



Fortnightly Bulletin ایوان صنعت و تجارت سیالکوٹ  
**THE SIALKOT CHAMBER OF  
COMMERCE & INDUSTRY**



Reg No.SR-20  
Vol: 20/21-2019  
December, 2019



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معزز اراکین چیئیر!

بِسْمِ اللّٰهِ الرَّحْمٰنِ الرَّحِیْمِ

یہ بات آپ کی خدمت میں گوش گزار کرتے ہوئے انتہائی خوشی محسوس ہو رہی ہے کہ ایوان صنعت و تجارت سیالکوٹ اپنی برنس کمیونٹی کو درپیش مسائل کے حل کیلئے شبانہ روز اپنی خدمات سرانجام دے رہا ہے۔ چیئیر ممبران کو درپیش مسائل کے حل کیلئے ایوان صنعت و تجارت سیالکوٹ کے کئی اعلیٰ سطحی وفد نے میری سربراہی میں وزیر اعظم پاکستان کے معاون خصوصی برائے تجارت جناب عبدالرزاق داؤد، جناب جہانگیر خان ترین، جناب سردار احمد نواز سکھیرا، گورنر اسٹیٹ بینک آف پاکستان جناب ڈاکٹر رضا باقر، چیئرمین ایف بی آر شہزیدی، ممبران ایف بی آر سمیت اعلیٰ حکومتی عہدیداران اور مختلف اداروں کے وفاقی و صوبائی سربراہان کے ساتھ اسلام آباد اور لاہور میں ملاقاتیں کیں اور انہیں سیالکوٹ کی برآمدی انڈسٹری کو درپیش مسائل اور برآمدات کے فروغ میں حائل رکاوٹوں کے بارے میں تفصیل سے آگاہ کرتے ہوئے ان کے فوری حل کا مطالبہ کیا۔ ہمیں خوشی ہے کہ نامساعد حالات کے باوجود اداروں کی جانب سے نہ صرف ہمارے مسائل کو ترجیحی بنیادوں پر حل کرنے کی یقین دہانی کروائی گئی بلکہ درج ذیل مسائل کے فوری حل کیلئے ضروری احکامات بھی جاری کر دیئے گئے ہیں۔ جس کیلئے ہم وفاقی و صوبائی حکومت پنجاب کے تہہ دل سے مشکور ہیں اور امید کرتے ہیں کہ حکومتی تعاون کا یہ سلسلہ آئندہ بھی جاری و ساری رہے گا۔

☆ ایوان صنعت و تجارت سیالکوٹ گزشتہ کچھ عرصہ سے سندھ و پنجاب حکومت کی جانب سے عائد کردہ سیس کے خاتمہ کیلئے پوری شد و مد کے ساتھ مختلف فورم پر اپنی آواز بلند کر رہا تھا ہمیں خوشی ہے کہ پنجاب ریونیو اتھارٹی، حکومت پنجاب نے اپنے جاری کردہ نوٹیفکیشن نمبر PRA/STE-04/2018/1453 بتاریخ 12 دسمبر 2019ء کے تحت عائد 0.90% انفراسٹرکچر سیس سے عارضی امپورٹ کو اسٹیشن قرار دے دیا ہے۔ ہماری بھرپور کوشش جاری ہے کہ پنجاب حکومت کی طرح سندھ حکومت بھی ملکی برآمدات کے وسیع تر مفاد کی خاطر عارضی امپورٹ کو انفراسٹرکچر سیس سے اسٹیشن فراہم کرے۔

☆ اسٹیٹ بینک آف پاکستان کی طرف سے ٹریڈ میڈیٹمی لائڈرنگ کی روک تھام کیلئے جاری کردہ سرکلر نمبر 4 بتاریخ 14 اکتوبر 2019ء کے تحت تھرڈ پارٹی ٹینٹس کی کلیئرنس کا نہ ہونا ہمارے ممبران کیلئے مسائل کا باعث بن رہا تھا، 18 نومبر 2019ء کو اسٹیٹ بینک کی جانب سے جاری کردہ ایف ڈی پی سرکلر نمبر 13/2019ء کے تحت ضروری ڈاکومنٹس کی فراہمی پر جزوی طور پر تھرڈ پارٹی ٹینٹس کی اجازت دے دی تھی۔ تاہم 27 دسمبر 2019ء کو میں نے گورنر اسٹیٹ بینک جناب ڈاکٹر رضا باقر سے ہیڈ آفس کراچی میں ملاقات کی اور انہیں تھرڈ پارٹی ٹینٹس کے طریقہ کار کو مزید آسان بنانے کے سلسلہ میں، میں نے تجویز پیش کی کہ فارم-ای پر "Notify for Payment" کی شق شامل کر دی جائے۔ گورنر اسٹیٹ بینک نے ہماری تجویز کو منظور کرتے ہوئے یقین دہانی کروائی کہ بہت جلد کسٹم حکام کے ساتھ باہمی مشاورت کے بعد بہت جلد آپ کی پیش کردہ تجویز کی روشنی میں فارم-ای میں یہ شق شامل کر دی جائے گی۔

☆ سیالکوٹ چیئیر کی خصوصی کاوشوں کی بدولت اسٹیٹ بینک آف پاکستان کی جانب سے امپورٹ LC کے حصول کیلئے عائد 100% کیش مارجن کی پابندی عائد تھی جس کو اسٹیٹ بینک آف پاکستان کی جانب سے جاری کردہ سرکلر نمبر 18/2019 بتاریخ 09 دسمبر 2019ء کے تحت ریلیف فراہم کرتے ہوئے 50% کر دیا گیا ہے۔

☆ وزارت خارجہ کی جانب سے برنس و کمرشل ڈاکومنٹس کی تصدیق کیلئے فیکٹری مالکان کی Personal Appearance کو لازمی قرار دینے جانے کی وجہ سے چیئیر ممبران اپنی کاروباری سرگرمیاں ترک کر کے ڈاکومنٹس کی تصدیق کیلئے بذات خود وزارت خارجہ حاضر ہونا پڑ رہا تھا۔ اس مسئلہ کے حل کیلئے ہم نے براہ راست وفاقی وزیر خارجہ جناب شاہ محمود قریشی سے رابطہ کیا اور انہیں چیئیر ممبران کو درپیش مشکلات سے آگاہ کیا۔ ہمارے اصولی موقف سے اتفاق کرتے ہوئے وزیر خارجہ کے حکم پر وزارت خارجہ نے فیکٹری مالکان کی Personal Appearance کے خاتمہ کا نوٹیفکیشن نمبر Con-1/1/2019 بتاریخ 26 دسمبر 2019ء جاری کر دیا ہے۔ جس کیلئے سیالکوٹ کی برنس کمیونٹی ان کی تہہ دل سے مشکور ہے۔

معزز اراکین چیئیر! ہمیں خوشی ہے کہ ہم سیالکوٹ کی برآمدی انڈسٹری کی کچھ خدمت کرنے میں کامیاب رہے۔ ہم آپ کو یقین دلاتے ہیں کہ ہم اپنے ممبران کو درپیش مسائل کے حل اور حکومتی مراعات و ریلیف کے حصول کیلئے کوئی دقیقہ فروگذاشت نہیں کریں گے۔

محمد اشرف ملک

صدر ایوان صنعت و تجارت سیالکوٹ



## باتیں ایوان کی

### انور خواجہ مرحوم



انور خواجہ مرحوم

انور خواجہ مرحوم کو ہم سے جدا ہونے سے 30 برس بیت گئے ہیں، مگر ان کی من موہنی صورت آنکھوں کے سامنے یوں گھومتی رہتی ہے جیسے ابھی تھوڑی دیر پہلے ملاقات ہوئی ہو۔ ان کی یاد ایک لمحہ کیلئے بھی دل و دماغ سے محو نہیں ہوتی۔ 1984ء کا زمانہ کل کی بات لگتی ہے۔ چیئرمین کے پہلے الیکشن کے انعقاد کے بعد چیئرمین کی پرانی بلڈنگ کے ایک کمرہ میں ارکان مجلس عاملہ اور "بھٹہ گروپ" کے افراد کی میٹنگ ہو رہی ہے اس میٹنگ میں فیصلہ ہونا ہے کہ چیئرمین کا صدر کے بنایا جائے۔ سب ایک زبان ہو کر اے ڈی بھٹہ مرحوم کو اختیار دے دیتے ہیں کہ وہ جسے چاہیں صدر بنادیں۔ بھٹہ صاحب اپنی نشست سے اٹھتے ہیں اور پھولوں کا ہارا انور خواجہ مرحوم کے گلے میں ڈال دیتے ہیں۔ پھر ایک مختصر تقریر کرتے ہیں جس کا یہ جملہ اہم ہے.....



حکیم: داؤد احمد چھہ ایم اے  
سابق صدر سیالکوٹ چیئرمین آف کامرس

”چیئرمین کا قیام یوں تو آپ سب کی وجہ سے ممکن ہوا مگر میں قسم سے کہہ سکتا ہوں اگر خواجہ صاحب کا وجود ہماری ٹیم میں شامل نہ ہوتا تو یہ چیئرمین کی معروض وجود میں نہ آتا.....“

سیالکوٹ چیئرمین کے پہلے سالانہ انتخابات کے نتیجے میں مجلس عاملہ کی جو ٹیم بنی اس میں پروفیسر امین جاوید مرحوم قائد حزب مخالف کے طور پر اجلاس میں شریک ہوتے تھے۔ انور خواجہ مرحوم اجلاس کی صدارت فرما رہے ہوتے تو ان کا رویہ سخت اکثر پروفیسر صاحب کی طرف ہوتا۔ "بھٹہ" گروپ کے کچھ ایگزیکٹو ممبرز معترض ہوتے کہ انہیں اجلاس میں بولنے کا موقع نہیں دیا جاتا جبکہ حزب مخالف کو زیادہ وقت دیا جاتا ہے۔ انور خواجہ مرحوم کو یہ بات سخت ناگوار گذرتی تھی اور فرماتے... میں چیئرمین کی صدارت کو ٹھکرا سکتا ہوں مگر حزب مخالف کی عقل و فراست پر مبنی تجاویز کو نظر انداز نہیں کر سکتا۔ انور خواجہ مرحوم 24 دسمبر 1989ء میں وفات پا گئے تھے ہم نے اپنی بساط کے مطابق ہمیشہ کوشش کی ہے کہ ان کی برسی کے موقع پر انہیں خراج عقیدت پیش کیا جائے کہ یہ بھی ایصالِ ثواب کا ہی ایک عمل ہے۔ 30 سال قبل ان کی وفات حسرت آیت پر ہمارا ایک کالم شائع ہوا تھا۔ اقتباسات ملاحظہ ہوں!

کمپنی کو تیس ہزار روپے مزید عنایت فرمادیں۔ وہ مسکرائے اور بولے تم کہتے ہو تو میں انکار نہیں کر سکتا، کمرے مکمل ہوئے تو سکول میں تشریف لائے اور کہنے لگے، قوم کے ان نونہالوں پر ہر شہری کا تھوڑا بہت حق ہے جو بد قسمتی سے ہم ادا نہیں کر رہے۔

لاہور ہلٹن ہوٹل میں سیالکوٹ فورم کے ایک اجلاس میں شرکت کے لیے، میں خواجہ صاحب کے ہمراہ تھا، دوران گفتگو فرمانے لگے کہ جب میرا کوئی دوست مجھے میری دھن دولت جو حقیقت میں میری نہیں، کے حوالے سے میری عزت کرنا چاہے تو مجھے بڑی کوفت ہوتی ہے اور خاص طور پر کوئی لنگوٹیا یا مجھے "آپ" کہہ کر پکارے تو مجھے عجیب سا لگتا ہے۔ لاہور میں صفدر میرا لنگوٹیا دوست ہے۔ ہم دونوں جب بھی ملتے ہیں تو وہی بچپن کی سی شوخی ہوتی ہے، اور سچ پوچھو تو میری حقیقی خوشی کے یہی تھوڑے سے لمحات ہوتے ہیں..... صفدر میرا صاحب کے ہاں جب ہم پہنچے تو واقعی ان دونوں دوستوں کی ملاقات ہر بناوٹ اور تکلف سے بے نیاز تھی، بچپن کا وہی معصوم سا انداز..... دونوں گھر سے دور ایک باغ میں چلے گئے مجھے بھی ساتھ لیا اور اونچے اونچے درختوں کی اوٹ میں یوں مزے لے لے کر باتیں کرتے رہے جیسے سکول سے بھاگے ہوئے دوست تھی۔۔۔

درویش صفت انسان تھے جنہوں نے گلستانِ زیست میں خدمتِ خلق کے سچے جذبوں کے پھول کھلا رکھے تھے۔ ایسا انسان جب مرجاتا ہے تو پورا ایک حلقہ یتیم ہو جاتا ہے۔ شہر کی گندگی اور دیگر مسائل سے انہیں بڑی تشویش رہتی تھی۔ ارباب اختیار اور شہریوں سے گلی گلیوں کو صاف ستھرا رکھنے کے لئے متواتر اپیلیں کرتے رہتے۔ ایک دفعہ شہریوں کو سمجھانے کے خیال سے خود ہی جھاڑو پکڑ لیا اور ہم دوستوں کو ساتھ لے کر شہر کے ایک حلقہ کی صفائی شروع کر دی۔

