی برآمدات کیلئے خطرناک بھی ثابت ہو سکتا ہے، ٹریڈ diversification بھی اس سلسلہ میں اہم کردار ادا کر سکتی ہے۔ لہذا ہمیں یورپی یونین کی طرف سے حاصل GSP+ کا فائدہ اٹھاتے ہوئے اپنی ترجیحات کیلئے ابھی سے کوشش کرنے کی اشد ضرورت ہے۔

(US\$ Million)

Sr. No.	Product	Export Value 2012	Export Value 2018	Growth Over 2012
1.	Non-Knitted Garments	163.66	408.45	150%
2.	Knitted Garments	67.51	264.5	292%
3.	Home Textiles	72.61	158.89	119%
4.	Cotton	74.39	83.22	12%
5.	Ethyl Alcohol	8.30	35.91	333%
6.	Rice	2.41	19.28	699%
7.	Raw Leather	11.08	14.09	27%
8.	Toys, games and sports requisite	11.80	11.80	0%
9.	Plastics	2.25	7.00	211%
10.	Footwear	4.85	5.79	19%

Source: Datacomex, Ministry of Economy, Industry & Competitiveness

تاہم آنے والے سالوں میں ہسپانوی معیشت کی رفتار میں کمی کا امکان موجود ہے، جس کا پاکستان سے سپین کیلئے برآمدات پر بھی اثر پڑ سکتا ہے۔ مزید برآں آنے والے دنوں میں یورپی یونین بالخصوص سپین میں جنگلی حیات سے متعلقہ مصنوعات کی برآمدات کے سلسلہ میں مختلف سرٹیفیکیشن اور قوانین بھی پاکستانی برآمدات پر منفی اثرات مرتب کر سکتے ہیں۔ اس کے علاوہ ٹیکسٹائل، لیڈر مصنوعات اور جوتے کے شعبے میں چائینہ، بنگلہ دیش، بھارت، ویتنام، ترکی، مراکش اور پرتگال کے ساتھ مسابقتی رجحان بھی برقرار رہے گا۔ ان چیلنجز سے نمٹنے کیلئے پاکستانی برآمد کنندگان کو سپین میں موجود بڑے سٹیک ہولڈرز کے ساتھ اپنے تجارتی تعلقات کو مزید بہتر بنانے کی کوششوں کو جاری رکھنے کی ضرورت ہے۔

IMPORTANT CONTACTS

Spain Visa Application Center - Islamabad

Address: TCS Visatronix Shakeel, Chamber, Khayaban-E- Suharwardy, G-6, Islamabad
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Website: pak.blsspainvisa.com

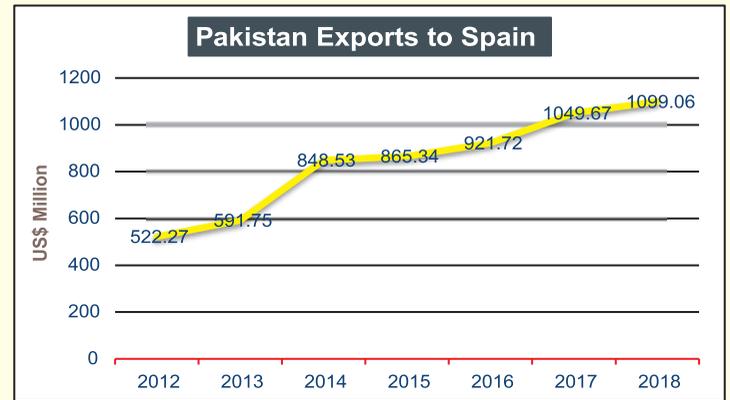
Spain Visa Application Center - Karachi

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Website: pak.blsspainvisa.com

Spain Visa Application Center - Lahore

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Website: https://pak.blsspainvisa.com/contact.php

