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# THE SIALKOT CHAMBER OF COMMERCE & INDUSTRY

ایوان صنعت و تجارت سیالکوٹ



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معزز اراکین چیئرمین!

السَّلَامُ عَلَیْكُمْ وَرَحْمَةُ اللّٰهِ وَبَرَکَاتُهَا

ایک سال پہلے جب ہم نے اپنے tenure کا آغاز کیا اس وقت ملکی معیشت شدید دباؤ کا شکار تھی، ملکی برآمدات میں مسلسل کمی ہو رہی تھی، حکومت کی جانب سے یوٹیلیٹی بلز اور نئے ٹیکسز کے نفاذ کی وجہ سے کاروباری سرگرمیاں جمود کا شکار ہو چکی تھیں۔ ان تمام تر مسائل و مشکلات کے باوجود ہم نے سیالکوٹ کی انڈسٹری کی فلاح و ترقی اور تجارت کے فروغ کیلئے ہر ممکن کوشش کی۔ ہم نے کاروباری برادری کے مسائل کے حل، تجارت کے فروغ اور حکومتی تجارتی پالیسیز میں انڈسٹری کی بہتری اور آسانی کیلئے ہر ممکن کوشش کی۔ ہم نے "Ease of doing Business" کے حوالہ سے حکومت کو 14 اہم اور قابل عمل گزارشات پیش کیے تاکہ کاروباری ترقی کی راہ میں حائل رکاوٹوں کا خاتمہ ممکن ہو سکے، ایکسپورٹ پراسیسنگ زون (EPZ) کی بحالی اور نئی اصلاحات کے حصول، سیالکوٹ میں پیش اکتناک زون کے قیام، سیالکوٹ ٹینری زون کیلئے 77 کروڑ کی خطیر رقم کی منظوری، DLTL کے 1 ارب 67 کروڑ روپے کے کلیمز کی ادائیگی، سویڈش یونیورسٹی پراجیکٹ کی بحالی، خواجہ ذکاء الدین ٹرسٹ کے تحت ایک کروڑ 97 لاکھ روپے کی خطیر رقم کی مستحق افراد اداروں میں تقسیم، چیئرمین کیلئے چاند ویزا کی خصوصی سہولت کا اجراء، گولڈن ٹرائی ایجنٹ کنسل کے قیام، SRO:327 میں ایکسپورٹرز کو زیوریننگ کی سہولت مہیا کرنے اور وفاقی حکومت کی جانب سے ڈیوٹی ٹریف میں خاطر خواہ کمی جیسے اہم اقدامات شامل ہیں۔ مزید برآں ہم نے اس سال بھی چیئرمین کی capacity building اور productivity میں اضافہ کیلئے "Lean Management" اور "Six Sigma" جیسے اہم موضوعات سمیت دیگر کئی اہم موضوعات پر پاکستان کے بہترین کنسلٹنٹ کے اشتراک سے مختلف سیمینارز و ٹریننگ ورکشاپس کا بھی اہتمام کیا۔

مجھے یہ کہتے ہوئے دلی راحت اور خوشی محسوس ہو رہی ہے کہ میری ٹیم نے چیئرمین کے اغراض و مقاصد کو آگے بڑھانے اور آپ سب کے مسائل بلا امتیاز حل کروانے میں کوئی کمی نہیں چھوڑی۔ میں سمجھتا ہوں کہ میں اور میری ٹیم نے ذاتی مصروفیات کو بالائے طاق رکھتے ہوئے اس ایوان کے امور کی انجام دہی کو ہمیشہ فوقیت دی۔ ہم نے ہر فورم اور ہر سطح پر آپ کے مفادات کی نگہداشت کی ہے۔ میں آپ کو یقین دلاتا چلوں کہ آپ کا چیئرمین اور اس کی قیادت اپنے ممبران اور انڈسٹری کے فروغ، نئی تجارتی منڈیوں تک رسائی، ممبران کی آگاہی اور ان کے حقوق کیلئے ہر ممکن کوششیں آئندہ بھی جاری و ساری رہے گا تاکہ اس شہر کی بزنس کمیونٹی کا نام پاکستان سمیت دنیا بھر میں نمایاں رہے۔ میں اپنے تمام دوست احباب، سینئرز اور گروپ لیڈران کا تہ دل سے مشکور ہوں جن کی رفاقت اور مشورات مجھے ہمیشہ دستیاب رہی۔ میں چیئرمین کو یقین دلاتا چاہتا ہوں کہ آئندہ بھی جب اور جہاں میری ضرورت ہوں مجھے ہمیشہ اپنے ساتھ پائیں گے۔

والسلام

خواجہ مسعود اختر (ستارہ امتیاز)

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ایوان صنعت و تجارت سیالکوٹ





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## نوائے داؤد



وطن میں محصور چیختی ہے  
 پچا لو مجھ کو میرے خدایا  
 یہ کس نے کلیاں مسل کے رکھ دیں  
 جہاں میں ارزاں ہے خونِ انساں  
 ستم گروں کو کوئی تو روکے  
 کسی سے اُمید کیوں لگائیں  
 حیاتِ مسلم کی بے توقیری  
 سنا ہے جنت نشاں ہے وادی  
 بنا ہے کشمیر خون کا دریا  
 شہیدو! جنت میں تم کو اعلیٰ  
 اسیر بیٹی پکارتی ہے  
 کہ ناؤ گرداب میں پھنسی ہے  
 فضائے گلشن تڑپ رہی ہے  
 مگر جو گولی ہے، قیمتی ہے  
 فلک نے بھی آنکھ موندلی ہے  
 ضمیر عالم پہ خامشی ہے  
 امیر مسلم نے بڑھ کے کی ہے  
 سموم دوزخ کی پر چلی ہے  
 لہو لہو ہند کی گلی ہے  
 علیٰ کی ہمسائیگی ملی ہے

مٹا دو ہندوستان کو شیرو

نوائے داؤد اب یہی ہے

داؤد احمد چٹھہ ایم اے

سابق صدر

سیالکوٹ چیمبر آف کامرس اینڈ انڈسٹری

# Monthly Activities of Sialkot Chamber

## AWARENESS SEMINAR ON "CYBER SECURITY" BY CATALYIC CONSULTING (PVT) LTD.



Seminar was held on July 02, 2019 at SCCI. Mr. Omer Khalid, Chairman Departmental Committee on Media/ Cybercrime welcomed the team from Catalytic Consulting Pvt. Ltd., Lahore and mentioned that the hackers were targeting the businessmen's email/ domains repeatedly in recent years. He informed that the most commonly used hacking methodology was "Man in the middle attack" prevailing in the Industry of Sialkot. He further added that businessmen were not much aware about cyber-security; they might be functioning on a very small scale with limited resources and were unable to equip themselves with the necessary protection in the said regard. He shared that Sialkot Industry needed a solution that was not much expensive, was easy to be learned and was able to concentrate on the emerging Cyber issues being faced.

Mr. Farhan Mirza, CEO of Catalytic Consulting Pvt Ltd briefed about the company and its notable projects. Mr. Bilal Islam, Marketing Manager shared that annually US\$ 400 Billion were lost in the Cyber Crime activities; the cracked software and patches used by the businesses were a big gap in the security of their operations. He shared that Catalytic Consulting Pvt Ltd was determined to provide the free of cost penetration testing. He said that a thorough study of the challenges being faced by the industry would help the firm to make estimation about the reduced cost and better security services provided. He mentioned that major security threats were hacking, viruses, malware, ransomware, password hijacking. Moreover, he said that Cyber Crimes included illegal access and interception, system interference, misuse of devices and frauds. Furthermore, the benefit of

using cyber security was to eliminate the risk and safeguard the information, it also helped in understanding the vulnerabilities.

## DEPARTMENTAL COMMITTEE ON FAIR & EXHIBITION/ DELEGATIONS



Meeting of Departmental Committee on Fairs & Exhibition/Delegation was held on July 10, 2019 at Sialkot Chamber under the leadership of Mr. Muhammad Sarfraz Butt Chairman Committee. He welcomed & congratulated the delegates of Surgical Specific Trade Delegation to China. He gave the detail working of the committee regarding the collaboration with Embassy and he had persuaded the Embassy of Pakistan in China, through meeting with the Ambassador and requested him to facilitate Sialkot Chamber. Sialkot Chamber would also help them to arranging the meetings of the delegates with clients of their choice. He also told that Commercial Counsellor had further referred them to Pakistan-China Joint Chamber of Commerce and Industry, who would help in arranging Business to Business meetings of the delegates since his health could not allow him to work, and he was on leave. Mr. Umer Khalid, Mr. Khaliq Mehmood Mughal and other members appreciated the Chairman, discussed the concerns and shared their suggestions regarding the China Delegation; After detailed discussion and due deliberation, the Committee had decided the matters e.g. Visa Application, meetings with Commercial Section & Consulates of Pakistan etc.

## DEPARTMENTAL COMMITTEE ON ENGINEERING

Meeting of Departmental Committee on Engineering was held on July 12, 2109. Mr. Zahid Hussain Mughal, Chairman chaired the meeting. He welcomed all the members and shared these immature measures of the



Government would create un-employment and uncertainty in the society. Mr. Ikram ul Haq, Chairman Departmental Committee on Surgical/ Dental/ Veterinary/ Personal Care thanked and discussed the tax related policies of current Government; he further said that new Tax regime was very complex due which the industry would face double taxation. Sialkot Industry exported 60 percent of the world's demand of Surgical and Dental instruments. He further said that new policies of the Government would create uncertainty and would severely affect the Cottage Industry.

The house unanimously rejected the new tax regime imposed on the Sialkot Industry and condemned the implications faced by Forging, Auto part and Machine Manufacturing sector of Daska Industry by Taxes and Harassment being faced by the Industrial due to Tax Raid of FBR.

#### **VISIT OF H.E. MR. IWAN SUYUDHIE AMRI, AMBASSADOR OF REPUBLIC OF INDONESIA**



His Excellency Mr. Iwan Suyudhie Amri, Ambassador of the Republic of Indonesia to Pakistan and honorable Officials of the Embassy had visited the Sialkot Chamber on July 12, 2019. Mr. Waqas Akram Awan, Senior Vice President SCCI welcomed the distinguished guests and members of this Chamber. Indonesia, the largest populated country in the Islamic world, was a true friend of Pakistan; both Islamic countries were striving for worldwide peace, promoting tolerance, fighting to get rid of terrorism, extremism and endeavoring to settle problems and differences by peaceful means and dialogues. Pakistan and Indonesia were committed and making joint efforts towards promotion of bilateral relations especially the trade. Therefore, in order to overcome the problems for progressive development in every sector, it was important to collaborate and develop a coordinated approach and strategy for the betterment of the people of the two brotherly countries. As per the

Ministry of Commerce, Pakistan, total trade volume between the two countries in FY 2017-18 was USD 2.8 (B) with balance of trade strongly in favor of Indonesia. However, there was a lot of potential to increase this volume of trade. He also suggested a few measures for the expansion of trade between the two countries. He shared that Sialkot Chamber of Commerce & Industry was the representative body of the Private Sector of Sialkot and was greatly contributing in the economic development of the country.