میں، گورنمنٹ پائلٹ سکول سیالکوٹ کی اولڈ بوائز ایسوسی ایشن کا صدر ہوں۔ کچھ عرصہ پہلے خواجہ صاحب کو اسکول میں بطور مہمان خصوصی مدعو کر رکھا تھا۔ آپ نے اسکول کی لائبریری کیلئے پندرہ ہزار روپے کی امداد فرمائی۔ ایک دن اسکول میں بچوں کو کھلے آسمان تلے پڑھتے دیکھا تو ان کا کلیجہ منہ کو آگیا، سالانہ عشائیہ کے موقع پر اس بات کا ذکر ہوا تو آپ نے فوراً دو کمروں کی تعمیر کیلئے پچاس ہزار روپے کا اعلان فرمادیا۔ رقم کی قلت کے باعث تعمیر مکمل نہ ہو سکی تو تعمیراتی کمپنی نے پندرہ ہزار روپے ان سے بطور قرض لے لئے۔۔۔ بات پھر بھی نہ بنی تو میں نے خواجہ مرحوم کو حقیقت حال سے آگاہ کیا اور درخواست کی کہ ایک تو تعمیراتی کمپنی کو پندرہ ہزار روپے کا قرض معاف فرمادیں دوسرے

شہر اقبال کی فقید المثل شخصیت کی وفات حسرت آیت پر اہل سیالکوٹ پر کواہم ٹوٹا ہے، خصوصاً وہ جن کے مکانوں کی چھتیں گر گئی ہیں اور جن کے چولہے ویران ہو گئے ہیں۔ خواجہ صاحب کی موت ان کیلئے ایک آتش فشاں پھٹ جانے سے کم نہیں، ان کے بلند اخلاق اور ارفع اصولوں کی وجہ سے شہر کا ہر فرد ان کا بے حد احترام کرتا تھا۔ میں بارگاہ رب العزت میں سجدہ شکر بجالانے کیلئے جھک جایا کرتا تھا کہ مجھ "ناچیڑ" کو انہوں نے اپنی قربت کا شرف بخش رکھا تھا، ان کی حکیمانہ قیادت کو میں، نہ صرف اپنے لئے سکون قلب کا ضامن تصور کیا کرتا تھا بلکہ ان کے قریب رہ کر اپنی اصلاح بھی کرتا رہتا تھا۔ "صحبتِ صالح تر اصلاح کنند"۔

میں نے کبھی کسی اجتماع میں قرآن حکیم کی تلاوت نہیں کی تھی۔ یہ ان کی خوبی تھی کہ مجھے کاروباری اجتماعات میں تلاوت کرنے کی ترغیب دی۔ خصوصاً چیئرمین آف کامرس اینڈ انڈسٹری کے ہر اجلاس سے قبل وہ مجھ سے تلاوت کیلئے کہتے، تلاوت کے بعد وہ مجھے اکثر گلے سے لگا لیتے کہ انہیں میری تلاوت کا انداز بہت پسند تھا۔ چنانچہ مجھے "طوطی" چیئرمین کا نام دے رکھا تھا۔

انور خواجہ مرحوم عشقِ رسول صلی اللہ علیہ وسلم کے جذبات سے سرشار ایک سیدھے سادے مسلمان تھے اور ایک ایسے

## Monthly Activities of Sialkot Chamber

### VISIT OF PROVINCIAL CHIEF SMALL AND MEDIUM ENTERPRISES DEVELOPMENT AUTHORITY (SMEDA)



Mr. Muhammad Javed Afzal, Provincial Chief (Punjab) - Small and Medium Enterprises Development Authority (SMEDA) was visited the Sialkot Chamber of Commerce on October 24, 2019. Mr. Muhammad Ashraf Malik, President SCCI welcomed the guest and members. He emphasized to continue joint efforts for the development and promotion of SMEs in the region; SMEDA was the authority mandated with the responsibility to spur growth of SMEs in Pakistan. He said that Sialkot was the hub of export oriented SMEs and emphasized to devise strategy for the growth and development of SMEs through product specialization and market diversification, to identify scope of local production of inputs for import substitution, to develop Agro-based industries to strengthen the economy, to provide viable business plans along with provision of loans to the youth and to promote knowledge-based industry for higher value addition of the products.

Mr. Muhammad Javed Afzal, Provincial Chief (Punjab), SMEDA, expressed heartfelt congratulations to the newly elected President and referred to mutual understanding and long association between SCCI and SMEDA spanning over years resulting in the execution of projects like Sialkot Business and Commerce Center and Sports Industries Development Center. He also referred to the latest approved project of Product Development Center to be established adjacent to SIDC for utilization of composite technology in the sports goods industry. SMEDA was desirous to scale up interventions in the new projects to generate income for broadening of operations, as funds allocated by the Government were barely sufficient to meet salary and other core expenses.

During the discussion, he introduced following services being rendered by SMEDA e.g. Facilitation centers for Prime Minister's Kamyab Jawan Program, Entrepreneurship Seminars in Universities for awareness of the youth to enable them start their own business, Advisory on policy and regulatory matters to the Government, Formulation of Budget and Trade Policy proposals in the light of feedback of Trade Bodies and Cluster Development strategies. After comprehensive discussion, it was decided that; the cover letter of the Management Agreement would be revised, clauses of the proposed Management Agreement would be reconsidered in a joint meeting of SMEDA & SCCI and the model of Gujranwala Business Center (GBC) would be studied to devise a self-sustaining operational model for Sialkot Business and Commerce Center (SBCC).

### VISIT OF TRADE & INVESTMENT ATTACHES AND COUNSELLORS SELECTED FOR POSTING IN PAKISTANI MISSION ABROAD



On October 25, 2019, the Trade & Investment Attaches and Counsellors selected for posting in Pakistani Mission Abroad visited the Sialkot Chamber. Mr. Muhammad Ashraf Malik, President SCCI welcomed the 42 Members' Delegation at SCCI. He mentioned that Ministry of Commerce & Trade Development Authority of Pakistan played a key role in developing and maintaining export markets, attracting inward foreign investment and creating an image of the home country in the international market; the officers appointed in these esteemed organizations develop essential marketing skills, having prior knowledge about the industry of Pakistan. He emphasized that those Officers should work as a facilitator and should help the Industry in gathering market intelligence regarding demand of commodities, competitive prices and the overall market trends. He told about Sialkot Industrial Dynamics and social projects had



done by the Sialkot Business Community.

Head of the Delegation thanked the Sialkot Chamber and said "Sialkot City has no need of Introduction as this city is famous for its dynamics, Industry, Export Volume, as well as this esteemed Chamber and its passionate & patriotic services for the development of city". He told that all these officers were posted in Pakistani Mission Abroad (in different countries) to give their services for the development in trade & Investment; he requested the house to share their concerns and suggestions; so that these officers would make efforts for promoting the Pakistani Industry. Ministry of Commerce had the vision to increase exports of the country as well as to work on Imports Substitution; in said regard, feedback from the Sialkot Industry would be highly appreciated and acknowledged. All the delegates gave their introduction, told about the country where they were posted as the Trade & Investment Attaches or Counsellors and also enquired about different aspects of Sialkot Exports Industry.

#### LAUNCHING CEREMONY OF SIALKOT SHIFA MEDICAL CITY



Mr. Muhammad Ashraf Malik, President SCCI welcomed the participants on the Launching Ceremony of Sialkot Shifa Medical City on October 25, 2019. He shared that in Government Hospitals where good Doctors were available but for high end surgeries, no operation theaters and laboratories were available for disease identification. In case of any emergency the patients had to rush towards Lahore, Islamabad or other cities of Punjab, and many patients had died during the transition and non-availability of on time treatment. Sialkot Chamber always tried very hard to fulfill its Corporate Social Responsibility. Business Community of Sialkot individually or jointly supported already established medical trusts in the City. He informed that keeping in view the lack of Medical

facilities available in the city, Sialkot Chamber of Commerce with the support of Business Community decided to establish a "State of the art" Hospital in Sialkot. Shifa International Hospital was one of the best Hospitals in Pakistan, and was providing extra ordinary services to the patients in terms of diagnosis and treatments. Former Presidents of this Chamber worked a lot on planning of Hospital's establishment in Sialkot and in this regard studied many Hospital Models in Punjab and found Shifa International Hospital, Islamabad would be the best.

Mr. Majid Raza Bhutta, thanked and shared a brief history of the project, meetings with the Team, feasibility, finances' details and decisions regarding the project. Whereas, Mian Muhammad Riaz, Former President SCCI said that the need of a Hospital was identified long time ago but no one had taken the initiative. Sialkot's Business Community had a history of completion of successful projects with positive intentions. He called for the commitment/ Consent of the participants for the said project.

#### REPORT OF THE INTERACTIVE SESSION WITH PORTUGAL DELEGATION AT SCCI



On October 28th, 2019, an interactive session with delegation from Portugal delegation was held, wherein Mr. Muhammad Ashraf Malik President SCCI welcomed the dignitaries from Portugal and said that Sialkot Industry was a multi-commodity industry and majority of the exporters were willing to export in the country which was untapped in the recent past and had opportunities for Sialkot Industry products. He also thanked the dignitaries for expressing wonderful and satisfying words for Pakistan and said that Pakistan had opportunities in which the delegation could invest. He also said that Sialkot Chamber would anticipate signing MOU with the Chambers of Commerce and Industry and other recognized Trade Bodies in Portugal. He further requested that the dignitaries should present their points



to the house.



Dr. Surriya Manzoor Liaison Officer, Bahauddin Zakariya University Multan said that she was assistant Professor at Bahauddin Zakariya University, Multan and also acting as a liaison officer between Portugal and Pakistan. She further said that her office was also acting as a language translator to multiple organizations. During her stay in Portugal while having higher studies she had a chance of meeting a pool of investors who were willing to invest in Pakistan, she added. She said that the Entrepreneurial spirit of Sialkot city had attracted the delegation to visit the Sialkot Chamber of Commerce and Industry. Dr. Manuel António da Cunha Bellem de Sousa thanked the honorable Mr. Muhammad Ashraf Malik President SCCI and presented the following points on the potential and requirements in Portugal and interest of investors in Pakistan. The meeting was concluded with a vote of thanks to the delegations came from Portugal and with a notion to continue the cooperation between Pakistan and Portugal and jointly work to increase bilateral relations and increase the volume of trade.

#### **VISIT OF 28TH MID-CAREER MANAGEMENT COURSE FROM NATIONAL INSTITUTE OF MANAGEMENT, LAHORE**



A delegation - 28th Mid-Career Management Course

from National Institute of Management, Lahore visited the Sialkot Chamber on October 29, 2019. Mr. Muhammad Ashraf Malik, President SCCI welcomed the guests and elaborated the significance of these courses. Government must take all necessary measures for improving law and order and security situation to ensure steady growth in private sector investment and to attract higher levels of foreign direct investment. He proudly shared the details about the history of Sialkot and export products of Sialkot which were contributing to strengthen the economy of Pakistan. He also briefed about the active role of Sialkot Chamber of Commerce in completing development projects on self-help basis. Documentary of Sialkot "City of Progressive People" was presented and later on all Members of Staff Course of 28th Mid-Career Management Course from NIM Lahore introduced themselves one by one. He hoped that moving forward the officers would put their best in the functioning of the Government Machinery and would serve for the betterment of the people and the Country.

Question & Answer Session was held to satisfy the delegates with further information regarding the Exports, industrial concerns, achievements and social & welfare projects had done by the Sialkot Business Community under the auspices of Sialkot Chamber of Commerce & Industry. Mian Muhammad Khalil, Mr. Qaiser Baryar, Mr. Khurram Aslam Butt, Mr. Asim Shafique Sulehria, Mr. Ayoub Khan and other members warmly welcomed the delegation, discussed the matters of business community and exports related concerns with them and shared their recommendations for the betterment of overall economy. They also told about the role of different Government Departments in collaboration of business & trade. Head of Delegation thanked the President for welcoming them at SCCI and appreciated the dynamic people of Sialkot and role of business community of Sialkot which had been depicted in documentary.

#### **VISIT OF A LEGENDARY CRICKETER, MR. SHAHID KHAN AFRIDI**

M. Ashraf Malik, President SCCI welcomed Mr. Shahid Khan Afridi, legendary Cricketer and his team at Sialkot Chamber on October 30, 2019; appreciated his exceptional achievements in Cricket and his efforts to transform the lives of marginalized community through providing education and other basic facilities. President SCCI briefed about active role of Sialkot Chamber of Commerce in completing development projects on self-help basis and informed that Sialkot Chamber had established Child and Social Development Organization

under which various schools had been established to provide free of cost education to deserving students. He assured fullest cooperation and requested to members for contribution for this noble cause.



Mr. Zeeshan Afzal, Global CE, Shahid Afridi Foundation thanked and informed that the purpose of visit, was part of "Road to Education" 11 day tour by Shahid Afridi Foundation to raise awareness about the illiteracy along with raising funds for the underprivileged children. He shared the vision of Mr. Shahid Afridi and his decision to take the initiative to educate the deserving children and to fulfill their dreams. Shahid Afridi Foundation was founded in March 2014 by Shahid Afridi, and established state of the art hospital for deserving people for which land was donated by him; almost 1 lac patients had been treated free of cost in the hospital. He shared total expense of one school of 200 strength was 6 Billion and 250 strength was 7.5 Billion per annum. He also added that expense of one child was 30,000 annually.



Mr. Shahid Khan Afridi expressed his gratitude to all the members and said that SAF had been successfully working in building hospitals, developing schools network and initiating water projects across Pakistan. He was committed to serving the people in order to change their lives through our humanitarian aid and provide hope for a

better future because together we had "Hope Not Out" for humanity. He appreciated the achievements of Sialkot and said that Sialkot had been a rich history of supporting such initiatives and always stood with nation in every difficulty and disaster. Quality Education of the Children especially for the daughters was imperative for the progress of the country.