ہے۔ 2018-19 کے مالی سال کے اعداد و شمار کے مطابق پاکستان کو 853.15 ملین ڈالر کا غیر معمولی تجارتی سرپلس حاصل ہے۔ پاکستان نے سپین کے ساتھ برآمدی توازن میں وقت کے ساتھ ساتھ اضافہ کے رجحان کو برقرار رکھا ہے۔ جو مالی سال 2015-16 کے مقابلہ میں 25.82 فیصد اضافہ کے ساتھ 1,116.9 ملین امریکی ڈالر ہے۔ پاکستان سے سپین کو ہونے والی مجموعی برآمدات میں اضافے میں مدد دینے والی نمایاں مصنوعات میں گارمنٹس، ہوم ٹیکسٹائل، کپاس اور چاول شامل ہیں۔ جبکہ درآمدات 263.4 ملین ڈالر تک جا پہنچی ہے جو مالی سال 2015-16 کے مقابلہ میں 7.95 فیصد کمی کی عکاسی کرتی ہے۔ سپین سے درآمد کی جانے والی اشیاء میں مشینری، مشینری پرزہ جات، مکینیکل آلات، اسلحہ بارود، رنگ و کیمیکلز، سرامک مصنوعات، پلاسٹک اور پلاسٹک کی بنی ہوئی مصنوعات، زیتون آئل، زنگ و تانبا جیسی دھات وغیرہ شامل ہیں۔



پاکستان کیلئے سپین میں موجود تجارتی مواقع۔

پاکستان اور سپین کے درمیان موجود تجارتی حجم دونوں ممالک میں موجود تجارتی صلاحیت کی صحیح ترجمانی نہیں کرتا۔ سپین اور پاکستان کے درمیان مصنوعات اور خدمات کی صلاحیت اس سے کہیں زیادہ ہے۔ پاکستان کی پانچ نمایاں برآمدی مصنوعات جن میں بننے اور بغیر بننے لباس، ہوم ٹیکسٹائل، سوتلی کپڑوں اور لیڈر گارمنٹس کی سپین مارکیٹ میں کھپت کے بہت سے امکانات موجود ہیں۔ یورپی یونین کی جانب سے پاکستان کو جی ایس پی پلس سٹیٹس سے سپین میں موجود بڑے ہسپانوی ٹیکسٹائل اور فیشن گروپ ڈیوٹی فری برآمدات سے فائدہ اٹھا رہے ہیں۔ جس کی عکاسی گزشتہ برسوں کے دوران سپین میں ان برآمدی مصنوعات کی مقدار میں اضافہ ہے۔

مزید برآں سرجیکل، ڈیٹیل و بیوٹی انسٹرومنٹس، کھیلوں کا سامان، چاول، زراعت سے متعلقہ مصنوعات، سنگ مرمر، گرینائٹ سے تیار شدہ مصنوعات، کٹلری اور قیمتی دھاتوں کی پیداواری لاگت میں کمی کی وجہ سے پاکستان اس کا بھر فائدہ اٹھاتے ہوئے آئندہ سالوں میں ان مصنوعات کی برآمدات میں خاطر خواہ اضافہ کر سکتا ہے۔ سپین کو پاکستان کی جانب سے ہونے والی کل برآمدات کا 83% فیصد کپڑوں اور ملبوسات پر مشتمل ہے۔ اگرچہ ٹیکسٹائل اور گارمنٹس کی صنعت پاکستانی برآمدات میں ریڑھ کی ہڈی کی حیثیت رکھتی ہے مگر صرف ایک

درپیش مشکلات وہ عوامل ہیں جو ابھی تک نہ صرف حل طلب ہیں بلکہ بین الاقوامی تجارت پر اپنے اثرات مرتب کر رہے ہیں۔ دیگر یورپی ممالک کی طرح مصنوعات کے نرخ اور کوالٹی خریدار کیلئے بنیادی اہمیت رکھتی ہے۔ ہسپانوی کاروباری افراد براہ راست ملاقات کو ترجیح دیتے ہیں اور برآمد کنندگان و سپلائرز کے ساتھ ذاتی تعلقات پر یقین رکھتے ہیں۔ سپین میں مارکیٹنگ کیلئے زبان بھی ایک مکملہ رکاوٹ ہے کیونکہ صرف 30 فیصد افراد انگریزی زبان پر عبور رکھتے ہیں۔ ہسپانوی خریدار شاپنگ میں زیادہ تر بین الاقوامی تسلیم شدہ برانڈز کو ترجیح دیتے ہیں اور بڑی فرموں کے ساتھ تجارتی تعلقات قائم کرنے میں آسانی محسوس کرتے ہیں۔