H.E. Mr. Iwan Suyudhie Amri, Ambassador thanked and shared the history of Indonesia and told about the Government to Government and cultural relations of both brotherly countries; he mentioned the "Army to Army" and "Navy to Navy" interactions & bilateral relations of Indonesia & Pakistan. He told about his meeting with the Pakistan's Chief of Army Staff and their discussion about the value of Pakistan's strategic location in this cooperation. He also assured to start liaising of both the countries' Air force. He told that Indonesia had already signed many MOUs with different Pakistani Universities in Karachi and Islamabad etc. He also told about the total numbers of Indonesian students were studying in Pakistan. Thousands of students were also studying in Madrisa (Raiwind, Lahore); he also shared progressing trade & economic relations of Indonesia and Pakistan. He also shared the facts -- trade of both the countries USD 2.2 (B) in 2016 and USD 3.1 in 2018. He told about an exhibition would planned to conduct in Jakarta, Indonesia on 16-19 Oct, 2019; he welcomed the business community of Sialkot for the said exhibition. He assured that he would work to explore the opportunities for Joint Ventures between both the countries.

#### **PANEL DISCUSSION OF YOUTH ON "PROMOTION OF YOUNG TALENT"**

Sheikh Zahid Hameed, Chairman Departmental Committee Garrison HQ / Cantonment Board Affairs

chaired a Panel Discussion of Youth on "Promotion of Young-Talent" on July 13, 2019. He welcomed the Mr. Basim Naser (Law Minister, Youth Parliament, Islamabad), President SCCI and Committee members in the said session and thanked them for contributing with their valuable remarks. All the Committee Members congratulated Mr. Basim Naser on electing as Law Minister, for Youth Parliamentary Affairs and made discussion on the promotion of young talent of the country; especially involvement of youth in youth parliamentary affairs and to utilize the youth in the creative & development work.

Khawaja Masud Akhtar, President Sialkot Chamber of Commerce and Industry thanked for inviting him in the programme and appreciated the involvement of youth in Parliamentary Affairs. While discussion he appreciated the youngsters who participated in that discussion and he also shared some business techniques as well. He also briefed them about the lean manufacturing and six sigma system in detail to make profitable business which was adopted in all over the world especially Japan and China. In the end Sheikh Zahid Hameed thanked all the participants of programme for attending the programme.

### DEPARTMENTAL COMMITTEE ON EDUCATION (UNIVERSITIES)

Meeting of Departmental Committee on Education (Universities) was held on July 13, 2019. Dr. Khurram Anwar Khawaja, Chairman Committee welcomed all the members and after reviewing the progress/results of the scholarship candidates, the 16 students were found eligible for renewal of scholarship for the next 6 months, i.e. August 2019 to January 2020. The Committee received some new applications for scholarships and found eligible for awarding scholarships for the next 6 months. Furthermore, he shared a report on "Sialkot Chamber Education Program (SCEP)" a joint project of SCCI, Al-Khidmat Foundation and GC Women University Sialkot.

Chairman Committee also shared the concept of a project initiated under the Committee; The Sialkot Chamber of Commerce and Industry and Al-Khidmat Foundation conceived a project with the collaboration of ORIC of GCWUS to provide free educational coaching to the underprivileged students of Government Schools. Therefore, it was mutually decided to start a project for the students of 9th and 10th classes to improve their

education. Education department was one of the main stakeholders of this program and graciously CO Education and DO Education welcomed & appreciated this idea with surety for complete cooperation as well. Physical education/activities was also taken in to the consideration and it was also decided that with the help of Chamber, students would also be provided the sports goods to involve and encouraged them in extra curricular activities. He believed that a healthy body could flourish a healthy mind. It was also decided that stationary shall also be provided to the students for effective learning. He also shared the working and facts & figures regarding the project; whereas, committee had taken important decisions regarding the project e.g. coordinator's remuneration, salary, ceremony, proposed timings etc.

### MEETING WITH MR. SAQIB MANAN, COMMISSIONER-PUNJAB EMPLOYEES SOCIAL SECURITY INSTITUTION



Mr. Ammar Faisal Al-Assad welcomed Mr. Saqib Manan, Commissioner, Punjab Employees Social Security Institution, Mr. Khawaja Ahmar Naik, Secretary, Workers Welfare Board, Punjab, and Mr. Abdul Waheed Dar, Director, Social Security Sialkot, and members of Sialkot Chamber on July 16, 2019. After brief introduction of the participants, Mr. Ammar Faisal Al-Assad thanked EC member and began his presentation by giving an overview of existing healthcare facilities under Social Security institution and further amendments. He also highlighted the geographical distances between Sialkot, Pasrur, Narowal and Shakargarh and said that administratively it was not convenient to cater all the four cities less than one Social Security Directorate situated at Sialkot. While referring to the budget allocated for medicine during 2018-19, he informed that only Rs.22 million were allocated for the purpose during the year which resulted in allocation of Rs.433 per year per



worker or Rs.77.47 per family member per year, which was quite low. Detail discussion and presentation was held in the meeting on the said agenda point.

Mr. Saqib Manan, Commissioner Punjab Employees Social Security Institution thanked the Chairman and members; while referring to the queries raised during the meeting and he responded with the solid points regarding the discussed matters. Mr. Khawaja Ahmar Naik, Secretary, Workers Welfare Board, Punjab, stated that Workers Welfare Fund was collected by the Federal Government along with Federal Taxes and then allocated to Workers Welfare Board for disbursement to Provincial Workers Welfare Boards. He also gave the detail briefings on new labour colonies, funds, pendency, budget and disbursement of claims etc. After due deliberation, it was decided that; A delegation of Sialkot Chamber would meet The Commissioner, PESSI, at his office in Lahore to deliberate on and finalize proposals discussed during the meeting and The matter of donation to the Workers' Welfare Schools would be considered in the light of recommendations of the relevant departmental committee.

### CONSULTANT SESSION OF XAVOR CORPORATION



Khawaja Masud Akhtar (SI) President SCCI chaired the session and welcomed the team of Xavor Corporation at SCCI on July 15, 2019. He said that despite Sialkot Industry was facing immense issues related to turbulent economy, non-business friendly policies and recent Federal Budget 2019-20 had added levy of taxes on the industry. He further added in recent years China had spread around the world because of their pro-business policies and a clear vision, even though competitiveness of the Chinese model had been suffered due to increase in operating cost, still they had managed to keep their growth up. He said that being a consultative company

Xavor corporation could help Sialkot Chamber in establishing factors that would make Sialkot Industry a favorable industry for out sourcing countries like Europe, USA and now China (after being expensive). Sialkot Industry would also welcome Joint ventures with Chinese companies for adopting new technologies in the field of Surgical, leather, sports and other prominent sectors of the Industry.

Dr. Humayun Rashid CEO Xavor Said that China and Europe had evolving because of industrial evolution 4.0 and few of the companies could comply with it, being expensive and highly environment friendly only big ventures had adopted it so far. Xavor Corporation had a vast experience in helping out companies to gradually convert their systems into a technology oriented production facilities. He added that Sialkot Industry would have to understand the dimensions of the Joint Venture. Whereas, Mr. Waqas Akram Awan Senior Vice President: said that Xavor Corporation should visit Sialkot Industry in order to find out the prominent and major issues, after which Team of Xavor would be able to provide the solutions to increase efficiency and productivity of the Industry. Industry visit would help them understand the ground reality of the industry, he added.

### DEPARTMENTAL COMMITTEE ON SURGICAL/ VETERINARY/PERSONAL CARE INDUSTRY



Meeting of Departmental Committee on Surgical/ Veterinary/Personal Care Industry was held on July 17, 2019; Mr. Ikram-ul-Haq, Chairman Committee welcomed the members and shared the important agenda points. He shared the feedback of a meeting of Sialkot Chamber's Authorities with Chairman FBR regarding the Budget 2019-20; Government's new polices and steps were discussed. He further gave a feedback on committee's working/coordination with Mitsui & Co. Japanese Company) in regard to establish a



Commercial Warehouse of Raw-Materials. He discussed all the perspectives/aspects of that project with the Committee e.g. types & kinds of materials required by the industry, proposed sources of materials, pricing, market trends, comparative analysis of quality & prices of materials, standardization, malpractices of local material supplier etc. After the detailed discussion, all other members endorsed the points to establish a Company "Commercial Warehouse of Raw-Materials". But on the other hand, they also shared their concerns regarding this step. It was also suggested to work on all aspects before taking this step.

Mr. Ikram-ul-Haq also shared about "Research Report on Sialkot Surgical Industry" shared by PILER-ETI for Trade Body's feedback; Research Team of PILER-ETI was studying on Surgical Manufacturing Sector, Labor laws & conditions, Child Labor, Supply Chain etc. He stressed that response should be collective; SIMAP was the representative body of Surgical Industry so that Industry expected that SIMAP should protect its interests on all levels.

**VISIT OF MR. RAJA HASSANIEN JAVED,  
GENERAL MANAGER (OUTREACH – II) SMALL  
AND MEDIUM ENTERPRISES DEVELOPMENT  
AUTHORITY (SMEDA)**



Mr. Raja Hassanien Javed, General Manager (Outreach-II) Small and Medium Enterprises Development Authority (SMEDA) had been visited the SCCI on July 17, 2019. Mr. Khawaja Masud Akhtar, President, welcomed all the guests and drew attention of the house towards a proposal of the Deputy Commissioner Sialkot to allow use of one of the floors of SBCC building free of cost for Sialkot Industrial Heritage Museum. He showed his reservations for use of SBCC building for any purpose other than as defined in PC-1 of

the project. He emphasized to decide operational mechanism of the project as soon as possible, so that SBCC could be effectively run to derive maximum benefit for the export industry of Sialkot.