#### MEETING OF DEPARTMENTAL COMMITTEE ON GARRISON HQ / CANTONMENT BOARD AFFAIRS



Meeting of Departmental Committee on Garrison HQ/Cantonment Board Affairs was held on November 01, 2019. Sheikh Zahid Hameed, Chairman Committee welcomed the members and thanked them for their participation. After detailed introductory session, he told about the performance of his committee and informed about the facility of CMH Gold Cards without charges, facility of 50% discount on availing services of Polo Ground and under 18 years children would be entertained free of cost. He also informed about the Whatsapp Number facility provided by the newly appointed Executive Officer Cantonment Board, Sialkot-Cantt for uploading complaints related to Cantonment Board. He discussed the Life Time Dinning Membership Cards facility of Services Officer Mess (SOM) and also informed that management of SOM has revised but in this regard he had written letter to Chairman SOM requesting that above cards holders should be entertained without any annual charges. He also highlighted the role of Mrs. Nuzhat Khawar Khawaja for plantation and propagating the benefits of Moringa Tree.

Committee Members had also discussed the said matters and shared their valuable recommendations regarding the committee's working. The senior members discussed the issues and invited the committee's attention towards the issues e.g. rough condition of Roads, electricity issues, tree cutting of garrison area etc. It was endorsed that WhatsApp group of members of Garrison Committee



should be prepared and said that it may be effective way to communicate each and others problems. He also suggested that all residents of Sialkot Cantt should affix CCTV Cameras in front of their houses. It was also suggested that the Committee should start joint efforts for establishment of Cycling Club at the area of Cantonment Board Sialkot as per the specification of club established at Multan.

Mr. Ashraf Malik, President SCCI appreciated the role of Mrs. Nuzhat Khawar and her family for development of city. She requested the Chairman Committee for plantation of more environment friendly plants with the coordination of environment department. He also appreciated the working approach of Sheikh Zahid Hameed and assured that Chamber would take up all genuine recommendations of Committee with the concerned high ups of Garrison area.

#### MEETING OF DEPARTMENTAL COMMITTEE ON POST OFFICE/TELECOMMUNICATION



Meeting of Departmental Committee on Post Office/Telecommunication was held on November 04, 2019. Mr. Zaheer Amir, Chairman Committee welcomed the members and thanked for their participation in the meeting. After the introductory session, The Chairman Committee said that the Chief Postmaster would be invited in the next meeting to address the issues faced by the members of SCCI and improve the services of post office Sialkot. Before inviting the said guest, committee should discuss the matters and enlist the issues to discuss in the upcoming meeting.

He also shared an incident happened regarding a fraudulent group of people which were trying to deceive people for money by adopting different methods. He said that a complaint had been lodged with the police by the Sialkot Chamber for the eviction of the criminals. The detail regarding the major issues faced by the members of SCCI which included non-delivery of chamber's bulletin, complaints of missing parcels, details of EMS Plus, etc. were elaborated in the meeting. After mutual discussion & deliberation, it was decided that fake calls related matters should be forwarded to the concerned

Committee, issues regarding Post Office would be enlisted to discuss with Post Master and their rates would also be negotiated. The Committee members expressed hope that committee meetings would be held regularly for the immediate resolution of the issues faced by Chamber members.

#### MEETING OF DEPARTMENTAL COMMITTEE ON SURGICAL/DENTAL/VETERINARY INDUSTRY



Meeting of Departmental Committee on Surgical/Dental/Veterinary Industry was held on November 05, 2019 at SCCI. Mr. Ikram-ul-Haq, Chairman Committee welcomed the members and elaborated all the working of Committee and told the critical issues due to which the overall exports of surgical instruments were declining. He told that due to all the problems face by the industry regarding the availability of quality material with all its related certifications & documentation, it had been decided by the SCCI's Surgical Committee that Industry should established a material sourcing company. He told the working of SCCI's Surgical Committee that was in liaison with MITSUI & CO. and Mitsubishi Corporation. He briefed about the EDF Fund and shared his recommendations; Support Fund for the sub-contractor/vendors from EDF to protect the environment, funding for "SPECTROMETER" and it would also be suggested that Government should contribute a certain ratio in cost of MDR from the EDF Funds for facilitation of export industry. He requested the house to share their feedback on the above cited points; and they should also recommend any other project for the betterment of Surgical Industry.

Members were discussed the above cited points in details and appreciated the Committee's working for the said project. They praised & endorsed the project and its objectives; stressed that feasibility study was important to analyze the actual demands and to take right decisions regarding the company formation on right direction. They



also discussed the concerns/problems that Sialkot Surgical Industry was facing regarding the absence of material testing lab in Sialkot. He emphasized that the committee should also focus on that issue and would plan to work on it.

#### **AWARENESS SESSION ON DEVELOPMENT PLAN INDUSTRIAL CORRIDOR SIALKOT, SAMBRIAL AND DASKA**

On November 5th, 2019, an awareness session on discussion of development of Industrial corridor Sialkot, Sambrial and Daska was held, wherein Mr. Khurram Azim Khan Senior Vice President welcomed the dignitaries to SCCI and acknowledged their support for upbringing the future of the industry located within and outskirts of Sialkot, Sambrial and Daska. He also said that The Punjab Urban Unit had appointed Shahid Bharki Institute of Public Policy on a project that was to create feasibility Sialkot Sambrial and Daska Industrial Corridor. He further added that the project would not only focus on upgrading the efficiency of the region including the development of the industrial clusters, infrastructure development, creating connectivity, up-gradation of technical institutes, but that would also help in boosting the exports of the region. Mr. Shahid Bharki Chairman Shahid Bharki Institute of Public Policy thanked the Senior Vice President Mr. Khurram Azim Khan for the welcome and giving an opportunity to share the thoughts with participants of the session. He also said that he had a chance of visiting state of the art factories of Sialkot Industry, he was delighted to see the quality of products being produced in such factories based in Sialkot, he added. He said that the Sialkot Industry had the chance to upgrade the capacity, to do more and perform beyond the capacity. He added that the model of China and the industry needed to study and should be followed to increase the country's export.

Mr. Shahid Najam Vice-Chairman Shahid Bharki Institute of Public Policy said that he had a chance of visiting Sialkot, after 30 years. He added that he was acknowledging the entrepreneurial spirit of Sialkot industrial and people residing within the Sialkot region. Being totally exports-oriented and a city of innovative SME's, Sialkot performed well. He mentioned that although, international media had spread negative perceptions about Pakistan, however, Pakistan still possessed tangible aspects. He added that the Development of Industrial Corridor would one key project that would enhance the capacity of the Sialkot, Sambrial, and Daska.

#### **VISIT OF CEO AL BARAKA PAKISTAN LTD FOR SESSION AT SIALKOT CHAMBER OF COMMERCE AND INDUSTRY**



On November 06, 2019, an interactive session with CEO Al Baraka Bank Pakistan Ltd was held, wherein Khurram Azim Khan Senior Vice President welcomed Mr. Ahmed Sujah Kidwai CEO Al- Barak Bank Pakistan Ltd, to Sialkot Chamber of Commerce and Industry. He said that Honorable CEO, had been appointed on multiple designations and led certain departments of Pakistan and abroad. He further added that Sialkot Industry had being growing rapidly with annual exports of USD 2.2 Billion and out of which 71 USD Million of transactions was through AL Barak Bank Pakistan Ltd. He further invited the Honorable CEO Al-Baraka Bank to say a few words with the participants of the session. Ahmed Sujah Kidwai CEO AL-Baraka Bank Pakistan Ltd thanked Senior Vice President for the welcome and said that he had the honor to express about the services of Al Baraka Bank Pakistan Ltd to the exporters of Pakistan. He also said that he was delighted to know the fact that majority of the exports transaction were done through Al-Baraka Bank Pakistan Ltd and expressed that he was sure that the session would overcome the issues of the clients and the participants that were interested to start banking Al Baraka Bank Pakistan Ltd.



Dr. Maryam Nouman Chairperson WRC welcomed the CEO AL Baraka bank Pakistan Ltd to Sialkot and SCCI. She said that unlike other Chambers of Pakistan, SCCI was a strong advocate of Women Entrepreneurship with a 200 registration of female members within Sialkot Chamber. She added that the spirit was initiated from Sialkot Chamber of Commerce and Industry in the year 2006. She also said that Sialkot Industry had the prestige of supplying seven consecutive soccer balls to FIFA World Cup. She added that she as representative of Women Entrepreneurs was expecting some initiatives by Al Barak Bank for the support of Businesswomen of Sialkot. She also mentioned an issued that was faced by her NGO from couple of year and said that Bank should ensure remedy to the issue of adding a signatory. CEO Al Baraka Bank ensured to provide maximum facilitation and directed the concerned to rectify the issue on immediate basis.

#### MEETING OF DEPARTMENTAL COMMITTEE ON SUI GAS



Meeting of departmental Committee on Sui Gas was held on November 06, 2019. Mr. Abdul Ghafoor Butt, Chairman Committee welcomed the Honorable guest Mr. Imran Sahi, General Manager SNGPL, Sialkot and thanked him for visiting Sialkot Chamber. The Chairman apprised them about the agenda of the meeting; introduction of all members and to discuss future strategy of the Committee. He asked the committee members for their suggestions in this regard. He also appreciated Mr. Imran Sahi, G.M SNGPL for his extended support and cooperation in all the matters.

In the meeting, members discussed the gas leakage issue, matters related to gas connections & reconnection etc. Issues of the members of Sialkot Chamber related to SNGPL were also discussed in details and emphasized that it should be sent through Chairman Committee and through draft letter for resolution. It was suggested that a

session should be conducted for awareness about the demerits, threats of compressor for consumers. It was also discussed that in upcoming season, LNG would be supplied for fulfillment of the need of domestic consumers and in this regard subsidy would be provided by government. The G.M SNGPL requested the Chamber may extend help for collection of CNIC data of consumers and requested that in this regard SCCI may circulate request among its members. Regarding pending cases of the members of Sialkot Chamber of Commerce and Industry the G.M SNGPL assured that he would try to resolve above discussed issues on priority basis.

#### SEMINAR ON ELECTRONIC FILING OF RETURNS UNDER E-SERVICES REGIME



Seminar on "Electronic Filing of Returns under eServices Regime" held on 6th November, 2019 by Securities and Exchange Commission of Pakistan, CRO Lahore. Mr. Khurram Azim Khan, Senior Vice President, welcomed Mr. Syed Iftikhar-ul-Hassan Naqvi, Additional Registrar, Securities and Exchange Commission of Pakistan, Company Registration Office Lahore, Mr. Imran Ali Rana, President, Sialkot Tax Bar Association, distinguished guests and members of the Chamber. He told the significant role of SECP; while referring to the importance of the e-Services project, he said, "The e-services project of the Securities and Exchange Commission of Pakistan (SECP) is a revolutionary electronic data gathering and retrieval system. The system is aimed to enhance the efficiency of the corporate sector for the benefit of investors, companies, and the economy by accelerating the receipt, acceptance and dissemination of time-sensitive corporate information filed with the Commission. The purpose of the project is to automate all external services of Securities and Exchange Commission of Pakistan. It will help streamlining electronic collaboration and interaction with Government, National and International Organizations, Companies and General Public."



Mr. Syed Iftikhar-ul-Hassan Naqvi, Additional Registrar SECP expressed gratitude to SCCI and explained the importance of electronic filing system of SECP; he encouraged the members to switch to electronic filing mode as manual filing was prone to human error. Mr. Kumail Nadeem, Assistant Registrar SECP introduced the SECP as the apex regulatory body in the country to regulate the corporate sector and the capital market with the aim to ensure transparency and efficiency in the functioning of its financial markets. He said that one of the main functions of the SECP was to incorporate companies under the Companies Act, 2017. He enumerated the functions of SECP and different concepts for understanding of the audience e.g. Company as a separate legal entity and its significance, Offline & Online modes of Company Incorporation, Reservation of Company Name and conditions of applying Company Name etc. He informed that a Memorandum of Understanding had been signed with FBR, whereby NTN of the Company was being processed within 24 hours of the incorporation of the Company; he also shared the benefits of e-Services. Mr. Ali Asghar, Assistant Registrar SECP had also delivered a comprehensive presentation on Filing of Returns under Companies Act, 2017.

Mr. Khurram Azim Khan thanked representatives of SECP for comprehensive presentations. He highlighted the problems due to non-integration of SECP's Name Reservation System with the database of the Chambers. After detailed discussion and question/answer session, SVP expressed gratitude to the honorable guests for conducting the seminar for awareness of the members.

#### **VISIT OF MR. MOHSIN RAZA, CHIEF EXECUTIVE OFFICER GEPCO**



Mr. Mohsin Raza, Chief Executive Officer GEPCO, Gujranwala and Haji Muhammad Ashraf, Superintendent Engineer GEPCO, Sialkot visited the Sialkot Chamber on Nov 07, 2019. Mr. Khurram Azim Khan, Senior Vice

President SCCI welcomed the honorable guest and briefed them about industrial set up and various products being produced at Sialkot. He also briefed them about the active role of SCCI in completing many development projects under self-help basis, like Sialkot Dry port Trust, City Package Programme, Sialkot International Airport, Sialkot Export Processing Zone, Sialkot Tannery Zone, Child labor elimination programme, Sialkot Business & Commerce Centre etc. and also shared the export volume of Sialkot Industry. He explained the concerns of safety in electricity lines extended in residential areas of the city. He emphasized to issue electricity connection in minimum working days and issues of SCCI's members should be resolved on priority basis. He further emphasized that in case of breakdown, Industrial Transformers should immediately be replaced with the new ones rather than replacing the same with the repaired ones. He appreciated the services and sincere efforts of the local superintendent Engineering, WAPDA and his staff to address the problems and to provide the consumers in Sialkot with trouble free and uninterrupted supply of electricity.