پاکستان اور سپین کے مابین سفارتی و تجارتی تعلقات

پاکستان اور سپین کے مابین انتہائی خوشگوار اور دوستانہ تعلقات موجود ہیں، دونوں ممالک کے درمیان 1950ء کے آخر میں قائم ہونے والے سفارتی و تجارتی تعلقات میں وقت کے ساتھ ساتھ نمایاں بہتری اور خاطر خواہ اضافہ دیکھنے کو ملتا ہے۔ پاکستان نے بارسلونا اور میڈرڈ میں اپنے سفارتخانے قائم کر رکھے ہیں جبکہ سپین نے اسلام آباد (پاکستان) میں اپنا سفارتخانہ جبکہ کراچی اور لاہور میں اس کے اعزازی قونصل خانے قائم ہیں۔ 2012ء میں پاکستان سے سپین کو ہونے والی برآمدات کا حجم 522.27 بلین امریکی ڈالر تھا جو 2018ء میں بڑھ کر 1.009 بلین ڈالر ہو چکا ہے۔ جبکہ اسی دورانیہ میں درآمدات 286.15 بلین سے کم ہو کر 263.4 بلین امریکی ڈالر تک جا پہنچی ہیں۔ وزارت صنعت، تجارت و سیاحت، حکومت سپین کی جانب سے 2019ء کے جاری کردہ سالانہ اعداد و شمار کے مطابق پاکستان اور سپین کے مابین تجارتی حجم 1.383 بلین ڈالر ہے۔ یورپی یونین کی جانب سے جی ایس پی پلس سٹیٹس ملنے کے بعد پاکستان سے سپین کو برآمدات میں اضافہ انتہائی متاثر کن رہا ہے۔

Bilateral Trade Pakistan - Spain (Financial Year) - (US\$ Million)

	2015-2016	2016-2017	2017-2018	2018-2019
Pak Exports	887.70	934.18	1106.26	1116.9
Pak Imports	286.15	276.91	290.89	263.40
Bilateral Trade	1173.85	1211.09	1397.15	1380.30

Source: DataComex, Ministry of Industry, Trade and Tourism of Spain

یورپی یونین میں پاکستانی برآمدات کا دارومدار ٹیکسٹائل اور ملبوسات پر ہے جو 2018ء میں یورپی یونین کو پاکستان سے ہونے والی کل برآمدات کا 82 فیصد

مطابق اس ملک کا جی ڈی پی حجم 1.778 ٹریلین امریکی ڈالر ہے۔ ورلڈ بینک کے 2019ء کے اعداد و شمار کے مطابق سپین کے مجموعی جی ڈی پی میں زراعت کا حصہ 2.6 فیصد، صنعت 23.2 فیصد اور 74.2 فیصد ہے اور اس ملک کے ہنرمندوں کی کل تعداد 4 فیصد زراعت، 19.3 فیصد صنعت اور 76 فیصد شعبہ خدمات سے وابستہ ہے۔ سپین دنیا میں سب سے زیادہ زیتون آئل پیدا کرنے والا ملک ہے، زیتون کے علاوہ اسٹرابیری اور اورنج پیدا کرنے میں بھی اس ملک کا شمار دنیا کے صف اول کے ممالک میں ہوتا ہے۔ دیگر نمایاں زرعی اجناس میں گندم، چینی، جو، ٹماٹر، اورانگور وغیرہ شامل ہیں۔ اس ملک کی نمایاں صنعتوں میں ٹیکسٹائل، فوڈ پراسیسنگ، آئرن اور اسٹیل، بحری مشینری، انجینئرنگ، الیکٹرانک، انفارمیشن ٹیکنالوجی اور ٹیلی مواصلات کا شعبہ شامل ہیں۔ سیاحتی اعتبار سے یہ دنیا کا دوسرا سب سے زیادہ وزٹ کیا جانے والا ملک ہے۔ سیاحت کا شعبہ ملکی کل آمدن میں سب سے زیادہ بھی حصہ ڈالتا ہے۔ اس کے دیگر اہم قومی آمدن ذرائع میں بینکاری کا شعبہ بھی شامل ہے۔ سپین کے قدرتی وسائل میں کونک، لگنائٹ، لوہا، تانبا، قلعی، سیسہ، زنک، یورینیم، ٹنگسٹن، مرمری، میگنیشیٹ، فلورسپر، چسپم، پوٹاش، sepiolite، پن بجلی اور قابل کاشت زمین وغیرہ شامل ہیں۔