Mr. Raja Hassanien Javed, GM OR-II, SMEDA, expressed gratitude and agreed with the observations of the President that both SMEDA and SCCI should expedite matters for effective management and control of SBCC operations. He proposed to formulate a management agreement for smooth steering of the project during transitional phase until permanent mode of operations would be decided between the parties. While referring to the proposal initiated by the D.C Sialkot regarding use of one floor of SBCC for Sialkot Industrial Heritage Museum, he informed that the request had been moved to the Secretary, Ministry of Industries and Production. He said that matter could be taken up for use of building for limited period of time say one year and minimum operational cost including utility bills to be paid by the District Government. House discussed the matter critically; whereas, President SCCI assured to take all necessary measures to secure access to SBCC building from the basement as highlighted by the honorable guest.

**VISIT OF MR. G.L. GNANATHEVA, CONSUL  
GENERAL OF SRI LANKA TO PAKISTAN**



Mr. G.L. Gnanatheva, Consul General of Sri Lanka to Pakistan visited the Sialkot Chamber on July 17, 2019. Mr. Waqas Akram Awan, Senior Vice President welcomed the honorable guest and discussed the trade potential, free trade agreements, market dynamics & opportunities between both the countries. He told that Sialkot was multi commodity market and engaged in manufacturing and exporting Sports Goods, Surgical Instruments, Leather Products, Gloves of all sorts, Textiles Items, Sports Wear, Martial Arts Uniforms & Accessories,

Musical Instruments, Kitchen Ware, Hollow Ware, Knives, Cutlery items and Military Uniform Badges etc. all over the world. He shared about the dynamics, products portfolio, working with international brands and trade of Sialkot Industry as business community of Sialkot was playing the role of Roaming Ambassadors who visited different Countries to promote products and to build the image of Pakistan. He said that there was a huge scope for establishing joint ventures and business cooperation between the two countries. Moreover, exchange of trade delegations, study tours and most importantly single country trade exhibitions would also help in promoting bilateral trade. In this regard Colombo Chamber of Commerce and Industry and Consulate of Sri Lanka would play role as resource base for exchanging information.

Mr. G.L. Gnanatheva, Consul General of Sri Lanka to Pakistan thanked the Sialkot Chamber and informed that Pakistan and Sri Lanka have robust bilateral political, Defence and historical linkages. Moreover, he shared that the purpose of the visit was to collaborate for improvement of trade and investment. He told that "Free Trade Agreement" had been signed between Sri Lanka and Pakistan to have duty free access to each other's country by way of granting tariff concessions due to this facility Pakistan was exporting Steel, Towels Bed sheets to Europe and Canada via Sri Lanka; whereas, this FTA would be revised to include more potential sectors in Duty free items. People to people contact were encouraged to develop business relations and promote cooperation hence Pakistan businessmen had established factories in Sri Lanka. He shared the trade volume of both the countries and gave his suggestions for trade expansion.

### **MEETING WITH SARDAR ATIF SULTAN, EXECUTIVE OFFICER CANTONMENT BOARD, SIALKOT CANTT**



Khawaja Masud Akhtar, President Sialkot Chamber of

Commerce & Industry warmly welcomed Sardar Atif Sultan, Executive Officer Cantonment Board, Sialkot Cantt distinguished guests at SCCI on July 19, 2019. He appreciated the services of Cantonment Board Sialkot Cantt for taken up various corrective measures for beautification of Cantt Areas and completion of uplifting project in Sialkot Cantt. He also appreciated all previous Management of Cantonment Board who always enjoyed most cordial relations with the Sialkot Chamber for resolution of the issues of its members. He addressed many issues and concerns of Sialkot Chamber & Sialkot Community, shared his recommendations for the betterment and he requested that Cantonment Board officer should be instructed to visit the Sialkot Chamber on monthly basis so that members of Sialkot Chamber may discuss their problems with him in detail.



Sardar Atif Sultan, Executive Officer, Cantonment Board, Sialkot thanked the President SCCI for his suggestions & recommendations. He briefed about the discussions and decisions of the meetings had been held with Cantonment Board Office under the leadership of Sheikh Zahid Hameed, Chairman Committee. He also responded to the President and house regarding their points of suggestions and questions. He said that he would nominate focal person from Cantonment Board, Sialkot to coordinate and collaborate with Sheikh Zahid Hameed, Chairman Departmental Committee on Garrison HQ / Cantonment Board Affairs of this Chamber for early resolution of the issues of the members of Sialkot.

### **VISIT OF HIS EXCELLENCY H.E. MR. FURQAT SIDIQOV, AMBASSADOR OF THE UZBEK REPUBLIC**

Khawaja Masud Akhtar (SI) President welcomed H.E. Mr. Furqat Sidiqov, Ambassador of Uzbekistan to Pakistan, Mr. Zafar Akhmedov DHM, Mr. Jasur Saidahmedov Third secretary and members at SCCI on July 22, 2019. Both



countries should ensure that their specialties were transformed into a strategic partnership covering all areas of bilateral relations. "Dedicated efforts are needed from both sides to further improve two-way trade," he added. While sharing his views on bilateral trade between both countries, the President stressed that immediate steps were needed to be taken in order to improve bilateral trade. Mr. Waqas Akram Awan, Senior Vice President SCCI said that access of Made in Pakistan products to Uzbekistan may be facilitated through warehouses and dedicated marketing companies for the products. He added that the proposed solution of logistics could boost up trade between the two countries. The dedicated marketing companies and warehouses in Uzbekistan could play a huge role in market expansion for Sialkot Industry.



H.E. Mr. Furqat Sidiqov, Ambassador of Uzbekistan thanked the President and mentioned that The Uzbek government was taking incremental steps to reform the business sectors, the Uzbek market was open for the investment in the leather sector, surgical sector, martial arts equipment, sports apparel, and all type of boxing and other gloves in Uzbekistan, the main focus was attracting FDI to Uzbekistan. He said that the Uzbek government was also keen to had joint ventures in the said sectors. The central Asian markets were emerging markets, so there was lots of growth potential for the Sialkot Industry in Central Asia & Russia. Uzbek market had opened its border for the joint ventures, investment, and technology transfer. It had a huge attraction for tourism also, as both countries shared the same historical and religious roots. Mr. Zafar Akhmedov also thanked the President SCCI and mentioned that Uzbekistan was the world's fifth-largest cotton exporter and seventh-largest producer. Uzbekistan was offering incentives for investors in Uzbekistan, especially in Special Economic Zones; tax exemption was different for special sectors. More than 97 companies were operating

in Uzbekistan.

## AWARENESS SESSION ON CAPITAL MARKET



Awareness session on "Capital Market" was held on July 22, 2019 at Sialkot Chamber. Khawaja Masud Akhtar, President Sialkot Chamber welcomed Mr. Sarmad Hussain, Regional Head, Pakistan Stock Exchange, Mr. Hassan Zaidi, Additional Joint Registrar, Securities and Exchange Commission of Pakistan, Mr. Naseer Javed, Assistant Manager (Operations), PSX, Mr. Azhar Javed, Assistant Manager (Operations), PSX, distinguished guests and members of Sialkot Chamber. He requested Mr. Sarmad Hussain to proceed with his presentation.

Mr. Sarmad Hussain, Regional Head, Pakistan Stock Exchange thanked the President and gave presentation on the potential of Pakistan's Capital Market. He said that Pakistan existed on one of the World's most important strategic trade routes in the fast growing intra-regional trading segment of the global economy. Pakistan was the 6th largest most populous country with its 204 million people population, wherein, 50% of the population was under 25 years of age. He apprised that other positive indicators of the market included growing middle class and rising consumer spending in the region. While highlighting the importance of SMEs in the Pakistan economy, he stated that SMEs had the potential to stimulate growth, provided they were delivered with an enabling environment to flourish. He highlighted the facts about SMEs in Pakistan, shared recent history of the Pakistan Stock Exchange and elaborated the pattern of shareholding in PSX and explained the whole eco-system of the capital market. He encouraged the members to enlist on SME Board and explained the mandatory requirements for listing on the Board. He also elaborated the benefits of savings and investment to beat the inflation and meet financial goals. In the end, he defined the procedure to invest rightly in the Stock Exchange. Whereas, Mr. Hassan Zaidi, Additional Joint Registrar, Securities and Exchange Commission of Pakistan, then delivered a comprehensive presentation on Investors



Protection Initiatives of SECP. He explained the major reforms introduced by SECP including Framework for Centralized Customer Compensation Fund, Direct Settlement Services and National Custodial Services, Standardization of broker software, E-Access services including IVR, SMS, email and online alerts, Implementation of e-IPO, e-Voting etc. In the end, Mr. Khawaja Masud Akhtar thanked the honorable guest speakers from PSX and SECP for conducting an informative session for the benefit of members.

### **AWARENESS SESSION ON "ISLAMIC BANKING" BY BANK ISLAMI PAKISTAN PVT LTD**



Khawaja Masud Akhtar (SI) welcomed the team of Bank Islami Pakistan for conducting awareness seminar on July 24, 2019 with the purpose to create awareness on the fundamental principles, operations, available investment and financing tools by Islamic Banking. The seminar was conducted by Mufti Muhammad Javaid, a senior member of the Shariah board of the Bankislami Pakistan. He discussed the use of finances by commercial & Islamic banks, comparative analysis on risk sharing ratio, types of Partnership (mudarabah, Musharakah, Diminishing Musharakah, Ijara, Profit & loss sharing, takaful etc.) and source of capital etc. of commercial as well as the Islamic banks.



He also elaborated all the types of Islamic products/ concepts in detail. Although Islamic Banks were currently operating in accordance to the Kibor (The Karachi Interbank Offered Rate), it was not the interest rate, it was the market rate determined by the supply and demand mechanism by banking operations. Islamic Banking was introduced in Pakistan in 1977, but it did not get much popularity among the masses, so it was reintroduced in 2001 again through the SBP, and currently, leading banks were operating under the Shairah Compliance. Currently, Islamic Banks were holding 15% of the market share while 85% share was held by conventional banks, so in order to influence the market, the Islamic banks needed more market share. Discussion and Q/A sessions were also held after completion the presentation to satisfy the audience.