Mr. Mohsin Raza, Chief Executive Officer, GEPCO, Gujranwala thanked the SCCI and told that the government was working with the vision to give maximum facilitation to the industry in order to enhance export turnover. He instructed the S.E GEPCO to make survey for analyzing the load on industrial dominated feeders to ensure interruptible supply of electricity on all industrial dominated feeders, in this regard Chamber may also point-out them regarding over load of any feeder. About ensuring safety standard, he said that GEPCO would shift all old lines which were routed from the residential building at their own expenses but in case of creation of threat for human and property hazards by enhancing shades and constructing new building behind their lines from the consumers. He responded every question with his detailed answer regarding replacing the transformers, availability of spare transformers, tannery zone's related matters etc.

#### **MEETING WITH CHIEF COLLECTOR OF CUSTOMS (APPRAISEMENT), CENTRAL, LAHORE**

Mr. Muhammad Ashraf Malik welcomed Dr. Fareed Iqbal Qureshi, Chief Collector (Appraisal) Central, Federal Board of Revenue, Mr. Asif Abbas Khan, Collector of Customs, Model Customs Collectorate Sialkot and members on November 08, 2019. After brief introduction, he highlighted problems faced by the exporters due to delay in payment of duty drawback claims. He requested



to share the statistics of pending duty drawback claims of Sialkot. Mr. Asif Abbas Khan, Collector of Customs, Model Customs Collectorate Sialkot, informed that the pendency of Duty Drawback Claims of Sialkot had reduced from Rs.3.5 billion to Rs.2.4 billion over last year. He further informed that Duty Drawback Claims filed under WeBOC system had been cleared until July 2019, whereas, cases of One Custom had been cleared until July 2018. He informed about the cases filed through One Custom had been pending with the Department, whereas the remaining pendency was of cases filed through WeBOC system after July 2019. He encouraged the members to avail DTRE scheme for facilitation in temporary import of raw materials and inputs.



Dr. Fareed Iqbal Qureshi, Chief Collector (Appraisal) Central, thanked the President and the members; He showed concern on weak off take of DTRE in export oriented city of Sialkot and enquired about the problems / bottlenecks in availing the scheme. He informed that even the concept of Indirect Exporter had been acknowledged under DTRE scheme and apparently, there had been no difficulty in availing the scheme. He apprised that even maintenance of record had been simplified through online monitoring system and no Custom Officer was authorized to visit the business premises to conduct audit except only in very few special cases. After detailed discussion and question/answers; Dr. Fareed Iqbal Qureshi responded that he would need some time to see if there was any cushion to enhance current monthly allocation to Model Custom Collectorate Sialkot for payment of refunds. After due deliberation, it was decided that an Awareness Seminars would be organized by the Customs Department on DTRE and Web Based One Custom (WeBOC) System for awareness of the members.

### **SEMINAR ON ROADMAP TO E-COMMERCE**

Seminar on Roadmap to E-Commerce was held on November 11, 2019 at SCCI. Ch. M. Jalil Aslam, Vice

President Sialkot Chamber welcomed all the participants and said that sessions of such kind would only be organized for the awareness of the members. He also appreciates Mr. Fizan Akbar, Chairman Departmental Committee on SME/ Training (Male) for his services and emphasized that new methodologies/trends should be adopted by the Businessmen; new products should be introduced in the Industry. He stressed that Industry should moved towards the new products instead of traditional. He suggested that participants should learn from this session and make them other learn on these grounds.



Mr. Fizan Akbar, Chairman Departmental Committee on SME/ Training (Male) thanked and welcomed the participants in the Seminar. He said that one of the biggest problems faced by the Industry of Sialkot was how to market their products. He informed that selling of the products by using the platform of E-Commerce was a new trend. He said that the session would categorically elaborate the facts and pointed out the necessary steps to be taken in order to establish an online Business. The following points were taken from his presentation: Identification of Niche, Inventory, Photography/ Video, Contents/Story/Copy Writing, Domain Name Registration, Web Hosting, Web Development, Google Tools, Social Media, SEO-Search engine optimization, In-house SEO and SMM, Your SM Marketing Team, Marketplaces and Payments etc. Ch. M. Jalil Aslam, Vice President congratulated Mr. Fizan Akbar for such an informative seminar for the members. He once again thanked all the participants of the Seminar for their Participation.

### **VISIT OF A DELEGATION OF JUNIOR FOREIGN TRAINEE DIPLOMATS**

M. Ashraf Malik, President SCCI welcomed the delegation of junior foreign trainee diplomats from 14 friendly countries at Sialkot Chamber on November 11, 2019.

Pakistan had always been keen to develop strong bilateral relations with all countries; he hoped that the visit of diplomats would surely help to open new avenues of economic and trade cooperation with 22 countries. He shared that despite having immense prospects of growth the trade volume was low and needs immediate attention of respective policy makers from each country.



He told that Sialkot Chamber was a representative body of the private sector of Sialkot that was greatly contributing in the economic development of the country by earning foreign exchange of US \$ 2.2 Billion annually. Briefed about active role of Sialkot Chamber of Commerce in completing development projects on self-help basis and also introduced new project of AIRSIAL to provide quality air travel services to the people. He suggested that active engagements of the Chambers of Commerce to exchange information and Exchange of trade delegations would help to promote the bilateral trade.



Ms. Faiza Saleem, Foreign Service Academy thanked the President for warm welcome at Sialkot Chamber and said that young diplomats would share the success story of Sialkot and potential of industry of Sialkot in their respective countries. SCCI Members welcomed the Junior Foreign trade diplomats at Sialkot Chamber and said that trade of Pakistan with many countries were low as per

their potential; and also shared the detailed answers of the Diplomats' Question.

#### MEETING OF DEPARTMENTAL COMMITTEE ON FAIR AND EXHIBITIONS/DELEGATIONS



An introductory meeting of Departmental Committee on Fair and Exhibitions/Delegations was held at Sialkot Chamber of Commerce and Industry on November the 12th, 2019, wherein Chairman Mr. Qaiser Baig along with Senior Vice Chairman Mr. Qaiser Iqbal Baryer and Vice Chairman Mr. Fazal Jilani welcomed the members of the Committee and thanked President SCCI for having confidence and allowing him to serve the business community of Sialkot. He also said that Sialkot Chamber of Commerce with due recommendations of the members would plan Trade Delegations both Self-Financed and TDAP sponsored to untapped markets, where products of Sialkot industry had the potential and would certainly help in increasing exports of the country. He further requested the members to share their recommendations and suggestions on the countries deemed important for Sialkot industry.

The members of the Departmental Committee unanimously proposed to coordinate with Commercial Sections of Missions and Embassies of Pakistan including those in African, Latin American and East European countries, for feedback on demand of products of Sialkot Industry and also proposing Sialkot Chamber feasible month and dates for execution. Dr. Maryam Nouman Chairperson WRC proposed that Sialkot Chamber of Commerce and Industry should anticipate to plan Women specific Trade delegations, both TDAP Sponsored and Self-financed. Mr. Qaiser Baig said that Sialkot Chamber would take Trade Development authorities in Pakistan on board for finalizing Trade Delegations. The Committee also approved the selection criteria of the delegates and also decided to work on Made in Sialkot Expo in near future.



**MEETING OF DEPARTMENTAL COMMITTEE ON TMA**

Meeting of Departmental Committee on TMA was held on November 13 2019 at SCCI. Mr. Ayyaz Choudhry, Chairman welcomed the members in the first meeting. While discussing issues relating to M-C Sialkot, he pointed out open manholes in streets/roads resulting in injuries and accidents. He showed his concern over installation of cat-eyes at important roads within the city, which are highly congested during rush hours, resulting in accidents and injuries. He emphasized to highlight the issue with M-C Sialkot and informed that an invitation already has been extended to Additional Deputy Commissioner (Rev) to discuss issues relating to Municipal Corporation vide letter dated October 28, 2019. He stated that conditions are deteriorating day by day and if the matters were not handled appropriately, it would become difficult to tackle the matters in future.

Mr. Mohammad Waseem said that both Municipal Corporation Sialkot (M-C Sialkot) and Sialkot Waste Management Company (SWMC) responsible to maintain cleanliness of the city. A joint meeting with concerned officials of M-C Sialkot and SWMC should be arranged to discuss their authority and scope of work. Mr. Muhammad Ejaz Ghauree said that safe drinking water was the basic need of all citizens; he also expressed his concerned that there was no proper system of street lights in Sialkot city.

Further he raised point regarding green belts on roads are also ruined due to the alleged slackness of Municipal Corporation Sialkot. He said the sewerage system in most of the streets was also choked and the sewerage system should immediately be improved in the larger public interest. Mr. Ahmed Saaed Rana, Mr. Mansoor, Mr. Arif Mehmood Sheikh and Mr. Suleman Sarfraz also shared their points regarding the working & valuable suggestions.

**MEETING OF DEPARTMENTAL COMMITTEE ON RELIGIOUS & CULTURAL AFFAIRS**

Meeting of Departmental Committee on Religious & Cultural Affairs was held on November 13, 2019 at SCCI under the chairmanship of Mr. Mohsan Gull, Chairman Committee; he welcomed all the members of Committee and appreciated them to make sure their presence in the 1st committee meeting of the tenure. He paid his gratitude and shared some beautiful words about the Holy Prophet (PBUH) with his love and devotion. "Islam is a complete and beautiful religion for all the mankind and the Holy Prophet (PBUH) is the light towards the truthfulness and a blessing on all of us" he added. He said that committee would organize some religious & cultural programs in SCCI with the joint efforts of some educational institutes. He shared that committee had scheduled some programs including;

- "Mehfil e Husan e Qirat" on December 04, 2019 at SCCI.
- Speech Competition on "Seerat e Nabwi" of different colleges & universities.
- Mehfil e Mushaira.
- Awareness seminar on the Islamic Methods of trade & business.

Syed Shabbir Ahmed Gillani, Mr. Waqas Akram Awan, Mr. Amir Hameed Bhatti, Mrs. Azra Sabtain and other members appreciated the ideas, events planned and passion of the committee towards the activities. Due to all the discussion and deliberation, the committee emphasized that these planned programs should be focused only on the religious & preaching activities; Islamic scholars should be invited for the said cause. Different activities and such programs should also be organized in different universities and institutes. Furthermore, different articles would also be written and published in SCCI's monthly magazine.



### REPORT ON VISIT OF PROF DR NAVEED IFTIKHAR FOR CONSULTANT SESSION



An interactive session on November 13, 2019, was held wherein Mr. Khurram Azim Khan Senior Vice President SCCI welcomed and thanked Professor Dr. Naveed Iftikhar for coming to the Sialkot Chamber. Mr. Waqas Akram Awan said that Sialkot Chamber had the prestige of owning the projects initiated and had followed up on a regular basis. He added that Sialkot Industry had the honor of real craftsmanship, highest per capita income and literacy rate. He said that the current Government had given them hope of improving Ease of doing business, creating liaison with bureaucracy and other concerned departments. Mr. Qaiser Iqbal Baryar Executive Member said that Sialkot Chamber had given small suggestions to the Federal Government for development of the important projects. He added that a delegation of Sialkot Chamber met with Mian Muhammad Aslam Iqbal Provincial Minister of Punjab for Industries, Commerce and Investment, to bring some issues related to Sialkot Industry including allotment of land near Motorway, which would cover the Industries of Golden Economic Triangle. He also added that the Government of Pakistan should offer the same perks to Sialkot Industry that was offered to Chinese manufacturers. He said that the Government should propose out of the box solutions, with the consultation of stakeholders. Once development was made, reserving the effect of the change in rules was not possible.

He also said that the Government should simplify the process of refunding the claims of exporters as given in India and Bangladesh. Mr. Ikram ul Haq said that the realization of the Export Processing Zone was convenient for the Federal Government. The business community had the consent of moving from the center of the city to Zone, specified for the exports-oriented industry. He recommended that a duty-free package as a privilege to

Exporters should be given for technology up-gradation. Professor Dr. Naveed Iftikhar said that he had a chance of working with the Planning Commission of Pakistan, where he had a strong liaison with different Chambers of Commerce and Industry in Pakistan. He added that the majority of recommendations and suggestions were given to the Government of Pakistan by his office, in the recent past.

### SEMINAR ON MAGIC SHOW-2020 IN COLLABORATION WITH REACH EXPO



On November 14, 2019, a Seminar was held on Magic Show, wherein Mr. Qaiser Baig Chairman Departmental Committee Fair and Exhibitions/Delegations welcomed Mr. Chris Bryer organizer of Sourcing at Magic Show 2020 at Sialkot Chamber of Commerce and Industry and said that Sialkot Industry would always welcome such exhibitions that could help in establishing the products of Sialkot Industry, around the world. He also said that Sialkot Chamber would be expecting that a maximum participation would be made ensure from Sialkot Industry in Sourcing at Magic Show under TDAP subsidy and those participating privately. Mr. Muhammad Ayoob Reach Expo Lahore: Said that Mr. Chris was one of the manufacturers from Textile Industry and had experience of over 39 years and had come to Pakistan to explain the salient features of the exhibition and answers the query of the participant of the seminar (if any). The Seminar was concluded with vote of thanks to the Chair and notion to ensure maximum participation in the Sourcing at Magic to be held on February 2020 that would likely to facilitate in increasing bilateral Trade between USA and Pakistan.