سی آئی اے ورلڈ فیکٹ 2019ء کے اعداد و شمار کے مطابق سپین کا کل تجارتی حجم 652.3 بلین امریکی ڈالر ہے جس میں 313.7 بلین ڈالر درآمدات اور 338.6 بلین امریکی ڈالر برآمدات شامل ہیں۔ سپین کی نمایاں برآمدات میں مشینری، میڈیسن، فارماسوٹیکل، موٹر گاڑیاں، کیمیکلز، مشروبات، تمباکو کیپٹل گڈز اور پراسیسنگ فوڈز وغیرہ شامل ہیں اور اس کے نمایاں برآمدی ممالک میں فرانس، جرمنی، اٹلی، پرتگال، برطانیہ اور امریکہ شامل ہیں۔ اس ملک کی نمایاں درآمدات میں مشینری، فیول، کیمیکلز، فوڈ آئٹمز، روزمرہ استعمال کی اشیاء وغیرہ شامل ہیں اور اس کے نمایاں درآمد کنندگان میں جرمنی، فرانس، جاپان، اٹلی، نیدرلینڈز اور برطانیہ شامل ہیں۔

سپین مارکیٹ سے متعلقہ چند اہم معلومات۔

بریکسٹ، امریکہ و چین کے مابین تجارتی تناؤ اور یورپی سطح پر پایا جانے والا آٹو موٹو سیکٹر کو



کھیل۔

سپین میں سب سے زیادہ کھیلا جانا والا کھیل فٹبال ہے جو اس کا قومی کھیل بھی ہے۔ ریل میڈرڈ اور بارسلونا فٹبال کلب دنیا کے معروف اور مہنگے ترین کلبوں میں شمار ہوتے ہیں۔ سپین دیگر اہم کھیلوں میں بل فائٹنگ، رنگ آف بل، باسکٹ بال، ٹینس، ہینڈ بال، سائیکلنگ، فارمولاون، واٹر پولو، اسکیٹنگ، باسنگ، جوڈو، گالف اور جمناسٹک وغیرہ شامل ہیں۔ مزید براں سپین 1992ء میں سمر اولمپکس اور 1982ء کے فیفا ورلڈ کپ کی میزبانی کرنے کا اعزاز بھی حاصل کر چکا ہے۔ تقریباً 38 فیصد سے زائد ہسپانوی باشندے کھیلوں میں حصہ لیتے ہیں۔



معیشت۔

سرمایہ دارانہ مخلوط معیشت کا حامل یہ ملک اقتصادی و معاشی لحاظ سے دنیا بھر میں نمایاں مقام رکھتا ہے۔ اکنامک کمپلیکسٹی انڈکس (ECI) سپین کے مطابق یہ دنیا کی 14 ویں بڑی اور انتہائی پیچیدہ (Most complex) معیشت ہونے کے حوالہ سے دنیا بھر میں 28 ویں نمبر پر ہے۔ سی آئی اے ورلڈ فیکٹ کے اعداد و شمار کے مطابق سپین کی فی کس آمدن 38 ہزار 4 سو امریکی ڈالر ہے اور یہ یورپ کی سب سے زیادہ پرکشش گھریلو منڈیوں میں سے ایک ہے۔ سپین معیشت کے اعتبار سے یورپی یونین کا پانچواں بڑا ملک ہے۔ میڈرڈ اور بارسلونا سپین کے دو نمایاں تجارتی شہر ہیں، زیادہ تر کاروباری افراد، غیر ملکی ذیلی تنظیموں کے دفاتر اور سرکاری ادارے انہی دو شہروں میں قائم ہیں۔ 2019ء کے اعداد و شمار کے

آمدن میں سیاحت کا شعبہ سب سے زیادہ حصہ ڈالتا ہے۔ ہر سال تقریباً 82 ملین سے زائد افراد سیاحت کی غرض سے سپین کا سفر کرتے ہیں۔ عالمی سیاحتی آرگنائزیشن کا ہیڈ آفس بھی سپین کے شہر میڈرڈ میں واقع ہے۔ سپین کے اہم ترین سیاحتی مقامات میں اسلامی عہد حکومت کی شاہکار تاریخی مسجد قرطبہ، تاریخی حوالہ سے سپین کی پہچان الحمرا کمپلیکس، غرناطہ شہر، میڈرڈ میں قائم ریانا سوفیا نیشنل آرٹ میوزیم، سفید ریت کے دلفریب ساحل سمندر "Costa del Sol"، رائل پیلس "Palacio"، رنگ آف بلز، خوبصورت ساحلی شہر La Concha، روٹن کیتھولک چرچ "Sagrad familia"، Cuenca شہر، روٹن یادگار "Aqueduct of Segovia" اور کنگ فلپ دوم کی تعمیر کردہ خانقاہ "ایل اسکوریل" شامل ہیں۔