### **VISIT OF 39TH SPECIALIZED DIPLOMATIC COURSE FROM FOREIGN SERVICE ACADEMY**



Khawaja Masud Akhtar, President SCCI welcomed the 39th specialized diplomatic course delegation from Foreign Service academy and members of Sialkot Chamber on July 26, 2019 and appreciated the role of Foreign Services academy for the capacity building and training of the Officers. He expressed hope that all officers would strive hard to project a positive image of Pakistan on all diplomatic avenues. He told about the Sialkot as an export industrial city of Pakistan. He further elaborated about the Sialkot Chamber as a mother body of Sialkot Industry and its remarkable role for the growth & development of Sialkot Business Community. He briefed about the active role of Sialkot Chamber in completing various development projects on self-help basis and also introduced new project of AIRSIAL to provide quality air travel services to the people. He stressed that the diplomats of Pakistan should cooperate with business community of their homeland to establish marketing companies and warehouses on pattern of UAE.

Head of Delegation thanked the President for warm welcome on behalf of Foreign Service Academy and said that purpose of the visit was to acquire knowledge about the industry of Sialkot so that after appointment as foreign diplomats, the officers would not only address the issues but also contribute to promote the export of Pakistan. He appreciated the detailed documentary of Sialkot Chamber and efforts relating to socio-economic development of the City which was possible due to vibrant people of Sialkot. He added that 2.5 (M) US\$ foreign exchange of Sialkot could surge 20 (B) US\$ with the efforts of Businessmen of Sialkot. Chinese model of warehouse establishment could be replicated in this connection Officers would extend support to promote the export of Pakistan. President open the house for "Question and Answer Session" to further discuss the concerns in detail.

### DEPARTMENTAL COMMITTEE ON WOMEN ENTREPRENEURS



Meeting of Departmental Committee on Women Entrepreneur was held on July 27, 2019. Dr. Mariam Nouman, Chairperson Committee chaired the meeting welcomed and introduced Mr. Ahtesham Gillani, Chairman SCCI's Departmental Committee on Environment Protection. Mr. Ahtesham Gillani appreciated the practice of Departmental Committee on Women Entrepreneurs to invite any one of the chairmen of SCCI's Committees in committee meetings. He shared about the Government's supervision & role by Environment Protection Department; he briefed about the rules, duties and authorities of the said Department. He also explained about the objectives and working of his Committee. He also told about "Sialkot Tannery Zone (STZ)" – a project which had been initiated by the Sialkot Chamber under the departmental committee on environment protection. He shared the background, Government's contribution/cooperation and current status of STZ Project. He also presented the map of STZ and shared its future prospects and significance. He

announced the "Plantation Week" would be celebrated by SCCI in coming week; also shared the details of plants & seeds (of fruit & vegetables) which would be available at SCCI on reasonable prices. He encouraged and invited the WEC members to join with SCCI in said regard, in order to promote Plantation on all levels as it was important to protect the environment.

Dr. Mariam Nouman shared about the training workshop which would be held at SCCI with the mutual efforts of both the committees. Ms. Syeda Seema Khuled hired as professional trainer for the said session; her major expertise in growing fruits, trees and kitchen gardening. She encouraged all the members to join the training session and to create awareness about gardening among others too. Furthermore, she told that an invitation was also extended to Ms. Khawar Mumtaz, President National Commission on the Status of Women (Government of Punjab) to visit SCCI by the Women Entrepreneurs Committee; so that the issues/concerns of female entrepreneurs of Sialkot could be addressed. She explained the objective and working of this government Department for the protection of females' legal rights. Further, elaborated the legal services of this Department provided to the women at the time of need. She also shared the feedback and progress of rural women entrepreneurs after "10-Day Training Session on Online Business & Social Media Marketing" had held at SCCI with the collaboration of Baidarie, Sialkot.

### TRAINING PROGRAM ON NTN & STRN REGISTRATION & E-FILING OF RETURNS

The Sialkot Chamber of Commerce & Industry in collaboration with Small and Medium Enterprises Development Authority (SMEDA) organized One-Day training program on "NTN & STRN Registration & E-filing of Returns" on July 30, 2019. The purpose of the program was to train the attendees regarding E-registration and E-filing of income tax return, NTN, IRIS, Legal requirements related to the tax filing and how to handle the FBR notice(s) regarding income tax return/wealth statement. The training was provided by Mr. Muhammad Ijaz, Income Tax Practitioner (ITP), he had more than 15 years of experience in the field. Mr. Muhammad Ijaz, Income Tax Practitioner (ITP), thanked SCCI and SMEDA for organizing this important session for the business community of Sialkot. He explained the concepts and methodologies of E-Filing, Electronic Filing, and FBR E-File in detail. AOP (Association of Persons), Company and Individual could avail e-filing service (provided that it fulfills the requirements of FBR); as it would be very convenient, secured, accurate method with all the proof of filing. Furthermore, he shared the



details of documents required for NTN Registration and informed that requirements had a little alteration for the salaried person and Partnership Firms, SCEP Company registration, Income tax return, sales tax registration accordingly. He said that same documents were required for the manual filing of the tax return. He also shared with the house the Refund application process.

**JOINT MEETING OF DEPARTMENTAL COMMITTEES  
ON BANKING & FINANCE AND SURGICAL  
INDUSTRY/VETERINARY/PERSONAL CARE  
INDUSTRY WITH TEAM OF STATE BANK-SIALKOT  
OFFICE**



Joint Meeting of Departmental Committees on Banking & Finance and Surgical Industry/Veterinary/Personal Care Industry with Team of State Bank-Sialkot Office was held on August 02, 2019 in order to discuss the agenda "One of the strategic goals under SBP Vision 2020 is to increase financial inclusion for which SBP is focusing on promoting development finance sectors through various initiatives. In line with the strategic direction of SBP, provision of financing to SMEs is also one of the priority areas; therefore, SBP has launched a sector specific approach for development of various SME sectors. "SURGICAL SECTOR" has been chosen for the 1st year to be given special focus during the year of FY19-20 for promotion and development of this sector. Aim of this initiative is to identify issues faced by Surgical Industry, their solution/suggestions which may be taken up at appropriate forums. Therefore, a meeting is arranged at SCCI to discuss the said initiative and concerns of Surgical Industry of Sialkot."

Mr. Waqas Akram Awan (Senior Vice President), Mr. Ikram-ul-Haq, Mr. Shafiqur Rehman and other members briefed the significance & role of financial institutions for an economy and said that the mutual working of Government as a facilitator and financial institutions were the key to economic empowerment of a country. He discussed the impediments/hurdles in the way of economic prosperity of Pakistan and shared some of the factors e.g. problems in access to finance, lack of short-

term & long-term economic policies, issues in implementation of business friendly policies for SMEs, weak linkages between different departments etc. It was recommended that R&D fund should be designed by SBP; he suggested that almost 5% of the turnover of any export company, R&D fund should be facilitated by the bank on No-Interest basis. This fund could be used in following three dimensions; MDR Certification, Technology Adaptation and Diversification in Product Line. Detailed suggestions were shared by the chairmen committees and members and stressed that Ms. Kashifa Nosheen (SBP-Sialkot Office) said that SBP Team had to visit different departments, institutions, trade bodies and industrial units to get the information/idea of Sialkot Surgical Industry. She assured that a fruitful & focused result would be produced so that this project would ultimately beneficial for the Industry.

**VISIT OF MR. FAYYAZ QURESHI VICE  
PRESIDENT RAWALPINDI CHAMBER**



President SCCI, Khawaja Masud Akhtar (SI) Welcomed Mr. Fayyaz Qureshi, VP Rawalpindi Chamber of Commerce and Industry to Sialkot Chamber on August 03, 2019. He appreciated the initiative(s) of the RCCI and congratulated him on organizing 2<sup>nd</sup> International Gems, Jewelry and Watches Expo 2019. President SCCI said that it was a pity that even though Pakistan had wide spread Gems resources, the sector had struggled to grow and flourish. He further said that SCCI would ensure the participation of its member related to sector of Jewelry and Gems.

Mr. Fayyaz Qureshi VP RCCI thanked President SCCI for the warm welcome and said that SCCI was their second home and their visit was to spread the words for 2<sup>nd</sup> International Gems, Jewelry and Watches Expo 2019. Rawalpindi Chamber had taken an initiative in 2018 and it was their second event related to the sector of Gems and Jewelry. He further added that RCCI would ensure to provide extra-surveillance and security to the participants of the event. He said that RCCI had taken concerned



Ministries, TDAP, multiple Chambers and Diplomats to attend and participate in the said event. He requested President SCCI to spread the words and display the advertisements of the event on SCCI website and circulate the information to the related members. Mr. Waqas Akram Awan Senior Vice President said that Sialkot Chamber welcomed initiative of RCCI and would try to facilitate and spread the words of the event among the industry. He further added that indeed it was the need of the era to update the sectors of Pakistan with latest technology and standards of International market.

with the Delegation of China and would lead the delegates while their stay in China. It was decided that dates of the delegation would be given after the elections i.e. 6 to 15 September, 2019. The delegation would first land in Beijing where they would have Business to Business meetings with the local importers from surgical sectors arranged by Commercial Section of the Pakistan Embassy. Thereafter, the delegation would leave for Chengdu where they would have business to business meeting arranged by Consul General of Pakistan in Chengdu.

### MEETINGS OF DEPARTMENTAL COMMITTEE ON FAIR & EXHIBITION/DELEGATIONS



Meeting of Departmental Committee on Fair & Exhibition/Delegation was held on August 03, 2019. Muhammad Sarfraz Butt, Chairman Committee congratulated the delegates of Trade Delegation to France and told about the efforts of committee for this delegation. He also elaborated about the coordination of Sialkot Chamber with the foreign embassies. Chairman further discussed with the house regarding the arrangements of that delegation.

Another meeting of the committee was also held on August on 17, 2019 regarding the Turkey Delegation. The house unanimously selected Mr. Khaliq Mehmood Mughal of M/s: Sobytek Instruments Co. as leader of the Delegation. Leader of the delegation would coordinate

### VISIT OF CHAIRMAN PABA TO SIALKOT CHAMBER



Mr. Siddique Sheikh, Chairman PABA (Pakistan American Business Association) visited Sialkot Chamber of Commerce & Industry on August 07, 2019. Khawaja Masud Akhtar (SI), President SCCI welcomed the guests and appreciated the efforts of PABA for bringing closer the two business communities. He shared that Sialkot Industry and its export sector.

Mr. M. Siddique Sheikh, Chairman PABA thanked the President SCCI and told about PABA and its participation/registration fee for the said Trade Fair was 1500/ US \$. He said that Chamber must share to which company they want to meet, PABA would bring it down, PABA had their consultant company, and it would do the research for the said products James would get back to them in the said regard. He assured that PABA's consulting firm would peruse the said matter and would share the details with Sialkot Chamber. The purpose of the said visit was to invite the business community of Sialkot to International Business Convention & Trade Show 2020 organized by PABA, being held on October 20-21, 2019 at Fairfax (county) VA.