### MEETING OF DEPARTMENTAL COMMITTEE ON SHIPPING/RAILWAY/TRANSPORTATION

Meeting of Departmental Committee on Shipping/ Railway/ Transportation was held on November 14, 2019. Mr. Muhammad Bilal, Chairman Committee welcomed

the participants. After the general introduction session, agenda of the meeting was elaborated by the Chairman. He said that he had found no issue related to the Shipping & Transportation, but a serious issue of "Alternate Route of Muzaffarpur Railway Crossing on Ugoki Road Sialkot" & its Widening had already been taken up by the Mr. Tahir Majid Kapur, previous Chairman Committee on Railways. Moreover, he shared that as per the letter received from the department, SDPT also offered certain amount of money to the department for the feasibility study on alternate route of Muzaffarpur Railway Crossing on Ugoki Road Sialkot & its Widening. He requested all the members to point out the problems faced by the Industry and also give your valuable suggestions in order to facilitate the members.



Committee members were shared their introduction and congratulated the Chairman Committee for taking the charge as Chairman. They thanked him for calling this first meeting and discussed the industrial concerns with mutual understanding. They said that committee should be motivated and worked for the overall betterment of Industry and to solve the industrial concerns with very positive approach. It was suggested that awareness sessions would also be arranged for imparting education to the general public. It was discussed that holding of the shipments on ports were creating hurdles in the smooth flow of working. Shipping line Industry had some major issues like container booking charges different destinations like Sialkot, Lahore, etc. It was suggested that uniform policy should prevailed throughout the Country. Chairman Committee assured that he take up all the discussed matters for best possible solution.

#### **DEPARTMENTAL COMMITTEE ON BEAUTY/ SINGLE USE INSTRUMENTS**

On November the 15th, 2019, the first meeting of Departmental Committee on Beauty/Single use

Instruments was held at Sialkot Chamber of Commerce and Industry wherein Chairman Committee Mr. Amer Hamid Bhatti welcomed everyone and said that the Committee would work on development of a legitimate framework for workers in order to retain the key workers and avoid miss-conduct of the workers. He further said that the committee would also extend its working to shift the H.S Codes majority of the H.S Codes from Cutlery Association to Surgical Association. He also added that majority of the exports of surgical sector were from beauty instruments. He said that the Committee would also request Chairman Departmental Committee on Fair and Exhibitions/Delegations to include members of beauty instruments in future coming delegations of Sialkot Chamber.



The Committee members also agreed to extend request to TDAP to include at least two Exhibitions in the TDAP annual Calendar for Beauty/ Single Use instruments. The Committee would also work in collaboration with Surgical Committee on establishment of Testing Lab and would also have combine meeting with Surgical Committee.

#### **WORKSHOP/SEMINAR BY STATE BANK OF PAKISTAN "ON FILLING OF INCREMENTAL CLAIMS FROM STATE BANK OF PAKISTAN"**

A Workshop with collaboration of Sialkot Chamber of Commerce and Industry was organized at SCCI on November 15, 2019, keeping in view the issue related to the filing of incremental claims from State Bank of Pakistan. Mr. Muhammad Ashraf Malik, President SCCI welcomed the teams of SBP to conduct the said Session regarding submission & re-submission of filing of incremental claims under 1.4(b) of LTLD & DDT 17-18, in State Bank of Pakistan. He said that the concerned Ministries designed programs for promotion of exports of the country and the need of the awareness session was direly felt. He said that pendency for payment of claims was a matter of great concern and SBP should design a



simple platform for the exporters of Sialkot Industry. He further added that most of the exporters were not aware of the terms of filling a claim and on minor error their payment were held up by State Bank of Pakistan. He expressed his hope that concerned officers of SBP would help in raising voice for the easy of the filling claims with the concerned Ministries of Pakistan.



Rana Salim Saleem, Officer State Bank of Pakistan thanked the President to share his remarks and shared about the State Bank & its schemes with all the necessary details. He shared the brief of Draw Back Schemes for manufacturing cum-exporters Units and extends to the whole Pakistan including exports from Export Processing Zones. He explained all the details about those schemes. He explained the Procedure for Lodgment of Claims under Para 1-4(b) and 1-4(c); and also shared about the Claim under 1 (4) (C) and Claim under 1 (4) (B). He gave the details in his presentation on all the factors for Non-textile Sector, textile Sector etc. after detail presentation, the question/answer session was held to satisfy the audience with more information. President SCCI Mr. Muhammad Ashraf Malik appreciated State Bank of Pakistan for conducting the session and said that the session was full of knowledge about filling of Incremental Claims from State Bank of Pakistan and would be expecting more sessions, in coming future.

#### MEETING OF DEPARTMENTAL COMMITTEE ON GLOVES INDUSTRY

Mr. Muhammad Sarwar, Chairman Committee welcomed all the committee members to attend the 1st meeting of the tenure 2019-20 on November 18, 2019. He shared about the Gloves Industry and its concerns; told about the imports of materials to produce the finished products for exporting them around the globe. "Different goods/materials are imported by two different aspects in Sialkot. Some vendors are importing goods and supply to the Sialkot Industry; whereas, some companies are

directly import their own required materials and re-export the products with value addition. When a manufacturer purchases materials from local importer, he pays double amount of sales tax charged by the supplier", he explained. He suggested that a cluster of some manufacturers should be formed to combine their demand of imported items to place a collective order for those materials; therefore, the economies of scale could be achieved by avoiding the middlemen and many other issues could also be managed. Therefore, industry could purchase the quality goods on controlled price.



Members appreciated the Chairman and shared their views. Different firms were producing different items related to the same industry; major sources of the required items should be identified on priority, then the most suitable and affordable source should be selected for buying. Value-addition in products made by Sialkot Industry for exporting their products; quality & costing could not be ignored to manufacture the products with excellence. Certifications & standards should also be focused by the Gloves Industry for the long-terms survival in international market. Discussed the labor issues; "Lean Manufacturing System is a best system for producing goods with the maximum possible quality and through well-organized structure. It should be adopted by the industry. SMEs can also adopt any of the segments of Lean Manufacturing System and it will produce good results".

#### SEMINAR ON EU-GSP RULES OF ORIGIN & ORIGIN CERTIFICATION UNDER THE REX SYSTEM

Mr. Khurram Azim Khan, Senior Vice President welcomed Mr. Kamal Shahryar, Adviser GSP Services, TDAP, Mr. Arshad Hussain, Assistant Director, Mr. Muhammad Salik, GSP Officer TDAP, distinguished guests and the members at SCCI on Nov 20, 2019. He thanked the TDAP Officials for the seminar; he shared that Pakistan re-affirms its relations with the European Union as the most important trading partner. EU is one of Pakistan's largest trading

partners and the biggest market for Pakistani exports with total EU-Pakistan trade reaching €12.53 billion in 2018. He mentioned with great sense of satisfaction that since the award of GSP+ Status, Exports from Pakistan to EU increased from €4.53 billion in 2013 to €6.9 billion in 2018 with a cumulative growth of staggering 52.31% in 5 years. He said that GSP+ status was also being utilized to the maximum through the Registered Exporter System (REX System) launched by EU in 2017 which had greatly facilitated the business community in terms of quick documentation.



Mr. Kamal Shahryar, Adviser GSP Services, TDAP thanked Mr. Khurram Azim Khan, SVP SCCI for such a warm welcome and informed the participants that the session comprised of two portions: The rules of Preferential Origin EU Generalised System of Preferences (GSP) and the Origin Certification under Registered Exporter System (REX) for EU-GSP Scheme. He briefed about the rules of Preferential Origin EU Generalised System of Preferences (GSP) and shared the information concerning "The Concept of Originating Products", Origin Certification under Registered Exporter System (REX) for EU-GSP Scheme, Obligations of Exporters under the REX System. Mr. Khurram Azim Khan thanked the guest for the detailed presentation on the rules of Preferential Origin EU Generalised System of Preferences (GSP) and Origin Certification under Registered Exporter System (REX) for EU-GSP Scheme for the facilitation of the Exporters.

#### **SEMINAR OF MCB ISLAMIC BANK LTD ON ISLAMIC BANKING AND EXPORT REFINANCE SCHEME**

On November 20th, 2019, a session on awareness related to Islamic Banking and Export Refinance Scheme was held, wherein Khurram Azim Khan Senior Vice President: Welcomed the dignitaries from MCB Islamic Bank Ltd and State Bank of Pakistan and appreciated them for conducting a seminar on Islamic Banking and Islamic Export Refinancing Scheme. He further said that the

seminar would help the participant in gaining information related to newly introduced schemes for exporters of Sialkot, especially those from the SME sector. He also appreciated the schemes announced the State Bank of Pakistan for SME Financing, which would help the Sialkot Industry in increasing exports of the country. He added that Sialkot Chamber would be anticipating that MIB and State Bank of Pakistan would continue to serve the business community of Pakistan and keep conducting seminars on Islamic Banking.



Mr. Jamil Ahmed Sabri - Unit Head Shari'ah Compliance & Training (North), Shariah Compliance presented the clarified the misconceptions on transactions and terms of the contract between two parties. Mr. Kamran Afzal Manager Trade Finance presented the salient features of Islamic Export Refinance Scheme (IERS) and shared the details of documents required. The Seminar was concluded with a vote of thanks to the Chair and to promote the SME based Industry of Sialkot through Islamic Based Financing.

#### **MEETING OF DEPARTMENTAL COMMITTEE ON MARTIAL ARTS/FITNESS ETC**

Meeting of Departmental Committee on Martial Arts/Fitness etc. conducted on November 20, 2019. Mr. Atif Raza, Chairman Committee welcomed all the members of committee on Martial Arts/Fitness etc. in the 1st meeting of the tenure 2019-20 and discussed the concerns and issues faced by the Sialkot Industry and requested all the members to share their suggestions and recommendations. He shared his vision about the working and said that committee should identify the real-time concerns or bottlenecks which were constantly affecting the output of Industry. He assured his fullest support and the cooperation with the members and the whole industry in order to resolve the issues and to achieve the ultimate goals with the strength of



Committee's coordination. All the members shared their introduction and industrial concerns with their suggestions.



Mr. Muhammad Sarwar shared about the Sialkot Industry and its concerns; told about the imports of materials to produce the finished products for exporting them around the globe. He suggested that a cluster of some manufacturers should be formed to combine their demand of imported items to place a collective order for those materials; therefore, the economies of scale could be achieved by avoiding the middlemen and many other issues could also be managed. Therefore, industry could purchase the quality goods on controlled price. Dr. Jahangir Iqbal shared the feedback of last year's performance and recommended that a company should be formed to pool the capital by some of the members to start importing the required materials. All the members had discussed the major issues related to "Labor" of the industry; that every second person in the industry had been facing the said issue that labor was moved from one factory to another without any proper system and this phenomenon was mostly affecting the productivity of Industry. After due discussion, Chairman Committee concluded the meeting and appreciated the comments & suggestions of the committee members; and thanked them for their participation.

#### **MEETING OF DEPARTMENTAL COMMITTEE ON SME/TRAININGS (FEMALE)**

Meeting of Departmental Committee on SME/Trainings (Female) was held on November 22, 2019 at SCCI. Ms. Shabina Gillani, Chairperson Committee welcomed members & guests from Universities and Baidarie-Sialkot. Gave her introduction and discussed the objectives of this Departmental Committee. She discussed the strategy for encouraging the old members for their renewals and to increase new membership of women entrepreneurs. Letter received from Punjab Small Industries Corporation

(PSIC) regarding their plans for uplifting the SMEs & Cottage Industry of Punjab. She told that PSIC wanted to develop the short, medium and long term plans for cluster development, establishing new Small Industries Estates; they demanded the suggestions & recommendations and problems faced by the SME sectors from SCCI. She explained the "2nd Pakistan Lifestyle Exhibition" in Colombo. She told that she planned to organize a 2-Days Exhibition in Sialkot Business & Commerce Center, Sialkot; and requested the members to share their introduction and suggestion regarding the committee working.



Mr. Fizan Akbar, Chairman Departmental Committee on SME/Training (Male) applauded the idea of making organic products for business purpose and acknowledged the idea to organize an exhibition for women to present their ideas, businesses or products for their promotion. He explained the decreasing trend to attend the Expo's or Exhibitions because the visitors' traffic was diversified towards their local exhibition; shared the increasing trend of Virtual Exhibitions etc. like Draz, eBay, Amazon etc. the trend is shifted towards the virtual exhibitions and people were more interested. Ms. Nadia Qaiser, Dr. Mariam Nouman and other members were thanked the chairperson and shared their reviews. They stressed on the importance of Social Media Marketing and Online Businesses that could not be ignored in business world and emphasized that "Content Writing" was very significant part of any business to promote their core products but youngsters were lacking in a good content writing. She also suggested that this side should also be focused for further betterments.