ذرائع نقل و حمل۔

سپین میں 47 کے قریب ہوائی اڈے موجود ہیں۔ سپین کے پاس یورپ کا سب سے بہترین اور تیز ترین ریلوے سسٹم موجود ہے۔ یہ چین کے بعد دنیا کا دوسرا وسیع ترین ریلوے نیٹ ورک ہے۔ 2020ء کے آخر تک تقریباً سپین کے تمام صوبائی شہروں کو صرف تین گھنٹے سے بھی کم وقت میں سفری سہولت میسر ہوگی۔ سپین کے پاس فرانس کی TGV اور جاپان میں چلنے بٹ ٹرین کی طرح کی تیز رفتار ٹرینیں موجود ہیں۔ سپین سمیت تمام یورپی ممالک کے ٹرین پاس سیالکوٹ چیئیر آف کامرس میں مناسب ریٹس پر دستیاب ہیں۔ چیئیر ممبران اس سہولت سے استفادہ کر سکتے ہیں۔

سے تیرہویں صدی تک جامع قرطبہ اور قرطبہ یونیورسٹی جنہیں دنیا کی سب سے بڑی علمی درسگاہ اور جامع مسجد ہونے کا اعزاز حاصل رہا ہے، طب و طبیعیات، فلکیات، فلسفہ، علوم اسلامی، زراعت و باغبانی، علم کیمیا، معاشیات، معاشرتی علوم، الجبرا اور جغرافیہ جیسے جدید علوم سے یورپ سمیت پوری دنیا کو آراستہ کیا۔ ماڈرن سرجری، سپید آف ساؤنڈ، کرسٹل، قرطوبی (ٹائی)، سوپ، کافی، کٹلری، جدید آلات سرجری، صابن، پیراشوٹ، سٹیم بار، پرنٹنگ ڈیوائس، غرناطہ شہر اور الحمرا جیسی جنت کی تخلیق بھی اس وقت کے عظیم مسلم سائنسدانوں کی ایجادات و تعمیرات ہیں۔ موجودہ مسجد نبوی کا ڈیزائن بھی جامع مسجد قرطبہ سے لیا گیا ہے، جو اس وقت کے شاندار فن تعمیر کا منہ بولتا اعتراف ہے۔ موجودہ اسپین کی ترقی میں صدیوں پرانی اسی ترقی کا ہاتھ ہے جس نے یورپ کو جہالت و ظلمت کے اندھیروں سے نکال کر ترقی کی راہ پر گامزن کیا تھا۔ اندلس اپنی تجارتی و معاشرتی ترقی کی بنا پر اس وقت نہ صرف دنیا کی واحد سپر طاقت تھا بلکہ دنیا بھر میں ہونے والے فیصلوں میں اسی طاقت کی مرضی سے انجام پاتے تھے۔ آج دنیا بھر میں جتنے ممالک اپنی آزادی کا سالانہ جشن مناتے ہیں ان میں سے 58 برطانیہ، 26 فرانس، 21 ریشیا اور 21 ممالک نے اسپین سے آزادی حاصل کی ہے۔

ہسپانیہ اقوام متحدہ، یورپی یونین، یوروزون، یورپ کونسل، آرگنائزیشن آف ایبرو امریکن اسٹیٹ، یونین آف Mediterranean، نیٹو (NATO)، آرگنائزیشن برائے اکنامک کوآپریشن اینڈ ڈویلپمنٹ (OECD)، آرگنائزیشن برائے سیکورٹی کوآپریشن برائے یورپ (OSCE)، ورلڈ ٹریڈ آرگنائزیشن (WTO)، شینگن ایریا کے علاوہ متعدد علاقائی و بین الاقوامی تنظیموں کا ممبر ملک بھی ہے۔