## ضروری اطلاع

تمام اراکین چیمبر ہذا کو مطلع کیا جاتا ہے کہ فن لینڈ سے تعلق رکھنے والی ایک کمپنی میسرز Marwe Oy جو چیکلٹس اور بیگ وغیرہ کے کاروبار سے منسلک ہے اس کا سیالکوٹ کی کمپنی میسرز Famous Sports کے ساتھ کچھ کاروباری تنازعہ سامنے آیا ہے۔ ممبران کو متنبہ کیا جاتا ہے کہ فن لینڈ کی اس کمپنی کے ساتھ کاروباری لین دین کرتے وقت احتیاط کریں۔ شکریہ

ایوان صنعت و تجارت سیالکوٹ

### AWARENESS SEMINAR BY THE ALLIED BANK OF PAKISTAN

Allied Bank of Pakistan conducted an awareness seminar

at Sialkot Chamber of Commerce & Industry on August 07, 2019. Khwaja Masud Akhtar (SI), President Sialkot Chamber welcomed Mr. Shahid Amir, Chief Commercial Regional Banking Group and Mr. Husnain Raza Mirza, Head of Commercial Regional Banking group and members of this Chamber into the Seminar. He informed the House that purpose of the seminar was to create awareness about the business operations, financial and investments tools available for the business community of Sialkot Industry.



Mr. Shahid Amir, Chief Commercial Regional Banking Group shared with the house that the products and policies offered by the Allied Bank. He further mentioned that clean lending was available for the SMEs but because of weak financial statements, it was not possible for the banks to cater them all. He mentioned that Allied Bank started in 1942 and currently it has 1341 branches and more than 1400 ATMs. He also said that for financing facility women entrepreneurs at a minimum interest rate of 6%. He said that financing facility was also available to small traders and manufacturers also. Mr. Naseer Ahmed Malik, former Vice President SCCI mentioned that about 99% products manufactured in Sialkot Industry was exported, so the share of the city in the national export was up to 14% to total economy. He also appreciated the remarkable role played by the Allied Bank for the trade facilitation extended to Sialkot. He mentioned that strong services provided by the institutions always played an important role to earn a good repute to the institute. He thanked Allied Bank of Pakistan for conducting such an informative session and also thanked the participants for their presence. He wished that the meeting would help to bridge the gap between the customers and the banking services.

#### **MEETING OF DEPARTMENTAL COMMITTEE ON BADGES INDUSTRY**

Mr. Jalil Aslam, Chairman Committee warmly welcomed all the members on August 07, 2019 at SCCI and highlighted the agenda points of the meeting. He said that due to lack of awareness/information about International Exhibitions related to Badges & defense

Industry, only few people were participated in international trade fairs. He suggested that maximum information would be shared via Sialkot Chamber and Departmental Committee on Badges Industry to the concerned people, so that a healthy number of associated people could participated in the International Exhibitions and get maximum benefits out of it. He informed the house that, while having a conversation with the officials of Defense Export Promotion Organization (DEPO), he invited the officials of DEPO for a Seminar/ Awareness Session in this Chamber, for the members to know how to participate in the defense exhibitions through DEPO and what sort of facilitation could members get from them. He assured that very soon an Awareness Session by DEPO would be arranged in this Chamber by again making contact with the officials of DEPO and this Committee especially strived hard for the SME's of Sialkot Industry to make it possible for them to visit there and get more business for the homeland.



Furthermore, he informed that hand embroidery Badges was an important portion of Badges Industry, but unfortunately due to lack of proper training and coaching, new workers was not entering into this field. He also said that Ladies workers should be provided proper picker pick and drop service in the Stitching Center. All Committee members endorsed the initiative taken by the Chairman Committee in terms of establishment of Training and Stitching Center at Zaffarwal Road, Sialkot. He also invited the attention towards the recent Government policies, Prices of the Raw-materials and imposition of taxes, he opened the house for discussion that how Badges Industry was affected due to this sudden change in the policies and what steps Industry should be taken in order to overcome the current scenario. Members discussed the concerned matter with their valuable suggestions.

#### **MEETING OF DEPARTMENTAL COMMITTEE ON MEDIA/ CYBER CRIME**

Meeting of Departmental Committee on Media/ Cybercrime was held on August 05, 2019; Mr. Omar Khalid, Chairman Committee welcomed all the



members and briefed the house about the case of M/s. Kissana Leather that letters had been written by this Chamber to respected departments, in Sweden, Hong Kong, and the concerned banks, but the replies were still awaited. A Security Company from Lahore was asked for the Penetration Testing, penetration testing refers to the ethical hacking, in order to have the knowledge of the vulnerability of the cyber security of any business. He discussed that the main sources of the threat were cheaper websites and mentioned that GCWU Sialkot had quite a secure server approved by HEC. GCWU Sialkot was also on board in the said regard, it would be academia and industry collaboration.

added that specifically for the surgical sector, Sialkot Chamber was looking for a joint venture for upgrading furnace.



Mr. Sohaib (ORIC-GCWU) Sialkot shared the solution provided by the GCWU and mentioned that University was ready to make collaboration in the said regard; this business plan would provide classical security, with the best possible, informed system. Committee members were also discussed the burning issues regarding the agenda point. The routed payments were done by some expert with proper planning; it was difficult to retrieve those payments, so prevention was better than cure. They discussed the carelessness of business community to take preventions to secure their transactions; solutions were also discussed in detail.



Ms. Alice Clarke Senior Trade Policy Advisor British High Commission: Thanked President SCCI and said that since The United Kingdom was leaving European Union (Brexit), The Government of The UK would introduce their own scheme which would ensure smooth transition of trade with The UK. She further added that The UK Government had already completed the legislation for the new Scheme (similar to GSP Plus) in case The United Kingdom leaved EU without a deal. She further added that shipments coming under EU would be having relaxation under the status. She further said that The UK Government was providing The UK Export Finance worth 1 to 4 Billion USD for the Joint Ventures. She said that The UK Government would also initiate awareness program for Brexit. Mr. Jason John Mumtaz Trade & Investment Manager British High Commission: Said that his department was working on projects like Joint Ventures and expansion of the industry and could also help in making joint venture with interested parties of The UK.

**VISIT OF MS. ALICE CLARKE FROM BRITISH HIGH COMMISSION TO SIALKOT CHAMBER**

Khawaja Masud Akhtar (SI) welcomed Ms. Alice Clarke Senior Trade Policy Advisor British High Commission for visiting Sialkot Chamber of Commerce and Industry on August 08, 2019. The exporters of Sialkot were enjoying the status GSP Plus; many of them had acquired orders from European markets including The United Kingdom under the same status. He further added that withdrawal of which would affect the competitiveness of the exporters, since industry was jolting due to commencement of New Tax regime. He further added that Sialkot Chamber would be looking for Joint Ventures and Transfer of technology for the sectors like Surgical, Leather, Sports Goods and others. He further

**MEETING OF DEPARTMENTAL COMMITTEE ON SPORTS ACTIVITIES**



Meeting of Departmental Committee on Sports Activities was held on August 21, 2019. Mr. Asif Ali, Chairman

Committee welcomed the Committee members and started discussion on the agenda points. He told about the arrangement Twenty-Twenty Friendly Cricket Match between the Cricket Teams of Sialkot Chamber and Dolphin Squad Lahore in this month. He also discussed regarding school level table tennis tournament in the month of September 2019.

All the Committee members appreciated the working of Mr. Asif Ali being done as Chairman Committee during the year. They suggested that table tennis tournament should be arranged, cash prizes or trophies should also be prepared for the winner and runner up and different games should be organized on monthly basis under this committee.

### MEETING OF DEPARTMENTAL COMMITTEE ON DRY PORT/SHIPPING/AIR PORT/ RAILWAY/TRANSPORTATION



Meeting of Departmental Committee on Dry Port/ Shipping/ Air Port/ Railway/ Transportation was held on August 21, 2019. Mr. Tahir Majid Kapur, Chairman Committee welcomed all the participants and referred the previous meeting held at SDPT, his support and efforts rendered for the exporters was remarkable. He also discussed the matters related to the committee and concerns of SCCI members. He elaborated the case of shifting of Muzaffarpur Railway Crossing on Ugoki road Sialkot with Ministry of Railways. He further shared the performance of the committee and its collaboration with all relevant departments. Mr. Faraz Akram Awan (Senior Vice Chairman), Sh. Ehsan Elahi, Mr. M. Sohail Rana and other members were discussed the different cases received by the committee and shared their comments for solution.

### AWARENESS PROGRAM "ESTABLISHMENT OF 1000 INDUSTRIAL STITCHING UNITS PROJECT"

Sialkot Chamber of Commerce & Industry in collaboration with Small and Medium Enterprises Development Authority (SMEDA) organized an

awareness program on "Establishment of 1000 Industrial Stitching Units, Project" on August 22, 2019. The purpose of the said seminar was to create awareness regards the project initiated by SMEDA funded by the Ministry of Commerce & Textile for textile sectors. The project would establish 150 industrial units in 3 years with a project cost of Rs.350.545 Million. In the first phase, 150 units would be executed through SMEDA and would be funded by the Ministry of Commerce & Textile. Engr Israr Wazir, Project Coordinator and Mr. Asfandyar, Research Officer visited Sialkot Chamber and shared the project details with the members of this Chamber present in the awareness program.



The Main Objective of the Project included Poverty Reduction, to improve the social-economic condition of the target community, Export promotion through value addition in garments manufacturing, Technology up-gradation, to improve quality of garments product, Human resource development in textile sector, Maximization of the value of Pakistan's cotton resources. They further shared about the sponsors & partners, Project description & implementation mechanism etc.

Khawaja Masud Akhtar (SI), President SCCI, said that the information would be disseminated to the members of Sialkot Chamber so small business units could get the maximum benefits from the progress. He also suggested that some latest machinery/machines should also be included in the list.