#### **SEMINAR ON REFINANCE SCHEMES OF STATE BANK OF PAKISTAN FOR WOMEN ENTREPRENEURS**

Mr. Muhammad Ashraf Malik, President SCCI and Dr. Mariam Nouman, Chairperson WRC welcomed the team of State Bank, Sialkot Office at SCCI on November 22,

2019. President SCCI told about the Sialkot Industry and especially the role of women entrepreneurship in local and national economy. He said that women should be empowering with the enough resources so that they could do whatever they wanted to do in their professional life. He shared the facilitation and services by the Sialkot Chamber for its female members. Whereas, Chairperson WRC shared about the WRC and total female membership; those members were related to export business, locale, home based, services & trade businesses. She elaborated "WRC Outreach Program" initiated by WRC with collaboration of Baidarie-Sialkot and also told about the financial hindrance faced by most of the talented women when they wanted to be in professional fields; if they dealt with banks, the paper formalities and procedures were too hectic and stop her at that point. She requested the team of SBP that policies should frame for females in a way that should create ease of doing business for them. She requested that SBP should assure the strict action on the policies by the local commercial banks on every level. Said that "Access of finance with nominal mark-up rates" would be possible for everyone, it would be greatly affective for increasing the productivity of businesses and ultimately enhance the women entrepreneurship.



Mr. Imtiaz (SBP Sialkot office) thanked the SCCI and WRC for the detail remarks & suggestions. He shared about the efforts by the State Bank for building the culture of spreading awareness among the business community especially the women business community. He told about some policies of SBP offering the financial services on low mark-up rates. He encouraged the women to participate in economic activities as they were more than 50% of the population and their efforts had a lot of economic affect. Whereas, Mr. Ali Raza Shahid (SBP Sialkot Office) thanked for the remarks & suggestions and gave his presentation on SME Financing in Pakistan, issues & challenged on demand & supply side, SBP Strategic Directions, SBP's

Approach towards SME Finance and Benchmark for 2023 under Policy for Promotion of SME Finance. He further elaborated 9 pillars of Policy for Promotion of SME Finance and also shared the details of SBP's Schemes.

### DEPARTMENTAL COMMITTEE ON MILITARY APPAREL/ MILITARY UNIFORM AND BADGES INDUSTRY



On November 22nd, 2019 Chairman Departmental Committee and Vice President SCCI Ch. Muhammad Jalil Aslam called upon first meeting, wherein he welcomed the members of the Committee. He shared that he had been interacting with DEPO Pakistan for organizing a seminar at Sialkot Chamber which would help the exporters of Military Ceremonial sector knowledge of exhibition. He also shared that the officials of Depo had also contacted him and had shown interest to visit SCCI for seminar and interactive session. He also shared that the Committee would also work on organizing an interactive session, wherein members of Military Ceremonial and Badges Industry would be called upon to educate them on knowledge on IT and online selling.

The Committee members also suggested that Chairman Departmental Committee on SME male should be taken on board for interaction session on IT and E-Commerce. Also, to take Chairman Departmental Committee on Fair and Exhibitions/Delegations to include delegates from Badge Industry in SCCI's Trade Delegation and request TDAP to include Exhibitions related to Military and Badges Industry.

### VISIT OF PROF DR. NOOR MUHAMMAD BUTT AT SIALKOT CHAMBER OF COMMERCE AND INDUSTRY

Mr. Muhammad Ashraf Malik, President SCCI welcomed the son of soil Prof Dr. Noor Muhammad Butt at Sialkot Chamber on November 23, 2019. He said that Prof Dr. Noor Muhammad Butt was a bight student during his study in Sialkot, in Lahore and abroad. He further said that Prof. Dr. N.M Butt had written plenty of research papers on



Nano technology.



Prof Dr. Noor Muhammad Butt Preston Professor of Nano Science & Technology & Chairman thanked the President SCCI for the welcome and said that Iran and Pakistan started working on Nano Technology on same time, but Iran managed to make certain improvement and Pakistan lacked behind. He added that Sialkot Chamber had managed to build Airport, Sialkot Dry port trust and Air Sial, on self-finance basis, and had the capacity of building an institute on Nano Technology, which would add value into the products of Sialkot Industry The meeting was concluded with vote of thanks to the Prof. Dr. Noor Muhammad Butt Preston Professor of Nano Science & Technology & Chairman for visiting Sialkot Chamber of Commerce and Industry.



**MEETING OF DEPARTMENTAL COMMITTEE ON ENVIRONMENTAL PROTECTION**

An introductory meeting of Departmental Committee on Environmental Protection was held at Sialkot Chamber of Commerce and Industry on November the 25th, 2019, wherein Chairman Syed Ahtesham Gilani welcomed the members of the committee and said that he was the convener of the Committee from last 3 to 4 years and the committee was also had a strong liaison with Sialkot Tannery Zone project. He further briefed that the Committee had executive a few CSR projects including Plantation campaign in February 2019 with support of Mian Imran Akbar who himself bought different grown plants and sold on no profit no loss basis to members of

the Committee and citizens of Sialkot. He further shared that the Committee also had the privilege of conducting an award ceremony on Best Environment friendly practicing Factory and Chairman had a chance of visiting renowned names like M/s. Forward Sports and M/s. Awan Sports with a sub-committee in which officers from Environment Protection department participated. He also mentioned that SCCI would share a circulation pertaining to details of prohibited material that were used as igniters in the boiler in leather Industry, by Government of Punjab due to emerging issues SMOG. He further mentioned that the Committee with support of Dr. Maryam Sadiqqa also organized a seminar on Kitchen Gardening and for which Mian Imran Akbar helped in arranging seeds and a colorful packing.



The Chairman Committee Mr. Ahtesham Gilani along with members of the Committee collectively agreed on continuing the same vision of the Departmental Committee on Environmental Protection with support of committee members, District Management, Departments of Government of Punjab in order to play important role for the business community as well as citizen of Sialkot.

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جناب ملک شمس سلیمان، میسر زمل انٹرنیشنل، جناب خرم عظیم خان، سینئر نائب صدر چیئرمین  
جناب سلہریا صاحب، پیڈی کارگو، جناب ماسٹر یعقوب صاحب، بایٹک شاروالے (دائیں سے بائیں)

## JOB WANTED

### **MS.SHUMAILA YOUNAS**

Kotli Loharan East, Sialkot  
Mob: 0303-4745521  
BA+Computer Skills  
Job required as Computer Operator

### **MUHAMMAD ZOHAIB**

Puran Nagar, Paris Road, Sialkot  
Mob: 0340-4815233  
F.Sc + Computer skills with working experience as Computer Operator

### **ALI RAZA IFTIKHAR**

Church Road Sialkot.  
Mob: 0302-8527031  
M.Com+ Experience in Accounts Deptt

### **SUB.MAJ(R) MUHAMMAD AFZAL**

Moh,GhosiaAbad,Pasrur,Sialkot.  
Mob: 0306-7732310  
Intermediate + Experience in Pak Army

### **JAZIB AHMED**

Moh,MubrakPura Sialkot.  
Mob: 0333-4442343  
MBA+ Computer Skills

### **NAVEED KHAN**

Pak Pura Sialkot.  
Mob: 0333-8665848

MBA+ Experience in Export Import Deptt.

### **MALIK HAMZA**

Rang Pura Sialkot. Mob: 0324-6180276  
Matric + Experience as Computer Operator.

### **HAFIZ HAMMAD QURESHI**

Chiti Sheikhan Sialkot.  
Mob: 0344-6353241  
M.A. + Experience as Social Mobilizer

### **ASHAR RAFIQUE**

Khadim Ali Road Sialkot.  
Mob: 0315-4420072  
I.COM+ Experience in Accounts/  
Management

### **ENGR.SHABIR A ANSARI**

Khokhar Town Sialkot.  
Mob: 0300-6103751  
M.A+ Experience in Education Deptt, Staff  
Officer, Admin Department

### **AMIR AYUB**

Aimanabad Road Sialkot.  
Mob: 0322-5620660  
ICS+ Experience in Export Deptt.

### **AHSAN RAZA**

Moh,Gaga Kalan Daska Sialkot.  
Mob: 0306-6126288

MBA(Finance)+ Experience in Accounts

### **SYED WASEEM HUSSAIN**

230-C Zafar Ali Road Sialkot.  
Mob: 0331-6142870  
F.A+ Experience in DHL Company

### **BILAL ABBAS**

Cantt Sialkot. Mob: 0333-8686020  
BBA+ Computer Skills

### **AHMED RAZA**

Chowbara Tehsil Pasrur Distt Sialkot.  
Mob: 0301-4681684  
BS Tech (Mechanical) + Computer  
Skills+ Experience of CNC Machine  
operator

### **Maj(R) MUHAMMAD AKHTAR**

Malik Colony Cantt Sialkot.  
Mob: 0343-6458914  
B.A +LLB + Experience as Admin &  
Security officer

### **MUHAMMAD ASHRAF**

New Adalt garh Sialkot.  
Mob: 0333-2027321  
F.A +Experience in as Army & Driver

## JOB OPPORTUNITY

### **IMPORT MANAGER**

We require a young, energetic and well aware of the following subjects:-

- DTRE
- Manufacturing Bond
- Bank Guarantee
- EOU
- Corel Draw

Minimum Qualification: B.Com  
Experience: 4/5 Years in the relevant field

### **CONTACT PERSON**

Mr. Javed Tahir,  
Manager Account  
Cell # 0321-6836 786  
Tel: 4295422  
E-mail: accounts@unik.com.pk

## CAREER OPPORTUNITY

TUV Global is inviting applications for below mentioned posts:-

**Sales Manager** : No of Posts - 09

**Compliance/QA Manager/Auditors** : No of Posts - 15

- **Qualification:** IT Professional, MBA, BBA, Engineering.
- Experienced or Fresh Graduates.
- For Male/Female

**Note:** We are also offering paid internship.

**Contact:** Iqba Town, Defence Road Sialkot-Pakistan

Mob: 03239614339, 0523572839

Email: avnsys@gmail.com

## JOB OPPORTUNITY

**ACCOUNTANT : 3 YEARS EXPERIENCE**

**STORE KEEPER: 3 YEARS EXPERIENCE**

**H.R. MANAGER: 3 YEARS EXPERIENCE**

### **CONTACT**

[sales@alberta.pk](mailto:sales@alberta.pk)

**ALBERTA SPORTS (PVT) LTD.**  
62-64-66 B Liaquat Ali Road IE Sialkot Pakistan  
(052) 3252522,0321-6165555



## BILATERAL TRADE BETWEEN PAKISTAN AND MEXICO

### SPORTS GOODS کھیلوں کا سامان

HS Codes	Description	2018	2018
950640	Articles & equipment for table tennis	0	03
950651	Lawn tennis rackets	0	02
950659	Squash Rackets	0	02
950662	Inflatable balls	4	32
950669	Balls nes	0	02
950699	Bladders & covers	0	84
<b>Total</b>		<b>4</b>	<b>125</b>

### گلووز اینڈ پروٹیکٹو سامان GLOVES & PROTECTIVE EQUIPMENT

HS Codes	Description	2018	2018
420321	Special Sports	01	03
611610	Gloves, Rubber knitted	02	67
611692	Mittens and Mitts, nes, of cotton, knitted	00	05
611693	Mittens & mitts, nes, of synthetic fibres	00	15
621600	Gloves mittens	00	08
<b>Total</b>		<b>03</b>	<b>98</b>

### آلات جراحی SURGICAL INSTRUMENT

HS Codes	Description	2018	2018
821300	Scissors, tailors shears	0	20
821420	Manicure or pedicure	2	22
901831	Syringes	0	64
901839	Suction catheter	0	668
901849	Dental instruments	1	58
901890	Anesthesia Apparatus	4	1638
902300	Instruments, models for demonstration	0	50
820320	Pliers, pincers, Tweezers	0	04
821192	Other knives	0	14
<b>Total</b>		<b>07</b>	<b>2587</b>

### شوز اینڈ سیڈلری SHOES & SADDLERY

HS Codes	Description	2018	2018
640411	Canvess or Textile footweares rubber sole	0	464
640419	Footwear with outer soles of rubber/plastics	0	83
420500	leather footweares with PU/PVC/TPR upper	0	176
640299	Synthetic footweares PU/PVC/Rubber sole	0	198
830249	Base metal mountings, similar, articles	0	119
732690	Articles of iron or steel	0	2480
820559	Hand tools, incl. glaziers' diamonds,	0	71
640391	Footwear with outer soles of Rubber etc,	0	51
<b>Total</b>		<b>0</b>	<b>3642</b>

All values are in Million US \$

Ref: itc.com

### سپورٹس ویئر SPORTS WEARS

HS Codes	Description	Pakistan Exports to Mexico	Mexico Imports from the World
		2018	2018
611211	Track suits (cotton/knitted)	0	01
611212	Track suits (synthetic fiber/knitted)	0	18
611241	Female swimwear of synthetic fibres	0	35
610510	Polo shirts (cotton/knitted)	1	75
<b>Total</b>		<b>01</b>	<b>129</b>

### کنٹری / کراکری CUTLERY & CROKERY

HS Codes	Description	2018	2018
821191	Table knives	0	07
761510	Table, kitchen articles	0	81
821520	Other sets of assorted articles	0	08
821599	Spoons, forks	0	13
<b>Total</b>		<b>0</b>	<b>109</b>

### بیجز BADGES

HS Codes	Description	2018	2018
580710	Woven bad	0	10
581010	Embriodery without visible ground	0	01
581092	Embriodery of man made fiber	0	22
581099	Embriodery of other textile materials	0	01
<b>Total</b>		<b>0</b>	<b>32</b>

### آلات موسیقی MUSICAL INSTRUMENTS

HS Codes	Description	2018	2018
920590	Other wind instruments	0	05
920600	Percussion musical inst.	0	06
920510	Brass Wind instruments	0	02
920110	upright pianos	0	02
920120	Grand pianos	0	02
920290	String musical instruments nes	0	10
920210	other string instruments	0	02
920930	Musical instr. Strings	0	03
<b>Total</b>		<b>0</b>	<b>32</b>