سیاحت

سیاحتی اعتبار سے اسپین دنیا کا اہم ترین ملک ہے، اس ملک کی تاریخ 35 ہزار سال پرانی ہے۔ یہاں کے قدرتی مناظر، دلربا ساحل سمندر، تاریخی ورثہ، فن تعمیر کا شاہکار تاریخی عمارتیں اور تاریخی تعلیمی درسگاہ "قرطبہ یونیورسٹی" جسے آٹھویں تا تیرہویں صد تک دنیا کی صفت اول کی یونیورسٹی کا اعزاز حاصل رہا ہے، دنیا بھر کے سیاحوں کیلئے دلچسپی کا باعث ہیں۔ مزید برآں اسپین میں 44 کے قریب یونیسکو عالمی ثقافتی ورثہ سائٹس موجود ہیں جو کسی بھی ایک ملک میں موجود سائٹس کے مقابلہ میں سب سے زیادہ ہے۔ 2017ء کے اعداد و شمار کے مطابق اسپین دنیا کا دوسرا سب سے زیادہ وزٹ کیا جانے والا ملک تھا، ملکی کل

میں بولی جاتی ہے۔ امریکہ میں سپینش بولنے والے افراد کی تعداد اسپین سے زیادہ ہے۔ اسپین میں چھ سے لیکر سولہ سال کی عمر تک کے بچوں کیلئے تعلیم مفت ہے۔ اسپین کا ہیلتھ سسٹم ورلڈ ہیلتھ آرگنائزیشن کی وضع کردہ درجہ بندی میں ساتویں نمبر پر ہے اور ہسپانوی نیشنل ہیلتھ سسٹم کو دنیا کا بہترین سسٹم قرار دیا جاتا ہے۔ عوام کو حکومت کی جانب سے مفت طبی سہولیات دستیاب ہیں۔ معیار زندگی کے اعتبار سے اسپین دنیا کا دسواں بہترین ملک ہے، یہی وجہ ہے کہ لوگوں کی اوسط عمر 80 سال سے زائد ہے۔ مردوں کی نسبت عورتیں زیادہ ہیں اور روزگار و کاروباری اعتبار سے بھی مردوں کی نسبت عورتیں زیادہ کام کرتی ہیں۔

تاریخی طور پر سرزمین اندلس جسے آج دنیا ہسپانیہ اور اسپین کے نام سے یاد کرتی ہے۔ اس سر زمین نے بے شمار قوموں کے عروج و زوال، بادشاہوں، حکمرانوں اور تہذیبوں کو اپنے سینے میں سموئے ہوئے ہے۔ دو سو سال قبل مسیح یہاں رومن کیتھولک عیسائی آباد تھے۔ آٹھویں صدی عیسوی میں مسلمانوں کی حکومت وسط ایشیا اور مشرق وسطیٰ سے لیکر شمال مغربی افریقہ تک پھیلی ہوئی تھی۔ معروف مسلم جرنیل موسیٰ بن نصیر اس وقت شمالی افریقہ کے گورنر تھے جب ایک عیسائی مذہب کے پیروکار کاؤنٹ جولین کی دعوت پر موسیٰ بن نصیر نے بربری قبائل (مراکش) سے تعلق رکھنے والے نامور مسلم جرنیل طارق بن زیاد کو سات ہزار سپہ سالاروں کے لشکر کے ساتھ ہسپانیہ پر حملہ کیلئے بھیجا۔ یہ لشکر مراکش کے سمندری راستہ سے جبل الطارق کے دامن میں اترا، یہاں پہنچتے ہی اس عظیم کمانڈر نے اپنے سپہ سالاروں کو تمام سمندری جہازوں کو جلانے کا حکم دیا اور فوج کے سامنے وہ تاریخی ولولہ انگیز تقریر کی جسے تاریخ ہمیشہ یاد رکھے گی۔ اس عظیم جرنیل نے سات ہزار کی مٹھی بھر فوج کے ساتھ اسپین کے حکمران شاہ راڈرک کی ایک لاکھ فوج کو شکست فاش دیتے ہوئے اسپین پر قبضہ کر کے یورپ میں مسلمانوں کی فتح کے جھنڈے گھاڑ دیئے۔ انتہائی مختصر وقت میں طارق بن زیاد نے جنوبی فرانس تک کا علاقہ فتح کر کے اسلامی سلطنت میں شامل کر لیا۔ جب مسلمانوں نے اسپین فتح کیا اس وقت پورا یورپ جہالت و گمراہی کے اندھیروں میں ڈوبا ہوا تھا۔ عیسائیوں میں تعلیم حاصل کرنا گناہ تصور کیا جاتا ہے۔

مسلمانوں کے عہد حکومت میں اندلس نے ایسی شاندار اور بے مثال ترقی کی کہ تاریخ میں شاید ہی اس کی کوئی نظیر ملتی ہو۔ قرطبہ یونیورسٹی، جامع مسجد قرطبہ، الحمرا جیسے جنت نظیر عالیشان محلات مسلم حکمرانوں کی تعمیر و ترقی اور فن علوم کا منہ بولتا ثبوت ہے۔ آٹھویں صدی عیسوی