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## لیڈیز کارڈرائیونگ ٹرینر

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برائے رابطہ

میڈم فائرہ

فون نمبر 0302-7280402



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## TRAINING WORKSHOP ON “MODERN TECHNIQUES IN URBAN GARDENING”

Let's nurture the nature, so that we have better future! -

With this slogan; Sialkot Chamber of Commerce & Industry feels its responsibility and is always working for a better environment in the city. Sialkot Chamber's Departmental Committee on Environment Protection is also very active committee under the leadership of Mr. Ahtesham Gillani, Chairman. Due to the efforts of this committee, “Tree Plantation Week” has been celebrated in Sialkot Chamber; plants & seeds have been provided to the community at the very nominal prices with the aim to promote gardening/plantation in the industry as well as in the city. Furthermore, with the mutual consultation of the two committees on Environment Protection & Women Entrepreneurs, a training workshop has also been arranged in Sialkot Chamber on August 03, 2019; in order to provide an opportunity for the members to learn about modern techniques of urban gardening.



Dr. Mariam Nouman, Chairperson Departmental Committee on Women Entrepreneurs welcomed SCCI's members and guest on this session. She appreciated the step “Tree Plantation Week” conducted and celebrated by the Departmental Committee on Environment Protection. She emphasized on the plantation to create balanced & healthy environment; it was necessary for the country as well as for this planet. She encouraged the participants to adopt gardening as a hobby and to grow different vegetables & fruits in small home-based gardens or anywhere in your available land; this would also provide a harmless and healthy diet (vegetables & fruits) for our families. She also shared her experience in gardening and shared some techniques.

Mr. Ahtesham Gillani, Chairman Departmental Committee on Environment Protection also welcomed all the guests and participants in this training workshop. He

also addressed the house and told about this workshop for the general awareness on gardening techniques; the aim behind “Tree Plantation Week” could also be served fully. He said that the committee was focused to promote greenery last years but this year committee was promoting the fruit/vegetable plants. He invited all the participants to visit and purchase the plants so that collective efforts to save the environment could be possible.

Ms. Syeda Seema Khuled, Trainer started her presentational, thanked the Chairperson WEC and Chairman Committee on Environment Protection for conducting this session and giving her the opportunity to share her knowledge. She applauded the approach and working of Dr. Mariam Nouman and appreciated her gardening skills. In her presentation, she introduced “Urban Gardening” and it's all features (Getting better breathing air, minimizing the effects of toxic pollutants around, getting close to the nature and helping the water table). She elaborated the difference between a Conventional & Contemporary Garden, efficient use of space, Vertical & container gardens, Rooftop Gardening, and Diversity, etc. with all its detail. She equipped the participants with the sufficient knowledge about problems and limitations

for urban dwellers (space, time, budget and insufficient gardening skills), requirements of planning, soil, sunlight, water, and seeds; so that, the participants would be well aware of gardening's aspects. She explained about seedlings, transplant seedlings (seed trays and pots), size of seedling & its timing. Furthermore, she told about seed saving techniques for next season, water-saving techniques, an espaliering technique for growing fruit trees in small areas (suitable trees, space required and maintain an espalier), etc. Question/Answer Session was also held to satisfy the audience with more knowledge.

The session was closed with a message “To plant a garden is to believe in tomorrow” for all and with the vote of thanks by the Chair!

Prepared by; **WRC Coordinator**



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رابطہ

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## جاپان میں منعقدہ بین الاقوامی تجارتی میلہ جات

### FASHION WORLD TOKYO

Venue: Tokyo Big Sight, Tokyo, Japan

Date: October 02-04, 2019,

Sectors: Fashion and Clothing

Website: <https://www.fashion-tokyo.jp/en-gb.html>

### BEAUTYWORLD JAPAN WEST

Venue: Osaka, Japan.

Date: October 07-09, 2019

Sectors: Cosmetics and Beauty Products

Web: [www.beautyworldjapan.jp.messefrankfurt.com](http://www.beautyworldjapan.jp.messefrankfurt.com)

### TOOL JAPAN - INT'L HARDWARE AND TOOLS EXPO

Venue: Chiba/Tokyo, Japan

Date: October 09-11, 2019

Sectors: Hardware and Tools

Website: <https://www.tooljapan.jp/ja-jp.html>

### NANO TECH

Venue: Tokyo, Japan

Date: January 29-31, 2020

Sectors: New Technologies, Inventions, Innovations

Website: [www.nanotechexpo.jp](http://www.nanotechexpo.jp)

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# BILATERAL TRADE BETWEEN PAKISTAN AND JAPAN

## SPORTS GOODS کھیلوں کا سامان

HS Codes	Description	2018	2018
950640	Articles & equipment for table tennis	0	28
950651	Lawn tennis rackets	0	29
950659	Squash Rackets	0	08
950662	Inflatable balls	5	36
950669	Balls nes	0	21
950699	Bladders & covers	1	215
<b>Total</b>		<b>6</b>	<b>337</b>

## گلووز اینڈ پروٹیکٹو سامان

### GLOVES & PROTECTIVE EQUIPMENT

HS Codes	Description	2018	2018
420321	Special Sports	00	38
611610	Gloves, Rubber knitted	00	191
611692	Mittens and Mitts, nes, of cotton, knitted	00	46
611693	Mittens & mitts, nes, of synthetic fibres	01	190
621600	Gloves mittens	01	57
<b>Total</b>		<b>02</b>	<b>522</b>

## سرجیکل انسٹرومنٹ آلات جراحی

HS Codes	Description	2018	2018
821300	Scissors, tailors shears	0	38
821420	Manicure or pedicure	1	12
901831	Syringes	0	72
901839	Suction catheter	0	2106
901849	Dental instruments	2	192
901890	Anesthesia Apparatus	5	2482
902300	Instruments, models for demonstation	0	132
820320	Pliers, pincers, Tweezers	2	34
821192	Other knives	0	24
<b>Total</b>		<b>9</b>	<b>5053</b>

## شوز اینڈ سیڈلری شوز اینڈ سیڈلری

HS Codes	Description	2018	2018
640411	Canvess or Textile footweares rubber sole	0	764
640419	Footwear with outer soles of rubber/plastics	0	1398
640320	leather footweares with PU/PVC/TPR upper	0	0
640299	Synthetic footweares PU/PVC/Rubber sole	0	1143
830249	Base metal mountings, similar, articles	0	136
732690	Articles of iron or steel	0	1453
820559	Hand tools, incl. glaziers' diamonds,	0	61
640391	Footwear with outer soles of Rubber etc,	1	181
<b>Total</b>		<b>0</b>	<b>5135</b>

## سپورٹس ویئر

HS Codes	Description	Pakistan Exports to Japan	Japan Imports from the World
		2018	2018
611211	Track suits (cotton/knitted)	0	02
611212	Track suits (synthetic fiber/knitted)	0	16
611241	Female swimwear of synthetic fibres	0	64
610510	Polo shirts (cotton/knitted)	1	161
<b>Total</b>		<b>01</b>	<b>244</b>

## کٹلری / کراکری

HS Codes	Description	2018	2018
821191	Table knives	0	03
761510	Table, kitchen articles	0	380
821520	Other sets of assorted articles	0	04
821599	Spoons, forks	0	23
<b>Total</b>		<b>0</b>	<b>434</b>

## بیجز

HS Codes	Description	2018	2018
580710	Woven bad	0	04
581010	Embriodery without visible ground	0	03
581092	Embriodey of man made fiber	0	19
581099	Embriodery of other textile materials	0	03
<b>Total</b>		<b>0</b>	<b>29</b>

## آلات موسیقی

HS Codes	Description	2018	2018
920590	Other wind instruments	0	61
920600	Percussion musical inst.	0	20
920510	Brass Wind instruments	0	21
920110	upright pianos	0	09
920120	Grand pianos	0	00
920290	String musical instruments nes	0	00
920210	other string instruments	0	00
920930	Musical instr. Strings	0	21
<b>Total</b>		<b>0</b>	<b>133</b>

## چمڑے کی مصنوعات

HS Codes	Description	2018	2018
420100	Saddlery & harness	0	60
420310	Jackets	5	104
420330	Belts & bandolie	0	128
640411	sports wear	0	764
640419	Footwear with outer Soles of Rubber	0	1398
640510	Footwear	0	1
<b>Total</b>		<b>5</b>	<b>2455</b>



معاونت سے تجارتی و فوڈ اور B2B میٹنگز کا اہتمام انتہائی ضروری۔

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☆ حکومتی سطح پر دوطرفہ تجارتی تعلقات میں مزید بہتری اور فروغ کیلئے تجارتی رعایت اور آسانیوں کیلئے اعلیٰ سطحی کاروباری و حکومتی فوڈ کا تبادلہ انتہائی ضروری ہے۔ بغیر تجارتی تعلقات کو فروغ دینے ہم اپنی گرتی ہوئی برآمدات کو تحفظ فراہم نہیں کر سکتے۔

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☆ 2020ء میں "2020 Summer Olympics" جاپان میں ہونے جارہے ہیں جو کہ پاکستان کی سپورٹس انڈسٹری کیلئے اچھی opportunity ثابت ہو سکتے ہیں۔

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جاپان ریلوے کا شمار دنیا کے بہترین ریلوے نظاموں میں ہوتا ہے۔ جاپان میں سفر کرنے والے مقامی اور بین الاقوامی افراد جاپان ریلوے پر سفر کرنا پسند کرتے ہیں۔ اس کی بڑی وجہ یہ ہے کہ جاپان میں چلنے والے ٹرینیں آرام دہ، ہائی سپیڈ اور پابندی وقت ہے۔ ایک سروے کے مطابق اگر کوئی ٹرین لیٹ ہوتی ہے تو اس کے لیٹ ہونے کا دورانیہ 15 تا 18 سیکنڈ سے زیادہ نہیں ہوتا۔

2001ء میں پاکستان جاپان بزنس فورم (PJBF) کا قیام عمل میں لایا گیا۔ ستمبر 2003ء میں اس بزنس فورم کے قیام کے مطلوبہ مقاصد کے حصول کیلئے PJBF اور جاپان چیمبر آف کامرس اینڈ انڈسٹری کی پاکستان بزنس تعاون کمیٹی کے درمیان ایک مشترکہ اعلامیہ پر دستخط کئے۔ جس کا بنیادی مقصد پاکستان اور جاپان کی صنعتی و کاروباری برادری کے درمیان افہام و تفہیم، دوستانہ کاروباری تعلقات کے فروغ، جائنٹ وینچرز، سرمایہ کاری اور تکنیکی مہارت کا تبادلہ اور فروغ جیسے اہم امور شامل ہیں۔