### چمڑے کی مصنوعات LEATHER PRODUCTS

HS Codes	Description	2018	2018
420100	Saddlery & harness	0	09
420310	Jackets	0	12
420330	Belts & bandolie	0	21
640411	sports wear	0	466
640419	Footwear with outer Soles of Rubber	0	83
640510	Footwear	0	07
<b>Total</b>		<b>0</b>	<b>598</b>

**EMBASSY OF PAKISTAN IN MEXICO CITY, MEXICO**

**Ambassador:** Mr. Tasawar Khan  
**Address:** Boulevard de los Virreyes 1015, Col. Lomas de Chapultepec, Seccion V, Mexico City  
**Tel:** (+52-55) 5203-3636  
**Fax:** (+52-55) 5203-9907  
**Email:** parepmexico@mofa.gov.pk  
**Website:** www.mofa.gov.pk/mexico/

**CONSULATE OF PAKISTAN IN GUADALAJARA, MEXICO**

**Head:** Mr. Mark James McGuinness Capwell, Honorary Consul  
**Address:** Gómez de Mendiola No. 498-2, Sector Libertador 44730, Guadalajara, Mexico  
**Tel:** (+52) (33) 3653-0561  
**Fax:** (+52) (33) 3653-0561  
**Email:** pakistanconsulateguadalajara@yahoo.com.mx

**LIST OF TRADE FAIRS & EXHIBITIONS****MODAMA GUADALAJARA**

**Venue:** Verde Valle, Guadalajara, Jalisco, Mexico  
**Date:** 2020 (Dates are not announced)  
**Sector:** Leather Goods, Shoes & Footwear  
**Website:** http://www.modama.com.mx/

**ANPIC LEÓN DE LOS ALDAMAS**

**Venue:** Poliforum León, Guanajuato, Mexico  
**Date:** 20-22 May, 2020  
**Sectors:** Leather Goods, Shoes & Footwear  
**Website:** http://anpic.com/

**EXINTEX PUEBLA**

**Venue:** Exhibition Center-City of Puebla, Mexico  
**Date:** 2020 (Dates are not announced)  
**Sectors:** Clothing, Textiles and Related Products  
**Website:** http://exintex.com/

**HEAT TREAT QUERÉTARO CITY**

**Venue:** Querétaro City, Mexico  
**Date:** 03-05 March, 2020  
**Sectors:** Machine Construction, Raw materials  
**Website:** https://www.asminternational.org/

**SAPICA**

**Venue:** Leon- Mexico  
**Date:** 03 - 06 Mar 2020  
**Sectors:** Shoe, footwear production techniques, and innovative products.  
**Website:** https://sapica.com/?lang=en

**EXPO MED**

**Venue:** Centro Citibanamex, Mexico City, Mexico  
**Date:** 09 - 11 Jun 2020  
**Sectors:** Medical Equipment  
**Website:** https://expomed.com.mx/

لاہور میں اعزازی توفصلیٹ جنرل قائم کئے گئے۔ ستمبر 2015ء میں میکسیکن سینٹ نے دونوں ممالک کے درمیان قائم 60 سالہ سفارتی تعلقات کی تکمیل پر "ویک آف پاکستان" کے نام سے ایک یادگار ویک منایا اور دونوں ممالک کے درمیان مختلف معاہدوں پر دستخط بھی ہوئے۔ 2008ء میں میکسیکن سیکریٹریٹ برائے زراعت، لائیو سٹاک، رورل ڈیولپمنٹ، فٹریز اینڈ فوڈ اور میکسیکو میں چاول کی برآمدی کیلئے پاکستانی وزارت قومی فوڈ سیکورٹی اینڈ ریسرچ اور 2015ء میں سائنس اور ٹیکنیکی تعاون سے متعلق مفاہمت کی یادداشت پر دستخط ہوئے۔ 2018ء کے اعداد و شمار کے مطابق دونوں ممالک کا تجارتی حجم تقریباً 268 ملین امریکی ڈالر تھا۔ پاکستان۔ میکسیکو سے پلاسٹک انڈسٹریل ٹیوب اور آٹوموٹو پارٹس درآمد کرتا ہے جبکہ پاکستان کی جانب سے ٹیکسٹائل، چاول، کاٹن اور سرجیکل انسٹرومنٹس میکسیکو میں برآمد کئے جاتے ہیں۔ پاکستان میکسیکو کا 67 واں بڑا عالمی تجارتی شراکت دار ہے جبکہ میکسیکو بالترتیب پاکستان کا 49 واں بڑا عالمی تجارتی پارٹنر ہے۔

**سیالکوٹ کی تیار کردہ مصنوعات کی میکسیکن مارکیٹ میں کھپت کے مواقع**

میکسیکو اور پاکستان درمیان 268 ملین ڈالر کا تجارتی حجم دونوں ممالک کے تجارتی حجم کی صحیح ترجمانی نہیں کرتا۔ اس کے برعکس اگر دونوں ممالک خصوصاً میکسیکو کی دنیا کے ساتھ ہونے والی تجارت کا جائزہ لیا جائے تو سیالکوٹ کی تیار کردہ برآمدی مصنوعات جن میں سپورٹس گڈز، سپورٹس ویئرز، ٹیکسٹائل گارمنٹس، کپڑا، چاول اور سرجیکل انسٹرومنٹس سمیت دیگر غیر روایتی مصنوعات کی میکسیکن مارکیٹ میں کھپت کے بہت سے مواقع موجود ہیں۔ ضرورت اس امر کی ہے کہ ہم بہترین طریقہ مارکیٹنگ کو اپناتے ہوئے میکسیکن مارکیٹ میں اپنی ساکھ کو بہتر بنائیں اور وہاں منعقدہ بین الاقوامی تجارتی میلوں میں شمولیت اختیار کریں، علاوہ ازیں سنگل کٹری ایگزیکٹویشن کا انعقاد، تجارتی وفد کی روانگی اور B2B میٹنگز کا اہتمام بنیادی کردار ادا کر سکتا ہے۔ اس کے علاوہ میکسیکو میں قائم پاکستانی ہائی کمیشن بھی دونوں ممالک کے درمیان تجارتی روابط میں اضافہ کیلئے برآمد کنندگان کی معاونت کر سکتا ہے۔

**IMPORTANT CONTACTS****CONSULATE OF MEXICO IN LAHORE, PAKISTAN**

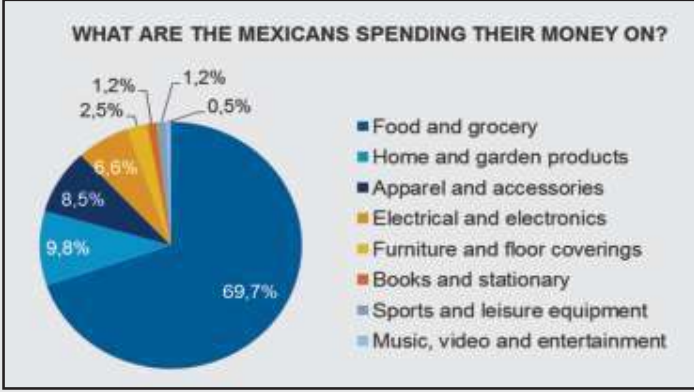
**Consul:** Mr. Faisal Munir Chaudhary  
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 (+92) (42) 357-590-36-39  
**Fax:** (+92) (42) 357-590-39  
**Email:** lahoreconsul@gmail.com  
 faisal@tapl.com.pk

**CONSULATE OF MEXICO IN KARACHI, PAKISTAN**

**Consul:** Mr. Sultan Ali Lakhani  
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**Tel:** (+92) (21) 3569 8475  
**Fax:** (+92) (21) 3568 3410 (+92) (21) 3568 4336  
**Email:** sjh@cyber.net.pk



نمایاں انڈسٹریز میں فوڈ اینڈ بیورٹج، تمباکو، کیمیکلز، آئرن اینڈ سٹیل، پٹرولیم، معدنیات، ٹیکسٹائل، کپڑا، موٹر گاڑیاں، الیکٹرانکس اور سیاحت شامل ہیں۔ فارن reserves کے اعتبار سے یہ دنیا کا 14 بڑا ملک ہے۔ اس کے فارن reserves اور سونے کے ذخائر کی مالیت 175.3 بلین ڈالر کے برابر ہیں۔



2017 کے اعداد و شمار کے مطابق اس کا کل برآمدی حجم 409.8 بلین امریکہ ڈالر تھا، اس کا سب سے بڑا برآمدی شراکت دار امریکہ ہے جو کل برآمدات کا 79.9 فیصد ہے۔ اس کی نمایاں برآمدات میں تیار مصنوعات، الیکٹرانکس، گاڑیاں اور آٹو پارٹس، آئل و آئل مصنوعات، سلور، پلاسٹک، فروٹ، ہنریاں، کافی، کاٹن شامل ہیں۔ میکسیکو چاندی تیار کرنے والا سب سے بڑا ملک ہے۔ میکسیکو کی درآمدات کا حجم 420.8 بلین ڈالر ہے، اس کی نمایاں درآمدات میں نیٹ ورکنگ مشینیں، سیٹل مل مصنوعات، زرعی مشینری، الیکٹرانک آلات، آٹو موٹو پارٹس، ایئر کرافٹس و پوزہ جات، پلاسٹک، قدرتی گیس، آئل مصنوعات شامل ہیں۔ اس کے نمایاں درآمدی شراکت داروں میں امریکہ (46.6 فیصد)، چائنا (17.7 فیصد) اور جاپان (4.3 فیصد) ہیں۔ میکسیکو کی تیزی کے ساتھ ترقی کی منازل طے کرتی معیشت کو دیکھ کر معاشی ماہرین کا کہنا ہے کہ اگر اس کی ترقی اسی تناسب سے جاری رہی تو 2050ء تک میکسیکو ممکنہ طور پر دنیا کی پانچویں بڑی معیشت بن سکتا ہے۔



میکسیکو نے قیام پاکستان کے فوراً بعد پاکستان کو بطور ایک آزاد اور خود مختار ریاست تسلیم کر لیا۔ 19 جنوری 1955ء میں پاکستان اور میکسیکو کے درمیان باقاعدہ سفارتی تعلقات کا آغاز ہوا۔ مئی 1974ء میں پاکستان نے میکسیکو میں اپنی ایجنسی قائم کی جبکہ 2007ء میں میکسیکو نے اسلام آباد میں اپنی ایجنسی قائم کی جس کو 2009ء میں بند کر کے کراچی اور

میکسیکو دنیا میں چھٹا سب سے بڑا تیل پیدا کرنے والا ملک ہے، یہ روزانہ کی بنیاد پر 3.7 بلین بیرل تیل نکالتا ہے۔ تیل، صنعتی برآمدات، تیار شدہ سامان الیکٹرانکس، بھاری صنعت کے بعد میکسیکو جی ڈی پی میں امریکہ میں کام کرنے والے میکسیکن شہریوں کی ترسیلات زر بھی شامل ہیں جو 20 بلین امریکہ ڈالر کے برابر ہیں۔ میکسیکو میں ہنرمندوں کی تعداد 54.51 بلین افراد پر مشتمل ہے۔ جن میں سے 13.4 فیصد زراعت، 24.1 فیصد انڈسٹری اور 61.9 فیصد حصہ خدمات کے شعبہ سے وابستہ ہے۔



1994 میں شمالی امریکہ کے ساتھ آزاد تجارتی معاہدہ NAFTA کے عمل میں آنے کے بعد میکسیکو کی مینوفیکچرنگ انڈسٹری نے تیزی سے ترقی کی۔ میکسیکو امریکہ کی دوسری بڑی برآمدی منڈی اور درآمد کا تیسرا سب سے بڑا ذریعہ۔ 2017ء میں سامان اور خدمات میں دوطرفہ تجارت کا حجم \$623 بلین سے زیادہ تھا۔ میکسیکو کے 46 ممالک کے ساتھ آزادانہ تجارت کے معاہدے ہیں اس نے 90 فیصد سے زائد تجارت کو آزاد تجارتی معاہدوں کے تحت رکھا ہے۔ میکسیکو کی معاشی نمو سالانہ اوسط 2 فیصد ہے۔ اس کی سالانہ فی کس آمدنی 19,900 ڈالر ہے۔ زرعی اجناس میں کئی، گندم، سویا بین، چاول، کاٹن، فروٹ، ٹماٹر، گوشت، پولٹری، ڈیری مصنوعات اور لکڑی شامل ہیں۔ چاکلیٹ، مکئی اور مرچ سب سے پہلے میکسیکو نے دنیا میں متعارف کروائیں۔ مزید برآں نمک پیدا کرنے میں یہ ملک دنیا بھر میں پہلے نمبر پر ہے، یہاں روزانہ کی بنیاد پر تقریباً 75 لاکھ ٹن نمک پیدا کرتا ہے۔ میکسیکو کی

جس نے اولمپک کھیلوں کی میزبانی کی۔ میکسیکو سٹی میں قائم "پلازہ میکسیکو" بل فائننگ کا دنیا میں سب سے بڑا "بل رنگ" ہے جہاں 45 ہزار افراد کے بیٹھنے کی جگہ موجود ہے۔