SPAIN



سب سے بڑا آبادی والا شہر ہونے کے ساتھ ساتھ اس ملک کا دارالخلافہ بھی ہے۔ اس دیگر معروف شہروں میں بارسلونا، والینسیا، سی ول (اشبیلیہ)، بسکے، ملاغہ، استوریائی، زاراگوزا، بلباؤ اور Alicante شامل ہیں۔ اسپین دنیا کا وہ پہلا ملک ہے جس نے سب سے پہلے بجلی پیدا کرنے کیلئے ملک میں وسیع پیمانے پر ونڈزٹربائن کا استعمال کیا۔



اسپین کی کل آبادی کا تقریباً 68 فیصد عیسائی مذہب، 27 فیصد کسی نہ مذہب، 3 فیصد مسلمان اور 2 فیصد دیگر مذاہب کے ماننے والے افراد پر شامل ہے۔ اسپین کا کوئی سرکاری مذہب نہیں ہے جبکہ اسپین کی سرکاری زبان سپینش ہے، جو اسپین سمیت دنیا کے 22 سے زائد ممالک

جغرافیائی محل وقوع

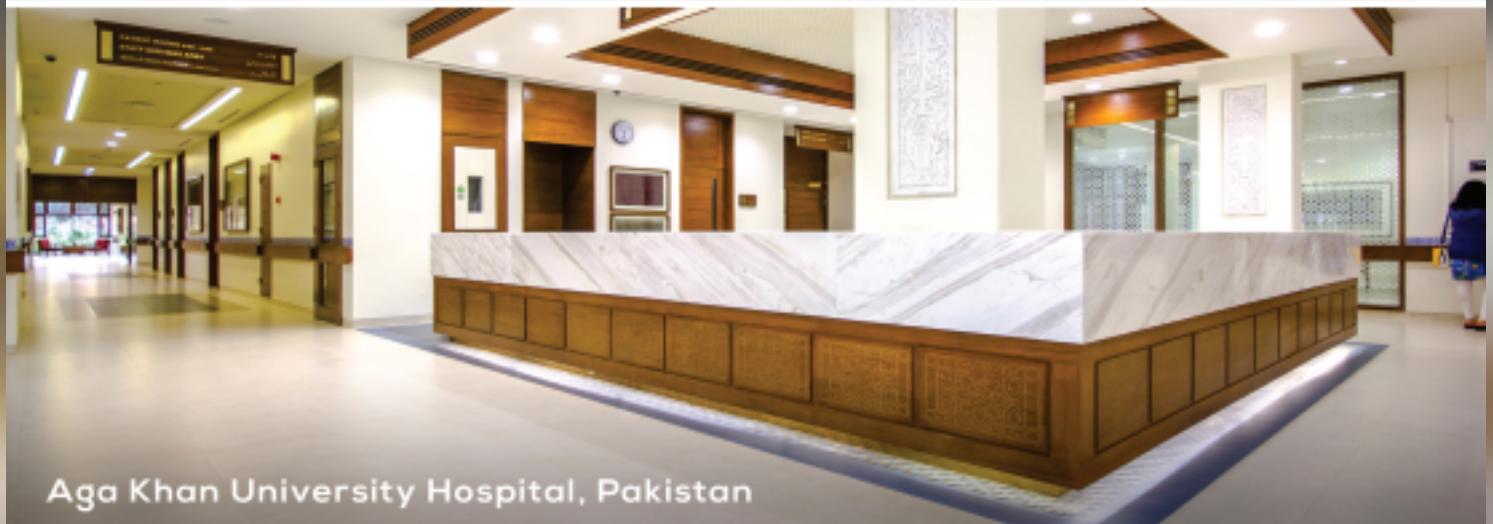
اسپین کا سرکاری نام کنگڈم آف اسپین ہے اور یہ براعظم یورپ کا اہم تاریخی ملک ہے۔ اس ملک کی سرحدیں چار یورپین ممالک اور ایک افریقی ملک سے ملتی ہیں جن میں پرتگال، فرانس، انڈور، مراکش اور جبرالٹر شامل ہیں۔ یہ یورپ کا واحد ملک ہے جس کی سرحد افریقی ملک مراکش کے ساتھ ملتی ہے۔ اسپین کی سمندری حدود بحر اقیانوس، بحر الکاہل اور بحرہ روم سے ملتی ہیں۔ جغرافیائی طور پر اسپین کے مغرب میں پرتگال، شمال مشرق میں انڈورا اور فرانس، جنوب جبرالٹر اور جنوب مشرق میں مراکش واقع ہے۔ اسپین انتظامی طور پر ستہ خود مختار ریاستوں اور دو خود مختار شہروں پر مشتمل ہے۔ ہر ریاست کا اپنا ایک علیحدہ خود مختار ریاستی نظام اور اپنی ہائی کورٹ موجود ہے۔ ملک میں بادشاہت قائم ہے اور ملک سربراہ اعلیٰ وزیر اعظم ہوتا ہے جس کو ملک میں موجود تمام ریاستوں کے سربراہ منتخب کرتے ہیں۔ اس ملک کا کل رقبہ 5 لاکھ 5 ہزار 9 سو 92 مربع کلومیٹر ہے رقبہ کے لحاظ سے یہ جنوبی یورپ کا سب سے بڑا مغربی یورپ کا دوسرا، یوروزون کا چوتھا اور یورپی یونین کا پانچواں اور دنیا کا 30 واں بڑا ملک ہے۔ 2019ء کے اعداد و شمار کے مطابق اس ملک کی کل آبادی تقریباً 46 کروڑ، 67 لاکھ 54 ہزار 08 سو سے زائد نفوس پر مشتمل ہے اور تقریباً 80 فیصد لوگ شہروں میں آباد ہیں۔ آبادی کے لحاظ سے یہ یورپ کا تیسرا اور دنیا کا 30 واں بڑا ملک ہے۔ میڈرڈ اسپین کا