JETRO پاکستان میں موجود دیگر اقتصادی ترقی کی تنظیموں، پاکستان جاپان بزنس فورم (PJBF)، جاپان انٹرنیشنل تعاون ایجنسی (JICA) اور حکومت پاکستان مل کر دوطرفہ تجارتی و ترقیاتی و انسانی فلاح سے متعلقہ منصوبوں پر کام کر رہی ہیں۔ مزید برآں جاپان کی بہت سی ملٹی نیشنل کمپنیز نے پاکستان میں سرمایہ کاری بھی کر رکھی ہے۔ اعداد و شمار کے مطابق آج بھی 80 کے قریب مختلف جاپانی کمپنیوں نے پاکستان میں اپنے یونٹس قائم کر رکھے ہیں، جن میں 40 کے قریب کراچی میں کام کر رہے ہیں جن میں زپر، سیٹیل ملز، موٹر سائیکلز اور آٹو موٹیل سیلرز سرفہرست ہیں۔ مزید برآں جاپان کی مالی معاونت سے پاکستان میں کئی اہم پراجیکٹ جن میں انڈس ہائی وے، انرجی، سڑکوں کی تعمیر، چلڈرن ہسپتال PIMS، کوہاٹ ٹیل، ہنڈا، سوزوکی اور ٹیٹا وغیرہ شامل ہیں۔

دوطرفہ تجارتی مواقع۔

اس میں کچھ شک نہیں کہ جاپان ایک ترقی یافتہ ملک ہے۔ پاکستان اور جاپان کے درمیان طویل المدتی دوستانہ تعلقات قائم ہیں۔ درج بالا ٹریڈ اعداد و شمار کے مطابق دونوں ممالک میں تیار ہونے والی مصنوعات کی مانگ دونوں ممالک میں موجود ہے۔ پاکستان بالخصوص سیالکوٹ کی تیار کردہ مصنوعات جن میں کھیلوں کا سامان، سپورٹس ویوز، لیڈر مصنوعات، آلات موسیقی، شووز، آلات جراحی، سیڈلری مصنوعات، گلووز، اور بیجز وغیرہ کی جاپان مارکیٹ میں کھپت کے واضح امکانات موجود ہیں۔ ہم درج ذیل طریقہ کار کو اپناتے ہوئے پاکستان بالخصوص سیالکوٹ کی تیار کردہ مصنوعات کو جاپان میں برآمد کر سکتے ہیں۔

☆ سنڈگل کنٹری ایگزیمیشنز کا اہتمام پاکستانی مصنوعات کی تشہیر کیلئے بہترین ذریعہ ہے۔ سنڈگل کنٹری ایگزیمیشنز کے انعقاد کیلئے ہم پاکستان میں موجود دوطرفہ تعلقات کے فروغ کیلئے قائم کردہ تنظیموں JETRO, JICA, PJBF اور TDAP کی خدمات حاصل کر سکتے ہیں۔ یہ تنظیمیں ہمیں جاپان کی معیشت، تجارتی اعداد و شمار، جاپان میں برآمد ہونے والی مصنوعات، ٹریڈنگ، صنعتی نمائشوں کے انعقاد، تجارتی و فوڈ کا تبادلہ سمیت دیگر اہم معلومات کے حصول کیلئے برآمد کنندگان کی بھرپور مدد کر سکتی ہیں۔

☆ جاپانی بہت زیادہ کوالٹی پروفوس کرنے والی قوم ہے لہذا ہمیں اپنی تیار کردہ مصنوعات کی کوالٹی پر بہت زیادہ توجہ دینے کی ضرورت ہے۔ نیز ہمیں وہاں کے کلچر، فیشن، کھیل اور موسم کو مد نظر رکھتے ہوئے اپنی مصنوعات تیار کرنے کی ضرورت ہے۔

☆ پاکستان میں موجود جاپانی سفارتخانہ اور جاپان میں موجود پاکستانی ہائی کمیشن کی

پرکھڑا کیا۔ جاپان کے لوگ اپنے وطن کی تعمیر و ترقی میں اس قدر مخلص اور دیانتدار ہیں کہ ہر شہری پوری ذمہ داری کے ساتھ اپنے فرائض منصبی ادا کرتا ہے۔ یہ دنیا کا واحد ملک ہے جہاں سپروائزر جیسی دیگر ملازمتوں کا کوئی تصور موجود نہیں ہے۔ صرف محنت اس قوم کا وطیرہ ہے، لوگوں میں دن رات کام کرنے کی وجہ سے جاپانی بہت کم سوتے ہیں، یہ دنیا کا واحد ملک ہے جہاں کی حکومت نے خود عوام سے اپیل کی کہ وہ آرام کیلئے بھی مناسب وقت نکالیں۔ جاپان کے نمایاں کھیلوں میں بیس بال، فٹبال، گالف، ٹینس، سومو، جوڈو کراٹے، تیکوئو، تنجا وغیرہ شامل ہیں۔



### پاکستان اور جاپان کے مابین سفارتی و تجارتی تعلقات

پاکستان اور جاپان کے مابین دوطرفہ سفارتی و تجارتی تعلقات میں تجارتی تعلقات کو نمایاں فوقیت حاصل رہی ہے۔ 1950ء میں جاپان کے ساتھ پاکستان کے قائم ہونے والے تعلقات میں وقت کے ساتھ ساتھ کافی اتار چڑھاؤ دیکھنے کو ملا ہے ان تعلقات کو مزید بہتر اور دوستانہ بنانے کیلئے دوطرفہ کئی اہم اعلیٰ حکومتی و تجارتی وفد کا بھی تبادلہ ہوا ہے۔ 1950 میں جاپان کی ٹیکسٹائل انڈسٹری کیلئے پاکستان بحیثیت کاٹن پروڈیوسر اور سپلائر بہت اہم ٹریڈنگ پارٹنر رہا ہے۔ وقت کے ساتھ ساتھ پاکستان کی کاٹن spinning انڈسٹری میں جدت آتی گئی اور پاکستان سے خام کاٹن کے ساتھ ساتھ ویلیو ایڈڈ کاٹن یارن بھی جاپان کو برآمد کیا جانے لگا۔ اسی دوران پاکستان نے جاپان سے بہت سی ٹیکسٹائل مشینری بھی درآمد کی جس نے پاکستان کی ٹیکسٹائل انڈسٹری کی تعمیر و ترقی میں نمایاں کردار ادا کیا۔

نومبر 1954ء میں جاپان نے دوطرفہ تجارتی تعلقات کے فروغ کیلئے جاپان ایکسٹرنل ٹریڈ اینڈ ریسرچ آرگنائزیشن (JETRO) کا آفس کراچی میں قائم کیا گیا۔ جس کے قیام کا بنیادی مقصد پاکستانی کپاس میں بہتری کیلئے ریسرچ اینڈ ڈویلپمنٹ اور جاپان کیلئے خام کپاس کی خریداری، دوطرفہ تجارتی تعلقات میں فروغ، پاکستان کی معاشی ترقی کیلئے سرمایہ کاری کا فروغ، ماحولیاتی بہتری، پاکستان میں موجود جاپانی سرمایہ کاروں کو تحفظ فراہم کرنے کے ساتھ ساتھ جاپانی انڈسٹری کیلئے پاکستان میں موجود معاونتی انڈسٹری کا تحفظ شامل ہیں۔ مزید برآں JETRO دوطرفہ تجارتی تعلقات کو مزید بہتر بنانے کیلئے تجارتی وفد کے تبادلہ، دوطرفہ تجارتی اعداد و شمار کی فراہمی، تجارتی میلوں میں شمولیت، B2B مینٹنگز کے انعقاد سمیت سرمایہ کاری اور دوطرفہ تجارتی تعلقات کے فروغ کیلئے انتہائی اہم کردار ادا کر رہا ہے۔

پاکستان اور جاپان کے درمیان تجارتی و سرمایہ کاری کے فروغ کیلئے مورخہ 6 فروری

جاپان دنیا بھر کی تمام اہم بین الاقوامی تنظیموں اقوام متحدہ، آرگنائزیشن برائے اکنامک کوآپریشن اینڈ ڈویلپمنٹ (OECD)، جی-7، جی-8 اور جی-20 کا ممبر ہونے کے ناطے دنیا کی عظیم معاشی طاقت بن چکا ہے۔ مساوات قوت خرید کے لحاظ سے یہ دنیا بھر میں چوتھے نمبر پر ہے اور درآمدات اور برآمدات کے اعتبار سے بھی یہ دنیا کا چوتھا بڑا نمایاں ملک ہے۔ سب سے زیادہ تیزی کے ساتھ ترقی کرنے والی معیشتوں میں جاپان پہلے نمبر پر ہے۔ جاپانی معیشت کا جائزہ آپ درج بالا اعداد و شمار سے بھی لگا سکتے ہیں کہ جاپان کی معیشت کس قدر مضبوط مقام پر کھڑی ہے۔

جاپان کی معیشت کو مضبوط بنیادیں فراہم کرنے میں اس کی سائنس و ٹیکنالوجی اور ریسرچ اینڈ ڈویلپمنٹ نے بہت اہم کردار ادا کیا ہے۔ جاپان کے پاس بہت زیادہ قدرتی وسائل موجود نہیں ہیں اس کے باوجود اس نے سائنس اور ٹیکنالوجی کے میدان میں جو کارہائے نمایاں سرانجام دیئے ہیں وہ دنیا کیلئے ایک مثالی حیثیت رکھتے ہیں۔ جاپان کو دنیا بھر میں بنیادی سائنسی تحقیق کا لیڈر مانا جاتا ہے جبکہ فزکس، کیمسٹری، میڈیشن، زراعتی ایکٹرائس، انڈسٹریل روبوٹکس، آپٹیکل، کیمیکل، سیسی کنڈکٹر، لائف سائنسز اور بہت انجینئرنگ کی فیلڈز میں نہ صرف جاپان کا بہت نمایاں حصہ ہے۔ بلکہ ان فیلڈز میں جاپان سے تعلق رکھنے والی شخصیات نے دنیا بھر میں شہرت بھی حاصل کی ہے۔ جاپان اپنی ٹیکنالوجی کو مزید بہتر بنانے کیلئے اپنے بجٹ کا بہت نمایاں حصہ سائنس اینڈ ٹیکنالوجی اور ریسرچ اینڈ ڈویلپمنٹ پر خرچ کرتا ہے۔