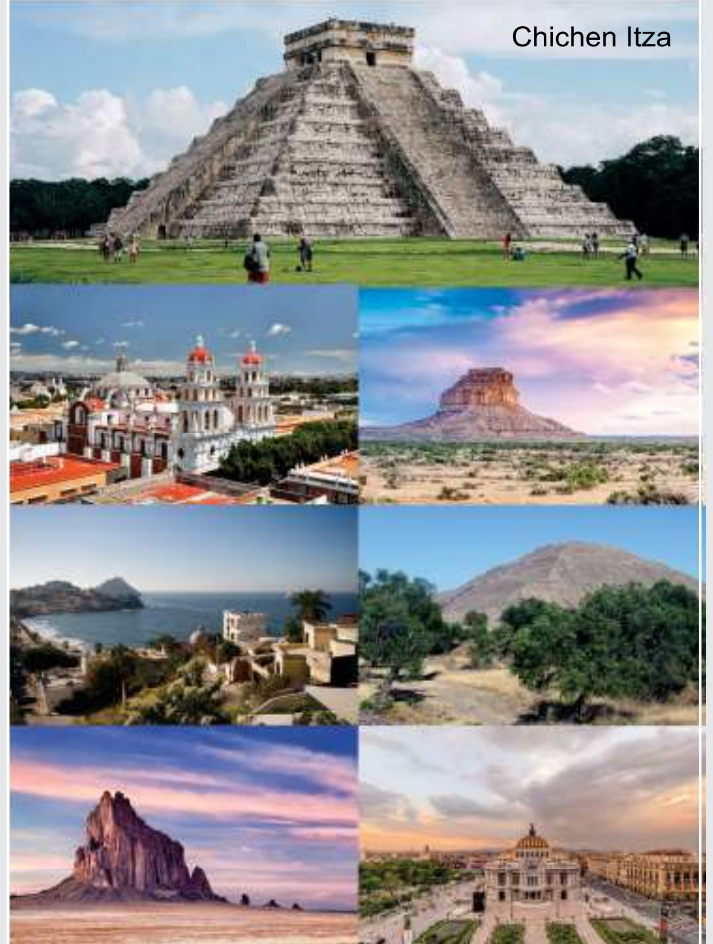


### معیشت

میکسیکو ایک اعلیٰ متوسط آمدنی والا ملک ہے۔ میکسیکو جی ڈی پی کے اعتبار سے دنیا کا 15 واں امیر ترین ملک ہے، بین الاقوامی قوت خرید کے لحاظ سے یہ 11 ویں نمبر پر ہے اور یہ دنیا کی ابھرتی ہوئی عالمی طاقت کے طور پر جانا جاتا ہے۔ اپریل 2018ء کے اعداد و شمار کے مطابق مجموعی ملکی پیداوار 1.15 ٹریلین امریکی ڈالر ہے اور اس ملک کا جی ڈی پی حجم 2.45 ٹریلین امریکی ڈالر ہے۔ 2016ء میں اس کی شرح نمو 2.9 فیصد تھی۔ گزشتہ 2 دہائیوں کے دوران میکسیکن معیشت میں زراعت 4 فیصد، صنعت 33 فیصد (زیادہ تر آٹوموٹو، تیل اور الیکٹرانکس شامل ہیں) اور سروس سیکٹر کا حصہ 63 فیصد (مالی خدمات اور سیاحت) ہے۔ مجموعی طور پر میکسیکو برازیل کے بعد دنیا کی کس مجموعی آمدن کے اعتبار سے لاطینی امریکہ کا دوسرا بڑا ملک ہے۔

میکسیکو کی الیکٹرانکس انڈسٹری نے پچھلی دہائی میں کافی ترقی کی ہے۔ چین، امریکہ، جاپان، کوریا اور تائیوان کے بعد میکسیکو دنیا کی چھٹی بڑی الیکٹرانکس صنعت کا مالک ہے۔ میکسیکو ریاست ہائے متحدہ امریکہ کو الیکٹرانکس برآمد کرنے والا سب سے بڑا ملک ہے۔ 2011ء میں 71.4 بلین ڈالر مالیت کی الیکٹرانکس مصنوعات برآمد کیں۔ میکسیکن الیکٹرانکس انڈسٹری میں ٹیلی ویژن، ڈسپلے، کمپیوٹرز، موبائل فونز، سرکٹ بورڈ، سیسی کنڈیکٹر، الیکٹرانک آلات، مواصلاتی آلات اور LCD ماڈیولز شامل ہیں۔ میکسیکو شمالی امریکہ میں شامل ممالک میں سب سے زیادہ گاڑیاں بھی تیار کرنے والی ملک ہے۔ بگ تھری (جنرل موٹرز، فورڈ اور کرسلر) 1930ء کی دہائی سے یہاں کام کر رہے ہیں جبکہ ووکس وگن اور نسان نے اپنے پیداواری پلانٹ 1960ء کی دہائی میں یہاں لگائے تھے۔ اس کے علاوہ Kia موٹرز نے ایک بلین ڈالر کی سرمایہ کاری سے میکسیکو کے شہر نیویوون میں اپنے پیداواری یونٹ قائم کیا۔ کچھ عرصہ پہلے Audi، بی ایم ڈبلیو اور مرسدیز نے بھی اپنے پلانٹس میکسیکو میں لگائے ہیں۔

ہے، اس کے علاوہ یورپ ایشیا اور لاطینی امریکی ممالک سے لوگ سیاحت کی غرض سے میکسیکو آتے ہیں۔ 2018ء میں یہ دنیا کا چھٹا سب سے زیادہ وزٹ کیا جانے والا ملک تھا، تقریباً 39 ملین بین الاقوامی سیاح یہاں سیاحت کی غرض سے آئے۔ میکسیکو یونیسکو کے عالمی ثقافتی ورثہ سائٹس کی تعداد کے اعتبار سے امریکہ میں پہلے اور دنیا بھر میں ساتویں نمبر پر ہے۔ میکسیکو کے نمایاں سیاحتی مقامات میں Mexico Beach، Puerto Vallarta، Mexico، Teotihuacan، Historic Morelia، Oaxaca، Merida، Taxco، Copper Canyon، Guanajuato، Puebla اور غیرہ شامل ہیں۔ دنیا کا ساتواں عجوبہ Chichen Itza (ایک ظالم تہذیب کی یادگار) بھی میکسیکو میں ہے۔ یہ مایا انڈین لوگوں کی عبادت گاہ ہے جو انہوں نے اپنے دیوتاؤں کیلئے تعمیر کر رکھی تھی۔ یہ عمارت ایک کمپلیکس پر مشتمل ہے اس کا رقبہ 2X3.2 کلومیٹر ہے۔



### کھیل

میکسیکو کا سب سے مشہور کھیل فٹبال ہے، دیگر نمایاں کھیلوں میں بیس بال، باسکٹ بال، بل فائننگ، بانسنگ وغیرہ شامل ہیں۔ 1970 اور 1986ء میں دو مرتبہ فیفا (فٹبال) ورلڈ کپ کی میزبانی کا شرف بھی اس ملک کو حاصل ہے مزید برآں یہ لاطینی امریکہ کا پہلا ملک ہے



**ECONOMIC INDICATORS (2017)**

GDP	\$19,900 (Per Capita)
GDP -	\$2.463 Trillion (purchasing power parity)
GDP	2% (real growth rate)
GDP - Composition by Sector	Agriculture: 3.6% Industry: 31.9% Services: 64.5%
Agriculture - products	Corn, Wheat, Soybeans, Rice, Beans, Cotton, Coffee, Fruit, Tomatoes; Beef, Poultry, Dairy Products; Wood Products
Industries	Food And Beverages, Tobacco, Chemicals, Iron And Steel, Petroleum, Mining, Textiles, Clothing, Motor Vehicles, Consumer Durables, Tourism
Exports	\$409.8 billion
Exports - commodities	Manufactured Goods, Electronics, Vehicles And Auto Parts, Oil And Oil Products, Silver, Plastics, Fruits, Vegetables, Coffee, Cotton; Mexico is the World's Leading Producer Of Silver
Exports - partners	US 79.9% and other.
Imports	\$420.8 billion
Imports - commodities	Metalworking Machines, Steel Mill Products, Agricultural Machinery, Electrical Equipment, Automobile Parts For Assembly and Repair, Aircraft, Aircraft Parts, Plastics, Natural Gas and Oil Products
Imports - partners	US 46.4%, China 17.7%, Mexico 4.3% and other.
Ref: <a href="https://www.cia.gov">https://www.cia.gov</a>	

**سیاحت**

میکسیکو اپنے خوبصورت ساحل سمندر، قدرتی نظاروں، صحراؤں، قدرتی جنگلوں اور دلکش پہاڑوں کی بدولت دنیا میں اپنا ایک منفرد مقام رکھتا ہے۔ پورے ملک میں پھیلے ہوئے تاریخی یادگار کھنڈرات سیاحوں کو میکسیکو کا رخ کرنے کیلئے مجبور کر دیتے ہیں۔ ورلڈ ٹو رازم آرگنائزیشن کے اعداد و شمار کے مطابق میکسیکو امریکہ کے بعد لاطینی امریکی ممالک میں سب سے زیادہ وزٹ کیا جانے والا ملک ہے۔ قابل ذکر مقامات میں میسوامریکن کھنڈرات، ثقافتی تہوار، نوآبادیاتی شہر، فطرت کے ذخائر اور ساحل سمندر کے رزٹ قابل ذکر ہیں۔ میکسیکو میں دسمبر اور موسم گرما کے وسط کے ایام سیاحت کیلئے اہم تصور کئے جاتے ہیں۔ 2017ء میں میکسیکو سیاحت کے شعبہ میں سب سے زیادہ آمدنی کمانے والے تمام ممالک کی فہرست میں 15 ویں نمبر پر تھا۔ سیاحوں کی اکثریت ریاست ہائے متحدہ امریکہ اور کینیڈا سے آتی

میکسیکو کی خارجہ پالیسی کا بنیادی ستون بین الاقوامی قوانین کا احترام، ریاستوں کی خود مختاری اور آزادی اور دوسرے ممالک کے اندرونی مسائل میں عدم مداخلت کی پالیسی ہے۔ تنازعات کے پر امن حل اور بین الاقوامی تنظیموں میں فعال شرکت کے ذریعہ اجتماعی سلامتی کو فروغ دینا ہے۔ میکسیکو متعدد بین الاقوامی تنظیموں کا بانی رکن ہونے اور معاشی استحکام کے پیش نظر ایک علاقائی طاقت کے طور پر جانا جاتا ہے۔ میکسیکو کے دنیا بھر میں موجود 176 ممالک کے ساتھ سفارتی تعلقات قائم ہیں۔ اقوام متحدہ کا بانی ممبر ہونے کے علاوہ 17 سے زائد بین الاقوامی فورم / تنظیموں کا سرگرم رکن ہے۔ جن میں محصولات اور تجارت سے متعلقہ معاہدہ GATT (ورلڈ ٹریڈ آرگنائزیشن (WTO))، جی 8+5، جی 20، پیسیفک الائنس ٹریڈ بلاک (PATB)، انٹرا امریکن سسٹم، ایشیاء پیسیفک اکنامک کارپوریشن (APEC)، اکنامک کوآپریشن اینڈ ڈویلپمنٹ (OECD)، NAFTA، ٹریڈی آف Tlatelolco وغیرہ شامل ہیں۔

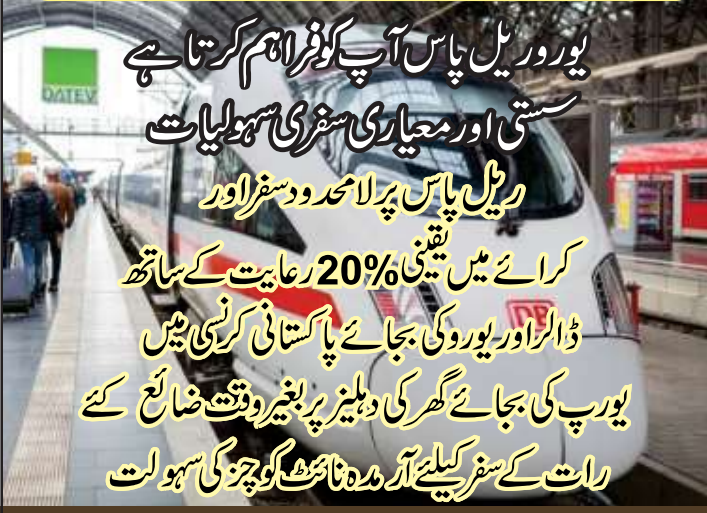
**DEMOGRAPHICS**

Country	United Mexican States
Location	North America, bordering the Caribbean Sea and the Gulf of Mexico, between Belize and the United States and bordering the North Pacific Ocean, between Guatemala and the United States
Capital City	Mexico City (Ciudad de Mexico)
Government	Federal Presidential Republic
Population	125,959,205 (July 2018 est.)
Area	total: 1,964,375 sq km
Natural Resources	Petroleum, Silver, Antimony, Copper, Gold, Lead, Zinc, Natural Gas, Timber
Urbanization	80.4% of total population (2019)
Nationality	Mexican(s)
Ethnic groups	Mestizo (Amerindian-Spanish) 62%, predominantly Amerindian 21%, Amerindian 7%, other 10% (mostly European) (2012 est.)
Religions	Roman Catholic 82.7%, Pentecostal 1.6%, Jehovah's Witness 1.4%, other Evangelical Churches 5%, other 1.9%, none 4.7%, unspecified 2.7%
Languages	Spanish, Spanish and indigenous languages and unspecified.
Ref: <a href="https://www.cia.gov">https://www.cia.gov</a>	





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ISO 27001	Information Security Management System
ISO 29001	Quality Management Oil & Gas
ISO 22301	Business Continuity Management System
ISO 50001	Energy Management Systems

FSSC	Food Safety System Certification
HACCP	Hazard Analysis & Critical Control Point
BSCI	Business Social Compliance Initiative
SEDEX	Supplier Ethical Data Exchange
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