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نوٹس تجدید رکنیت برائے سال 2020-2021

ایوان صنعت و تجارت سیالکوٹ کے تمام معزز ممبران کو بذریعہ نوٹس آگاہ کیا جاتا ہے کہ ان کی ممبر شپ رکنیت کی مدت 31 مارچ 2020ء سے ختم ہو رہی ہے۔ لہذا تجدید رکنیت برائے سال 2020-2021 مورخہ یکم فروری 2020ء سے شروع ہو کر 31 مارچ 2020ء تک جاری رہے گی۔ اس سلسلہ میں تجدید رکنیت کا بل برائے سال 2020-21ء آپ کو پچھلے بلٹن کے ساتھ ارسال کر دیا گیا ہے۔ تجدید رکنیت کیلئے لازمی ہے کہ فیس مقررہ مدت میں بمعہ آخری سال کی انکم ٹیکس ریٹرن فائل کرنے کا ثبوت اور سیلز ٹیکس ریٹرن فائل کرنے کا ثبوت، اگر لاگو ہو، بھی چیمبر ہذا میں جمع کروانا ہوگا۔ جو ممبر سالانہ فیس جمع کروانے کے باوجود انکم ٹیکس اور سیلز ٹیکس کے گوشوارے جمع کروانے کا ثبوت مہیا نہ کر سکیں گے۔ چیمبر ہذا کے قوانین کے تحت ان کا نام ووٹرز لسٹ میں شامل نہیں ہو گا اور نہ ہی وہ آئندہ الیکشن میں حصہ لے سکیں گے۔

نوٹ

(1)۔ کارپوریٹ ممبر سے 600 روپے اور ایسوسی ایٹ ممبر سے 300 روپے بابت ریسرچ اینڈ ڈویلپمنٹ چارجز وصول کئے جائیں گے۔ اگر آپ نے اس مد میں کچھ رقم متعلقہ ایسوسی ایشن میں جمع کرا چکے ہیں تو ادا شدہ رقم کی رسید کی فوٹو کاپی جمع کروا کر موجودہ ریسرچ اینڈ ڈویلپمنٹ چارجز سے منہا کروا سکتے ہیں۔

(2) چیمبر قوانین کے تحت فرم یا کمپنی کی طرف سے ووٹ ڈالنے کا حق صرف کمپنی یا فرم کے مالک یا نامزد کردہ، حصہ دار یا ڈائریکٹر کو حاصل ہوگا۔

تبدیلی نامزد نمائندہ

نئے قوانین کے تحت ممبر فرم اپنا نامزد نمائندہ الیکشن شیڈول کے اعلان کے تین دن کے اندر تبدیل کر سکتے ہیں۔

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