### معاشرہ و لوگ۔

37 لاکھ 7 ہزار 9 سو 44 مربع میل پر پھیلے ہوئے اس ملک کی کل آبادی 126.4 ملین نفوس پر مشتمل ہے۔ یہاں کی کل آبادی کا 98 فیصد حصہ خود جاپانی ہی ہیں اور تقریباً 2 فیصد کے قریب غیر ممالک سے آئے ہوئے لوگ یہاں آباد ہیں۔ آبادی کے اعتبار سے یہ ملک دنیا کا گیارہواں بڑا ملک ہے۔ یہاں پر بسنے والے افراد کی اوسط عمریں دنیا بھر میں رہنے والے تمام افراد سے زیادہ ہیں۔ ایک سروے کے مطابق اس وقت 50 ہزار سے زائد لوگ ایسے ہیں جن کی عمریں 100 سال سے زائد ہے۔ جاپانی لوگ انتہائی محتثی اور جفاکش ہے۔ یہ دنیا کا واحد ملک ہے جس کی عوام نے اپنی تباہ حال معیشت کو اپنی مدد آپ کے تحت اپنے پاؤں



انڈکس " کے مطابق دنیا میں تعلیم یافتہ اور ماہر ہیومن ریسورس رکھتا ہے اور دنیا کے ترقی یافتہ ممالک میں شمار ہوتا ہے۔

سی آئی اے ورلڈ فیکٹ 2017ء کے اعداد و شمار کے مطابق جاپان کا برآمدی حجم 688.9 بلین ڈالر سالانہ ہے۔ اس کے نمایاں پارٹنر میں انگلینڈ، چائینہ، ساؤتھ کوریا، ہانگ کانگ اور تھائی لینڈ شامل ہیں اور نمایاں برآمدی مصنوعات میں موٹر گاڑیاں، آئرن و سٹیل مصنوعات، آٹو پارٹس، الیکٹرونکس مصنوعات، پاور جنریٹرز اور پلاسٹک خام مال وغیرہ شامل ہیں۔ جاپان کا درآمدی حجم 644.7 بلین ڈالر ہے اس کے نمایاں درآمدی شراکت داروں میں چائینہ، امریکہ، آسٹریا، ساؤتھ کوریا اور سعودی عرب شامل ہیں۔ جاپان کی نمایاں درآمدی مصنوعات میں پٹرولیم، گیس، کپڑا وغیرہ شامل ہیں۔ مزید برآں جاپان کی الیکٹرونکس اور آٹو انڈسٹری کا شمار دنیا کی سب سے نمایاں انڈسٹریز میں ہوتا ہے۔

## ECONOMIC INDICATORS (2017)

GDP	\$42,900 Per Capita
GDP	\$5.443 trillion (Purchasing Power Parity)
GDP	1.7% (real growth rate)
GDP	Agriculture: 1.1% , Industry: 30.1% Services: 68.7%
Inflation Rate	0.5%
Agriculture products	Vegetables, Rice, Fish, Poultry, Fruit, Dairy Products, Pork, Beef, Flowers, Potatoes/Taros/Yams, Sugarcane, Tea, Legumes, Wheat and Barley
Industries	Among world's largest and most technologically advanced producers of Motor Vehicles, Electronic Equipment, Machine Tools, Steel and Nonferrous Metals, Ships, Chemicals, Textiles, Processed Foods
Industrial	1.4% Industrial production growth rate
Exports	\$688.9 billion
Exports - commodities	Motor Vehicles 5.4 Iron and Steel Products 5 Semiconductors 4.8 Auto Parts 3.5 Power Generating Machinery 3.3 Plastic Materials
Exports - partners	US 19.4%, China 19%, South Korea 7.6%, Hong Kong 5.1%, Thailand 4.2%
Imports	\$644.7 billion
Imports - commodities	16.1 petroleum 9.1 liquid natural gas 3.8 clothing 3.3 semiconductors 2.4 coal 1.4 audio and visual apparatus
Imports - partners	China 24.5%, US 11%, Australia 5.8%, South Korea 4.2%, Saudi Arabia 4.1%

<https://www.cia.gov>

## DEMOGRAPHICS

Country	Japan
Location	Eastern Asia, island chain between the North Pacific Ocean and the Sea of Japan, east of the Korean Peninsula
Capital City	TOKYO
Government	Parliamentary Constitutional Monarchy
Population	126,168,156 (July 2018 est.)
Area	377,915 sq km
Natural Resources	Japan has always been described as a country with virtually no major natural resources such as Natural Gas, Oil, Gold, Coal, Copper, and Iron.
Urbanization	91.6% of total population
Nationality	Japanese
Ethnic groups	Japanese 98.1%, Chinese 0.5%, Korean 0.4%, other 1%
Religions	Shintoism 70.4%, Buddhism 69.8%, Christianity 1.5%, other 6.9%
Languages	Japanese

Ref: <https://www.cia.gov>

معیشت۔

جاپانی معیشت کا شمار دنیا کی صفحہ اول کی ترقی یافتہ معیشتوں میں ہوتا ہے۔ بارہویں صدی سے بیسویں صدی کے آغاز تک جاپان نے بہت سے جنگی ادوار اور قدرتی آفات کا سامنا کیا ہے۔ دوسری جنگ عظیم سے لیکر اب تک جاپان کی 76 سالہ تاریخ نے بہت سے معاشی اتار چڑھاؤ دیکھے ہیں۔ یہ دورانیہ جاپان کی معیشت کیلئے انتہائی اہمیت کا حامل ہے، اس دوران جاپان نے تعلیم، انفراسٹرکچر، ٹیکنالوجی اور بے شمار تعمیراتی منصوبوں پر دن رات کام کیا، بالخصوص حکومت اور انڈسٹری کے تعاون سے جاپان کی صنعت و حرفت کو بہت فروغ دیا ہے۔ بیسویں صدی کے دوسرے نصف حصہ میں اس قوم نے ملکی معیشت کو مضبوط بنانے کیلئے صنعت و حرفت کے شعبہ میں دو اہم اقدام کئے، جن میں پہلا کام انہوں نے یہ کیا کہ انڈسٹری میں مختلف کمپنیوں بشمول سپلائرز، مینوفیکچررز اور ڈسٹری بیوٹرز وغیرہ کی گروہ بندی کی گئی تاکہ انڈسٹری میں سپلائی چین کو مستحکم بنایا جائے جسے جاپانی زبان میں "Keiretsu" کہا جاتا ہے۔ جاپان موجودہ دور میں نہ صرف سائنس و ٹیکنالوجی کے اعتبار سے پوری دنیا پر چھایا ہوا ہے بلکہ اس کو ٹیکنالوجی کی دنیا کا بادشاہ کہا جاتا ہے۔ دوسرا یہ کہ جاپانی معیشت کی ترقی و استحکام کیلئے تاحیات ملازمت کی گارنٹی کے ساتھ لیبر فورس کو بھر پور انداز میں استعمال کیا گیا، جسکی بنا پر جاپانی صنعت نہ صرف مقامی بلکہ بین الاقوامی سطح پر بھی اپنا لوہا منوانے میں کامیاب ہوئی۔ یہی وجہ ہے کہ آج جاپان "ہیومن ڈویلپمنٹ

# JAPAN



جغرافیائی محل وقوع۔

ہو گیا۔ جاپان حکومت اس حملہ میں ہلاک و زخمی ہونے والوں کو ابھی سنبھال بھی نہ پائی تھی کہ امریکہ نے 19 اگست 1945ء کو جاپان کے دوسرے شہر ناگاساکی پر دوسرا ایٹم بم گرا دیا جس کے نتیجے میں 80 ہزار سے زائد افراد ہلاک ہو گئے اور شہر کا 30 فیصد حصہ بالکل تباہ ہو گیا۔ اس طرح ان امریکی ایٹمی حملوں میں جاپان کے تقریباً 3 لاکھ سے زائد لوگ ہلاک اور لاکھوں افراد زخمی ہوئے۔ حملہ کے ٹھیک پانچ دن بعد جاپان نے اپنی شکست تسلیم کر لی جس کے نتیجے میں جاپان کی فوج، عوام اور قیمتی املاک کو ناقابل تلافی نقصان پہنچا۔ جاپان وہ ملک ہے جس کو جنگ و جدل کے ساتھ ساتھ قدرتی آفات نے بھی بہت نقصان پہنچایا ہے۔ جاپان میں تقریباً ایک سو کے قریب آتش فشاں پہاڑ موجود ہیں اور ہر سال یہاں تقریباً 15 سو سے زائد زلزلے آتے ہیں۔ ہر سال کروڑوں ڈالر کی قیمتی املاک تباہ ہو جاتی ہے۔

جاپان براعظم ایشیاء میں بحر الکاہل کے مغربی ساحل پر واقع ایک خود مختار اور خوبصورت ملک ہے۔ اس کے چاروں طرف سمندر واقع ہے، سمندر کے ساتھ لگنے والے ملک میں چین، شمالی کوریا، جنوبی کوریا، فلپائن، روس، اور تائیوان وغیرہ شامل ہیں۔ براعظم ایشیاء کا اہم ملک ہونے کے ناطے یہ ملک نہ صرف تاریخی بلکہ اپنی جغرافیائی اہمیت کے باعث پوری دنیا میں اپنی ایک الگ پہچان رکھتا ہے۔ جاپان کے کل رقبہ کا 70 فیصد حصہ پہاڑی سلسلہ پر مشتمل ہے۔ سر زمین جاپان 6 ہزار 8 سو 52 چھوٹے بڑے جزیروں پر مشتمل ہے، جن میں سے 4 بڑے جزیرے Hokkaido, Kyushu, Shikoku اور Honshu ہیں جو جاپان کے تقریباً 97 فیصد رقبہ پر پھیلے ہوئے ہیں۔ 47 صوبوں اور 8 بڑے خطوں پر مشتمل یہ ملک آبادی کے لحاظ سے دنیا کا گیارہواں بڑا ملک ہے جبکہ ملکی معیشت کے اعتبار سے امریکہ، چین کے بعد جاپان دنیا کی تیسری بڑی معیشت ہے۔

دوسری جنگ عظیم کے دوران 07 دسمبر 1941ء میں جاپان نے امریکی بحریہ کے نیول بیس پرل ہاربر (Pearl Harbor) پر اچانک ایک بہت بڑا فضائی حملہ کر کے امریکی بحریہ کو شدید نقصان پہنچایا۔ اس حملہ میں 2 ہزار سے زائد امریکی فوجی القہہ اجل بنے۔ امریکہ اس حملہ کا بدلہ لینے کیلئے 16 اگست 1945ء کو جاپان کے شہر ہیروشیما پر ایٹم بم گرا دیا جس کے نتیجے میں 2 لاکھ سے زائد افراد اپنی جانوں سے ہاتھ دھو بیٹھے اور پورا شہر ٹکڑا ٹکڑا میں تبدیل





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